

CRA Disclosure Statements

The Heartland Bank and Trust CRA Disclosure Statements are available for review at the Federal Financial Institution Examination Council (FFIEC) website. To view Disclosure Statement, follow the link below and enter the year you wish to review and the Respondent ID (0000020369) or Institution Name (Heartland Bank and Trust Company (IL)). (www.ffiec.gov/craadweb/DisRptMain.aspx)

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARICOPA COUNTY (013), AZ										
MSA 38060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	180	0	0	1	180	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	180	0	0	1	180	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	180	0	0	1	180	0	0
STATE TOTAL	0	0	1	180	0	0	1	180	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SAN FRANCISCO COUNTY (075), CA										
MSA 41884										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	1	110	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	110	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	110	0	0	0	0	0	0
STATE TOTAL	0	0	1	110	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EL PASO COUNTY (041), CO										
MSA 17820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	105	1	350	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	105	1	350	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
JEFFERSON COUNTY (059), CO										
MSA 19740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	3	2,200	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	3	2,200	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	105	4	2,550	0	0	0	0
STATE TOTAL	0	0	1	105	4	2,550	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CHARLOTTE COUNTY (015), FL										
MSA 39460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	39	0	0	0	0	1	39	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	39	0	0	0	0	1	39	0	0
COLLIER COUNTY (021), FL										
MSA 34940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	2	400	0	0	2	400	0	0
Middle Income	1	100	0	0	1	300	1	300	0	0
Upper Income	0	0	4	850	3	1,975	6	2,025	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	6	1,250	4	2,275	9	2,725	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HILLSBOROUGH COUNTY (057), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	250	1	300	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	1	300	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEE COUNTY (071), FL										
MSA 15980										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	2	1,475	1	475	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	2	1,475	1	475	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ORANGE COUNTY (095), FL										
MSA 36740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	500	1	500	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	1	500	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VOLUSIA COUNTY (127), FL										
MSA 19660										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	45	0	0	0	0	2	45	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	45	0	0	0	0	2	45	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	4	184	7	1,500	8	4,550	14	3,784	0	0
STATE TOTAL	4	184	7	1,500	8	4,550	14	3,784	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IDAHO (16)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BONNEVILLE COUNTY (019), ID										
MSA 26820										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	1,000	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	1,000	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	1,000	0	0	0	0
STATE TOTAL	0	0	0	0	1	1,000	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ADAMS COUNTY (001), IL										
MSA NA										
Inside AA 0021										
Low Income	0	0	2	317	1	786	3	1,103	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	90	0	0	1	500	3	90	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	90	2	317	2	1,286	6	1,193	0	0
BOND COUNTY (005), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	2	311	1	400	2	450	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	2	311	1	400	2	450	0	0
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	55	1,997	8	1,320	2	664	42	1,818	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	55	1,997	8	1,320	2	664	42	1,818	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	2	350	0	0	2	350	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	10	512	3	540	3	1,800	8	752	0	0
Upper Income	14	632	4	850	9	5,250	15	2,982	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	24	1,144	9	1,740	12	7,050	25	4,084	0	0
CHRISTIAN COUNTY (021), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	382	1	700	3	1,082	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	382	1	700	3	1,082	0	0
CLINTON COUNTY (027), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	66	0	0	0	0	1	59	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	66	0	0	0	0	1	59	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLES COUNTY (029), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	500	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
COOK COUNTY (031), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	1	750	0	0	0	0
Median Family Income 40-50%	0	0	0	0	1	839	1	839	0	0
Median Family Income 50-60%	0	0	1	129	0	0	1	129	0	0
Median Family Income 60-70%	1	100	0	0	4	1,707	0	0	0	0
Median Family Income 70-80%	1	50	1	110	5	3,272	2	160	0	0
Median Family Income 80-90%	3	149	1	244	4	2,303	6	1,419	0	0
Median Family Income 90-100%	2	140	2	450	2	1,292	2	275	0	0
Median Family Income 100-110%	1	5	1	250	1	264	2	514	0	0
Median Family Income 110-120%	0	0	0	0	1	360	0	0	0	0
Median Family Income ≥ 120%	6	421	6	1,108	18	10,911	17	7,538	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	865	12	2,291	37	21,698	31	10,874	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	7	483	3	520	2	1,250	5	453	0	0
Middle Income	6	272	3	547	4	2,354	10	1,723	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	13	755	6	1,067	6	3,604	15	2,176	0	0
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	321	3	542	5	3,122	7	530	0	0
Upper Income	2	62	0	0	1	1,000	1	1	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	383	3	542	6	4,122	8	531	0	0
DOUGLAS COUNTY (041), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	1	927	2	957	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	1	927	2	957	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUPAGE COUNTY (043), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	2	993	1	293	0	0
Median Family Income 80-90%	1	50	1	250	0	0	1	50	0	0
Median Family Income 90-100%	0	0	0	0	1	650	1	650	0	0
Median Family Income 100-110%	0	0	0	0	1	331	1	331	0	0
Median Family Income 110-120%	2	145	0	0	3	1,596	2	1,296	0	0
Median Family Income ≥ 120%	5	249	4	917	10	6,105	11	4,308	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	444	5	1,167	17	9,675	17	6,928	0	0
FAYETTE COUNTY (051), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	0	0	1	150	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	391	0	0	1	850	3	166	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	391	0	0	1	850	3	166	0	0
FRANKLIN COUNTY (055), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	479	1	479	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	479	1	479	0	0
GREENE COUNTY (061), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	81	1	102	0	0	2	183	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	81	1	102	0	0	2	183	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GRUNDY COUNTY (063), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	0	0	1	30	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	0	0	1	30	0	0
JEFFERSON COUNTY (081), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	574	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	574	0	0	0	0
JERSEY COUNTY (083), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	300	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	50	2	361	0	0	3	411	0	0
Median Family Income 70-80%	0	0	1	208	0	0	1	208	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	102	2	301	1	600	4	403	0	0
Median Family Income 110-120%	3	174	1	109	1	351	1	351	0	0
Median Family Income ≥ 120%	4	131	2	450	4	1,856	7	1,293	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	457	8	1,429	6	2,807	16	2,666	0	0
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	320	1	125	1	300	5	645	0	0
Upper Income	6	181	2	342	0	0	7	323	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	501	3	467	1	300	12	968	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KNOX COUNTY (095), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	80	0	0	1	645	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	80	0	0	1	645	0	0	0	0
LAKE COUNTY (097), IL										
MSA 29404										
Inside AA 0005										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	22	0	0	0	0	1	22	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	1	48	1	128	0	0	2	176	0	0
Median Family Income 90-100%	3	155	2	396	2	1,126	5	1,327	0	0
Median Family Income 100-110%	2	52	0	0	0	0	2	52	0	0
Median Family Income 110-120%	5	300	2	364	0	0	4	500	0	0
Median Family Income ≥ 120%	0	0	0	0	1	1,000	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	12	577	5	888	3	2,126	14	2,077	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	4	185	0	0	1	774	4	900	0	0
Middle Income	11	403	2	462	1	342	12	805	0	0
Upper Income	8	355	0	0	1	345	6	230	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	23	943	2	462	3	1,461	22	1,935	0	0
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	650	1	650	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	650	1	650	0	0
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	50	0	0	0	0	2	50	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	50	0	0	0	0	2	50	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	19	543	8	1,364	2	1,000	16	922	0	0
Upper Income	18	596	2	320	3	1,061	15	1,387	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	37	1,139	10	1,684	5	2,061	31	2,309	0	0
MCHEMRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	15	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	960	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	1	960	0	0	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	14	681	12	1,924	13	6,870	23	4,260	0	0
Middle Income	59	2,815	21	4,025	23	12,500	53	5,246	0	0
Upper Income	18	982	5	979	3	1,316	17	1,652	0	0
Income Not Known	8	310	2	375	1	640	8	1,220	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	99	4,788	40	7,303	40	21,326	101	12,378	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MACON COUNTY (115), IL										
MSA 19500										
Inside AA 0019										
Low Income	5	253	5	1,037	1	600	9	1,590	0	0
Moderate Income	4	290	0	0	0	0	3	190	0	0
Middle Income	1	100	7	1,160	2	750	0	0	0	0
Upper Income	0	0	1	130	0	0	1	130	0	0
Income Not Known	1	20	0	0	0	0	1	20	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	11	663	13	2,327	3	1,350	14	1,930	0	0
MACOUPIN COUNTY (117), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	50	1	205	0	0	2	255	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	205	0	0	2	255	0	0
MADISON COUNTY (119), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	2	150	2	450	0	0	2	150	0	0
Middle Income	5	370	1	226	2	1,267	6	1,057	0	0
Upper Income	5	243	1	143	2	664	4	380	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	12	763	4	819	4	1,931	12	1,587	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	172	2	270	1	400	8	317	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	172	2	270	1	400	8	317	0	0
MASON COUNTY (125), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	100	0	0	0	0	1	100	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	1	100	0	0
MENARD COUNTY (129), IL										
MSA 44100										
Inside AA 0017										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	109	1	150	0	0	3	259	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	109	1	150	0	0	3	259	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MONTGOMERY COUNTY (135), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	24	0	0	0	0	1	24	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	24	0	0	0	0	1	24	0	0
MORGAN COUNTY (137), IL										
MSA NA										
Inside AA 0020										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	249	0	0	0	0	0	0
Middle Income	4	104	1	150	2	567	7	821	0	0
Upper Income	1	56	0	0	0	0	1	56	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	5	160	2	399	2	567	8	877	0	0
MOULTRIE COUNTY (139), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	231	0	0	0	0	1	31	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	231	0	0	0	0	1	31	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	4	165	0	0	1	300	2	115	0	0
Moderate Income	5	191	2	230	1	1,000	7	421	0	0
Middle Income	16	943	3	466	7	2,971	10	1,651	0	0
Upper Income	4	226	1	175	0	0	2	72	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	29	1,525	6	871	9	4,271	21	2,259	0	0
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	60	1	125	2	875	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	60	1	125	2	875	1	500	0	0
PIKE COUNTY (149), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	1	647	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	1	647	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	38	0	0	1	1,000	2	38	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	38	0	0	1	1,000	2	38	0	0
ROCK ISLAND COUNTY (161), IL										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	251	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	251	0	0	0	0
ST. CLAIR COUNTY (163), IL										
MSA 41180										
Inside AA 0018										
Low Income	1	10	0	0	0	0	1	10	0	0
Moderate Income	6	227	0	0	1	361	3	403	0	0
Middle Income	9	341	4	550	7	4,068	11	1,887	0	0
Upper Income	8	546	2	274	1	358	9	928	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	24	1,124	6	824	9	4,787	24	3,228	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SALINE COUNTY (165), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	2	150	0	0	0	0	1	50	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	150	0	0	0	0	1	50	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Inside AA 0017										
Low Income	2	120	3	516	3	1,922	3	274	0	0
Moderate Income	9	465	2	273	5	3,293	3	1,035	0	0
Middle Income	11	514	1	200	5	2,246	11	1,897	0	0
Upper Income	5	400	3	626	9	5,806	6	2,160	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	27	1,499	9	1,615	22	13,267	23	5,366	0	0
SCOTT COUNTY (171), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	12	0	0	0	0	1	12	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	12	0	0	0	0	1	12	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SHELBY COUNTY (173), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	3	105	0	0	0	0	3	105	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	105	0	0	0	0	3	105	0	0
STARK COUNTY (175), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	200	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	200	0	0	0	0	0	0	0	0
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	30	0	0	0	0	0	0	0	0
Middle Income	11	527	7	1,241	4	1,915	10	754	0	0
Upper Income	5	230	1	178	0	0	6	408	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	17	787	8	1,419	4	1,915	16	1,162	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VERMILION COUNTY (183), IL										
MSA 19180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	3	59	0	0	0	0	3	59	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	59	0	0	0	0	3	59	0	0
WHITESIDE COUNTY (195), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	40	0	0	0	0	1	40	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	40	0	0	0	0	1	40	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILL COUNTY (197), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	1	750	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	1	132	2	1,327	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	25	2	476	1	1,000	1	226	0	0
Median Family Income 100-110%	3	180	0	0	0	0	1	10	0	0
Median Family Income 110-120%	1	78	1	128	1	450	0	0	0	0
Median Family Income ≥ 120%	10	486	3	736	5	3,339	13	3,176	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	15	769	7	1,472	10	6,866	15	3,412	0	0
WINNEBAGO COUNTY (201), IL										
MSA 40420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	164	0	0	1	164	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	164	0	0	1	164	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	24	981	5	933	9	3,747	19	1,522	0	0
Upper Income	10	318	2	491	0	0	10	529	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	34	1,299	7	1,424	9	3,747	29	2,051	0	0
TOTAL INSIDE AA IN STATE	522	23,903	182	32,908	220	121,666	527	73,933	0	0
TOTAL OUTSIDE AA IN STATE	18	912	6	948	9	5,373	23	4,086	0	0
STATE TOTAL	540	24,815	188	33,856	229	127,039	550	78,019	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HAMILTON COUNTY (057), IN										
MSA 26900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	154	1	150	0	0	2	154	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	154	1	150	0	0	2	154	0	0
LAKE COUNTY (089), IN										
MSA 23844										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	2	770	2	770	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	2	770	2	770	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	154	1	150	2	770	4	924	0	0
STATE TOTAL	2	154	1	150	2	770	4	924	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	0	0	1	174	0	0	1	174	0	0
Moderate Income	4	294	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	1	340	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	294	1	174	2	840	1	174	0	0
BUTLER COUNTY (023), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0
CEDAR COUNTY (031), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	54	0	0	0	0	1	54	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	54	0	0	0	0	1	54	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DES MOINES COUNTY (057), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	653	1	653	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	653	1	653	0	0
DUBUQUE COUNTY (061), IA										
MSA 20220										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
JOHNSON COUNTY (103), IA										
MSA 26980										
Inside AA 0014										
Low Income	1	75	0	0	0	0	1	75	0	0
Moderate Income	0	0	1	200	1	340	1	200	0	0
Middle Income	0	0	0	0	1	640	1	640	0	0
Upper Income	4	252	4	780	1	268	3	297	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	5	327	5	980	3	1,248	6	1,212	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
JONES COUNTY (105), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	0	0	1	30	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	0	0	1	30	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	1	150	1	300	1	300	0	0
Moderate Income	3	24	0	0	0	0	3	24	0	0
Middle Income	5	123	5	868	0	0	8	656	0	0
Upper Income	3	249	2	319	0	0	4	418	0	0
Income Not Known	0	0	1	140	0	0	1	140	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	11	396	9	1,477	1	300	17	1,538	0	0
POLK COUNTY (153), IA										
MSA 19780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	125	0	0	1	125	0	0
Upper Income	0	0	1	210	1	500	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	335	1	500	1	125	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SCOTT COUNTY (163), IA										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	827	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	827	0	0	0	0
STORY COUNTY (169), IA										
MSA 11180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	480	1	480	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	88	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	88	0	0	1	480	1	480	0	0
WASHINGTON COUNTY (183), IA										
MSA 26980										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	250	0	0	1	250	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
TOTAL INSIDE AA IN STATE	21	1,047	15	2,631	6	2,388	25	2,954	0	0

Loans by County
Small Business Loans - Originations
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	4	257	3	585	4	2,460	6	1,577	0	0
STATE TOTAL	25	1,304	18	3,216	10	4,848	31	4,531	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: KANSAS (20)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
JOHNSON COUNTY (091), KS										
MSA 28140										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	33	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	33	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	33	0	0	0	0	0	0	0	0
STATE TOTAL	1	33	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MACOMB COUNTY (099), MI										
MSA 47664										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	38	0	0	0	0	1	38	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	38	0	0	0	0	1	38	0	0
MUSKEGON COUNTY (121), MI										
MSA 34740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	200	1	425	1	425	0	0
Middle Income	1	50	0	0	0	0	1	50	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	200	1	425	2	475	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
OTTAWA COUNTY (139), MI										
MSA 24340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	10	0	0	0	0	1	10	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	1	10	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	98	1	200	1	425	4	523	0	0
STATE TOTAL	3	98	1	200	1	425	4	523	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GOODHUE COUNTY (049), MN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	650	1	650	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	650	1	650	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	650	1	650	0	0
STATE TOTAL	0	0	0	0	1	650	1	650	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAWRENCE COUNTY (109), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
ST. LOUIS COUNTY (189), MO										
MSA 41180										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	3	200	0	0	0	0	3	200	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	200	0	0	0	0	3	200	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	200	0	0	1	500	3	200	0	0
STATE TOTAL	3	200	0	0	1	500	3	200	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEVADA (32)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CLARK COUNTY (003), NV										
MSA 29820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	1	50	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	50	0	0	0	0	0	0	0	0
STATE TOTAL	1	50	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NEW HANOVER COUNTY (129), NC										
MSA 48900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	3	210	0	0	0	0	1	50	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	210	0	0	0	0	1	50	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	210	0	0	0	0	1	50	0	0
STATE TOTAL	3	210	0	0	0	0	1	50	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PAYNE COUNTY (119), OK										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	10	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	10	0	0	0	0	0	0	0	0
STATE TOTAL	1	10	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COFFEE COUNTY (031), TN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	458	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	458	0	0	0	0
MONTGOMERY COUNTY (125), TN										
MSA 17300										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	100	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	0	0	1	458	0	0	0	0
STATE TOTAL	1	100	0	0	1	458	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DALLAS COUNTY (113), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	90	0	0	0	0	1	90	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	90	0	0	0	0	1	90	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HARRIS COUNTY (201), TX										
MSA 26420										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	1	200	0	0	1	200	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	1	200	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	90	1	200	0	0	2	290	0	0
STATE TOTAL	1	90	1	200	0	0	2	290	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SPOKANE COUNTY (063), WA										
MSA 44060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	2	82	0	0	2	713	2	465	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	82	0	0	2	713	2	465	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	82	0	0	2	713	2	465	0	0
STATE TOTAL	2	82	0	0	2	713	2	465	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KENOSHA COUNTY (059), WI										
MSA 29404										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	180	0	0	1	180	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	180	0	0	1	180	0	0
RACINE COUNTY (101), WI										
MSA 39540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	125	0	0	1	125	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	0	0	1	125	0	0
WALWORTH COUNTY (127), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	650	1	650	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	650	1	650	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WINNEBAGO COUNTY (139), WI										
MSA 36780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	84	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	84	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	84	2	305	1	650	3	955	0	0
STATE TOTAL	1	84	2	305	1	650	3	955	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WYOMING (56)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LARAMIE COUNTY (021), WY										
MSA 16940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	10	0	0	0	0	1	10	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	1	10	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	10	0	0	0	0	1	10	0	0
STATE TOTAL	1	10	0	0	0	0	1	10	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	543	24,950	197	35,539	226	124,054	552	76,887	0	0
TOTAL OUTSIDE AA	46	2,474	24	4,283	35	20,099	65	13,694	0	0
TOTAL INSIDE & OUTSIDE	589	27,424	221	39,822	261	144,153	617	90,581	0	0

Respondent ID: 0000020369

Agency: FDIC - 3

State: ALABAMA (01)

[illegible]

Loans by County
Small Business Loans - Purchases
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: ALABAMA (01)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	0	0	2	243	1	255	0	0	0	0
STATE TOTAL	0	0	2	243	1	255	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARICOPA COUNTY (013), AZ										
MSA 38060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	1	218	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	218	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PIMA COUNTY (019), AZ										
MSA 46060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	1	186	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	186	0	0	0	0	0	0
SANTA CRUZ COUNTY (023), AZ										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	180	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	180	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	3	584	0	0	0	0	0	0
STATE TOTAL	0	0	3	584	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IMPERIAL COUNTY (025), CA										
MSA 20940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	351	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	351	0	0	0	0
KERN COUNTY (029), CA										
MSA 12540										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	195	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	195	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOS ANGELES COUNTY (037), CA										
MSA 31084										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	257	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	2	874	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	55	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	55	0	0	3	1,131	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ORANGE COUNTY (059), CA										
MSA 11244										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	361	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	361	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
RIVERSIDE COUNTY (065), CA										
MSA 40140										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	1	179	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	179	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SAN BERNARDINO COUNTY (071), CA										
MSA 40140										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	282	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	282	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SAN DIEGO COUNTY (073), CA										
MSA 41740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	2	274	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	75	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	75	2	274	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SAN FRANCISCO COUNTY (075), CA										
MSA 41884										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	321	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	321	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SAN JOAQUIN COUNTY (077), CA										
MSA 44700										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	398	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	398	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	130	4	648	8	2,844	0	0	0	0
STATE TOTAL	2	130	4	648	8	2,844	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ARAPAHOE COUNTY (005), CO										
MSA 19740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	2	167	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	167	0	0	0	0	0	0	0	0
ELBERT COUNTY (039), CO										
MSA 19740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	94	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	94	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EL PASO COUNTY (041), CO										
MSA 17820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	357	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	357	0	0	0	0
GARFIELD COUNTY (045), CO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	487	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	487	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WELD COUNTY (123), CO										
MSA 24540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	158	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	158	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	261	1	158	2	844	0	0	0	0
STATE TOTAL	3	261	1	158	2	844	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CONNECTICUT (09)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HARTFORD COUNTY (003), CT										
MSA 25540										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	64	1	110	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	64	1	110	0	0	0	0	0	0
NEW LONDON COUNTY (011), CT										
MSA 35980										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	212	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	212	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	64	2	322	0	0	0	0	0	0
STATE TOTAL	1	64	2	322	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BROWARD COUNTY (011), FL										
MSA 22744										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	3	332	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	3	332	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUVAL COUNTY (031), FL										
MSA 27260										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	220	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	220	0	0	0	0	0	0
ESCAMBIA COUNTY (033), FL										
MSA 37860										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	149	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	149	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HILLSBOROUGH COUNTY (057), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	1	194	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	1	187	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	381	0	0	0	0	0	0
MANATEE COUNTY (081), FL										
MSA 35840										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	414	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	414	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARION COUNTY (083), FL										
MSA 36100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	292	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	292	0	0	0	0
ORANGE COUNTY (095), FL										
MSA 36740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	230	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	230	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
POLK COUNTY (105), FL										
MSA 29460										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	313	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	313	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	8	1,312	3	1,019	0	0	0	0
STATE TOTAL	0	0	8	1,312	3	1,019	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: GEORGIA (13)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
APPLING COUNTY (001), GA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	357	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	357	0	0	0	0
BALDWIN COUNTY (009), GA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	463	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	463	0	0	0	0
CARROLL COUNTY (045), GA										
MSA 12060										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	107	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	107	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: GEORGIA (13)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COBB COUNTY (067), GA										
MSA 12060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	154	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	154	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: GEORGIA (13)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FULTON COUNTY (121), GA										
MSA 12060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	258	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	258	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	261	3	1,078	0	0	0	0
STATE TOTAL	0	0	2	261	3	1,078	0	0	0	0

Respondent ID: 0000020369

Agency: FDIC - 3

State: IDAHO (16)

[illegible]

Loans by County
Small Business Loans - Purchases
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: IDAHO (16)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	0	0	2	379	1	348	0	0	0	0
STATE TOTAL	0	0	2	379	1	348	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COOK COUNTY (031), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	1	148	0	0	0	0	0	0
Median Family Income 40-50%	0	0	2	283	1	267	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	145	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	4	576	1	267	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUPAGE COUNTY (043), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	1	508	0	0	0	0
Median Family Income ≥ 120%	0	0	2	360	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	360	1	508	0	0	0	0
KNOX COUNTY (095), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	825	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	825	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MCHENRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	481	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	481	0	0	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	1	652	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	652	0	0	0	0
MACON COUNTY (115), IL										
MSA 19500										
Inside AA 0019										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	1,000	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	1,000	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MADISON COUNTY (119), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	342	1	342	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	342	1	342	0	0
WILL COUNTY (197), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	2	250	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	250	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	8	1,186	6	3,250	1	342	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	825	0	0	0	0
STATE TOTAL	0	0	8	1,186	7	4,075	1	342	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CLARK COUNTY (019), IN										
MSA 31140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	189	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	189	0	0	0	0	0	0
LAPORTE COUNTY (091), IN										
MSA 33140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	108	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	108	0	0	0	0	0	0
PORTER COUNTY (127), IN										
MSA 23844										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	208	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	208	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SPENCER COUNTY (147), IN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	129	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	129	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	4	634	0	0	0	0	0	0
STATE TOTAL	0	0	4	634	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAUREL COUNTY (125), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	74	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	74	0	0	0	0	0	0	0	0
MORGAN COUNTY (175), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	416	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	416	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	74	2	416	0	0	0	0	0	0
STATE TOTAL	1	74	2	416	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: LOUISIANA (22)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BEAUREGARD PARISH (011), LA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	275	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	275	0	0	0	0
EAST BATON ROUGE PARISH (033), LA										
MSA 12940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	2	383	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	383	0	0	0	0	0	0
EAST FELICIANA PARISH (037), LA										
MSA 12940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	278	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	278	0	0	0	0

Respondent ID: 0000020369

Agency: FDIC - 3

State: LOUISIANA (22)

[illegible]

Loans by County
Small Business Loans - Purchases
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: LOUISIANA (22)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	0	0	3	577	4	1,329	0	0	0	0
STATE TOTAL	0	0	3	577	4	1,329	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MAINE (23)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HANCOCK COUNTY (009), ME										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	224	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	224	0	0	0	0	0	0
WASHINGTON COUNTY (029), ME										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	215	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	215	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	439	0	0	0	0	0	0
STATE TOTAL	0	0	2	439	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MARYLAND (24)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HARFORD COUNTY (025), MD										
MSA 12580										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	135	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	130	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	265	0	0	0	0	0	0
HOWARD COUNTY (027), MD										
MSA 12580										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	162	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	162	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	3	427	0	0	0	0	0	0
STATE TOTAL	0	0	3	427	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MASSACHUSETTS (25)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BRISTOL COUNTY (005), MA										
MSA 39300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	1	112	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	112	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	112	0	0	0	0	0	0
STATE TOTAL	0	0	1	112	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ALLEGAN COUNTY (005), MI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	238	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	238	0	0	0	0	0	0
LIVINGSTON COUNTY (093), MI										
MSA 47664										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	149	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	149	0	0	0	0	0	0
ST. CLAIR COUNTY (147), MI										
MSA 47664										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	173	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	173	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SANILAC COUNTY (151), MI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	453	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	453	0	0	0	0
WAYNE COUNTY (163), MI										
MSA 19804										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	167	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	167	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	4	727	1	453	0	0	0	0
STATE TOTAL	0	0	4	727	1	453	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MISSISSIPPI (28)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CHICKASAW COUNTY (017), MS										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	391	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	391	0	0	0	0
CLARKE COUNTY (023), MS										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	261	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	261	0	0	0	0
JACKSON COUNTY (059), MS										
MSA 25060										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	2	292	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	292	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MISSISSIPPI (28)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAUDERDALE COUNTY (075), MS										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	169	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	169	0	0	0	0	0	0
LAWRENCE COUNTY (077), MS										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	145	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	145	0	0	0	0	0	0
NESHOBA COUNTY (099), MS										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	451	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	451	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MISSISSIPPI (28)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PERRY COUNTY (111), MS										
MSA 25620										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	242	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	242	0	0	0	0	0	0
WAYNE COUNTY (153), MS										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	170	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	170	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	6	1,018	3	1,103	0	0	0	0
STATE TOTAL	0	0	6	1,018	3	1,103	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAWRENCE COUNTY (109), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	259	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	259	0	0	0	0
ST. LOUIS CITY (510), MO										
MSA 41180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	78	1	210	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	78	1	210	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	78	1	210	1	259	0	0	0	0
STATE TOTAL	1	78	1	210	1	259	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MONTANA (30)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CASCADE COUNTY (013), MT										
MSA 24500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	347	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	347	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	347	0	0	0	0
STATE TOTAL	0	0	0	0	1	347	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEW JERSEY (34)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MERCER COUNTY (021), NJ										
MSA 45940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	2	234	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	234	0	0	0	0	0	0
MONMOUTH COUNTY (025), NJ										
MSA 35154										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	1	66	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	127	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	66	1	127	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEW JERSEY (34)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PASSAIC COUNTY (031), NJ										
MSA 35614										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	62	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	62	0	0	0	0	0	0	0	0
SOMERSET COUNTY (035), NJ										
MSA 35154										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	236	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	236	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	128	4	597	0	0	0	0	0	0
STATE TOTAL	2	128	4	597	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUTCHESS COUNTY (027), NY										
MSA 39100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	281	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	281	0	0	0	0
ONONDAGA COUNTY (067), NY										
MSA 45060										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	64	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	64	0	0	0	0	0	0	0	0
ST. LAWRENCE COUNTY (089), NY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	167	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	167	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SUFFOLK COUNTY (103), NY										
MSA 35004										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	365	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	365	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	64	1	167	2	646	0	0	0	0
STATE TOTAL	1	64	1	167	2	646	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CABARRUS COUNTY (025), NC										
MSA 16740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	326	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	326	0	0	0	0
COLUMBUS COUNTY (047), NC										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	282	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	282	0	0	0	0
GREENE COUNTY (079), NC										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	115	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	115	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MECKLENBURG COUNTY (119), NC										
MSA 16740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	1	133	1	442	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	133	1	442	0	0	0	0
RANDOLPH COUNTY (151), NC										
MSA 24660										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	137	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	137	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	3	385	3	1,050	0	0	0	0
STATE TOTAL	0	0	3	385	3	1,050	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NORTH DAKOTA (38)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILLIAMS COUNTY (105), ND										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	296	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	296	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	296	0	0	0	0
STATE TOTAL	0	0	0	0	1	296	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: OHIO (39)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HANCOCK COUNTY (063), OH										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	2	315	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	315	0	0	0	0	0	0
MEIGS COUNTY (105), OH										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	129	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	129	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: OHIO (39)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MONTGOMERY COUNTY (113), OH										
MSA 19430										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	87	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	87	0	0	0	0	0	0	0	0
WAYNE COUNTY (169), OH										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	173	1	143	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	173	1	143	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	260	4	587	0	0	0	0	0	0
STATE TOTAL	3	260	4	587	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KINGFISHER COUNTY (073), OK										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	136	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	136	0	0	0	0	0	0
TULSA COUNTY (143), OK										
MSA 46140										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	152	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	152	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WAGONER COUNTY (145), OK										
MSA 46140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	104	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	104	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	3	392	0	0	0	0	0	0
STATE TOTAL	0	0	3	392	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: OREGON (41)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MULTNOMAH COUNTY (051), OR										
MSA 38900										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	202	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	202	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	202	0	0	0	0	0	0
STATE TOTAL	0	0	1	202	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: PENNSYLVANIA (42)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BERKS COUNTY (011), PA										
MSA 39740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	467	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	467	0	0	0	0
BUCKS COUNTY (017), PA										
MSA 33874										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	101	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	101	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: PENNSYLVANIA (42)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DAUPHIN COUNTY (043), PA										
MSA 25420										
Outside Assessment Area										
Low Income	0	0	1	108	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	108	0	0	0	0	0	0
FAYETTE COUNTY (051), PA										
MSA 38300										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	227	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	227	0	0	0	0	0	0
LUZERNE COUNTY (079), PA										
MSA 42540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	67	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	67	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: PENNSYLVANIA (42)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MONTGOMERY COUNTY (091), PA										
MSA 33874										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	1	313	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	313	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	67	3	436	2	780	0	0	0	0
STATE TOTAL	1	67	3	436	2	780	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: SOUTH CAROLINA (45)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BERKELEY COUNTY (015), SC										
MSA 16700										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	232	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	232	0	0	0	0	0	0
GREENVILLE COUNTY (045), SC										
MSA 24860										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	336	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	336	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: SOUTH CAROLINA (45)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HORRY COUNTY (051), SC										
MSA 34820										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	124	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	124	0	0	0	0	0	0
SPARTANBURG COUNTY (083), SC										
MSA 43900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	161	1	409	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	161	1	409	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	3	517	2	745	0	0	0	0
STATE TOTAL	0	0	3	517	2	745	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DAVIDSON COUNTY (037), TN										
MSA 34980										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	137	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	137	0	0	0	0	0	0
GIBSON COUNTY (053), TN										
MSA 27180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	126	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	126	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HENRY COUNTY (079), TN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	227	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	227	0	0	0	0	0	0
SHELBY COUNTY (157), TN										
MSA 32820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	195	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	195	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SULLIVAN COUNTY (163), TN										
MSA 28700										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	97	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	97	0	0	0	0	0	0	0	0
SUMNER COUNTY (165), TN										
MSA 34980										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	255	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	255	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	97	4	685	1	255	0	0	0	0
STATE TOTAL	1	97	4	685	1	255	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BEXAR COUNTY (029), TX										
MSA 41700										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	2	361	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	361	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLLIN COUNTY (085), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	175	2	625	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	175	2	625	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DALLAS COUNTY (113), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	73	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	73	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EL PASO COUNTY (141), TX										
MSA 21340										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	1	210	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	291	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	210	1	291	0	0	0	0
ERATH COUNTY (143), TX										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	218	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	218	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GALVESTON COUNTY (167), TX										
MSA 26420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	303	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	303	0	0	0	0
HARRIS COUNTY (201), TX										
MSA 26420										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	487	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	487	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HIDALGO COUNTY (215), TX										
MSA 32580										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	1	132	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	132	0	0	0	0	0	0
JOHNSON COUNTY (251), TX										
MSA 23104										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	3	511	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	3	511	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEON COUNTY (289), TX										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	171	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	171	0	0	0	0	0	0
MIDLAND COUNTY (329), TX										
MSA 33260										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	118	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	118	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILLIAMSON COUNTY (491), TX										
MSA 12420										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	433	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	433	0	0	0	0
WISE COUNTY (497), TX										
MSA 23104										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	272	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	272	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	73	11	1,896	7	2,411	0	0	0	0
STATE TOTAL	1	73	11	1,896	7	2,411	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: UTAH (49)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SALT LAKE COUNTY (035), UT										
MSA 41620										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	148	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	148	0	0	0	0	0	0
SUMMIT COUNTY (043), UT										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	189	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	189	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: UTAH (49)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WASHINGTON COUNTY (053), UT										
MSA 41100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	114	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	114	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	3	451	0	0	0	0	0	0
STATE TOTAL	0	0	3	451	0	0	0	0	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: VIRGINIA (51)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BOTETOURT COUNTY (023), VA										
MSA 40220										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	128	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	128	0	0	0	0	0	0
FAIRFAX COUNTY (059), VA										
MSA 47894										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	101	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	101	0	0	0	0	0	0

Respondent ID: 0000020369

Agency: FDIC - 3

State: VIRGINIA (51)

[illegible]

Loans by County
Small Business Loans - Purchases
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: VIRGINIA (51)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	2	165	3	436	0	0	0	0	0	0
STATE TOTAL	2	165	3	436	0	0	0	0	0	0

Respondent ID: 0000020369

Agency: FDIC - 3

State: WEST VIRGINIA (54)

[illegible]

Loans by County
Small Business Loans - Purchases
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: WEST VIRGINIA (54)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	0	0	3	400	0	0	0	0	0	0
STATE TOTAL	0	0	3	400	0	0	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	8	1,186	6	3,250	1	342	0	0
TOTAL OUTSIDE AA	19	1,461	96	15,618	47	16,887	0	0	0	0
TOTAL INSIDE & OUTSIDE	19	1,461	104	16,804	53	20,137	1	342	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: HAWAII (15)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MAUI COUNTY (009), HI										
MSA 27980										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	1	100	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	1	100	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	0	0	0	0	1	100	0	0
STATE TOTAL	1	100	0	0	0	0	1	100	0	0

2023 Institution Disclosure Statement - Table 2-1

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Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BOND COUNTY (005), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	238	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	238	0	0	0	0	0	0
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	56	2,625	23	4,264	20	8,010	76	11,956	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	56	2,625	23	4,264	20	8,010	76	11,956	0	0
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	0	0	0	0
Upper Income	3	159	1	150	0	0	4	309	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	159	2	350	0	0	4	309	0	0

2023 Institution Disclosure Statement - Table 2-1

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Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CLINTON COUNTY (027), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	28	1	150	0	0	2	178	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	28	1	150	0	0	2	178	0	0
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	9	2	325	0	0	3	334	0	0
Middle Income	10	523	13	2,331	8	2,918	20	3,234	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	11	532	15	2,656	8	2,918	23	3,568	0	0
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	116	1	150	1	365	4	631	0	0
Upper Income	4	260	1	117	1	462	6	839	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	376	2	267	2	827	10	1,470	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	312	1	180	3	1,035	5	865	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	312	1	180	3	1,035	5	865	0	0
HENRY COUNTY (073), IL										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	0	0	1	480	2	530	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	1	480	2	530	0	0
JO DAVIESS COUNTY (085), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	221	0	0	1	221	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	221	0	0	1	221	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	134	5	924	6	2,202	9	2,144	0	0
Median Family Income 110-120%	1	100	0	0	0	0	1	100	0	0
Median Family Income ≥ 120%	1	10	0	0	2	950	2	460	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	244	5	924	8	3,152	12	2,704	0	0
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	4	675	1	450	5	1,125	0	0
Upper Income	3	124	9	1,493	0	0	11	1,454	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	124	13	2,168	1	450	16	2,579	0	0

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Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KNOX COUNTY (095), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	16	880	6	1,130	4	1,360	26	3,370	0	0
Upper Income	12	717	2	450	2	750	14	1,467	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	28	1,597	8	1,580	6	2,110	40	4,837	0	0
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	4	249	1	190	1	500	6	939	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	249	1	190	1	500	6	939	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	205	1	202	0	0	4	407	0	0
Upper Income	0	0	1	123	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	205	2	325	0	0	4	407	0	0
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	9	583	4	660	2	995	10	893	0	0
Upper Income	10	533	13	2,306	17	5,908	25	5,667	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	19	1,116	17	2,966	19	6,903	35	6,560	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	3	195	2	230	0	0	4	350	0	0
Middle Income	40	2,316	11	2,018	16	5,791	47	6,311	0	0
Upper Income	1	78	1	250	3	1,400	3	728	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	44	2,589	14	2,498	19	7,191	54	7,389	0	0

2023 Institution Disclosure Statement - Table 2-1

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Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MADISON COUNTY (119), IL										
MSA 41180										
Inside AA 0018										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	123	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	123	0	0	0	0	0	0
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	86	1	250	3	1,115	6	951	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	86	1	250	3	1,115	6	951	0	0
MORGAN COUNTY (137), IL										
MSA NA										
Inside AA 0020										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	237	0	0	0	0	3	237	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	237	0	0	0	0	3	237	0	0

2023 Institution Disclosure Statement - Table 2-1

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Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MOULTRIE COUNTY (139), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	0	0	0	0
Upper Income	1	20	0	0	1	311	1	20	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	120	0	0	1	311	1	20	0	0
OGLE COUNTY (141), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	0	0	1	150	0	0
Upper Income	0	0	1	140	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	290	0	0	1	150	0	0
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	1	110	0	0	1	110	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	350	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	110	1	350	1	110	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	4	1,522	4	1,140	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	4	1,522	4	1,140	0	0
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	93	2	275	3	1,275	6	1,143	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	93	2	275	3	1,275	6	1,143	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Inside AA 0017										
Low Income	0	0	1	195	0	0	1	195	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	145	1	150	0	0	2	235	0	0
Upper Income	0	0	1	184	0	0	1	184	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	145	3	529	0	0	4	614	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	1	200	0	0	2	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	200	0	0	2	250	0	0
WHITESIDE COUNTY (195), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	300	1	300	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	1	300	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILL COUNTY (197), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	1	350	1	350	0	0
Median Family Income ≥ 120%	1	10	0	0	0	0	1	10	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	1	350	2	360	0	0
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	17	1,166	14	2,535	4	1,300	31	4,291	0	0
Upper Income	5	205	1	105	1	350	7	660	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	22	1,371	15	2,640	5	1,650	38	4,951	0	0
TOTAL INSIDE AA IN STATE	217	11,934	128	22,693	103	38,858	347	52,578	0	0
TOTAL OUTSIDE AA IN STATE	7	419	4	701	5	2,091	12	2,160	0	0
STATE TOTAL	224	12,353	132	23,394	108	40,949	359	54,738	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	160	1	250	0	0	3	410	0	0
Upper Income	1	75	0	0	0	0	1	75	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	235	1	250	0	0	4	485	0	0
BUCHANAN COUNTY (019), IA										
MSA NA										
Inside AA 0015										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	1	100	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	1	100	0	0
DELAWARE COUNTY (055), IA										
MSA NA										
Inside AA 0016										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	200	1	200	0	0	4	400	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	200	1	200	0	0	4	400	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
JOHNSON COUNTY (103), IA										
MSA 26980										
Inside AA 0014										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	400	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	400	0	0	0	0
JONES COUNTY (105), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	70	1	150	2	720	5	940	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	70	1	150	2	720	5	940	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	509	11	1,993	2	815	19	3,215	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	509	11	1,993	2	815	19	3,215	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
POLK COUNTY (153), IA										
MSA 19780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	1	342	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	342	0	0	0	0
TAMA COUNTY (171), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	31	0	0	0	0	1	31	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	31	0	0	0	0	1	31	0	0
TOTAL INSIDE AA IN STATE	17	1,114	14	2,593	5	1,935	33	5,140	0	0
TOTAL OUTSIDE AA IN STATE	1	31	0	0	1	342	1	31	0	0
STATE TOTAL	18	1,145	14	2,593	6	2,277	34	5,171	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HENRY COUNTY (079), TN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
MONTGOMERY COUNTY (125), TN										
MSA 17300										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	60	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	60	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	60	1	250	0	0	1	250	0	0
STATE TOTAL	1	60	1	250	0	0	1	250	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GREEN LAKE COUNTY (047), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
SAWYER COUNTY (113), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	32	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	32	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	32	1	250	0	0	1	250	0	0
STATE TOTAL	1	32	1	250	0	0	1	250	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	234	13,048	142	25,286	108	40,793	380	57,718	0	0
TOTAL OUTSIDE AA	11	642	6	1,201	6	2,433	16	2,791	0	0
TOTAL INSIDE & OUTSIDE	245	13,690	148	26,487	114	43,226	396	60,509	0	0

2023 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: Heartland Bank and Trust Compa

PAGE: 1 OF 2

Respondent ID: 0000020369
Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	179	33,417	101	12,378	1	652
IL - CHAMPAIGN COUNTY (019) - MSA 16580	45	9,934	25	4,084	0	0
IL - PIATT COUNTY (147) - MSA 16580	4	1,060	1	500	0	0
IL - COOK COUNTY (031) - MSA 16984	63	24,854	31	10,874	5	843
IL - DUPAGE COUNTY (043) - MSA 16984	30	11,286	17	6,928	3	868
IL - GRUNDY COUNTY (063) - MSA 16984	1	30	1	30	0	0
IL - MCHENRY COUNTY (111) - MSA 16984	2	975	0	0	1	481
IL - WILL COUNTY (197) - MSA 16984	32	9,107	15	3,412	2	250
IL - DEKALB COUNTY (037) - MSA 20994	25	5,426	15	2,176	0	0
IL - KANE COUNTY (089) - MSA 20994	24	4,693	16	2,666	0	0
IL - KENDALL COUNTY (093) - MSA 20994	14	1,268	12	968	0	0
IL - LAKE COUNTY (097) - MSA 29404	20	3,591	14	2,077	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	11	842	8	317	0	0
IL - PEORIA COUNTY (143) - MSA 37900	44	6,667	21	2,259	0	0
IL - STARK COUNTY (175) - MSA 37900	2	200	0	0	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	29	4,121	16	1,162	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	50	6,470	29	2,051	0	0
IL - BUREAU COUNTY (011) - MSA NA	65	3,981	42	1,818	0	0
IL - LASALLE COUNTY (099) - MSA NA	28	2,866	22	1,935	0	0
IL - PUTNAM COUNTY (155) - MSA NA	3	1,038	2	38	0	0
IL - DE WITT COUNTY (039) - MSA NA	19	5,047	8	531	0	0
IL - FORD COUNTY (053) - MSA NA	8	1,241	3	166	0	0
IL - LOGAN COUNTY (107) - MSA NA	52	4,884	31	2,309	0	0

2023 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: Heartland Bank and Trust Compa

PAGE: 2 OF 2

Respondent ID: 0000020369
Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - LIVINGSTON COUNTY (105) - MSA NA	2	50	2	50	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	7	1,308	1	174	0	0
IA - JONES COUNTY (105) - MSA 16300	1	30	1	30	0	0
IA - LINN COUNTY (113) - MSA 16300	21	2,173	17	1,538	0	0
IA - JOHNSON COUNTY (103) - MSA 26980	13	2,555	6	1,212	0	0
IL - MENARD COUNTY (129) - MSA 44100	3	259	3	259	0	0
IL - SANGAMON COUNTY (167) - MSA 44100	58	16,381	23	5,366	0	0
IL - BOND COUNTY (005) - MSA 41180	4	761	2	450	0	0
IL - CLINTON COUNTY (027) - MSA 41180	2	66	1	59	0	0
IL - JERSEY COUNTY (083) - MSA 41180	1	300	0	0	0	0
IL - MACOUPIN COUNTY (117) - MSA 41180	2	255	2	255	0	0
IL - MADISON COUNTY (119) - MSA 41180	20	3,513	12	1,587	1	342
IL - ST. CLAIR COUNTY (163) - MSA 41180	39	6,735	24	3,228	0	0
IL - MACON COUNTY (115) - MSA 19500	27	4,340	14	1,930	1	1,000
IL - MORGAN COUNTY (137) - MSA NA	9	1,126	8	877	0	0
IL - ADAMS COUNTY (001) - MSA NA	7	1,693	6	1,193	0	0

2023 Institution Disclosure Statement - Table 4
Assessment Area/Non-Assessment Area Activity
Small Farm Loans
Institution: Heartland Bank and Trust Compa

PAGE: 1 OF 2

Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Farms with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	77	12,278	54	7,389	0	0
IL - CHAMPAIGN COUNTY (019) - MSA 16580	5	509	4	309	0	0
IL - PIATT COUNTY (147) - MSA 16580	5	1,557	4	1,140	0	0
IL - WILL COUNTY (197) - MSA 16984	2	360	2	360	0	0
IL - DEKALB COUNTY (037) - MSA 20994	34	6,106	23	3,568	0	0
IL - KANE COUNTY (089) - MSA 20994	17	4,320	12	2,704	0	0
IL - KENDALL COUNTY (093) - MSA 20994	17	2,742	16	2,579	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	7	1,451	6	951	0	0
IL - PEORIA COUNTY (143) - MSA 37900	2	460	1	110	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	2	250	2	250	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	42	5,661	38	4,951	0	0
IL - BUREAU COUNTY (011) - MSA NA	99	14,899	76	11,956	0	0
IL - LASALLE COUNTY (099) - MSA NA	42	5,287	40	4,837	0	0
IL - PUTNAM COUNTY (155) - MSA NA	7	1,643	6	1,143	0	0
IL - DE WITT COUNTY (039) - MSA NA	10	1,470	10	1,470	0	0
IL - FORD COUNTY (053) - MSA NA	8	1,527	5	865	0	0
IL - LOGAN COUNTY (107) - MSA NA	55	10,985	35	6,560	0	0
IL - LIVINGSTON COUNTY (105) - MSA NA	5	530	4	407	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	4	485	4	485	0	0
IA - JONES COUNTY (105) - MSA 16300	5	940	5	940	0	0
IA - LINN COUNTY (113) - MSA 16300	21	3,317	19	3,215	0	0
IA - JOHNSON COUNTY (103) - MSA 26980	1	400	0	0	0	0
IA - BUCHANAN COUNTY (019) - MSA NA	1	100	1	100	0	0
IA - DELAWARE COUNTY (055) - MSA NA	4	400	4	400	0	0

2023 Institution Disclosure Statement - Table 4
Assessment Area/Non-Assessment Area Activity
Small Farm Loans
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Farms with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - SANGAMON COUNTY (167) - MSA 44100	5	674	4	614	0	0
IL - BOND COUNTY (005) - MSA 41180	1	238	0	0	0	0
IL - CLINTON COUNTY (027) - MSA 41180	2	178	2	178	0	0
IL - MADISON COUNTY (119) - MSA 41180	1	123	0	0	0	0
IL - MORGAN COUNTY (137) - MSA NA	3	237	3	237	0	0

2023 Institution Disclosure Statement - Table 5
Community Development/Consortium-Third Party Activity
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3

Memo Item: Loans by Affiliates				
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
Community Development Loans				
Originated	73	146,034	0	0
Purchased	0	0	0	0
Total	73	146,034	0	0
Consortium/Third Party Loans (optional)				

2023 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

ASSESSMENT AREA - 0001**MCLEAN COUNTY (113), IL****MSA: 14010****Low Income**

0015.00*

Moderate Income

0005.01 0005.04 0011.06 0013.01 0013.02 0013.03 0014.04* 0017.00 0021.01 0056.01 0056.02

0058.00 0059.00

Middle Income

0001.06 0001.07* 0003.01 0003.02 0004.00 0005.02* 0011.03 0011.05 0011.08 0012.00 0014.02

0014.03 0018.00 0021.02 0051.02 0051.04 0052.02 0054.02 0055.01 0055.02 0057.00 0060.00

Upper Income

0001.05 0001.09 0005.06 0005.07 0011.07* 0051.03 0052.01* 0054.01

Income Not Known

0001.08 0002.00* 0016.00

ASSESSMENT AREA - 0002**CHAMPAIGN COUNTY (019), IL****MSA: 16580****Low Income**

0002.00* 0003.01* 0004.02 0007.00 0053.00* 0054.01* 0103.00*

Moderate Income

0008.00* 0009.01* 0012.01* 0054.02* 0055.00* 0056.01* 0101.00* 0102.04*

Middle Income

0003.02* 0009.02 0010.00 0012.03 0013.01 0057.01* 0104.00* 0106.04 0108.00* 0109.02

Upper Income

0005.00* 0011.00 0012.04 0012.05 0012.06 0013.02 0014.00* 0056.02* 0057.02* 0058.00* 0059.01*

0105.00 0106.01 0106.03 0107.01* 0107.02 0109.01 0110.02*

Income Not Known

0004.01* 0059.02* 0060.00* 0110.01* 0111.00*

2023 Institution Disclosure Statement - Table 6

PAGE: 2 OF 51

Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

PIATT COUNTY (147), IL**MSA: 16580****Moderate Income**

9547.00*

Middle Income

9545.00 9546.00 9548.00*

ASSESSMENT AREA - 0003**COOK COUNTY (031), IL****MSA: 16984****Median Family Income 10-20%**

3406.00* 3511.00*

Median Family Income 20-30%

2518.00* 2714.00* 2809.00* 3008.00* 3016.00* 3405.00* 3504.00* 3514.00* 3814.00* 3815.00* 4008.00*
4303.00* 4305.00* 4401.01* 5103.00* 5401.01* 6117.00* 6603.01* 6607.00* 6714.00* 6809.00* 6811.00*
6812.00* 6813.00* 6904.00* 6911.00* 6915.00* 7108.00* 8269.01* 8355.00* 8361.00* 8368.00* 8369.00*
8386.00* 8417.00* 8425.00* 8429.00* 8435.00*

Median Family Income 30-40%

2312.00* 2511.00* 2513.00* 2516.00* 2519.00* 2520.00* 2601.00* 2606.00* 2607.00* 2608.00* 2609.00*
2705.00* 2713.00* 2909.00* 2912.00* 3009.00* 3012.00* 4003.00* 4004.00* 4005.00* 4201.00* 4204.00*
4205.00* 4206.00* 4207.00* 4301.01* 4302.00* 4313.02* 4314.00* 4408.00* 4602.00* 4608.00* 4914.00*
5002.00* 5401.02* 6103.00 6112.00* 6115.00* 6122.00* 6304.00* 6606.00* 6702.00* 6703.00* 6704.00*
6706.00* 6708.00* 6709.00* 6711.00* 6713.00* 6810.00* 6903.00* 6905.00* 6912.00* 6914.00* 7101.00*
7109.00* 8263.04* 8269.02* 8273.00* 8290.00* 8294.01* 8314.00* 8339.00* 8346.00* 8347.00* 8356.00*
8373.00* 8374.00* 8387.00* 8415.00* 8428.00 8430.00* 8434.00*

Median Family Income 40-50%

0209.01* 0209.02* 0306.03* 0312.00* 0315.01* 0315.02* 1406.02* 2104.00* 2305.00* 2306.00* 2307.00*
2315.00* 2503.00* 2521.02* 2522.01* 2522.02* 2602.00* 2605.00 2610.00* 2712.00* 2718.00* 2804.00*
3006.00* 3007.00* 3017.02* 3018.01* 3018.02* 3107.00* 3109.00* 3403.00* 3602.00* 3903.00* 4212.00*
4307.00* 4313.01* 4601.00* 4603.01* 4603.02* 4906.00* 4909.01* 4910.00* 4913.00* 5101.00* 5202.00*

2023 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

5203.00*	5204.00*	5301.00*	5705.00*	5802.00*	5805.01*	5805.02*	6006.00*	6007.00*	6104.00*	6113.00*
6114.00*	6116.00*	6119.00*	6121.00*	6305.00*	6603.02*	6605.00*	6608.00*	6609.00*	6610.00*	6707.00*
6716.00*	6718.00*	6805.00*	6806.00*	6814.00*	7102.00*	7103.00*	7105.00*	7110.00	7114.00*	7705.00
8020.04*	8047.15*	8113.02*	8133.01*	8133.02*	8138.01*	8141.00*	8165.00*	8166.00*	8215.00*	8249.00*
8262.02*	8265.00*	8266.00*	8268.00*	8270.00*	8276.00*	8285.03*	8285.04*	8291.00*	8293.02*	8305.00*
8312.00*	8345.00*	8349.00*	8350.00*	8351.00*	8370.00*	8371.00*	8380.00*	8388.00*	8408.00*	8418.00*
8421.00*	8431.00*									

Median Family Income 50-60%

0102.01*	0102.02*	0105.03*	0201.00*	0205.00*	0208.02*	0306.01*	0402.02*	1401.00*	1907.02*	1911.00*
1912.00*	2105.01*	2209.01*	2303.00*	2309.00*	2504.00*	2507.00*	2508.00*	2514.00*	2604.00*	2715.00*
2922.00*	2924.00*	2925.00*	3005.00*	3011.00*	3017.01*	3018.03*	3103.00*	3806.00*	3819.00*	4203.00*
4208.00*	4301.02*	4304.00*	4402.02*	4604.00*	4610.00*	4908.00*	4912.00*	5003.00*	5102.00*	5201.00*
5302.00*	5303.00*	5305.01*	5306.00*	5801.00*	5807.00*	6306.00*	6309.00*	6401.00*	6501.00*	6503.02*
6604.00*	6611.00*	6712.00*	6715.00*	6719.00*	6720.00*	6913.00*	7104.00*	7106.00*	7107.00*	7115.00*
7303.00*	7306.00*	7307.00*	8016.03*	8036.12*	8036.14*	8065.01*	8092.00*	8134.00*	8142.00*	8143.00*
8149.00*	8164.02*	8176.00*	8203.00	8204.00*	8206.04*	8206.05*	8213.00*	8214.01*	8256.00*	8257.00*
8258.01*	8259.00*	8260.00*	8263.03*	8267.00*	8271.00*	8274.00*	8275.00*	8281.00*	8295.00*	8297.00*
8313.00*	8340.00*	8348.00*	8364.00*	8365.00*	8378.00*	8412.00*	8413.00*	8424.00*	8432.00*	8438.00*

Median Family Income 60-70%

0105.01*	0105.02*	0107.01*	0206.01*	0206.02*	0207.02*	0301.01*	0301.02*	1402.00*	1403.01*	1407.02*
1605.01*	1608.00*	1612.00*	1613.00*	1904.01*	1906.01*	1908.00*	1913.02*	2002.00*	2004.01*	2004.02*
2108.00*	2209.02*	2304.00*	2308.00*	2502.00*	2506.00*	2512.00*	2517.00*	2521.01*	2827.00*	3105.00*
3501.00*	3510.00*	3802.00*	4309.00*	4312.00*	4401.02*	4503.00*	4802.00*	4803.00*	4907.00*	5305.02*
5305.03*	5701.00*	5703.00*	5804.00*	5806.00*	5808.00*	5906.00*	6120.00*	6203.00*	6303.00*	6308.00*
6406.00*	6407.00*	6408.00*	6504.00*	6705.00*	6909.00*	7111.00*	7113.00*	7301.00*	7302.01*	7505.00*
7506.00*	8024.04*	8025.05*	8045.10*	8045.11*	8050.02*	8060.02*	8061.04*	8062.01*	8107.01*	8136.00*
8137.01*	8138.02*	8139.00*	8144.00*	8148.00*	8152.00*	8163.00	8164.01*	8167.00*	8171.01*	8172.00*
8173.00*	8209.01*	8210.01*	8220.00*	8224.00*	8230.01*	8231.01*	8233.02*	8233.04*	8234.00*	8236.03*
8237.03	8243.00	8244.00*	8245.05*	8248.00*	8255.03*	8258.02*	8261.00*	8263.01*	8264.01*	8264.02*

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

8277.00* 8279.02* 8285.08* 8287.02* 8289.00* 8292.00* 8294.02* 8300.07* 8303.00* 8304.00* 8306.00*
8315.00* 8342.00* 8367.00* 8392.00* 8396.00* 8401.00* 8402.00* 8404.00* 8411.00* 8433.00* 8447.00*

Median Family Income 70-80%

0107.02* 0203.01* 0208.01* 0303.00* 0307.01* 0307.06* 0701.03* 1303.00* 1407.01* 1511.00* 1606.02*
1701.00* 1708.00* 1902.00* 1904.02* 1906.02* 2105.02* 2207.01* 2207.02* 2227.00* 2301.00* 2302.00*
2410.00* 2426.00* 2515.00* 3108.00* 3404.00* 3905.00* 4202.00* 4308.00* 4406.00* 4409.00* 4902.00*
4905.00* 4911.00* 5001.00* 5205.00* 5501.00* 5602.00* 5603.00* 5604.00* 5803.00* 6009.00* 6118.00*
6201.00* 6202.00* 6204.00* 6403.00* 6503.01* 6910.00* 7003.01* 7004.02* 7305.00* 7501.00* 7608.03*
8026.09* 8036.11* 8036.13* 8043.08* 8044.05* 8045.05* 8045.08* 8051.05* 8060.01* 8068.01* 8070.00*
8073.00* 8081.00* 8102.00* 8111.00* 8116.00 8117.01* 8117.02* 8135.00* 8137.02* 8140.00* 8146.00*
8150.00* 8168.00* 8170.00* 8171.02* 8174.00* 8180.00 8202.02 8205.02* 8210.02* 8212.00* 8230.02*
8235.00* 8237.05* 8238.05* 8238.06 8245.07 8255.01* 8255.05* 8258.03* 8278.01* 8284.02* 8288.02*
8300.01* 8300.06* 8316.00* 8318.00* 8321.00* 8343.00* 8358.00* 8366.00* 8403.00* 8436.00*

Median Family Income 80-90%

0101.00* 0103.00* 0301.04* 0304.00* 0403.00* 1104.00* 1405.00* 1406.01* 1508.00* 1510.02* 1512.00*
1605.02* 1707.00* 1709.00* 1801.00* 1901.00* 1907.01* 1909.00* 2106.02* 2107.00* 2311.00* 2427.00*
2828.00* 2916.00* 3818.00* 4102.00* 4108.00* 4306.00* 4407.00* 4701.00 4801.00* 4805.00* 4909.02*
5206.00* 5304.00* 5502.00* 5601.00* 5607.00 5702.00 5704.00* 5905.00* 6004.00* 6108.00* 6405.00*
6502.00* 6505.00* 7001.00* 7005.01* 7112.00* 7608.01* 7706.02* 7707.00* 7708.00* 7709.02* 8024.02*
8030.14* 8044.04* 8044.06* 8047.11* 8048.03 8048.06* 8051.08* 8051.11 8060.04* 8062.02* 8065.02*
8068.02* 8080.02* 8106.00* 8109.00* 8112.00* 8113.01* 8118.00* 8145.00* 8147.00* 8154.00* 8155.00*
8156.00* 8162.00* 8169.00* 8175.00* 8179.00* 8183.00* 8184.01* 8191.00* 8194.00* 8205.01* 8208.00*
8211.01* 8211.02* 8214.02* 8221.01* 8221.02* 8225.00* 8227.01* 8227.02* 8231.02* 8232.00* 8236.02*
8241.16* 8241.24* 8245.08* 8247.02* 8250.00* 8252.00* 8253.03* 8255.04* 8262.01* 8272.00* 8280.00*
8282.01* 8283.00* 8284.01* 8299.03* 8302.01* 8398.00* 8407.00* 8426.00* 8439.00*

Median Family Income 90-100%

0204.00* 0306.04* 0313.00* 0608.00* 1001.00* 1006.00* 1301.00* 1302.00* 1503.00* 1504.01* 1506.00*
1507.00* 1510.01* 1601.00* 1603.00* 1604.00* 1607.00* 1702.00* 1704.00* 1706.00* 1903.00* 1910.00*
1913.01* 2001.00* 2106.01* 2109.00 2206.02* 2210.00* 2211.00* 2215.00* 2228.00* 2409.00* 2411.00*

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

2425.00*	2832.00	3106.00*	3812.00*	4107.00*	4403.00*	5907.00*	7002.00*	7003.02*	7004.01*	7302.02*
7608.02*	7702.01	7702.02*	7703.00*	8025.04*	8026.08*	8030.12*	8036.04*	8043.05*	8044.03*	8045.09*
8046.03*	8046.10*	8047.05*	8047.09	8048.04*	8048.07*	8048.10*	8051.07*	8051.12*	8060.05*	8069.00*
8076.00*	8077.00*	8082.00*	8103.01*	8105.01*	8107.02*	8108.00*	8114.01*	8114.02*	8115.00*	8151.00*
8153.00*	8161.00*	8177.00*	8192.00*	8193.00*	8201.03*	8206.03*	8207.00*	8216.00*	8223.02*	8229.00*
8233.03*	8237.02*	8241.15*	8241.21*	8241.28*	8245.03*	8246.01*	8278.02*	8285.05*	8285.07*	8286.01*
8287.01*	8296.00*	8299.02*	8301.00*	8302.02*	8307.00*	8311.00*	8317.00*	8344.00*		

Median Family Income 100-110%

0104.00*	0106.00*	0202.00*	0301.03*	0302.00*	0321.00*	0402.01*	1102.00*	1103.00*	1105.02*	1403.02*
1404.00*	1502.00*	1504.02*	1505.02*	1703.00*	1711.00*	2003.00*	2101.00*	2205.00*	2206.01*	2213.00*
2225.00*	2226.00*	2407.00*	2416.00*	2434.00*	3102.00*	4110.00*	4605.00*	5608.00*	5611.00*	6404.00*
7304.00*	7704.00*	7709.01*	8024.03*	8025.06*	8036.16*	8039.01*	8039.02*	8040.00*	8041.08*	8043.06*
8043.09*	8043.15*	8045.13*	8047.01*	8047.12*	8047.13	8047.14*	8047.16*	8048.05*	8051.09	8051.10*
8053.01*	8053.02*	8059.01*	8060.06*	8061.03*	8066.00*	8074.00*	8105.02*	8128.01*	8128.02*	8159.00*
8184.02*	8201.04	8206.06*	8209.02*	8217.00*	8219.00*	8222.00*	8223.01*	8226.02*	8228.02*	8236.05*
8237.04*	8241.07*	8241.23*	8247.01*	8253.02*	8253.04*	8278.04*	8293.01*	8300.08*	8352.00*	8397.00*
8399.00*										

Median Family Income 110-120%

0307.02*	0311.00*	0314.00*	0404.01	1101.00*	1408.00*	1505.01*	1606.01*	1705.00*	1710.00*	2838.00*
3902.00*	4101.00*	7005.02*	7202.00*	7204.00*	7502.00*	7706.01*	8025.03*	8027.01*	8030.07*	8036.05*
8043.13*	8043.16*	8046.11*	8049.02*	8051.06*	8052.01*	8054.02*	8063.00*	8072.00*	8080.01*	8083.01*
8083.02*	8101.00*	8126.00*	8158.00*	8182.00*	8218.00*	8226.01*	8238.03*	8241.06*	8241.19*	8241.25*
8245.09*	8246.02*	8278.05*	8279.01*	8282.02*	8286.02*	8288.01*	8299.04*	8400.00*		

Median Family Income >= 120%

0203.02*	0207.01*	0305.00*	0308.00*	0309.00*	0310.00*	0317.00*	0318.00*	0319.00*	0401.00*	0404.02
0406.00*	0407.00*	0408.00*	0409.00*	0501.00	0502.00*	0503.00*	0505.00*	0506.00*	0507.00*	0508.00*
0509.00*	0510.00*	0511.00	0512.00*	0513.00*	0514.00*	0601.00*	0602.00*	0603.00*	0604.00	0605.00*
0609.00*	0610.00*	0611.00*	0612.00*	0615.00*	0618.00*	0619.01*	0619.02*	0620.00*	0621.00*	0622.00*
0623.00*	0624.00*	0625.00	0626.00*	0627.00*	0628.00*	0629.00*	0630.00*	0631.00*	0632.00*	0633.01*

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

0633.02*	0633.03*	0634.00*	0701.01*	0701.02*	0702.00*	0703.00*	0704.00*	0705.00*	0706.00*	0707.00*
0710.00*	0711.00*	0712.00*	0713.00*	0714.00*	0715.00*	0716.00*	0717.00*	0718.00*	0801.00*	0802.01*
0802.02*	0803.00*	0810.00*	0811.00*	0812.01*	0812.02*	0813.00	0814.01*	0814.02*	0814.03*	0815.00*
0816.00*	0817.00*	0818.00*	0819.00*	0901.00*	0902.00*	0903.00*	1002.00*	1003.00*	1004.00*	1005.00*
1007.00*	1105.01*	1201.00*	1202.00*	1203.00*	1204.00*	1602.00*	1609.00*	1610.00*	1611.00*	2203.00*
2204.00*	2212.00*	2214.00*	2216.00*	2222.00*	2402.00*	2403.00*	2405.00*	2406.00*	2408.00*	2412.00*
2413.00*	2414.00*	2415.00*	2420.00	2421.00*	2422.00*	2423.00*	2424.00*	2428.00*	2429.00*	2430.00*
2431.00*	2432.00*	2433.00*	2435.00*	2505.00*	2801.00*	2819.00*	3104.00*	3201.01*	3201.02*	3204.00*
3206.00*	3301.01*	3301.02*	3301.03*	3302.00*	3801.00*	3901.00*	3906.00*	3907.00*	4105.00*	4106.00*
4109.00*	4111.00*	4112.00*	4804.00*	5609.00*	5610.00*	7201.00*	7203.00*	7205.00*	7206.00*	7207.00*
7401.00*	7402.00*	7403.00*	7404.00*	7503.00*	7504.00*	8001.00*	8002.00*	8003.00*	8004.00*	8005.00*
8006.00*	8007.00*	8008.00*	8009.00*	8010.00*	8011.00	8012.00*	8013.00*	8014.00*	8015.00*	8016.01*
8016.05*	8016.06*	8016.07*	8016.08*	8017.01*	8017.02*	8018.00*	8019.01	8019.02*	8020.02*	8020.03*
8021.00*	8022.00*	8023.00*	8026.05*	8026.07*	8026.10*	8027.02*	8028.01*	8028.02*	8029.00*	8030.05*
8030.08*	8030.10*	8030.13*	8030.15*	8030.16*	8030.17*	8031.00*	8032.00*	8033.00*	8034.00*	8035.00*
8036.03	8036.07*	8036.08*	8036.15*	8037.01*	8037.02*	8038.00*	8041.02*	8041.04*	8041.05*	8041.06*
8041.09*	8042.02	8042.03*	8042.04*	8043.12*	8043.14*	8045.06*	8045.12*	8045.14*	8046.06*	8046.07*
8046.08*	8046.09*	8047.06*	8047.10*	8048.08*	8048.09*	8049.01*	8050.01*	8052.02*	8054.01*	8055.01*
8055.02*	8056.00*	8057.01*	8057.02*	8058.01*	8058.02*	8059.02*	8061.02	8064.00*	8067.00*	8071.00*
8075.00*	8078.00*	8079.00*	8084.00*	8085.00	8086.00*	8087.02*	8088.00*	8089.00*	8090.00*	8091.00*
8093.00*	8094.01*	8094.02*	8095.00*	8096.00*	8097.00*	8098.00*	8099.00*	8100.00*	8103.02*	8104.00*
8110.00*	8119.00*	8120.00*	8121.00*	8122.00*	8123.01*	8123.02*	8124.00*	8125.00*	8127.00*	8129.00*
8130.00*	8131.00*	8132.00*	8157.01*	8157.02*	8160.00*	8181.00*	8185.00*	8186.00*	8187.00*	8188.00*
8189.00*	8190.00*	8195.00	8196.00*	8197.00*	8198.01*	8198.02	8199.00*	8200.00*	8201.01*	8202.03*
8202.04	8228.01*	8236.04*	8238.01*	8239.01*	8239.03*	8239.04*	8240.03*	8240.04*	8240.05*	8240.06*
8241.05*	8241.13*	8241.14*	8241.22*	8241.26*	8241.27*	8241.29*	8254.00*	8298.00*	8300.03*	8300.04*
8300.05*	8308.00*	8309.00*	8310.00*	8319.00	8320.00*	8322.00*	8323.00*	8324.00*	8325.00*	8326.00*
8329.00*	8330.00	8331.00*	8333.00*	8360.00*	8362.00*	8363.00*	8381.00*	8382.00*	8383.00*	8390.00*
8391.00	8395.00*	8410.00*	8419.00	8420.00*	8422.00*	8423.00	8437.00*			

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

Median Family Income Not Known

0307.03* 0804.00* 2229.00* 2510.00* 2603.00* 2808.00* 2831.00* 3515.00* 3817.00* 3904.00* 4402.01*
6701.00* 8446.00* 9800.00* 9801.00* 9900.00*

DUPAGE COUNTY (043), IL**MSA: 16984****Median Family Income 40-50%**

8409.04*

Median Family Income 50-60%

8401.04*

Median Family Income 60-70%

8403.03* 8409.06* 8417.07*

Median Family Income 70-80%

8408.01 8409.10* 8411.09* 8412.08* 8413.12* 8415.01 8415.04* 8417.08* 8463.10* 8466.03*

Median Family Income 80-90%

8400.00* 8401.01 8407.03* 8407.04* 8411.08* 8412.07* 8413.20* 8416.03* 8417.06* 8431.00* 8433.01*
8436.01* 8443.05* 8443.07* 8458.03* 8467.02*

Median Family Income 90-100%

8401.02* 8407.06* 8409.11* 8410.03* 8411.02* 8412.04* 8412.10* 8413.13* 8413.15* 8415.03* 8416.05*
8417.05* 8432.00* 8443.06* 8443.08* 8443.10* 8455.06* 8457.04* 8458.10* 8458.11* 8463.08* 8463.12*
8465.11* 8466.04 8467.01*

Median Family Income 100-110%

8403.04* 8408.02* 8409.07* 8411.10* 8411.13* 8416.04* 8416.07 8424.00* 8427.04* 8433.02* 8436.02*
8442.01* 8445.01* 8455.02* 8458.02* 8465.15*

Median Family Income 110-120%

8401.03* 8402.02* 8407.05* 8409.01* 8409.08 8411.03* 8411.04* 8411.11* 8411.14* 8412.06* 8413.18*
8413.22* 8413.23* 8414.01 8427.10* 8437.00* 8438.00* 8443.04 8450.00* 8455.05* 8455.10* 8457.03*
8460.04* 8461.02* 8463.07* 8463.11 8464.04* 8464.11* 8464.12 8465.07* 8465.09* 8465.10* 8465.17*

Median Family Income >= 120%

8402.01 8406.00* 8410.02* 8410.04* 8411.12* 8412.05* 8412.09* 8413.07* 8413.08* 8413.10* 8413.14*

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

8413.16 8413.21* 8413.24* 8413.25* 8413.26* 8413.27* 8414.03* 8414.04* 8416.06* 8417.04 8418.01*
8418.02* 8419.01* 8419.02* 8420.00* 8421.00 8422.00* 8423.00* 8425.00* 8426.01* 8426.02* 8426.03*
8426.04* 8426.05* 8427.02* 8427.03 8427.06* 8427.08* 8427.09* 8427.11* 8428.00* 8429.00* 8430.00*
8434.00* 8435.00* 8439.00* 8440.01* 8440.02* 8441.00* 8442.02* 8443.09 8444.01 8444.02* 8445.02*
8446.01* 8446.02* 8447.01* 8447.02* 8448.01* 8448.02* 8449.01 8449.02 8451.00* 8452.00* 8453.00
8454.01* 8454.02* 8455.07* 8455.08 8455.09* 8456.01* 8456.02* 8457.01* 8457.02* 8458.05 8458.07*
8458.08* 8458.09* 8459.01* 8459.02 8460.02* 8460.03* 8461.03* 8461.04* 8461.05 8461.06* 8462.01
8462.02 8462.03* 8462.05* 8462.06* 8462.07* 8462.08* 8462.09* 8463.04* 8463.05* 8463.13 8463.14*
8463.15 8464.05* 8464.08* 8464.09* 8464.10* 8464.13* 8465.04* 8465.13* 8465.14* 8465.18* 8465.19*
8465.21* 8465.22* 8465.23* 8465.24*

GRUNDY COUNTY (063), IL**MSA: 16984****Moderate Income**

0003.00*

Middle Income

0001.02* 0001.03* 0002.00* 0004.00 0005.00* 0006.00* 0007.00* 0008.00* 0009.00*

MCHENRY COUNTY (111), IL**MSA: 16984****Moderate Income**

8703.01* 8703.02* 8704.02* 8705.02* 8706.03* 8709.03* 8709.05* 8711.15 8712.02* 8712.09* 8713.13*

Middle Income

8701.03* 8701.04* 8702.00* 8704.03* 8704.04* 8706.04* 8706.05* 8706.06* 8707.02* 8707.04* 8708.10*
8708.11* 8708.12* 8709.04* 8709.06 8709.07* 8710.03* 8710.04* 8711.05* 8712.01* 8712.05* 8713.01*
8713.04* 8713.07* 8713.11 8714.04* 8715.01*

Upper Income

8701.05* 8701.06* 8705.01* 8707.03* 8708.07* 8708.08* 8708.09* 8708.13* 8708.14* 8711.07* 8711.08*
8711.09* 8711.10* 8711.11* 8711.12* 8711.13* 8711.14* 8712.06* 8712.07* 8712.08* 8713.05* 8713.10*
8713.12* 8714.02* 8715.02* 8716.00*

WILL COUNTY (197), IL

2023 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

MSA: 16984**Median Family Income 30-40%**

8819.00* 8825.00*

Median Family Income 40-50%

8812.01* 8813.02* 8820.00* 8828.02

Median Family Income 50-60%

8813.01* 8816.03* 8822.00* 8824.00* 8829.00* 8836.05* 8838.03*

Median Family Income 60-70%

8801.14* 8807.02 8809.01* 8809.03* 8809.05* 8812.02* 8814.01* 8816.04* 8818.00* 8821.00* 8826.01*

8828.01* 8830.00 8831.00 8837.00* 8838.09*

Median Family Income 70-80%

8801.07* 8801.13* 8801.17* 8805.03* 8807.01* 8823.00* 8826.02* 8840.04* 8840.05*

Median Family Income 80-90%

8801.06* 8801.11* 8801.15* 8802.04* 8805.10* 8814.02* 8815.00* 8832.08* 8832.17* 8834.01* 8834.02*

8836.03* 8838.04* 8838.11* 8840.06*

Median Family Income 90-100%

8801.05* 8802.03* 8804.08* 8805.09* 8816.01* 8827.01 8832.11 8836.06* 8838.06* 8839.04* 8841.01*

Median Family Income 100-110%

8801.12* 8801.16* 8802.02 8804.12 8804.14* 8804.16* 8804.25* 8804.26* 8804.28* 8805.02* 8805.08*

8806.02* 8817.00* 8827.02* 8832.06* 8832.09* 8833.06 8835.09* 8836.02* 8840.03*

Median Family Income 110-120%

8804.17* 8804.23 8804.27* 8804.32* 8810.01* 8810.05 8810.06* 8810.09* 8810.12* 8811.11* 8832.14*

8833.04* 8833.05 8833.07 8835.17* 8838.08* 8839.02* 8841.03*

Median Family Income >= 120%

8801.09* 8801.18* 8801.19* 8801.22* 8801.23* 8801.24* 8801.25* 8803.03* 8803.04* 8803.05* 8803.07

8803.09 8803.14 8803.15* 8803.16* 8803.17* 8803.18 8803.19* 8803.20* 8803.21* 8803.22* 8803.23

8803.24* 8803.25* 8803.26* 8804.11* 8804.18* 8804.21* 8804.22 8804.24* 8804.29* 8804.30 8804.31

8805.11* 8806.01* 8810.02* 8810.07* 8810.10* 8810.11* 8811.05* 8811.07* 8811.08* 8811.09* 8811.12*

8811.13* 8811.15* 8811.16* 8832.10* 8832.12 8832.13 8832.16 8832.18* 8832.19* 8833.03* 8835.04

8835.05* 8835.07* 8835.10* 8835.11* 8835.13* 8835.14* 8835.15* 8835.16* 8835.19 8835.21* 8835.22

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

8838.10* 8839.03*

Median Family Income Not Known

9800.00* 9801.00*

ASSESSMENT AREA - 0004

DEKALB COUNTY (037), IL

MSA: 20994

Low Income

0010.02*

Moderate Income

0005.00 0008.00 0015.00 0020.00 0021.00

Middle Income

0001.00 0002.00* 0003.00 0004.01* 0004.02 0006.00 0007.00 0009.00 0010.04 0013.00 0014.00

0016.00 0017.00 0018.00 0019.00

Income Not Known

0010.03* 0022.00*

KANE COUNTY (089), IL

MSA: 20994

Median Family Income 40-50%

8513.01*

Median Family Income 50-60%

8513.02* 8529.05* 8532.00* 8533.00* 8534.02* 8542.00* 8544.01* 8544.03* 8546.00*

Median Family Income 60-70%

8502.01* 8502.02* 8503.01* 8503.02* 8507.04* 8510.00* 8511.01* 8514.00* 8529.04* 8529.07* 8530.05

8530.07* 8530.08* 8531.00* 8534.01* 8536.02 8541.00* 8543.01* 8547.00* 8549.00*

Median Family Income 70-80%

8508.00* 8511.02* 8516.00* 8519.12* 8530.04* 8530.06 8535.00* 8540.02* 8543.02*

Median Family Income 80-90%

8501.01* 8515.00* 8519.08* 8529.06* 8530.01* 8539.00*

Median Family Income 90-100%

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

8504.00* 8507.08* 8518.01* 8522.03* 8529.03* 8540.01* 8544.02*

Median Family Income 100-110%

8505.00* 8507.10* 8519.04* 8519.09* 8519.10* 8520.01* 8520.02* 8524.03 8525.00

Median Family Income 110-120%

8507.05 8507.07* 8519.07* 8519.13* 8522.01* 8523.00* 8528.03* 8528.05

Median Family Income >= 120%

8501.03* 8501.05* 8501.06* 8506.00* 8507.03 8507.09* 8507.11* 8519.11* 8520.04* 8520.05* 8521.01

8521.03 8521.04* 8522.04* 8524.04 8524.05* 8524.06 8524.07* 8524.08 8526.06* 8526.07* 8526.08

8527.00* 8528.06* 8528.07 8528.08* 8545.04 8545.05* 8545.06 8545.07 8545.08* 8545.09* 8548.00*

Median Family Income Not Known

8507.06* 8536.01*

KENDALL COUNTY (093), IL

MSA: 20994

Moderate Income

8902.01* 8902.02*

Middle Income

8901.05* 8901.07 8903.01* 8903.02* 8904.01* 8904.03* 8904.04* 8905.01 8905.02* 8906.01* 8907.01*

8907.03

Upper Income

8901.03 8901.04* 8901.06* 8901.08* 8904.02 8906.02 8907.02

ASSESSMENT AREA - 0005

LAKE COUNTY (097), IL

MSA: 29404

Median Family Income 10-20%

8623.00*

Median Family Income 20-30%

8626.05*

Median Family Income 30-40%

8631.00*

2023 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

Median Family Income 40-50%

8603.01* 8603.02* 8624.01* 8626.03 8627.00* 8628.00*

Median Family Income 50-60%

8602.00* 8605.00* 8606.00* 8614.03* 8618.04* 8619.02* 8620.00* 8621.00* 8624.02* 8626.04* 8629.01*

8630.04* 8661.00*

Median Family Income 60-70%

8604.00* 8609.03* 8613.01* 8613.03* 8613.04* 8614.04* 8618.03* 8619.01* 8625.01* 8629.02* 8640.02*

8642.06*

Median Family Income 70-80%

8615.04* 8616.07* 8622.00* 8625.02* 8632.01*

Median Family Income 80-90%

8608.06 8608.07* 8609.05* 8611.05* 8612.01* 8614.02* 8615.06* 8615.07* 8617.01* 8617.02* 8639.02*

8640.01* 8641.10*

Median Family Income 90-100%

8601.03* 8601.04* 8601.06 8608.05* 8608.08 8609.08* 8610.10* 8610.11* 8610.12 8610.14* 8612.02*

8615.08* 8616.08* 8641.08* 8642.04* 8642.08* 8644.09* 8645.10* 8645.24 8652.00* 8660.00*

Median Family Income 100-110%

8601.05* 8608.09 8608.13* 8609.06* 8609.07* 8610.08* 8610.13* 8615.05* 8615.10* 8637.02* 8641.06*

8642.03* 8644.08* 8645.11*

Median Family Income 110-120%

8608.11 8608.12 8611.08* 8615.09* 8641.07* 8654.00*

Median Family Income >= 120%

8610.07* 8610.09* 8611.06* 8611.07* 8616.03* 8616.04* 8616.09* 8616.10* 8616.11* 8632.02* 8633.00*

8634.00* 8635.00* 8636.01* 8636.03* 8636.04* 8637.01* 8638.01* 8639.03* 8639.04* 8641.05* 8641.09*

8642.07* 8643.03* 8643.05* 8643.06* 8643.07* 8643.08* 8644.02* 8644.03 8644.07* 8644.10* 8644.11*

8644.12* 8645.12* 8645.13* 8645.14* 8645.15* 8645.16* 8645.17* 8645.18* 8645.19* 8645.20* 8645.21*

8645.22* 8645.23* 8646.01* 8646.02* 8647.00* 8648.01* 8648.02* 8649.01* 8649.03* 8649.04* 8650.00*

8653.00* 8655.01* 8655.02* 8656.00* 8657.00* 8658.01* 8658.02* 8662.00*

Median Family Income Not Known

8630.03* 8630.05* 8630.06* 9900.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA - 0006

FULTON COUNTY (057), IL

MSA: 37900

Moderate Income

9535.00* 9536.00* 9537.00* 9539.00*

Middle Income

9528.00* 9529.00* 9530.00* 9531.00* 9532.00* 9534.00* 9538.00*

Upper Income

9533.00*

MARSHALL COUNTY (123), IL

MSA: 37900

Middle Income

9611.00 9612.00 9613.00 9614.00* 9615.00*

PEORIA COUNTY (143), IL

MSA: 37900

Low Income

0002.00* 0003.00* 0009.00 0012.00 0013.00* 0015.00* 0016.00* 0050.00* 0051.00*

Moderate Income

0006.00* 0018.00 0021.00* 0022.00 0024.00 0025.00* 0027.01 0038.00* 0041.02* 0042.00 0043.00*
0044.00 0045.00

Middle Income

0019.00* 0023.00 0026.00* 0027.02* 0028.00 0029.00 0030.00* 0031.01* 0031.03 0032.00 0036.01
0036.02* 0040.00 0046.00 0048.01 0048.02* 0049.01* 0049.02*

Upper Income

0020.00* 0031.04* 0033.00 0034.02* 0034.03 0034.04 0037.00* 0039.00 0041.01

STARK COUNTY (175), IL

MSA: 37900

Middle Income

9514.00* 9515.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

TAZEWELL COUNTY (179), IL

MSA: 37900

Moderate Income

0204.00* 0207.00* 0208.00* 0209.00

Middle Income

0203.01* 0203.02* 0205.00* 0206.00* 0210.00* 0211.01 0211.02* 0212.03 0215.00 0216.04 0216.05*

0217.01 0217.02 0218.01* 0218.02* 0219.00* 0220.00 0221.00 0222.00 0224.00

Upper Income

0201.00* 0212.01 0212.02* 0216.03 0216.06 0223.00

WOODFORD COUNTY (203), IL

MSA: 37900

Middle Income

0301.00 0302.00 0303.00 0305.02 0306.01 0307.00

Upper Income

0304.00 0305.01 0306.02

ASSESSMENT AREA - 0007

BUREAU COUNTY (011), IL

MSA: NA

Middle Income

9647.00 9648.00 9649.00 9650.00 9651.00 9652.00 9653.00 9654.00 9655.00 9656.00

LASALLE COUNTY (099), IL

MSA: NA

Moderate Income

9627.00 9633.00

Middle Income

9617.02 9618.00 9619.00 9620.00* 9621.00 9624.00* 9625.00* 9626.00 9628.00 9629.00* 9630.00

9631.00 9632.00 9634.00 9635.00* 9636.00* 9637.00* 9638.00* 9639.00* 9642.00* 9643.00*

Upper Income

9617.01 9622.00 9623.00 9640.00* 9641.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

PUTNAM COUNTY (155), IL

MSA: NA

Middle Income

9545.00 9546.00

ASSESSMENT AREA - 0008

DE WITT COUNTY (039), IL

MSA: NA

Middle Income

9715.00 9717.00 9718.00

Upper Income

9714.00 9716.00

ASSESSMENT AREA - 0009

FORD COUNTY (053), IL

MSA: NA

Middle Income

9616.00* 9617.00* 9618.00* 9619.00 9620.00

ASSESSMENT AREA - 0010

LOGAN COUNTY (107), IL

MSA: NA

Middle Income

9529.00 9531.00 9532.00 9533.00

Upper Income

9530.00 9534.00 9535.00 9536.00

ASSESSMENT AREA - 0011

LIVINGSTON COUNTY (105), IL

MSA: NA

Moderate Income

9605.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

Middle Income

9601.00* 9602.00 9603.00* 9604.00 9606.00 9607.00* 9609.00* 9610.00

Upper Income

9608.00

ASSESSMENT AREA - 0012

BLACK HAWK COUNTY (013), IA

MSA: 47940

Low Income

0003.00* 0005.00* 0009.00 0017.01* 0018.00*

Moderate Income

0001.00 0002.00* 0007.00* 0008.00* 0015.02* 0016.00* 0017.02* 0019.00*

Middle Income

0004.00* 0010.00 0011.00* 0012.00* 0013.01* 0013.02* 0014.00* 0015.01 0015.03* 0020.00* 0022.00*

0023.01* 0023.03* 0026.01* 0026.04* 0027.00* 0028.00 0029.01* 0029.02* 0030.01*

Upper Income

0023.04* 0024.00* 0025.00 0026.05* 0026.06* 0030.02

ASSESSMENT AREA - 0013

JONES COUNTY (105), IA

MSA: 16300

Moderate Income

0703.02*

Middle Income

0701.00 0703.01* 0704.01 0704.02* 0705.00* 0706.00*

LINN COUNTY (113), IA

MSA: 16300

Low Income

0019.00

Moderate Income

0002.01* 0002.12* 0007.00* 0008.00 0010.05* 0011.01 0012.00* 0013.00 0014.00* 0018.00* 0022.00*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Agency: FDIC - 3

0024.00* 0025.00* 0026.00* 0027.00*

Middle Income

0001.02* 0001.03 0003.00* 0004.00* 0005.00 0006.00* 0009.01 0010.01* 0010.02* 0010.04* 0011.02*

0015.00* 0016.00* 0017.00* 0023.00* 0028.00* 0029.00 0030.03* 0030.04 0030.05* 0030.06* 0101.00

0102.00 0103.00 0104.00* 0105.00* 0108.01* 0108.02*

Upper Income

0001.01* 0002.05* 0002.08 0002.09* 0002.10* 0002.11 0009.02 0106.00* 0107.00*

Income Not Known

0002.13

ASSESSMENT AREA - 0014

JOHNSON COUNTY (103), IA

MSA: 26980

Low Income

0004.01* 0016.01* 0021.00

Moderate Income

0002.00 0003.03* 0003.04* 0003.07* 0005.01* 0006.00 0011.00* 0018.01* 0018.02* 0104.01* 0104.02*

Middle Income

0005.02* 0013.00* 0014.00* 0015.00* 0016.02* 0017.00 0103.03* 0103.05* 0105.01* 0105.02*

Upper Income

0001.00 0003.05 0003.06 0004.02 0012.00* 0023.00 0101.00 0102.00* 0103.04* 0103.06 0103.07*

0103.08

ASSESSMENT AREA - 0015

BUCHANAN COUNTY (019), IA

MSA: NA

Middle Income

9501.00* 9502.00* 9503.00* 9504.00* 9506.00

Upper Income

9505.00*

ASSESSMENT AREA - 0016

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

DELAWARE COUNTY (055), IA

MSA: NA

Middle Income

9501.00* 9502.00* 9503.00* 9504.00

ASSESSMENT AREA - 0017

MENARD COUNTY (129), IL

MSA: 44100

Middle Income

0101.00* 0102.00 0103.00

SANGAMON COUNTY (167), IL

MSA: 44100

Low Income

0006.00 0007.00 0008.00* 0009.00 0014.00 0016.00* 0023.00* 0024.00* 0028.02 0042.00

Moderate Income

0002.02 0003.00* 0004.00* 0005.03 0011.00 0012.00* 0013.00 0018.00 0019.00 0025.00 0026.00*
0027.00 0028.01 0038.01

Middle Income

0001.00 0002.01 0005.01 0005.04* 0010.03* 0010.04* 0022.00 0029.00 0030.00 0033.00 0034.00*
0035.00* 0038.02 0040.00

Upper Income

0010.01* 0020.01* 0020.02* 0021.00 0031.00 0032.01* 0032.02 0032.03* 0036.01 0036.02* 0036.03
0036.04 0037.01* 0037.02 0039.01 0039.02*

ASSESSMENT AREA - 0018

BOND COUNTY (005), IL

MSA: 41180

Moderate Income

9513.00*

Middle Income

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

9512.00* 9514.00* 9515.00

CALHOUN COUNTY (013), IL

MSA: 41180

Middle Income

9512.00*

Upper Income

9513.00*

CLINTON COUNTY (027), IL

MSA: 41180

Moderate Income

9004.01* 9004.04* 9005.00*

Middle Income

9002.00* 9003.00* 9004.03* 9006.01 9006.02

Upper Income

9001.00*

JERSEY COUNTY (083), IL

MSA: 41180

Middle Income

0101.00* 0102.00* 0104.02* 0105.00

Upper Income

0103.00* 0104.01*

MACOUPIN COUNTY (117), IL

MSA: 41180

Moderate Income

9561.00* 9562.00 9564.00* 9568.00* 9569.00* 9570.00* 9571.00* 9572.00*

Middle Income

9560.00* 9563.00* 9565.00* 9566.00* 9567.00*

MADISON COUNTY (119), IL

MSA: 41180

2023 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract**Respondent ID: 0000020369***** denotes no loans made in specified tracts****Agency: FDIC - 3****Institution: Heartland Bank and Trust Compa**

Low Income

4006.00* 4007.00* 4021.00* 4025.00*

Moderate Income

4001.02* 4002.00* 4009.03* 4009.04* 4009.52* 4010.00* 4011.01 4013.00* 4014.00* 4017.01* 4019.05*

4020.00* 4022.00* 4023.00* 4024.00* 4026.00* 4032.00 4033.00 4034.01* 4034.03 4034.04* 4041.00*

Middle Income

4001.01* 4008.01* 4008.02* 4009.51 4011.02* 4012.00* 4015.00* 4017.21* 4017.22* 4018.00 4019.01*

4027.01* 4027.21* 4027.22* 4028.03* 4028.04* 4028.05* 4030.01 4035.02* 4035.31 4035.34 4036.01*

4036.04 4038.01* 4038.02*

Upper Income

4028.01* 4029.00* 4030.02* 4031.01* 4031.21 4031.22* 4035.32 4035.33 4036.03* 4037.01* 4037.02

Income Not Known

4040.00*

MONROE COUNTY (133), IL**MSA: 41180****Middle Income**

6001.03* 6004.02* 6005.02*

Upper Income

6001.02* 6001.04* 6004.01* 6005.01*

ST. CLAIR COUNTY (163), IL**MSA: 41180****Low Income**

5004.00* 5005.00* 5009.00* 5011.00* 5022.00* 5023.00* 5024.01* 5026.02* 5026.03* 5027.00* 5028.00

5029.00* 5045.01* 5045.02* 5046.00*

Moderate Income

5012.00* 5013.00* 5014.00* 5016.02* 5016.04* 5016.06 5017.00 5018.01 5021.00* 5024.04 5025.00*

5031.02* 5033.01 5034.11*

Middle Income

5015.01* 5015.02* 5016.05* 5016.07* 5018.02* 5019.00* 5031.01* 5032.02* 5033.04* 5033.22* 5033.24*

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

5033.32* 5033.34* 5034.13* 5034.14 5034.15* 5034.16 5039.06 5039.08* 5040.01* 5040.02* 5043.52
5043.54 5043.56 5043.57* 5043.58 5043.59*

Upper Income

5032.03 5032.11* 5033.23 5034.04* 5034.12 5038.00* 5039.03* 5039.05* 5039.07* 5043.51 5043.53
5043.55*

ASSESSMENT AREA - 0019

MACON COUNTY (115), IL

MSA: 19500

Low Income

0006.00 0009.00 0010.00 0021.00 0031.00

Moderate Income

0002.00* 0003.00* 0005.02 0011.00 0014.00* 0019.00* 0020.01* 0020.02 0029.06*

Middle Income

0004.00* 0012.00* 0013.00* 0015.00* 0016.00* 0017.00* 0018.01* 0018.02* 0023.00 0024.02* 0026.01
0026.02* 0027.00* 0028.00 0029.02* 0029.04* 0029.05* 0030.00*

Upper Income

0022.00* 0024.01* 0025.00 0029.01*

Income Not Known

0005.01

ASSESSMENT AREA - 0020

MORGAN COUNTY (137), IL

MSA: NA

Moderate Income

9516.00* 9517.00 9520.00*

Middle Income

9514.00 9515.00 9518.00 9521.00 9522.00 9523.00

Upper Income

9519.00

ASSESSMENT AREA - 0021

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

ADAMS COUNTY (001), IL

MSA: NA

Low Income

0007.00 0008.00*

Moderate Income

0004.00* 0005.00*

Middle Income

0001.00 0002.01* 0002.02* 0006.00 0009.00* 0010.01* 0010.02* 0011.00* 0101.00* 0102.00* 0103.01*

0103.02* 0104.00

Upper Income

0105.00* 0106.00*

OUTSIDE ASSESSMENT AREA

CHILTON COUNTY (021), AL

MSA: 13820

Middle Income

0606.00

LAMAR COUNTY (075), AL

MSA: NA

Upper Income

0302.00

LIMESTONE COUNTY (083), AL

MSA: 26620

Middle Income

0203.00

MARICOPA COUNTY (013), AZ

MSA: 38060

Median Family Income 70-80%

1125.14

Median Family Income >= 120%

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

2168.37

PIMA COUNTY (019), AZ

MSA: 46060

Median Family Income 60-70%

0045.12

SANTA CRUZ COUNTY (023), AZ

MSA: NA

Middle Income

9661.11

IMPERIAL COUNTY (025), CA

MSA: 20940

Moderate Income

0113.02

KERN COUNTY (029), CA

MSA: 12540

Median Family Income >= 120%

0038.10

LOS ANGELES COUNTY (037), CA

MSA: 31084

Median Family Income 60-70%

4814.03

Median Family Income 80-90%

1211.02 4082.13

Median Family Income >= 120%

3007.01

ORANGE COUNTY (059), CA

MSA: 11244

Median Family Income >= 120%

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

0218.28

RIVERSIDE COUNTY (065), CA

MSA: 40140

Median Family Income 80-90%

0414.05

SAN BERNARDINO COUNTY (071), CA

MSA: 40140

Median Family Income 70-80%

0072.02

SAN DIEGO COUNTY (073), CA

MSA: 41740

Median Family Income 70-80%

0135.06

Median Family Income >= 120%

0100.15

SAN FRANCISCO COUNTY (075), CA

MSA: 41884

Median Family Income 70-80%

0302.02

Median Family Income >= 120%

0308.00

SAN JOAQUIN COUNTY (077), CA

MSA: 44700

Median Family Income >= 120%

0051.06

ARAPAHOE COUNTY (005), CO

MSA: 19740

Median Family Income 110-120%

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

0832.01

ELBERT COUNTY (039), CO

MSA: 19740

Moderate Income

9612.05

EL PASO COUNTY (041), CO

MSA: 17820

Median Family Income 90-100%

0047.01

Median Family Income >= 120%

0071.04

GARFIELD COUNTY (045), CO

MSA: NA

Middle Income

9520.01

JEFFERSON COUNTY (059), CO

MSA: 19740

Median Family Income 80-90%

0117.33

WELD COUNTY (123), CO

MSA: 24540

Moderate Income

0007.05

HARTFORD COUNTY (003), CT

MSA: 25540

Median Family Income 90-100%

5141.03

NEW LONDON COUNTY (011), CT

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

MSA: 35980

Middle Income

7021.00

Median Family Income 40-50%

0415.00

CHARLOTTE COUNTY (015), FL

MSA: 39460

Middle Income

0105.05

COLLIER COUNTY (021), FL

MSA: 34940

Moderate Income

0106.01

Middle Income

0102.16 0108.07

Upper Income

0003.01 0102.05

DUVAL COUNTY (031), FL

MSA: 27260

Median Family Income >= 120%

0142.03

ESCAMBIA COUNTY (033), FL

MSA: 37860

Moderate Income

0021.00

HILLSBOROUGH COUNTY (057), FL

MSA: 45300

Median Family Income 40-50%

0026.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Median Family Income 60-70%

0136.02

Median Family Income >= 120%

0051.02

LEE COUNTY (071), FL

MSA: 15980

Median Family Income >= 120%

0019.03 0601.02

MANATEE COUNTY (081), FL

MSA: 35840

Middle Income

0020.10

MARION COUNTY (083), FL

MSA: 36100

Middle Income

0001.02

ORANGE COUNTY (095), FL

MSA: 36740

Median Family Income >= 120%

0178.06 0189.02

POLK COUNTY (105), FL

MSA: 29460

Median Family Income 70-80%

0142.03

VOLUSIA COUNTY (127), FL

MSA: 19660

Median Family Income 100-110%

0830.03

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

APPLING COUNTY (001), GA

MSA: NA

Middle Income

9503.02

BALDWIN COUNTY (009), GA

MSA: NA

Upper Income

9708.01

CARROLL COUNTY (045), GA

MSA: 12060

Moderate Income

9107.05

COBB COUNTY (067), GA

MSA: 12060

Median Family Income 90-100%

0302.59

FULTON COUNTY (121), GA

MSA: 12060

Median Family Income 90-100%

0123.00

MAUI COUNTY (009), HI

MSA: 27980

Middle Income

0307.09

ADA COUNTY (001), ID

MSA: 14260

Middle Income

0022.31

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

BONNEVILLE COUNTY (019), ID

MSA: 26820

Middle Income

9705.05

Upper Income

9705.03

CANYON COUNTY (027), ID

MSA: 14260

Moderate Income

0204.04

CHRISTIAN COUNTY (021), IL

MSA: NA

Middle Income

9584.00

COLES COUNTY (029), IL

MSA: NA

Moderate Income

0008.00

DOUGLAS COUNTY (041), IL

MSA: NA

Middle Income

9521.00 9524.00

FAYETTE COUNTY (051), IL

MSA: NA

Middle Income

9511.00

FRANKLIN COUNTY (055), IL

MSA: NA

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Middle Income

0406.00

GREENE COUNTY (061), IL

MSA: NA

Moderate Income

9737.00

HENRY COUNTY (073), IL

MSA: 19340

Middle Income

0312.00

JEFFERSON COUNTY (081), IL

MSA: NA

Moderate Income

0505.00

JO DAVIESS COUNTY (085), IL

MSA: NA

Middle Income

0205.00

KNOX COUNTY (095), IL

MSA: NA

Middle Income

0001.00 0002.00 0004.00

LEE COUNTY (103), IL

MSA: NA

Middle Income

0005.00

Upper Income

0001.00 0007.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

MASON COUNTY (125), IL

MSA: NA

Upper Income

9567.00

MONTGOMERY COUNTY (135), IL

MSA: NA

Middle Income

9575.00

MOULTRIE COUNTY (139), IL

MSA: NA

Middle Income

9769.00 9772.00

Upper Income

9771.00

OGLE COUNTY (141), IL

MSA: NA

Middle Income

9610.01

Upper Income

9613.02

PIKE COUNTY (149), IL

MSA: NA

Middle Income

9527.00

ROCK ISLAND COUNTY (161), IL

MSA: 19340

Middle Income

0213.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

SALINE COUNTY (165), IL

MSA: NA

Moderate Income

9559.00

SCOTT COUNTY (171), IL

MSA: NA

Middle Income

9707.00

SHELBY COUNTY (173), IL

MSA: NA

Upper Income

9591.00

VERMILION COUNTY (183), IL

MSA: 19180

Upper Income

0103.00

WHITESIDE COUNTY (195), IL

MSA: NA

Middle Income

0001.00 0008.00

WINNEBAGO COUNTY (201), IL

MSA: 40420

Middle Income

0039.04

CLARK COUNTY (019), IN

MSA: 31140

Middle Income

0508.04

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

HAMILTON COUNTY (057), IN

MSA: 26900

Middle Income

1104.05

LAKE COUNTY (089), IN

MSA: 23844

Middle Income

0405.01

LAPORTE COUNTY (091), IN

MSA: 33140

Middle Income

0416.00

PORTER COUNTY (127), IN

MSA: 23844

Middle Income

0503.01

SPENCER COUNTY (147), IN

MSA: NA

Middle Income

9531.00

BUTLER COUNTY (023), IA

MSA: NA

Middle Income

0704.00

CEDAR COUNTY (031), IA

MSA: NA

Upper Income

4505.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

DES MOINES COUNTY (057), IA

MSA: NA

Middle Income

0010.00

DUBUQUE COUNTY (061), IA

MSA: 20220

Middle Income

0101.01

POLK COUNTY (153), IA

MSA: 19780

Middle Income

0041.00

Upper Income

0101.02

Income Not Known

0111.14

SCOTT COUNTY (163), IA

MSA: 19340

Upper Income

0137.06

STORY COUNTY (169), IA

MSA: 11180

Moderate Income

0010.00

Upper Income

0001.01

TAMA COUNTY (171), IA

MSA: NA

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Middle Income

2902.00

WASHINGTON COUNTY (183), IA

MSA: 26980

Moderate Income

9604.00

JOHNSON COUNTY (091), KS

MSA: 28140

Median Family Income >= 120%

0530.10

LAUREL COUNTY (125), KY

MSA: NA

Middle Income

9711.03

MORGAN COUNTY (175), KY

MSA: NA

Middle Income

9501.00

BEAUREGARD PARISH (011), LA

MSA: NA

Upper Income

9602.00

EAST BATON ROUGE PARISH (033), LA

MSA: 12940

Upper Income

0044.03

EAST FELICIANA PARISH (037), LA

MSA: 12940

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Upper Income

9516.00

JEFFERSON PARISH (051), LA

MSA: 35380

Upper Income

0202.06

LAFAYETTE PARISH (055), LA

MSA: 29180

Moderate Income

0020.03

TANGIPAHOA PARISH (105), LA

MSA: 25220

Upper Income

9546.01

HANCOCK COUNTY (009), ME

MSA: NA

Middle Income

9662.00

WASHINGTON COUNTY (029), ME

MSA: NA

Middle Income

9563.00

HARFORD COUNTY (025), MD

MSA: 12580

Moderate Income

3011.07

Upper Income

3031.02

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

HOWARD COUNTY (027), MD

MSA: 12580

Upper Income

6051.06

BRISTOL COUNTY (005), MA

MSA: 39300

Median Family Income 70-80%

6461.01

Upper Income

0306.00

LIVINGSTON COUNTY (093), MI

MSA: 47664

Moderate Income

7221.00

MACOMB COUNTY (099), MI

MSA: 47664

Median Family Income >= 120%

2160.00

MUSKEGON COUNTY (121), MI

MSA: 34740

Moderate Income

0043.00

Middle Income

0010.00

OTTAWA COUNTY (139), MI

MSA: 24340

Middle Income

0209.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

ST. CLAIR COUNTY (147), MI

MSA: 47664

Middle Income

6511.00

SANILAC COUNTY (151), MI

MSA: NA

Middle Income

9702.00

WAYNE COUNTY (163), MI

MSA: 19804

Median Family Income >= 120%

5722.00

GOODHUE COUNTY (049), MN

MSA: NA

Middle Income

0801.01

CHICKASAW COUNTY (017), MS

MSA: NA

Middle Income

9503.00

CLARKE COUNTY (023), MS

MSA: NA

Middle Income

9501.00

JACKSON COUNTY (059), MS

MSA: 25060

Moderate Income

0420.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

LAUDERDALE COUNTY (075), MS

MSA: NA

Middle Income

0104.00

LAWRENCE COUNTY (077), MS

MSA: NA

Middle Income

9601.00

NESHOBA COUNTY (099), MS

MSA: NA

Upper Income

0101.01

PERRY COUNTY (111), MS

MSA: 25620

Middle Income

9502.00

WAYNE COUNTY (153), MS

MSA: NA

Upper Income

9503.01

LAWRENCE COUNTY (109), MO

MSA: NA

Middle Income

4701.00 4705.01

ST. LOUIS COUNTY (189), MO

MSA: 41180

Median Family Income 110-120%

2173.00 2178.06

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

ST. LOUIS CITY (510), MO

MSA: 41180

Upper Income

1172.00

CASCADE COUNTY (013), MT

MSA: 24500

Middle Income

0101.00

CLARK COUNTY (003), NV

MSA: 29820

Median Family Income 50-60%

0015.02

MERCER COUNTY (021), NJ

MSA: 45940

Moderate Income

0031.00

MONMOUTH COUNTY (025), NJ

MSA: 35154

Median Family Income 110-120%

8030.00

Median Family Income >= 120%

8066.00

PASSAIC COUNTY (031), NJ

MSA: 35614

Median Family Income 90-100%

1246.02

SOMERSET COUNTY (035), NJ

MSA: 35154

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Moderate Income

0504.00

DUTCHESS COUNTY (027), NY

MSA: 39100

Middle Income

0701.02

ONONDAGA COUNTY (067), NY

MSA: 45060

Middle Income

0145.00

ST. LAWRENCE COUNTY (089), NY

MSA: NA

Upper Income

4910.00

SUFFOLK COUNTY (103), NY

MSA: 35004

Median Family Income 70-80%

1904.02

CABARRUS COUNTY (025), NC

MSA: 16740

Middle Income

0406.00

COLUMBUS COUNTY (047), NC

MSA: NA

Middle Income

9305.00

GREENE COUNTY (079), NC

MSA: NA

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Middle Income

9502.00

MECKLENBURG COUNTY (119), NC

MSA: 16740

Median Family Income 60-70%

0040.00 0055.10

NEW HANOVER COUNTY (129), NC

MSA: 48900

Upper Income

0117.03

RANDOLPH COUNTY (151), NC

MSA: 24660

Middle Income

0305.04

WILLIAMS COUNTY (105), ND

MSA: NA

Upper Income

9537.02

HANCOCK COUNTY (063), OH

MSA: NA

Upper Income

0003.02

MEIGS COUNTY (105), OH

MSA: NA

Middle Income

9643.00

MONTGOMERY COUNTY (113), OH

MSA: 19430

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Median Family Income 90-100%

1501.00

WAYNE COUNTY (169), OH

MSA: NA

Middle Income

0030.00 0032.00

KINGFISHER COUNTY (073), OK

MSA: NA

Upper Income

9584.00

PAYNE COUNTY (119), OK

MSA: NA

Middle Income

0111.04

TULSA COUNTY (143), OK

MSA: 46140

Median Family Income >= 120%

0076.38

WAGONER COUNTY (145), OK

MSA: 46140

Middle Income

0304.06

MULTNOMAH COUNTY (051), OR

MSA: 38900

Median Family Income >= 120%

0062.00

BERKS COUNTY (011), PA

MSA: 39740

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Upper Income

0117.02

BUCKS COUNTY (017), PA

MSA: 33874

Median Family Income 90-100%

1016.09

DAUPHIN COUNTY (043), PA

MSA: 25420

Low Income

0211.00

FAYETTE COUNTY (051), PA

MSA: 38300

Middle Income

2632.00

LUZERNE COUNTY (079), PA

MSA: 42540

Middle Income

2162.00

MONTGOMERY COUNTY (091), PA

MSA: 33874

Median Family Income 40-50%

2005.02

BERKELEY COUNTY (015), SC

MSA: 16700

Middle Income

0205.03

GREENVILLE COUNTY (045), SC

MSA: 24860

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Median Family Income 70-80%

0039.05

HORRY COUNTY (051), SC

MSA: 34820

Moderate Income

0301.04

SPARTANBURG COUNTY (083), SC

MSA: 43900

Middle Income

0207.02 0237.00

COFFEE COUNTY (031), TN

MSA: NA

Moderate Income

9709.00

DAVIDSON COUNTY (037), TN

MSA: 34980

Median Family Income 90-100%

0105.02

GIBSON COUNTY (053), TN

MSA: 27180

Middle Income

9665.02

HENRY COUNTY (079), TN

MSA: NA

Middle Income

9691.00 9696.02

MONTGOMERY COUNTY (125), TN

MSA: 17300

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Upper Income

1018.06

SHELBY COUNTY (157), TN

MSA: 32820

Median Family Income >= 120%

0206.53

SULLIVAN COUNTY (163), TN

MSA: 28700

Middle Income

0421.00

SUMNER COUNTY (165), TN

MSA: 34980

Middle Income

0211.06

BEXAR COUNTY (029), TX

MSA: 41700

Median Family Income 70-80%

1817.05

COLLIN COUNTY (085), TX

MSA: 19124

Median Family Income >= 120%

0303.02 0305.42

DALLAS COUNTY (113), TX

MSA: 19124

Median Family Income 40-50%

0093.03

Median Family Income 60-70%

0014.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

EL PASO COUNTY (141), TX

MSA: 21340

Median Family Income 60-70%

0001.08

Median Family Income >= 120%

0102.32

ERATH COUNTY (143), TX

MSA: NA

Middle Income

9502.03

GALVESTON COUNTY (167), TX

MSA: 26420

Middle Income

7232.00

HARRIS COUNTY (201), TX

MSA: 26420

Median Family Income 40-50%

5503.06

Median Family Income >= 120%

5557.04

HIDALGO COUNTY (215), TX

MSA: 32580

Median Family Income 40-50%

0205.07

JOHNSON COUNTY (251), TX

MSA: 23104

Middle Income

1304.12

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

LEON COUNTY (289), TX

MSA: NA

Moderate Income

9501.01

MIDLAND COUNTY (329), TX

MSA: 33260

Upper Income

0101.16

WILLIAMSON COUNTY (491), TX

MSA: 12420

Median Family Income >= 120%

0202.08

WISE COUNTY (497), TX

MSA: 23104

Middle Income

1506.06

SALT LAKE COUNTY (035), UT

MSA: 41620

Median Family Income 90-100%

1129.04

SUMMIT COUNTY (043), UT

MSA: NA

Middle Income

9642.01

WASHINGTON COUNTY (053), UT

MSA: 41100

Upper Income

2708.03

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

BOTETOURT COUNTY (023), VA

MSA: 40220

Upper Income

0405.02

FAIRFAX COUNTY (059), VA

MSA: 47894

Median Family Income >= 120%

4925.00

FRANKLIN COUNTY (067), VA

MSA: 40220

Middle Income

0205.01

LOUDOUN COUNTY (107), VA

MSA: 47894

Middle Income

6110.20

SMYTH COUNTY (173), VA

MSA: NA

Middle Income

0307.02

SPOKANE COUNTY (063), WA

MSA: 44060

Median Family Income >= 120%

0107.01

LINCOLN COUNTY (043), WV

MSA: 16620

Moderate Income

9558.00

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

*** denotes no loans made in specified tracts**

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

MONROE COUNTY (063), WV

MSA: NA

Middle Income

9501.00

RALEIGH COUNTY (081), WV

MSA: 13220

Middle Income

0009.00

GREEN LAKE COUNTY (047), WI

MSA: NA

Middle Income

1004.00

KENOSHA COUNTY (059), WI

MSA: 29404

Middle Income

0029.06

RACINE COUNTY (101), WI

MSA: 39540

Upper Income

0017.03

SAWYER COUNTY (113), WI

MSA: NA

Middle Income

1005.01

WALWORTH COUNTY (127), WI

MSA: NA

Upper Income

0016.05

2023 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

WINNEBAGO COUNTY (139), WI

MSA: 36780

Moderate Income

0012.00

LARAMIE COUNTY (021), WY

MSA: 16940

Moderate Income

0007.02

Respondent ID: 0000020369

Agency: FDIC - 3

2023 Institution Disclosure Statement - Table E-1

Error Status Information

Respondent ID: 0000020369

Institution: Heartland Bank and Trust Compa

Agency: FDIC - 3

Record Identifier: ¹¹	Total Composite Records on File	Total Composite Records Without Errors	Total Validity ¹⁰ Errors	Percentage of Validity Errors
Transmittal Sheet	1	1	0	0.00%
Small Business Loans	637	637	0	0.00%
Small Farm Loans	132	132	0	0.00%
Community Development Loans	1	1	0	0.00%
Consortium/Third Party Loans (Optional)	0	0	0	0.00%
Assessment Area	24	24	0	0.00%
Total	795	795	0	0.00%

Footnote:

10. A validity edit helps to verify the accuracy of the data reported. An institution's CRA submission that passes all validity edits does not ensure 100% accurate data. True accuracy is determined during the examination process.

11. A record represents one row of data reported to the Federal Reserve Board. This does not in any way represent the number of loans originated or purchased by the institution.

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ALABAMA (01)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COVINGTON COUNTY (039), AL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	150	0	0	1	150	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	150	0	0	1	150	0	0
STATE TOTAL	0	0	1	150	0	0	1	150	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARICOPA COUNTY (013), AZ										
MSA 38060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	100	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	0	0	0	0	0	0	0	0
STATE TOTAL	1	100	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EL PASO COUNTY (041), CO										
MSA 17820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	350	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	350	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	350	0	0	0	0
STATE TOTAL	0	0	0	0	1	350	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLLIER COUNTY (021), FL										
MSA 34940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	2	400	0	0	2	400	0	0
Middle Income	1	100	0	0	1	300	1	300	0	0
Upper Income	0	0	4	850	1	400	2	500	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	6	1,250	2	700	5	1,200	0	0
HILLSBOROUGH COUNTY (057), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	210	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	210	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEE COUNTY (071), FL										
MSA 15980										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	1	65	0	0	1	475	1	475	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	500	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	65	0	0	2	975	1	475	0	0
MONROE COUNTY (087), FL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	145	0	0	1	145	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	145	0	0	1	145	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PASCO COUNTY (101), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	98	0	0	0	0	1	98	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	98	0	0	0	0	1	98	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VOLUSIA COUNTY (127), FL										
MSA 19660										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	203	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	203	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	263	9	1,808	4	1,675	8	1,918	0	0
STATE TOTAL	3	263	9	1,808	4	1,675	8	1,918	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BOND COUNTY (005), IL										
MSA 41180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	44	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	44	0	0	0	0	0	0	0	0
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	47	1,985	6	756	3	1,718	40	2,029	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	47	1,985	6	756	3	1,718	40	2,029	0	0
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	3	500	0	0	2	350	0	0
Moderate Income	1	75	0	0	1	427	1	427	0	0
Middle Income	6	251	5	1,200	2	1,575	10	1,926	0	0
Upper Income	19	775	4	920	9	5,690	20	3,265	0	0
Income Not Known	1	61	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	27	1,162	12	2,620	12	7,692	33	5,968	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLES COUNTY (029), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	500	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
COOK COUNTY (031), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	1	105	2	1,319	1	569	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	1	500	0	0	0	0
Median Family Income 60-70%	3	255	1	154	3	1,801	2	155	0	0
Median Family Income 70-80%	1	50	2	422	5	2,229	4	884	0	0
Median Family Income 80-90%	2	100	0	0	3	1,838	2	852	0	0
Median Family Income 90-100%	3	181	1	112	1	860	4	293	0	0
Median Family Income 100-110%	1	25	1	250	3	1,857	2	275	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	5	206	7	1,252	17	11,969	13	5,444	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	15	817	13	2,295	35	22,373	28	8,472	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	6	178	1	120	2	1,247	5	215	0	0
Middle Income	19	496	2	350	3	1,360	19	1,640	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	25	674	3	470	5	2,607	24	1,855	0	0
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	337	2	346	6	3,853	5	145	0	0
Upper Income	1	10	1	151	1	1,000	2	161	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	347	3	497	7	4,853	7	306	0	0
DOUGLAS COUNTY (041), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	0	0	1	30	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	0	0	1	30	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUPAGE COUNTY (043), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	1	4	0	0	1	700	1	4	0	0
Median Family Income 80-90%	1	50	1	250	0	0	1	50	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	2	388	1	384	1	384	0	0
Median Family Income 110-120%	2	150	0	0	3	1,763	3	1,513	0	0
Median Family Income ≥ 120%	9	496	2	482	9	4,491	8	2,571	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	13	700	5	1,120	14	7,338	14	4,522	0	0
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	314	1	200	2	930	4	489	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	314	1	200	2	930	4	489	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FRANKLIN COUNTY (055), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	483	1	483	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	483	1	483	0	0
FULTON COUNTY (057), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	42	0	0	0	0	1	42	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	42	0	0	0	0	1	42	0	0
GREENE COUNTY (061), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	65	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	65	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GRUNDY COUNTY (063), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	1	760	2	790	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	1	760	2	790	0	0
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	395	1	395	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	195	1	200	3	1,862	3	1,357	0	0
Median Family Income 110-120%	2	57	2	262	2	1,554	3	1,709	0	0
Median Family Income ≥ 120%	6	274	2	450	2	879	5	743	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	526	5	912	8	4,690	12	4,204	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	12	0	0	0	0	0	0	0	0
Middle Income	14	701	2	330	3	1,173	14	1,161	0	0
Upper Income	8	286	1	200	2	1,305	8	766	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	23	999	3	530	5	2,478	22	1,927	0	0
KNOX COUNTY (095), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	1	40	0	0	0	0	1	40	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	40	0	0	0	0	1	40	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAKE COUNTY (097), IL										
MSA 29404										
Inside AA 0005										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	25	0	0	0	0	1	25	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	2	93	0	0	1	338	2	421	0	0
Median Family Income 90-100%	1	50	2	406	0	0	1	50	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	1	30	1	250	1	599	1	599	0	0
Median Family Income ≥ 120%	1	36	1	125	0	0	1	125	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	234	4	781	2	937	6	1,220	0	0
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	790	0	0	0	0
Middle Income	15	512	2	462	2	638	13	903	0	0
Upper Income	9	168	1	250	0	0	9	383	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	24	680	3	712	3	1,428	22	1,286	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	25	0	0	0	0	1	25	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	25	0	0	0	0	1	25	0	0
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	20	0	0	0	0	1	20	0	0
Upper Income	2	62	0	0	0	0	2	62	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	82	0	0	0	0	3	82	0	0
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	22	707	5	852	3	1,266	19	1,264	0	0
Upper Income	11	634	4	776	3	1,080	11	1,278	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	33	1,341	9	1,628	6	2,346	30	2,542	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MCHENRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	109	0	0	0	0	2	109	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	109	0	0	0	0	2	109	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	2	146	0	0	0	0	2	146	0	0
Moderate Income	17	836	7	1,154	13	7,142	17	3,286	0	0
Middle Income	61	2,944	22	4,178	24	12,881	50	5,520	0	0
Upper Income	21	892	6	1,118	3	1,970	22	2,584	0	0
Income Not Known	2	119	5	828	0	0	3	444	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	103	4,937	40	7,278	40	21,993	94	11,980	0	0
MACON COUNTY (115), IL										
MSA 19500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	77	0	0	0	0	1	77	0	0
Middle Income	1	26	3	420	1	566	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	103	3	420	1	566	1	77	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	10	201	1	150	0	0	9	321	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	201	1	150	0	0	9	321	0	0
MERCER COUNTY (131), IL										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	170	0	0	1	170	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	170	0	0	1	170	0	0
MONTGOMERY COUNTY (135), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	206	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	206	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

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Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
OGLE COUNTY (141), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	205	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	205	0	0	0	0	0	0
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	5	190	3	428	3	1,490	8	1,768	0	0
Moderate Income	6	173	3	490	1	550	7	288	0	0
Middle Income	14	686	6	947	6	2,722	12	1,805	0	0
Upper Income	7	359	3	544	2	748	8	851	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	32	1,408	15	2,409	12	5,510	35	4,712	0	0
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	306	2	875	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	306	2	875	1	500	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

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Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	25	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	25	0	0	0	0	1	15	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	116	0	0	0	0	0	0
Middle Income	4	270	2	375	0	0	1	50	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	270	3	491	0	0	1	50	0	0
STARK COUNTY (175), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	309	0	0	0	0	3	265	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	309	0	0	0	0	3	265	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	3	191	0	0	0	0	2	108	0	0
Middle Income	7	309	6	1,234	4	2,091	6	259	0	0
Upper Income	4	210	1	203	0	0	5	413	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	710	7	1,437	4	2,091	13	780	0	0
VERMILION COUNTY (183), IL										
MSA 19180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	548	1	548	0	0
Upper Income	1	20	0	0	0	0	1	20	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	1	548	2	568	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILL COUNTY (197), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	30	1	194	1	750	2	224	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	1,000	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	25	1	250	1	1,000	1	25	0	0
Median Family Income 100-110%	1	100	0	0	1	312	1	312	0	0
Median Family Income 110-120%	1	10	1	155	2	941	2	501	0	0
Median Family Income ≥ 120%	10	319	4	733	2	1,150	6	384	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	484	7	1,332	8	5,153	12	1,446	0	0
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	25	1,083	9	1,595	10	4,969	25	2,703	0	0
Upper Income	14	650	3	534	2	1,500	11	695	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	39	1,733	12	2,129	12	6,469	36	3,398	0	0
TOTAL INSIDE AA IN STATE	463	19,849	151	27,562	181	102,241	454	59,260	0	0
TOTAL OUTSIDE AA IN STATE	12	597	9	1,492	4	2,097	9	1,443	0	0
STATE TOTAL	475	20,446	160	29,054	185	104,338	463	60,703	0	0

Respondent ID: 0000020369

Agency: FDIC - 3

State: INDIANA (18)

[illegible]

Loans by County
Small Business Loans - Originations
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	4	263	3	565	2	1,385	5	1,061	0	0
STATE TOTAL	4	263	3	565	2	1,385	5	1,061	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BENTON COUNTY (011), IA										
MSA 16300										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	273	1	273	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	273	1	273	0	0
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	2	60	0	0	0	0	2	60	0	0
Moderate Income	4	294	0	0	0	0	0	0	0	0
Middle Income	4	141	0	0	2	800	4	141	0	0
Upper Income	0	0	2	317	0	0	2	317	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	495	2	317	2	800	8	518	0	0
BUTLER COUNTY (023), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DES MOINES COUNTY (057), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	263	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	263	0	0	0	0
JOHNSON COUNTY (103), IA										
MSA 26980										
Inside AA 0014										
Low Income	0	0	2	400	2	1,575	2	400	0	0
Moderate Income	1	8	1	200	1	341	3	549	0	0
Middle Income	0	0	0	0	2	900	1	500	0	0
Upper Income	5	339	3	600	6	2,694	9	2,180	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	347	6	1,200	11	5,510	15	3,629	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	1	150	1	300	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	176	4	685	5	2,339	14	2,751	0	0
Upper Income	2	150	1	150	0	0	2	150	0	0
Income Not Known	0	0	1	150	1	301	2	451	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	326	7	1,135	7	2,940	18	3,352	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
O'BRIEN COUNTY (141), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	417	1	417	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	417	1	417	0	0
POLK COUNTY (153), IA										
MSA 19780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	300	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	0	0	0	0
WASHINGTON COUNTY (183), IA										
MSA 26980										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	0	0	1	35	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	0	0	1	35	0	0
TOTAL INSIDE AA IN STATE	26	1,168	15	2,652	20	9,250	41	7,499	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	2	135	0	0	4	1,253	3	725	0	0
STATE TOTAL	28	1,303	15	2,652	24	10,503	44	8,224	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MUSKEGON COUNTY (121), MI										
MSA 34740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	200	1	650	1	650	0	0
Middle Income	1	50	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	200	1	650	1	650	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	50	1	200	1	650	1	650	0	0
STATE TOTAL	1	50	1	200	1	650	1	650	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ANOKA COUNTY (003), MN										
MSA 33460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	15	0	0	0	0	1	15	0	0
STATE TOTAL	1	15	0	0	0	0	1	15	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CAMDEN COUNTY (029), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	250	0	0	1	250	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
LAWRENCE COUNTY (109), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	1	500	1	250	0	0
STATE TOTAL	0	0	1	250	1	500	1	250	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NASSAU COUNTY (059), NY										
MSA 35004										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	616	1	616	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	616	1	616	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	616	1	616	0	0
STATE TOTAL	0	0	0	0	1	616	1	616	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NEW HANOVER COUNTY (129), NC										
MSA 48900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	100	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	0	0	0	0	0	0	0	0
STATE TOTAL	1	100	0	0	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PAYNE COUNTY (119), OK										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	10	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	10	0	0	0	0	0	0	0	0
STATE TOTAL	1	10	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLLIN COUNTY (085), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	415	1	415	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	415	1	415	0	0
JEFFERSON COUNTY (245), TX										
MSA 13140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	426	1	426	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	426	1	426	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	2	841	2	841	0	0
STATE TOTAL	0	0	0	0	2	841	2	841	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SPOKANE COUNTY (063), WA										
MSA 44060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	425	1	425	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	425	1	425	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	425	1	425	0	0
STATE TOTAL	0	0	0	0	1	425	1	425	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MILWAUKEE COUNTY (079), WI										
MSA 33340										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	69	0	0	0	0	1	69	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	1	900	1	900	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	750	1	750	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	69	0	0	2	1,650	3	1,719	0	0
RACINE COUNTY (101), WI										
MSA 39540										
Outside Assessment Area										
Low Income	0	0	0	0	1	400	1	400	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	125	0	0	1	125	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	1	400	2	525	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	69	1	125	3	2,050	5	2,244	0	0
STATE TOTAL	1	69	1	125	3	2,050	5	2,244	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	489	21,017	166	30,214	201	111,491	495	66,759	0	0
TOTAL OUTSIDE AA	27	1,602	25	4,590	24	11,842	38	10,338	0	0
TOTAL INSIDE & OUTSIDE	516	22,619	191	34,804	225	123,333	533	77,097	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	721	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	721	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	721	0	0	0	0
STATE TOTAL	0	0	0	0	1	721	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA	0	0	0	0	1	721	0	0	0	0
TOTAL INSIDE & OUTSIDE	0	0	0	0	1	721	0	0	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	49	2,092	23	4,033	8	2,880	60	8,267	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	49	2,092	23	4,033	8	2,880	60	8,267	0	0
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	1	200	0	0
Upper Income	3	165	3	475	1	300	7	940	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	165	4	675	1	300	8	1,140	0	0
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	30	2	276	0	0	2	155	0	0
Middle Income	13	776	11	1,888	7	2,655	23	3,406	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	806	13	2,164	7	2,655	25	3,561	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	206	1	250	2	815	4	681	0	0
Upper Income	5	209	1	150	1	275	7	634	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	415	2	400	3	1,090	11	1,315	0	0
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	6	310	1	175	4	1,418	10	1,610	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	310	1	175	4	1,418	10	1,610	0	0
HENRY COUNTY (073), IL										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	125	1	377	2	502	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	1	377	2	502	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	95	3	609	5	1,870	6	1,421	1	260
Median Family Income 110-120%	1	60	0	0	0	0	1	60	0	0
Median Family Income ≥ 120%	0	0	1	160	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	155	4	769	5	1,870	7	1,481	1	260
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	102	5	810	2	782	8	1,262	0	0
Upper Income	5	328	5	880	2	779	11	1,787	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	430	10	1,690	4	1,561	19	3,049	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	12	791	5	890	5	1,880	21	3,061	0	0
Upper Income	11	715	6	1,065	2	600	18	2,215	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	23	1,506	11	1,955	7	2,480	39	5,276	0	0
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	0	0	0	0	1	50	0	0
Upper Income	0	0	1	190	0	0	1	190	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	190	0	0	2	240	0	0
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	125	2	399	1	337	3	305	0	0
Upper Income	2	125	0	0	0	0	2	125	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	250	2	399	1	337	5	430	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	410	4	638	5	1,784	13	1,723	0	0
Upper Income	13	681	9	1,849	15	5,232	24	4,552	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	20	1,091	13	2,487	20	7,016	37	6,275	0	0
MCHENRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	124	0	0	1	124	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	124	0	0	1	124	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	3	111	5	843	0	0	6	544	0	0
Middle Income	37	1,920	19	3,095	13	4,829	48	6,527	0	0
Upper Income	0	0	0	0	3	1,200	0	0	0	0
Income Not Known	0	0	0	0	1	300	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	40	2,031	24	3,938	17	6,329	54	7,071	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	195	0	0	0	0	3	145	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	195	0	0	0	0	3	145	0	0
MASON COUNTY (125), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	290	0	0	0	0
Upper Income	1	60	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	60	0	0	1	290	0	0	0	0
MENARD COUNTY (129), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	1	500	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MOULTRIE COUNTY (139), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	200	0	0	1	255	2	355	0	0
Upper Income	1	20	2	395	1	275	2	270	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	220	2	395	2	530	4	625	0	0
OGLE COUNTY (141), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	0	0	1	150	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	1	110	0	0	1	110	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	350	1	350	0	0
Upper Income	1	14	1	200	1	498	3	712	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	14	2	310	2	848	5	1,172	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	2	829	3	864	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	2	829	3	864	0	0
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	9	444	4	747	2	825	13	1,726	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	444	4	747	2	825	13	1,726	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	3	530	0	0	2	380	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	3	530	0	0	2	380	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	113	2	450	2	722	5	1,035	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	113	2	450	2	722	5	1,035	0	0
WHITESIDE COUNTY (195), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	300	1	300	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	1	300	0	0
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	24	1,347	16	2,887	7	2,300	38	5,013	0	0
Upper Income	8	320	2	256	1	350	9	891	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	32	1,667	18	3,143	8	2,650	47	5,904	0	0
TOTAL INSIDE AA IN STATE	227	11,719	134	23,459	93	33,810	352	50,445	1	260

Loans by County
Small Farm Loans - Originations
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	5	330	8	1,390	6	1,997	13	2,697	0	0
STATE TOTAL	232	12,049	142	24,849	99	35,807	365	53,142	1	260

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	140	0	0	0	0	2	140	0	0
Upper Income	4	350	0	0	0	0	4	350	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	490	0	0	0	0	6	490	0	0
BUCHANAN COUNTY (019), IA										
MSA NA										
Inside AA 0015										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	1	100	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	1	100	0	0
DELAWARE COUNTY (055), IA										
MSA NA										
Inside AA 0016										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	219	0	0	1	300	5	519	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	219	0	0	1	300	5	519	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
JONES COUNTY (105), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	180	0	0	1	180	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	180	0	0	1	180	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	408	12	1,930	2	842	21	3,120	0	0
Upper Income	2	200	0	0	0	0	2	200	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	608	12	1,930	2	842	23	3,320	0	0
POLK COUNTY (153), IA										
MSA 19780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	1	342	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	342	0	0	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TAMA COUNTY (171), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	47	0	0	0	0	1	47	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	47	0	0	0	0	1	47	0	0
TOTAL INSIDE AA IN STATE	21	1,417	13	2,110	3	1,142	36	4,609	0	0
TOTAL OUTSIDE AA IN STATE	1	47	0	0	1	342	1	47	0	0
STATE TOTAL	22	1,464	13	2,110	4	1,484	37	4,656	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HENDERSON COUNTY (077), TN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	1	250	0	0
STATE TOTAL	0	0	1	250	0	0	1	250	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GREEN LAKE COUNTY (047), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	1	250	0	0
STATE TOTAL	0	0	1	250	0	0	1	250	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	248	13,136	147	25,569	96	34,952	388	55,054	1	260
TOTAL OUTSIDE AA	6	377	10	1,890	7	2,339	16	3,244	0	0
TOTAL INSIDE & OUTSIDE	254	13,513	157	27,459	103	37,291	404	58,298	1	260

Loans by County

Small Farm Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	200	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	1	200	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
STATE TOTAL	0	0	1	200	0	0	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	1	200	0	0	0	0	0	0
TOTAL OUTSIDE AA	0	0	0	0	0	0	0	0	0	0
TOTAL INSIDE & OUTSIDE	0	0	1	200	0	0	0	0	0	0

2022 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: Heartland Bank and Trust Compa

PAGE: 1 OF 2

Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	183	34,208	94	11,980	0	0
IL - CHAMPAIGN COUNTY (019) - MSA 16580	51	11,474	33	5,968	0	0
IL - PIATT COUNTY (147) - MSA 16580	4	1,181	1	500	0	0
IL - COOK COUNTY (031) - MSA 16984	63	25,485	28	8,472	0	0
IL - DUPAGE COUNTY (043) - MSA 16984	32	9,158	14	4,522	0	0
IL - GRUNDY COUNTY (063) - MSA 16984	2	790	2	790	0	0
IL - MCHENRY COUNTY (111) - MSA 16984	2	109	2	109	0	0
IL - WILL COUNTY (197) - MSA 16984	29	6,969	12	1,446	0	0
IL - DEKALB COUNTY (037) - MSA 20994	33	3,751	24	1,855	0	0
IL - KANE COUNTY (089) - MSA 20994	23	6,128	12	4,204	0	0
IL - KENDALL COUNTY (093) - MSA 20994	31	4,007	22	1,927	0	0
IL - LAKE COUNTY (097) - MSA 29404	12	1,952	6	1,220	0	0
IL - FULTON COUNTY (057) - MSA 37900	1	42	1	42	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	11	351	9	321	0	0
IL - PEORIA COUNTY (143) - MSA 37900	59	9,327	35	4,712	0	0
IL - STARK COUNTY (175) - MSA 37900	4	309	3	265	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	25	4,238	13	780	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	63	10,331	36	3,398	0	0
IL - BUREAU COUNTY (011) - MSA NA	56	4,459	40	2,029	0	0
IL - LASALLE COUNTY (099) - MSA NA	30	2,820	22	1,286	0	0
IL - PUTNAM COUNTY (155) - MSA NA	2	25	1	15	0	0
IL - DE WITT COUNTY (039) - MSA NA	18	5,697	7	306	0	0
IL - FORD COUNTY (053) - MSA NA	10	1,444	4	489	0	0

2022 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369
Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - LOGAN COUNTY (107) - MSA NA	48	5,315	30	2,542	0	0
IL - LIVINGSTON COUNTY (105) - MSA NA	3	82	3	82	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	14	1,612	8	518	0	0
IA - LINN COUNTY (113) - MSA 16300	24	4,401	18	3,352	0	0
IA - JOHNSON COUNTY (103) - MSA 26980	23	7,057	15	3,629	0	0

2022 Institution Disclosure Statement - Table 4
Assessment Area/Non-Assessment Area Activity
Small Farm Loans
Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Farms with ≤ \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	81	12,298	54	7,071	0	0
IL - CHAMPAIGN COUNTY (019) - MSA 16580	8	1,140	8	1,140	0	0
IL - PIATT COUNTY (147) - MSA 16580	3	864	3	864	0	0
IL - MCHENRY COUNTY (111) - MSA 16984	1	124	1	124	0	0
IL - DEKALB COUNTY (037) - MSA 20994	34	5,625	25	3,561	0	0
IL - KANE COUNTY (089) - MSA 20994	12	2,794	7	1,481	0	0
IL - KENDALL COUNTY (093) - MSA 20994	21	3,681	19	3,049	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	4	195	3	145	0	0
IL - PEORIA COUNTY (143) - MSA 37900	5	1,172	5	1,172	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	6	1,285	5	1,035	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	58	7,460	47	5,904	0	0
IL - BUREAU COUNTY (011) - MSA NA	80	9,005	60	8,267	0	0
IL - LASALLE COUNTY (099) - MSA NA	41	5,941	39	5,276	0	0
IL - PUTNAM COUNTY (155) - MSA NA	15	2,016	13	1,726	0	0
IL - DE WITT COUNTY (039) - MSA NA	14	1,905	11	1,315	0	0
IL - FORD COUNTY (053) - MSA NA	11	1,903	10	1,610	0	0
IL - LOGAN COUNTY (107) - MSA NA	53	10,594	37	6,275	1	200
IL - LIVINGSTON COUNTY (105) - MSA NA	7	986	5	430	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	6	490	6	490	0	0
IA - JONES COUNTY (105) - MSA 16300	1	180	1	180	0	0
IA - LINN COUNTY (113) - MSA 16300	24	3,380	23	3,320	0	0
IA - BUCHANAN COUNTY (019) - MSA NA	1	100	1	100	0	0
IA - DELAWARE COUNTY (055) - MSA NA	5	519	5	519	0	0

Memo Item: Loans by Affiliates				
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
Community Development Loans				
Originated	82	109,480	0	0
Purchased	0	0	0	0
Total	82	109,480	0	0
Consortium/Third Party Loans (optional)				

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

PAGE: 1 OF 26

Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA - 0001

MCLEAN COUNTY (113), IL

MSA: 14010

Low Income

0015.00

Moderate Income

0005.01* 0005.04 0011.06 0013.01 0013.02* 0013.03* 0014.04 0017.00 0021.01 0056.01 0056.02

0058.00 0059.00

Middle Income

0001.06 0001.07* 0003.01 0003.02 0004.00 0005.02 0011.03 0011.05 0011.08 0012.00 0014.02

0014.03 0018.00 0021.02 0051.02 0051.04 0052.02 0054.02 0055.01 0055.02 0057.00 0060.00

Upper Income

0001.05 0001.09 0005.06 0005.07 0011.07* 0051.03 0052.01* 0054.01

Income Not Known

0001.08 0002.00* 0016.00

ASSESSMENT AREA - 0002

CHAMPAIGN COUNTY (019), IL

MSA: 16580

Low Income

0002.00* 0003.01* 0004.02 0007.00 0053.00* 0054.01* 0103.00*

Moderate Income

0008.00* 0009.01* 0012.01 0054.02* 0055.00* 0056.01* 0101.00* 0102.04*

Middle Income

0003.02* 0009.02 0010.00* 0012.03 0013.01 0057.01* 0104.00* 0106.04 0108.00* 0109.02*

Upper Income

0005.00* 0011.00 0012.04 0012.05 0012.06 0013.02 0014.00* 0056.02* 0057.02 0058.00* 0059.01*

0105.00 0106.01 0106.03 0107.01 0107.02 0109.01 0110.02

Income Not Known

0004.01* 0059.02 0060.00* 0110.01* 0111.00*

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

PAGE: 2 OF 26

Respondent ID: 0000020369

Agency: FDIC - 3

PIATT COUNTY (147), IL

MSA: 16580

Moderate Income

9547.00*

Middle Income

9545.00 9546.00 9548.00*

ASSESSMENT AREA - 0003

COOK COUNTY (031), IL

MSA: 16984

Median Family Income 10-20%

3406.00* 3511.00*

Median Family Income 20-30%

2518.00* 2714.00* 2809.00* 3008.00* 3016.00* 3405.00* 3504.00* 3514.00* 3814.00* 3815.00* 4008.00*

4303.00* 4305.00* 4401.01* 5103.00* 5401.01* 6117.00* 6603.01* 6607.00* 6714.00* 6809.00* 6811.00*

6812.00* 6813.00* 6904.00* 6911.00* 6915.00* 7108.00* 8269.01* 8355.00* 8361.00* 8368.00* 8369.00*

8386.00* 8417.00* 8425.00* 8429.00* 8435.00*

Median Family Income 30-40%

2312.00* 2511.00* 2513.00* 2516.00* 2519.00* 2520.00* 2601.00* 2606.00* 2607.00* 2608.00* 2609.00*

2705.00* 2713.00* 2909.00* 2912.00* 3009.00* 3012.00* 4003.00* 4004.00* 4005.00* 4201.00* 4204.00*

4205.00* 4206.00* 4207.00* 4301.01* 4302.00* 4313.02* 4314.00* 4408.00* 4602.00* 4608.00* 4914.00*

5002.00* 5401.02* 6103.00* 6112.00* 6115.00* 6122.00* 6304.00* 6606.00* 6702.00* 6703.00* 6704.00*

6706.00* 6708.00* 6709.00* 6711.00* 6713.00* 6810.00* 6903.00* 6905.00* 6912.00* 6914.00* 7101.00*

7109.00* 8263.04* 8269.02* 8273.00* 8290.00* 8294.01* 8314.00* 8339.00* 8346.00* 8347.00* 8356.00*

8373.00* 8374.00* 8387.00* 8415.00* 8428.00 8430.00* 8434.00*

Median Family Income 40-50%

0209.01* 0209.02* 0306.03* 0312.00* 0315.01* 0315.02* 1406.02* 2104.00* 2305.00* 2306.00* 2307.00*

2315.00* 2503.00* 2521.02* 2522.01* 2522.02* 2602.00* 2605.00* 2610.00* 2712.00* 2718.00* 2804.00*

3006.00* 3007.00* 3017.02* 3018.01* 3018.02* 3107.00* 3109.00* 3403.00* 3602.00* 3903.00* 4212.00*

4307.00* 4313.01* 4601.00* 4603.01* 4603.02* 4906.00* 4909.01* 4910.00* 4913.00* 5101.00* 5202.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

5203.00*	5204.00*	5301.00*	5705.00*	5802.00*	5805.01*	5805.02*	6006.00*	6007.00*	6104.00*	6113.00*
6114.00*	6116.00*	6119.00*	6121.00*	6305.00*	6603.02*	6605.00*	6608.00*	6609.00*	6610.00*	6707.00*
6716.00*	6718.00*	6805.00*	6806.00*	6814.00*	7102.00*	7103.00*	7105.00*	7110.00*	7114.00*	7705.00*
8020.04*	8047.15*	8113.02*	8133.01*	8133.02*	8138.01*	8141.00*	8165.00*	8166.00*	8215.00*	8249.00*
8262.02*	8265.00*	8266.00*	8268.00*	8270.00*	8276.00*	8285.03*	8285.04*	8291.00*	8293.02*	8305.00*
8312.00*	8345.00*	8349.00*	8350.00*	8351.00*	8370.00*	8371.00*	8380.00*	8388.00*	8408.00*	8418.00*
8421.00*	8431.00*									
Median Family Income 50-60%										
0102.01*	0102.02*	0105.03*	0201.00*	0205.00*	0208.02*	0306.01*	0402.02*	1401.00*	1907.02*	1911.00*
1912.00*	2105.01*	2209.01*	2303.00*	2309.00*	2504.00*	2507.00*	2508.00*	2514.00*	2604.00*	2715.00*
2922.00*	2924.00*	2925.00*	3005.00*	3011.00*	3017.01*	3018.03*	3103.00*	3806.00*	3819.00*	4203.00*
4208.00*	4301.02*	4304.00*	4402.02*	4604.00*	4610.00*	4908.00*	4912.00*	5003.00*	5102.00*	5201.00*
5302.00*	5303.00*	5305.01*	5306.00*	5801.00*	5807.00*	6306.00*	6309.00*	6401.00*	6501.00	6503.02*
6604.00*	6611.00*	6712.00*	6715.00*	6719.00*	6720.00*	6913.00*	7104.00*	7106.00*	7107.00*	7115.00*
7303.00*	7306.00*	7307.00*	8016.03*	8036.12*	8036.14*	8065.01*	8092.00*	8134.00*	8142.00*	8143.00*
8149.00*	8164.02*	8176.00*	8203.00*	8204.00*	8206.04*	8206.05*	8213.00*	8214.01*	8256.00*	8257.00*
8258.01*	8259.00*	8260.00*	8263.03*	8267.00*	8271.00*	8274.00*	8275.00*	8281.00*	8295.00*	8297.00*
8313.00*	8340.00*	8348.00*	8364.00*	8365.00*	8378.00*	8412.00*	8413.00*	8424.00*	8432.00*	8438.00*
Median Family Income 60-70%										
0105.01*	0105.02*	0107.01*	0206.01*	0206.02*	0207.02*	0301.01	0301.02*	1402.00*	1403.01*	1407.02*
1605.01*	1608.00*	1612.00*	1613.00*	1904.01*	1906.01*	1908.00*	1913.02*	2002.00*	2004.01*	2004.02*
2108.00*	2209.02*	2304.00*	2308.00*	2502.00*	2506.00*	2512.00*	2517.00*	2521.01*	2827.00*	3105.00*
3501.00*	3510.00*	3802.00*	4309.00*	4312.00*	4401.02*	4503.00*	4802.00*	4803.00*	4907.00*	5305.02*
5305.03*	5701.00*	5703.00*	5804.00*	5806.00*	5808.00*	5906.00*	6120.00*	6203.00*	6303.00*	6308.00*
6406.00*	6407.00*	6408.00*	6504.00*	6705.00*	6909.00*	7111.00*	7113.00*	7301.00*	7302.01*	7505.00*
7506.00*	8024.04*	8025.05*	8045.10*	8045.11*	8050.02*	8060.02*	8061.04*	8062.01*	8107.01*	8136.00*
8137.01*	8138.02*	8139.00*	8144.00*	8148.00*	8152.00*	8163.00	8164.01*	8167.00*	8171.01*	8172.00*
8173.00*	8209.01*	8210.01*	8220.00*	8224.00*	8230.01*	8231.01*	8233.02*	8233.04*	8234.00*	8236.03*
8237.03*	8243.00	8244.00*	8245.05*	8248.00*	8255.03*	8258.02*	8261.00*	8263.01*	8264.01*	8264.02*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8277.00*	8279.02*	8285.08	8287.02*	8289.00*	8292.00*	8294.02*	8300.07*	8303.00*	8304.00*	8306.00*
8315.00*	8342.00*	8367.00*	8392.00*	8396.00*	8401.00*	8402.00*	8404.00*	8411.00*	8433.00*	8447.00*
Median Family Income 70-80%										
0107.02*	0203.01*	0208.01*	0303.00*	0307.01*	0307.06*	0701.03*	1303.00*	1407.01*	1511.00*	1606.02*
1701.00*	1708.00*	1902.00*	1904.02	1906.02*	2105.02*	2207.01*	2207.02*	2227.00*	2301.00*	2302.00*
2410.00*	2426.00*	2515.00*	3108.00*	3404.00*	3905.00*	4202.00*	4308.00*	4406.00*	4409.00*	4902.00*
4905.00*	4911.00*	5001.00*	5205.00*	5501.00*	5602.00*	5603.00*	5604.00*	5803.00*	6009.00*	6118.00*
6201.00*	6202.00*	6204.00*	6403.00*	6503.01*	6910.00*	7003.01*	7004.02*	7305.00*	7501.00*	7608.03*
8026.09*	8036.11*	8036.13*	8043.08*	8044.05*	8045.05*	8045.08*	8051.05*	8060.01*	8068.01*	8070.00*
8073.00*	8081.00*	8102.00*	8111.00*	8116.00	8117.01	8117.02*	8135.00*	8137.02*	8140.00*	8146.00*
8150.00*	8168.00*	8170.00*	8171.02*	8174.00*	8180.00	8202.02	8205.02*	8210.02*	8212.00*	8230.02*
8235.00*	8237.05*	8238.05*	8238.06	8245.07	8255.01*	8255.05*	8258.03*	8278.01*	8284.02*	8288.02*
8300.01*	8300.06*	8316.00*	8318.00*	8321.00*	8343.00*	8358.00*	8366.00*	8403.00*	8436.00*	
Median Family Income 80-90%										
0101.00*	0103.00*	0301.04*	0304.00*	0403.00*	1104.00*	1405.00*	1406.01*	1508.00*	1510.02	1512.00*
1605.02*	1707.00*	1709.00*	1801.00*	1901.00*	1907.01*	1909.00*	2106.02*	2107.00*	2311.00*	2427.00*
2828.00*	2916.00*	3818.00*	4102.00*	4108.00*	4306.00*	4407.00*	4701.00	4801.00*	4805.00*	4909.02*
5206.00*	5304.00*	5502.00*	5601.00*	5607.00*	5702.00	5704.00*	5905.00*	6004.00*	6108.00*	6405.00*
6502.00*	6505.00*	7001.00*	7005.01*	7112.00*	7608.01*	7706.02*	7707.00*	7708.00*	7709.02*	8024.02*
8030.14*	8044.04*	8044.06*	8047.11*	8048.03	8048.06*	8051.08*	8051.11*	8060.04*	8062.02*	8065.02*
8068.02*	8080.02*	8106.00*	8109.00*	8112.00*	8113.01*	8118.00*	8145.00*	8147.00*	8154.00*	8155.00*
8156.00*	8162.00*	8169.00*	8175.00*	8179.00*	8183.00*	8184.01*	8191.00*	8194.00*	8205.01*	8208.00*
8211.01*	8211.02*	8214.02*	8221.01*	8221.02*	8225.00*	8227.01*	8227.02*	8231.02*	8232.00	8236.02*
8241.16*	8241.24*	8245.08*	8247.02*	8250.00*	8252.00*	8253.03*	8255.04*	8262.01*	8272.00*	8280.00*
8282.01*	8283.00*	8284.01*	8299.03*	8302.01*	8398.00*	8407.00*	8426.00*	8439.00*		
Median Family Income 90-100%										
0204.00*	0306.04*	0313.00*	0608.00*	1001.00*	1006.00*	1301.00*	1302.00*	1503.00*	1504.01*	1506.00*
1507.00*	1510.01*	1601.00*	1603.00*	1604.00*	1607.00*	1702.00*	1704.00*	1706.00*	1903.00*	1910.00*
1913.01*	2001.00*	2106.01*	2109.00*	2206.02*	2210.00*	2211.00*	2215.00*	2228.00*	2409.00*	2411.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

2425.00*	2832.00	3106.00*	3812.00*	4107.00*	4403.00*	5907.00*	7002.00*	7003.02*	7004.01*	7302.02*
7608.02*	7702.01	7702.02*	7703.00*	8025.04*	8026.08*	8030.12*	8036.04*	8043.05*	8044.03*	8045.09*
8046.03*	8046.10*	8047.05*	8047.09*	8048.04*	8048.07*	8048.10*	8051.07*	8051.12*	8060.05*	8069.00*
8076.00*	8077.00*	8082.00*	8103.01*	8105.01*	8107.02*	8108.00*	8114.01*	8114.02*	8115.00*	8151.00*
8153.00*	8161.00*	8177.00*	8192.00*	8193.00*	8201.03*	8206.03*	8207.00*	8216.00*	8223.02*	8229.00*
8233.03*	8237.02*	8241.15*	8241.21*	8241.28*	8245.03*	8246.01*	8278.02*	8285.05*	8285.07*	8286.01*
8287.01*	8296.00*	8299.02*	8301.00*	8302.02*	8307.00*	8311.00*	8317.00*	8344.00*		
Median Family Income 100-110%										
0104.00*	0106.00*	0202.00*	0301.03*	0302.00*	0321.00*	0402.01*	1102.00*	1103.00*	1105.02*	1403.02*
1404.00*	1502.00*	1504.02*	1505.02*	1703.00*	1711.00*	2003.00*	2101.00*	2205.00*	2206.01*	2213.00*
2225.00*	2226.00*	2407.00*	2416.00*	2434.00*	3102.00*	4110.00*	4605.00*	5608.00*	5611.00*	6404.00*
7304.00*	7704.00*	7709.01*	8024.03*	8025.06*	8036.16*	8039.01	8039.02*	8040.00*	8041.08*	8043.06*
8043.09	8043.15*	8045.13*	8047.01*	8047.12*	8047.13*	8047.14*	8047.16*	8048.05*	8051.09*	8051.10*
8053.01*	8053.02*	8059.01*	8060.06*	8061.03*	8066.00*	8074.00*	8105.02*	8128.01*	8128.02*	8159.00*
8184.02*	8201.04	8206.06*	8209.02*	8217.00*	8219.00*	8222.00*	8223.01*	8226.02*	8228.02*	8236.05*
8237.04*	8241.07*	8241.23*	8247.01*	8253.02*	8253.04*	8278.04*	8293.01*	8300.08*	8352.00*	8397.00*
8399.00*										
Median Family Income 110-120%										
0307.02*	0311.00*	0314.00*	0404.01*	1101.00*	1408.00*	1505.01*	1606.01*	1705.00*	1710.00*	2838.00*
3902.00*	4101.00*	7005.02*	7202.00*	7204.00*	7502.00*	7706.01*	8025.03*	8027.01*	8030.07*	8036.05*
8043.13*	8043.16*	8046.11*	8049.02*	8051.06*	8052.01*	8054.02*	8063.00*	8072.00*	8080.01*	8083.01*
8083.02*	8101.00*	8126.00*	8158.00*	8182.00*	8218.00*	8226.01*	8238.03*	8241.06*	8241.19*	8241.25*
8245.09*	8246.02*	8278.05*	8279.01*	8282.02*	8286.02*	8288.01*	8299.04*	8400.00*		
Median Family Income >= 120%										
0203.02*	0207.01*	0305.00*	0308.00*	0309.00*	0310.00*	0317.00*	0318.00*	0319.00*	0401.00*	0404.02*
0406.00*	0407.00*	0408.00*	0409.00*	0501.00*	0502.00*	0503.00*	0505.00*	0506.00*	0507.00*	0508.00*
0509.00*	0510.00*	0511.00	0512.00*	0513.00*	0514.00*	0601.00*	0602.00*	0603.00*	0604.00*	0605.00*
0609.00*	0610.00*	0611.00*	0612.00*	0615.00*	0618.00*	0619.01*	0619.02*	0620.00*	0621.00*	0622.00*
0623.00*	0624.00*	0625.00	0626.00*	0627.00*	0628.00*	0629.00*	0630.00*	0631.00*	0632.00*	0633.01*

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

0633.02*	0633.03*	0634.00*	0701.01	0701.02	0702.00*	0703.00*	0704.00*	0705.00*	0706.00*	0707.00*
0710.00*	0711.00*	0712.00*	0713.00*	0714.00*	0715.00*	0716.00*	0717.00*	0718.00*	0801.00*	0802.01*
0802.02*	0803.00*	0810.00*	0811.00*	0812.01*	0812.02*	0813.00*	0814.01*	0814.02*	0814.03*	0815.00*
0816.00*	0817.00*	0818.00*	0819.00*	0901.00*	0902.00	0903.00*	1002.00*	1003.00*	1004.00*	1005.00*
1007.00*	1105.01*	1201.00*	1202.00*	1203.00*	1204.00*	1602.00*	1609.00*	1610.00*	1611.00*	2203.00*
2204.00*	2212.00*	2214.00*	2216.00*	2222.00*	2402.00*	2403.00*	2405.00*	2406.00*	2408.00*	2412.00*
2413.00*	2414.00*	2415.00*	2420.00	2421.00*	2422.00*	2423.00*	2424.00*	2428.00*	2429.00*	2430.00*
2431.00*	2432.00*	2433.00*	2435.00*	2505.00	2801.00*	2819.00*	3104.00*	3201.01*	3201.02*	3204.00*
3206.00*	3301.01*	3301.02*	3301.03*	3302.00*	3801.00*	3901.00*	3906.00*	3907.00*	4105.00*	4106.00*
4109.00*	4111.00*	4112.00*	4804.00*	5609.00*	5610.00*	7201.00*	7203.00*	7205.00*	7206.00*	7207.00*
7401.00*	7402.00*	7403.00*	7404.00*	7503.00*	7504.00*	8001.00*	8002.00*	8003.00*	8004.00*	8005.00*
8006.00*	8007.00*	8008.00*	8009.00*	8010.00*	8011.00*	8012.00*	8013.00*	8014.00*	8015.00*	8016.01*
8016.05*	8016.06*	8016.07*	8016.08*	8017.01*	8017.02*	8018.00*	8019.01*	8019.02*	8020.02*	8020.03*
8021.00*	8022.00*	8023.00*	8026.05*	8026.07*	8026.10*	8027.02*	8028.01*	8028.02*	8029.00*	8030.05*
8030.08*	8030.10*	8030.13*	8030.15*	8030.16*	8030.17*	8031.00*	8032.00*	8033.00*	8034.00*	8035.00*
8036.03	8036.07*	8036.08*	8036.15*	8037.01*	8037.02*	8038.00*	8041.02*	8041.04*	8041.05*	8041.06*
8041.09*	8042.02	8042.03	8042.04*	8043.12*	8043.14*	8045.06*	8045.12*	8045.14*	8046.06*	8046.07*
8046.08*	8046.09*	8047.06*	8047.10*	8048.08*	8048.09	8049.01*	8050.01*	8052.02*	8054.01*	8055.01*
8055.02*	8056.00*	8057.01*	8057.02*	8058.01*	8058.02*	8059.02*	8061.02	8064.00*	8067.00*	8071.00*
8075.00*	8078.00*	8079.00*	8084.00*	8085.00*	8086.00*	8087.02*	8088.00*	8089.00*	8090.00*	8091.00*
8093.00*	8094.01*	8094.02*	8095.00*	8096.00*	8097.00*	8098.00*	8099.00*	8100.00*	8103.02*	8104.00*
8110.00*	8119.00*	8120.00*	8121.00*	8122.00*	8123.01*	8123.02*	8124.00*	8125.00*	8127.00*	8129.00*
8130.00*	8131.00*	8132.00*	8157.01*	8157.02*	8160.00*	8181.00*	8185.00*	8186.00*	8187.00*	8188.00*
8189.00*	8190.00*	8195.00	8196.00*	8197.00*	8198.01	8198.02	8199.00*	8200.00*	8201.01*	8202.03*
8202.04*	8228.01*	8236.04*	8238.01*	8239.01*	8239.03*	8239.04*	8240.03*	8240.04	8240.05*	8240.06*
8241.05*	8241.13*	8241.14*	8241.22*	8241.26*	8241.27*	8241.29*	8254.00*	8298.00*	8300.03*	8300.04*
8300.05*	8308.00*	8309.00*	8310.00*	8319.00*	8320.00*	8322.00*	8323.00*	8324.00*	8325.00*	8326.00*
8329.00*	8330.00	8331.00*	8333.00*	8360.00*	8362.00*	8363.00*	8381.00*	8382.00*	8383.00*	8390.00
8391.00	8395.00*	8410.00*	8419.00	8420.00*	8422.00*	8423.00*	8437.00*			

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Median Family Income Not Known

0307.03* 0804.00* 2229.00* 2510.00* 2603.00* 2808.00* 2831.00* 3515.00* 3817.00* 3904.00* 4402.01*
6701.00* 8446.00* 9800.00* 9801.00* 9900.00*

DUPAGE COUNTY (043), IL

MSA: 16984

Median Family Income 40-50%

8409.04*

Median Family Income 50-60%

8401.04*

Median Family Income 60-70%

8403.03* 8409.06* 8417.07*

Median Family Income 70-80%

8408.01* 8409.10* 8411.09* 8412.08* 8413.12* 8415.01 8415.04* 8417.08* 8463.10* 8466.03*

Median Family Income 80-90%

8400.00* 8401.01 8407.03* 8407.04* 8411.08* 8412.07* 8413.20* 8416.03* 8417.06* 8431.00* 8433.01*
8436.01* 8443.05* 8443.07* 8458.03* 8467.02*

Median Family Income 90-100%

8401.02* 8407.06* 8409.11* 8410.03* 8411.02* 8412.04* 8412.10* 8413.13* 8413.15* 8415.03* 8416.05*
8417.05* 8432.00* 8443.06* 8443.08* 8443.10* 8455.06* 8457.04* 8458.10* 8458.11* 8463.08* 8463.12*
8465.11* 8466.04* 8467.01*

Median Family Income 100-110%

8403.04 8408.02* 8409.07* 8411.10* 8411.13* 8416.04* 8416.07 8424.00* 8427.04* 8433.02* 8436.02*
8442.01* 8445.01* 8455.02* 8458.02* 8465.15*

Median Family Income 110-120%

8401.03* 8402.02* 8407.05* 8409.01* 8409.08 8411.03* 8411.04* 8411.11* 8411.14* 8412.06* 8413.18*
8413.22* 8413.23* 8414.01 8427.10* 8437.00* 8438.00 8443.04* 8450.00* 8455.05* 8455.10* 8457.03
8460.04 8461.02* 8463.07* 8463.11* 8464.04* 8464.11* 8464.12* 8465.07* 8465.09* 8465.10* 8465.17*

Median Family Income >= 120%

8402.01* 8406.00* 8410.02* 8410.04* 8411.12* 8412.05* 8412.09* 8413.07* 8413.08* 8413.10* 8413.14*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8413.16*	8413.21*	8413.24*	8413.25*	8413.26*	8413.27*	8414.03*	8414.04*	8416.06*	8417.04	8418.01*
8418.02*	8419.01*	8419.02*	8420.00*	8421.00	8422.00*	8423.00*	8425.00*	8426.01*	8426.02*	8426.03*
8426.04*	8426.05*	8427.02*	8427.03	8427.06*	8427.08*	8427.09*	8427.11*	8428.00	8429.00*	8430.00*
8434.00*	8435.00*	8439.00*	8440.01	8440.02*	8441.00*	8442.02*	8443.09*	8444.01	8444.02*	8445.02*
8446.01*	8446.02*	8447.01*	8447.02	8448.01*	8448.02*	8449.01*	8449.02	8451.00	8452.00*	8453.00
8454.01*	8454.02*	8455.07*	8455.08*	8455.09*	8456.01*	8456.02*	8457.01*	8457.02*	8458.05*	8458.07*
8458.08*	8458.09*	8459.01*	8459.02	8460.02	8460.03*	8461.03*	8461.04*	8461.05*	8461.06*	8462.01*
8462.02*	8462.03*	8462.05*	8462.06*	8462.07*	8462.08*	8462.09*	8463.04*	8463.05*	8463.13*	8463.14*
8463.15*	8464.05*	8464.08*	8464.09*	8464.10*	8464.13*	8465.04	8465.13*	8465.14*	8465.18*	8465.19*
8465.21*	8465.22*	8465.23*	8465.24							

GRUNDY COUNTY (063), IL

MSA: 16984

Moderate Income

0003.00*

Middle Income

0001.02 0001.03* 0002.00* 0004.00* 0005.00* 0006.00* 0007.00* 0008.00* 0009.00*

MCHENRY COUNTY (111), IL

MSA: 16984

Moderate Income

8703.01* 8703.02* 8704.02* 8705.02* 8706.03* 8709.03* 8709.05* 8711.15* 8712.02* 8712.09* 8713.13*

Middle Income

8701.03 8701.04* 8702.00* 8704.03* 8704.04* 8706.04* 8706.05 8706.06* 8707.02* 8707.04* 8708.10*

8708.11* 8708.12* 8709.04* 8709.06* 8709.07* 8710.03* 8710.04* 8711.05* 8712.01* 8712.05* 8713.01*

8713.04* 8713.07* 8713.11 8714.04* 8715.01*

Upper Income

8701.05* 8701.06* 8705.01* 8707.03* 8708.07* 8708.08* 8708.09* 8708.13* 8708.14* 8711.07* 8711.08*

8711.09* 8711.10* 8711.11* 8711.12* 8711.13* 8711.14* 8712.06* 8712.07* 8712.08* 8713.05* 8713.10*

8713.12* 8714.02* 8715.02* 8716.00*

WILL COUNTY (197), IL

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

MSA: 16984

Median Family Income 30-40%

8819.00* 8825.00*

Median Family Income 40-50%

8812.01* 8813.02* 8820.00* 8828.02

Median Family Income 50-60%

8813.01* 8816.03* 8822.00* 8824.00* 8829.00* 8836.05* 8838.03*

Median Family Income 60-70%

8801.14* 8807.02* 8809.01* 8809.03* 8809.05* 8812.02* 8814.01* 8816.04* 8818.00* 8821.00* 8826.01*
8828.01* 8830.00* 8831.00 8837.00* 8838.09*

Median Family Income 70-80%

8801.07* 8801.13* 8801.17* 8805.03* 8807.01* 8823.00* 8826.02* 8840.04* 8840.05*

Median Family Income 80-90%

8801.06* 8801.11* 8801.15* 8802.04* 8805.10* 8814.02* 8815.00* 8832.08* 8832.17* 8834.01* 8834.02*
8836.03* 8838.04* 8838.11* 8840.06*

Median Family Income 90-100%

8801.05* 8802.03* 8804.08* 8805.09* 8816.01* 8827.01 8832.11 8836.06* 8838.06* 8839.04* 8841.01*

Median Family Income 100-110%

8801.12* 8801.16* 8802.02* 8804.12 8804.14* 8804.16* 8804.25* 8804.26* 8804.28* 8805.02* 8805.08*
8806.02* 8817.00* 8827.02* 8832.06* 8832.09* 8833.06* 8835.09* 8836.02* 8840.03

Median Family Income 110-120%

8804.17 8804.23 8804.27* 8804.32* 8810.01* 8810.05 8810.06* 8810.09* 8810.12* 8811.11* 8832.14*
8833.04* 8833.05* 8833.07 8835.17* 8838.08* 8839.02* 8841.03*

Median Family Income >= 120%

8801.09* 8801.18* 8801.19* 8801.22* 8801.23* 8801.24* 8801.25* 8803.03* 8803.04* 8803.05* 8803.07
8803.09 8803.14* 8803.15* 8803.16* 8803.17* 8803.18 8803.19* 8803.20* 8803.21* 8803.22* 8803.23
8803.24 8803.25* 8803.26* 8804.11* 8804.18* 8804.21* 8804.22* 8804.24* 8804.29* 8804.30* 8804.31
8805.11* 8806.01* 8810.02* 8810.07* 8810.10* 8810.11* 8811.05* 8811.07* 8811.08* 8811.09* 8811.12*
8811.13 8811.15* 8811.16* 8832.10 8832.12* 8832.13 8832.16* 8832.18* 8832.19 8833.03* 8835.04
8835.05* 8835.07* 8835.10* 8835.11* 8835.13* 8835.14* 8835.15* 8835.16* 8835.19* 8835.21* 8835.22*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8838.10 8839.03*

Median Family Income Not Known

9800.00* 9801.00*

ASSESSMENT AREA - 0004

DEKALB COUNTY (037), IL

MSA: 20994

Low Income

0010.02*

Moderate Income

0005.00 0008.00* 0015.00 0020.00 0021.00

Middle Income

0001.00 0002.00* 0003.00 0004.01 0004.02 0006.00 0007.00 0009.00* 0010.04 0013.00 0014.00

0016.00 0017.00 0018.00 0019.00

Income Not Known

0010.03* 0022.00*

KANE COUNTY (089), IL

MSA: 20994

Median Family Income 40-50%

8513.01*

Median Family Income 50-60%

8513.02* 8529.05* 8532.00* 8533.00* 8534.02* 8542.00* 8544.01* 8544.03* 8546.00*

Median Family Income 60-70%

8502.01* 8502.02* 8503.01* 8503.02* 8507.04* 8510.00* 8511.01* 8514.00* 8529.04* 8529.07* 8530.05*

8530.07* 8530.08* 8531.00* 8534.01* 8536.02* 8541.00* 8543.01* 8547.00* 8549.00*

Median Family Income 70-80%

8508.00* 8511.02* 8516.00* 8519.12* 8530.04* 8530.06* 8535.00* 8540.02 8543.02*

Median Family Income 80-90%

8501.01* 8515.00* 8519.08* 8529.06* 8530.01* 8539.00*

Median Family Income 90-100%

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8504.00* 8507.08* 8518.01* 8522.03* 8529.03* 8540.01* 8544.02*

Median Family Income 100-110%

8505.00* 8507.10* 8519.04* 8519.09* 8519.10 8520.01* 8520.02* 8524.03 8525.00

Median Family Income 110-120%

8507.05 8507.07* 8519.07 8519.13* 8522.01* 8523.00* 8528.03* 8528.05

Median Family Income >= 120%

8501.03* 8501.05* 8501.06* 8506.00* 8507.03* 8507.09* 8507.11 8519.11* 8520.04* 8520.05* 8521.01*

8521.03 8521.04* 8522.04* 8524.04 8524.05* 8524.06 8524.07* 8524.08 8526.06* 8526.07* 8526.08*

8527.00 8528.06* 8528.07* 8528.08* 8545.04 8545.05* 8545.06* 8545.07 8545.08* 8545.09* 8548.00*

Median Family Income Not Known

8507.06* 8536.01*

KENDALL COUNTY (093), IL

MSA: 20994

Moderate Income

8902.01 8902.02*

Middle Income

8901.05 8901.07 8903.01* 8903.02* 8904.01 8904.03* 8904.04* 8905.01 8905.02* 8906.01* 8907.01*

8907.03

Upper Income

8901.03 8901.04* 8901.06 8901.08* 8904.02 8906.02 8907.02*

ASSESSMENT AREA - 0005

LAKE COUNTY (097), IL

MSA: 29404

Median Family Income 10-20%

8623.00*

Median Family Income 20-30%

8626.05*

Median Family Income 30-40%

8631.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Median Family Income 40-50%

8603.01* 8603.02* 8624.01* 8626.03 8627.00* 8628.00*

Median Family Income 50-60%

8602.00* 8605.00* 8606.00* 8614.03* 8618.04* 8619.02* 8620.00* 8621.00* 8624.02* 8626.04* 8629.01*

8630.04* 8661.00*

Median Family Income 60-70%

8604.00* 8609.03* 8613.01* 8613.03* 8613.04* 8614.04* 8618.03* 8619.01* 8625.01* 8629.02* 8640.02*

8642.06*

Median Family Income 70-80%

8615.04* 8616.07* 8622.00* 8625.02* 8632.01*

Median Family Income 80-90%

8608.06 8608.07* 8609.05* 8611.05* 8612.01* 8614.02* 8615.06* 8615.07* 8617.01* 8617.02* 8639.02*

8640.01* 8641.10*

Median Family Income 90-100%

8601.03* 8601.04* 8601.06 8608.05* 8608.08 8609.08* 8610.10* 8610.11* 8610.12* 8610.14* 8612.02*

8615.08* 8616.08* 8641.08* 8642.04* 8642.08* 8644.09* 8645.10* 8645.24 8652.00* 8660.00*

Median Family Income 100-110%

8601.05* 8608.09* 8608.13* 8609.06* 8609.07* 8610.08* 8610.13* 8615.05* 8615.10* 8637.02* 8641.06*

8642.03* 8644.08* 8645.11*

Median Family Income 110-120%

8608.11 8608.12 8611.08* 8615.09* 8641.07* 8654.00*

Median Family Income >= 120%

8610.07* 8610.09* 8611.06* 8611.07* 8616.03* 8616.04* 8616.09 8616.10* 8616.11* 8632.02* 8633.00*

8634.00* 8635.00* 8636.01* 8636.03* 8636.04* 8637.01* 8638.01* 8639.03* 8639.04* 8641.05* 8641.09*

8642.07* 8643.03* 8643.05* 8643.06* 8643.07* 8643.08* 8644.02* 8644.03* 8644.07* 8644.10* 8644.11*

8644.12* 8645.12* 8645.13* 8645.14* 8645.15* 8645.16* 8645.17* 8645.18* 8645.19* 8645.20* 8645.21*

8645.22* 8645.23* 8646.01* 8646.02* 8647.00* 8648.01* 8648.02* 8649.01* 8649.03* 8649.04 8650.00*

8653.00* 8655.01* 8655.02* 8656.00* 8657.00* 8658.01* 8658.02* 8662.00*

Median Family Income Not Known

8630.03* 8630.05* 8630.06* 9900.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

ASSESSMENT AREA - 0006

FULTON COUNTY (057), IL

MSA: 37900

Moderate Income

9535.00* 9536.00* 9537.00* 9539.00*

Middle Income

9528.00* 9529.00 9530.00* 9531.00* 9532.00* 9534.00* 9538.00*

Upper Income

9533.00*

MARSHALL COUNTY (123), IL

MSA: 37900

Middle Income

9611.00 9612.00 9613.00 9614.00* 9615.00*

PEORIA COUNTY (143), IL

MSA: 37900

Low Income

0002.00* 0003.00* 0009.00 0012.00 0013.00* 0015.00* 0016.00* 0050.00* 0051.00*

Moderate Income

0006.00* 0018.00 0021.00 0022.00 0024.00 0025.00* 0027.01* 0038.00 0041.02* 0042.00 0043.00*

0044.00* 0045.00

Middle Income

0019.00 0023.00 0026.00* 0027.02* 0028.00 0029.00 0030.00 0031.01* 0031.03 0032.00 0036.01*

0036.02 0040.00* 0046.00 0048.01 0048.02* 0049.01 0049.02*

Upper Income

0020.00* 0031.04 0033.00* 0034.02* 0034.03 0034.04 0037.00 0039.00 0041.01

STARK COUNTY (175), IL

MSA: 37900

Middle Income

9514.00* 9515.00

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

TAZEWELL COUNTY (179), IL

MSA: 37900

Moderate Income

0204.00* 0207.00* 0208.00 0209.00

Middle Income

0203.01 0203.02* 0205.00* 0206.00* 0210.00 0211.01* 0211.02* 0212.03 0215.00 0216.04 0216.05*

0217.01 0217.02 0218.01 0218.02* 0219.00* 0220.00 0221.00 0222.00* 0224.00*

Upper Income

0201.00* 0212.01 0212.02* 0216.03* 0216.06 0223.00

WOODFORD COUNTY (203), IL

MSA: 37900

Middle Income

0301.00 0302.00 0303.00 0305.02 0306.01 0307.00

Upper Income

0304.00 0305.01 0306.02

ASSESSMENT AREA - 0007

BUREAU COUNTY (011), IL

MSA: NA

Middle Income

9647.00 9648.00 9649.00 9650.00 9651.00 9652.00 9653.00 9654.00 9655.00 9656.00

LASALLE COUNTY (099), IL

MSA: NA

Moderate Income

9627.00 9633.00*

Middle Income

9617.02 9618.00 9619.00 9620.00 9621.00 9624.00* 9625.00* 9626.00 9628.00 9629.00* 9630.00

9631.00 9632.00 9634.00 9635.00* 9636.00* 9637.00* 9638.00* 9639.00* 9642.00* 9643.00*

Upper Income

9617.01 9622.00 9623.00 9640.00* 9641.00*

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Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

PUTNAM COUNTY (155), IL

MSA: NA

Middle Income

9545.00 9546.00

ASSESSMENT AREA - 0008

DE WITT COUNTY (039), IL

MSA: NA

Middle Income

9715.00 9717.00 9718.00

Upper Income

9714.00 9716.00

ASSESSMENT AREA - 0009

FORD COUNTY (053), IL

MSA: NA

Middle Income

9616.00* 9617.00* 9618.00* 9619.00 9620.00

ASSESSMENT AREA - 0010

LOGAN COUNTY (107), IL

MSA: NA

Middle Income

9529.00 9531.00 9532.00 9533.00

Upper Income

9530.00 9534.00 9535.00 9536.00

ASSESSMENT AREA - 0011

LIVINGSTON COUNTY (105), IL

MSA: NA

Moderate Income

9605.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Middle Income

9601.00* 9602.00 9603.00* 9604.00 9606.00 9607.00* 9609.00* 9610.00*

Upper Income

9608.00

ASSESSMENT AREA - 0012

BLACK HAWK COUNTY (013), IA

MSA: 47940

Low Income

0003.00* 0005.00* 0009.00 0017.01* 0018.00*

Moderate Income

0001.00 0002.00* 0007.00* 0008.00* 0015.02* 0016.00* 0017.02* 0019.00*

Middle Income

0004.00* 0010.00* 0011.00* 0012.00* 0013.01 0013.02 0014.00 0015.01 0015.03* 0020.00* 0022.00*

0023.01* 0023.03* 0026.01 0026.04* 0027.00* 0028.00 0029.01* 0029.02* 0030.01*

Upper Income

0023.04* 0024.00* 0025.00 0026.05* 0026.06* 0030.02

ASSESSMENT AREA - 0013

JONES COUNTY (105), IA

MSA: 16300

Moderate Income

0703.02*

Middle Income

0701.00 0703.01* 0704.01* 0704.02* 0705.00* 0706.00*

LINN COUNTY (113), IA

MSA: 16300

Low Income

0019.00

Moderate Income

0002.01* 0002.12* 0007.00* 0008.00* 0010.05* 0011.01* 0012.00* 0013.00* 0014.00* 0018.00* 0022.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

0024.00* 0025.00* 0026.00* 0027.00*

Middle Income

0001.02* 0001.03 0003.00* 0004.00* 0005.00 0006.00 0009.01 0010.01* 0010.02* 0010.04* 0011.02*

0015.00 0016.00* 0017.00 0023.00* 0028.00* 0029.00 0030.03 0030.04* 0030.05 0030.06* 0101.00

0102.00 0103.00 0104.00* 0105.00 0108.01* 0108.02*

Upper Income

0001.01* 0002.05* 0002.08 0002.09* 0002.10* 0002.11 0009.02 0106.00 0107.00*

Income Not Known

0002.13

ASSESSMENT AREA - 0014

JOHNSON COUNTY (103), IA

MSA: 26980

Low Income

0004.01* 0016.01* 0021.00

Moderate Income

0002.00 0003.03* 0003.04* 0003.07 0005.01* 0006.00 0011.00* 0018.01* 0018.02* 0104.01* 0104.02*

Middle Income

0005.02 0013.00* 0014.00* 0015.00* 0016.02* 0017.00 0103.03* 0103.05* 0105.01* 0105.02*

Upper Income

0001.00* 0003.05 0003.06 0004.02 0012.00* 0023.00 0101.00 0102.00* 0103.04 0103.06 0103.07*

0103.08

ASSESSMENT AREA - 0015

BUCHANAN COUNTY (019), IA

MSA: NA

Middle Income

9501.00* 9502.00* 9503.00* 9504.00* 9506.00

Upper Income

9505.00*

ASSESSMENT AREA - 0016

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

DELAWARE COUNTY (055), IA

MSA: NA

Middle Income

9501.00* 9502.00* 9503.00* 9504.00

OUTSIDE ASSESSMENT AREA

COVINGTON COUNTY (039), AL

MSA: NA

Moderate Income

9626.00

MARICOPA COUNTY (013), AZ

MSA: 38060

Median Family Income >= 120%

2168.29

EL PASO COUNTY (041), CO

MSA: 17820

Median Family Income >= 120%

0071.04

COLLIER COUNTY (021), FL

MSA: 34940

Moderate Income

0106.01

Middle Income

0102.16 0108.07

Upper Income

0003.01 0109.05

HILLSBOROUGH COUNTY (057), FL

MSA: 45300

Median Family Income >= 120%

2022 Institution Disclosure Statement - Table 6

PAGE: 19 OF 26

Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

0057.00

LEE COUNTY (071), FL

MSA: 15980

Median Family Income 70-80%

0019.17 0601.01

Median Family Income >= 120%

0601.02

MONROE COUNTY (087), FL

MSA: NA

Upper Income

9710.01

PASCO COUNTY (101), FL

MSA: 45300

Median Family Income >= 120%

0315.04

VOLUSIA COUNTY (127), FL

MSA: 19660

Median Family Income 90-100%

0830.09

BOND COUNTY (005), IL

MSA: 41180

Middle Income

9515.00

COLES COUNTY (029), IL

MSA: NA

Moderate Income

0008.00

DOUGLAS COUNTY (041), IL

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

MSA: NA
Middle Income
9521.00
FRANKLIN COUNTY (055), IL
MSA: NA
Middle Income
0406.00
GREENE COUNTY (061), IL
MSA: NA
Moderate Income
9737.00
HENRY COUNTY (073), IL
MSA: 19340
Middle Income
0304.00 0312.00
KNOX COUNTY (095), IL
MSA: NA
Income Not Known
0008.00
LEE COUNTY (103), IL
MSA: NA
Middle Income
0003.00
Upper Income
0001.00
MACON COUNTY (115), IL
MSA: 19500
Moderate Income

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

0011.00

Middle Income

0023.00 0029.04

MASON COUNTY (125), IL

MSA: NA

Middle Income

9564.00

Upper Income

9567.00

MENARD COUNTY (129), IL

MSA: 44100

Middle Income

0101.00

MERCER COUNTY (131), IL

MSA: 19340

Middle Income

0403.00

MONTGOMERY COUNTY (135), IL

MSA: NA

Middle Income

9575.00

MOULTRIE COUNTY (139), IL

MSA: NA

Middle Income

9769.00 9772.00

Upper Income

9771.00

OGLE COUNTY (141), IL

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

MSA: NA
Middle Income
9610.01 9612.00
SANGAMON COUNTY (167), IL
MSA: 44100
Moderate Income
0038.01
Middle Income
0001.00 0040.00
Upper Income
0036.04
VERMILION COUNTY (183), IL
MSA: 19180
Middle Income
0012.00
Upper Income
0103.00
WHITESIDE COUNTY (195), IL
MSA: NA
Middle Income
0001.00
ALLEN COUNTY (003), IN
MSA: 23060
Moderate Income
0036.00
HAMILTON COUNTY (057), IN
MSA: 26900
Middle Income
1104.05

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

LAPORTE COUNTY (091), IN

MSA: 33140

Moderate Income

0413.00

BENTON COUNTY (011), IA

MSA: 16300

Moderate Income

9603.00

BUTLER COUNTY (023), IA

MSA: NA

Middle Income

0704.00

DES MOINES COUNTY (057), IA

MSA: NA

Middle Income

0010.00

O'BRIEN COUNTY (141), IA

MSA: NA

Upper Income

4903.00

POLK COUNTY (153), IA

MSA: 19780

Upper Income

0101.02

Income Not Known

0111.14

TAMA COUNTY (171), IA

MSA: NA

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Upper Income
2901.00
WASHINGTON COUNTY (183), IA
MSA: 26980
Middle Income
9601.01
MUSKEGON COUNTY (121), MI
MSA: 34740
Moderate Income
0043.00
Middle Income
0010.00
ANOKA COUNTY (003), MN
MSA: 33460
Middle Income
0502.08
CAMDEN COUNTY (029), MO
MSA: NA
Upper Income
9503.02
LAWRENCE COUNTY (109), MO
MSA: NA
Middle Income
4705.01
NASSAU COUNTY (059), NY
MSA: 35004
Median Family Income 90-100%
4108.00

2022 Institution Disclosure Statement - Table 6

PAGE: 25 OF 26

Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

NEW HANOVER COUNTY (129), NC

MSA: 48900

Upper Income

0117.03

PAYNE COUNTY (119), OK

MSA: NA

Middle Income

0111.04

HENDERSON COUNTY (077), TN

MSA: NA

Middle Income

9752.00

COLLIN COUNTY (085), TX

MSA: 19124

Median Family Income >= 120%

0312.02

JEFFERSON COUNTY (245), TX

MSA: 13140

Moderate Income

0021.00

SPOKANE COUNTY (063), WA

MSA: 44060

Median Family Income >= 120%

0107.01

GREEN LAKE COUNTY (047), WI

MSA: NA

Middle Income

1004.00

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

MILWAUKEE COUNTY (079), WI

MSA: 33340

Median Family Income 30-40%

0167.00

Median Family Income 100-110%

1018.00

Median Family Income >= 120%

1603.02

RACINE COUNTY (101), WI

MSA: 39540

Low Income

0002.00

Upper Income

0017.03

2022 Institution Disclosure Statement - Table E-1

PAGE: 1 OF 1

Error Status Information

Respondent ID: 0000020369

Institution: Heartland Bank and Trust Compa

Agency: FDIC - 3

Record Identifier: ¹¹	Total Composite Records on File	Total Composite Records Without Errors	Total Validity ¹⁰ Errors	Percentage of Validity Errors
Transmittal Sheet	1	1	0	0.00%
Small Business Loans	381	381	0	0.00%
Small Farm Loans	121	121	0	0.00%
Community Development Loans	1	1	0	0.00%
Consortium/Third Party Loans (Optional)	0	0	0	0.00%
Assessment Area	19	19	0	0.00%
Total	523	523	0	0.00%

Footnote:

10. A validity edit helps to verify the accuracy of the data reported. An institution's CRA submission that passes all validity edits does not ensure 100% accurate data. True accuracy is determined during the examination process.

11. A record represents one row of data reported to the Federal Reserve Board. This does not in any way represent the number of loans originated or purchased by the institution.

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ALABAMA (01)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COVINGTON COUNTY (039), AL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	150	0	0	1	150	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	150	0	0	1	150	0	0
STATE TOTAL	0	0	1	150	0	0	1	150	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARICOPA COUNTY (013), AZ										
MSA 38060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	100	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	0	0	0	0	0	0	0	0
STATE TOTAL	1	100	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EL PASO COUNTY (041), CO										
MSA 17820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	350	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	350	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	350	0	0	0	0
STATE TOTAL	0	0	0	0	1	350	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLLIER COUNTY (021), FL										
MSA 34940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	2	400	0	0	2	400	0	0
Middle Income	1	100	0	0	1	300	1	300	0	0
Upper Income	0	0	4	850	1	400	2	500	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	6	1,250	2	700	5	1,200	0	0
HILLSBOROUGH COUNTY (057), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	210	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	210	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEE COUNTY (071), FL										
MSA 15980										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	1	65	0	0	1	475	1	475	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	500	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	65	0	0	2	975	1	475	0	0
MONROE COUNTY (087), FL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	145	0	0	1	145	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	145	0	0	1	145	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PASCO COUNTY (101), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	98	0	0	0	0	1	98	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	98	0	0	0	0	1	98	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VOLUSIA COUNTY (127), FL										
MSA 19660										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	203	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	203	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	263	9	1,808	4	1,675	8	1,918	0	0
STATE TOTAL	3	263	9	1,808	4	1,675	8	1,918	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BOND COUNTY (005), IL										
MSA 41180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	44	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	44	0	0	0	0	0	0	0	0
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	47	1,985	6	756	3	1,718	40	2,029	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	47	1,985	6	756	3	1,718	40	2,029	0	0
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	3	500	0	0	2	350	0	0
Moderate Income	1	75	0	0	1	427	1	427	0	0
Middle Income	6	251	5	1,200	2	1,575	10	1,926	0	0
Upper Income	19	775	4	920	9	5,690	20	3,265	0	0
Income Not Known	1	61	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	27	1,162	12	2,620	12	7,692	33	5,968	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLES COUNTY (029), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	500	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
COOK COUNTY (031), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	1	105	2	1,319	1	569	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	1	500	0	0	0	0
Median Family Income 60-70%	3	255	1	154	3	1,801	2	155	0	0
Median Family Income 70-80%	1	50	2	422	5	2,229	4	884	0	0
Median Family Income 80-90%	2	100	0	0	3	1,838	2	852	0	0
Median Family Income 90-100%	3	181	1	112	1	860	4	293	0	0
Median Family Income 100-110%	1	25	1	250	3	1,857	2	275	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	5	206	7	1,252	17	11,969	13	5,444	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	15	817	13	2,295	35	22,373	28	8,472	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	6	178	1	120	2	1,247	5	215	0	0
Middle Income	19	496	2	350	3	1,360	19	1,640	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	25	674	3	470	5	2,607	24	1,855	0	0
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	337	2	346	6	3,853	5	145	0	0
Upper Income	1	10	1	151	1	1,000	2	161	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	347	3	497	7	4,853	7	306	0	0
DOUGLAS COUNTY (041), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	0	0	1	30	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	0	0	1	30	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUPAGE COUNTY (043), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	1	4	0	0	1	700	1	4	0	0
Median Family Income 80-90%	1	50	1	250	0	0	1	50	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	2	388	1	384	1	384	0	0
Median Family Income 110-120%	2	150	0	0	3	1,763	3	1,513	0	0
Median Family Income ≥ 120%	9	496	2	482	9	4,491	8	2,571	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	13	700	5	1,120	14	7,338	14	4,522	0	0
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	314	1	200	2	930	4	489	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	314	1	200	2	930	4	489	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FRANKLIN COUNTY (055), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	483	1	483	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	483	1	483	0	0
FULTON COUNTY (057), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	42	0	0	0	0	1	42	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	42	0	0	0	0	1	42	0	0
GREENE COUNTY (061), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	65	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	65	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GRUNDY COUNTY (063), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	1	760	2	790	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	1	760	2	790	0	0
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	395	1	395	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	195	1	200	3	1,862	3	1,357	0	0
Median Family Income 110-120%	2	57	2	262	2	1,554	3	1,709	0	0
Median Family Income ≥ 120%	6	274	2	450	2	879	5	743	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	526	5	912	8	4,690	12	4,204	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	12	0	0	0	0	0	0	0	0
Middle Income	14	701	2	330	3	1,173	14	1,161	0	0
Upper Income	8	286	1	200	2	1,305	8	766	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	23	999	3	530	5	2,478	22	1,927	0	0
KNOX COUNTY (095), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	1	40	0	0	0	0	1	40	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	40	0	0	0	0	1	40	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAKE COUNTY (097), IL										
MSA 29404										
Inside AA 0005										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	25	0	0	0	0	1	25	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	2	93	0	0	1	338	2	421	0	0
Median Family Income 90-100%	1	50	2	406	0	0	1	50	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	1	30	1	250	1	599	1	599	0	0
Median Family Income ≥ 120%	1	36	1	125	0	0	1	125	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	234	4	781	2	937	6	1,220	0	0
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	790	0	0	0	0
Middle Income	15	512	2	462	2	638	13	903	0	0
Upper Income	9	168	1	250	0	0	9	383	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	24	680	3	712	3	1,428	22	1,286	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	25	0	0	0	0	1	25	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	25	0	0	0	0	1	25	0	0
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	20	0	0	0	0	1	20	0	0
Upper Income	2	62	0	0	0	0	2	62	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	82	0	0	0	0	3	82	0	0
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	22	707	5	852	3	1,266	19	1,264	0	0
Upper Income	11	634	4	776	3	1,080	11	1,278	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	33	1,341	9	1,628	6	2,346	30	2,542	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MCHENRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	109	0	0	0	0	2	109	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	109	0	0	0	0	2	109	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	2	146	0	0	0	0	2	146	0	0
Moderate Income	17	836	7	1,154	13	7,142	17	3,286	0	0
Middle Income	61	2,944	22	4,178	24	12,881	50	5,520	0	0
Upper Income	21	892	6	1,118	3	1,970	22	2,584	0	0
Income Not Known	2	119	5	828	0	0	3	444	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	103	4,937	40	7,278	40	21,993	94	11,980	0	0
MACON COUNTY (115), IL										
MSA 19500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	77	0	0	0	0	1	77	0	0
Middle Income	1	26	3	420	1	566	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	103	3	420	1	566	1	77	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	10	201	1	150	0	0	9	321	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	201	1	150	0	0	9	321	0	0
MERCER COUNTY (131), IL										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	170	0	0	1	170	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	170	0	0	1	170	0	0
MONTGOMERY COUNTY (135), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	206	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	206	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
OGLE COUNTY (141), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	205	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	205	0	0	0	0	0	0
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	5	190	3	428	3	1,490	8	1,768	0	0
Moderate Income	6	173	3	490	1	550	7	288	0	0
Middle Income	14	686	6	947	6	2,722	12	1,805	0	0
Upper Income	7	359	3	544	2	748	8	851	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	32	1,408	15	2,409	12	5,510	35	4,712	0	0
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	306	2	875	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	306	2	875	1	500	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	25	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	25	0	0	0	0	1	15	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	116	0	0	0	0	0	0
Middle Income	4	270	2	375	0	0	1	50	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	270	3	491	0	0	1	50	0	0
STARK COUNTY (175), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	309	0	0	0	0	3	265	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	309	0	0	0	0	3	265	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	3	191	0	0	0	0	2	108	0	0
Middle Income	7	309	6	1,234	4	2,091	6	259	0	0
Upper Income	4	210	1	203	0	0	5	413	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	710	7	1,437	4	2,091	13	780	0	0
VERMILION COUNTY (183), IL										
MSA 19180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	548	1	548	0	0
Upper Income	1	20	0	0	0	0	1	20	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	1	548	2	568	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILL COUNTY (197), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	30	1	194	1	750	2	224	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	1,000	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	25	1	250	1	1,000	1	25	0	0
Median Family Income 100-110%	1	100	0	0	1	312	1	312	0	0
Median Family Income 110-120%	1	10	1	155	2	941	2	501	0	0
Median Family Income ≥ 120%	10	319	4	733	2	1,150	6	384	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	484	7	1,332	8	5,153	12	1,446	0	0
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	25	1,083	9	1,595	10	4,969	25	2,703	0	0
Upper Income	14	650	3	534	2	1,500	11	695	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	39	1,733	12	2,129	12	6,469	36	3,398	0	0
TOTAL INSIDE AA IN STATE	463	19,849	151	27,562	181	102,241	454	59,260	0	0
TOTAL OUTSIDE AA IN STATE	12	597	9	1,492	4	2,097	9	1,443	0	0
STATE TOTAL	475	20,446	160	29,054	185	104,338	463	60,703	0	0

Respondent ID: 0000020369

Agency: FDIC - 3

State: INDIANA (18)

[illegible]

Loans by County
Small Business Loans - Originations
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	4	263	3	565	2	1,385	5	1,061	0	0
STATE TOTAL	4	263	3	565	2	1,385	5	1,061	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BENTON COUNTY (011), IA										
MSA 16300										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	273	1	273	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	273	1	273	0	0
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	2	60	0	0	0	0	2	60	0	0
Moderate Income	4	294	0	0	0	0	0	0	0	0
Middle Income	4	141	0	0	2	800	4	141	0	0
Upper Income	0	0	2	317	0	0	2	317	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	495	2	317	2	800	8	518	0	0
BUTLER COUNTY (023), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DES MOINES COUNTY (057), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	263	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	263	0	0	0	0
JOHNSON COUNTY (103), IA										
MSA 26980										
Inside AA 0014										
Low Income	0	0	2	400	2	1,575	2	400	0	0
Moderate Income	1	8	1	200	1	341	3	549	0	0
Middle Income	0	0	0	0	2	900	1	500	0	0
Upper Income	5	339	3	600	6	2,694	9	2,180	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	347	6	1,200	11	5,510	15	3,629	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	1	150	1	300	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	176	4	685	5	2,339	14	2,751	0	0
Upper Income	2	150	1	150	0	0	2	150	0	0
Income Not Known	0	0	1	150	1	301	2	451	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	326	7	1,135	7	2,940	18	3,352	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
O'BRIEN COUNTY (141), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	417	1	417	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	417	1	417	0	0
POLK COUNTY (153), IA										
MSA 19780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	300	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	0	0	0	0
WASHINGTON COUNTY (183), IA										
MSA 26980										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	0	0	1	35	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	0	0	1	35	0	0
TOTAL INSIDE AA IN STATE	26	1,168	15	2,652	20	9,250	41	7,499	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	2	135	0	0	4	1,253	3	725	0	0
STATE TOTAL	28	1,303	15	2,652	24	10,503	44	8,224	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MUSKEGON COUNTY (121), MI										
MSA 34740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	200	1	650	1	650	0	0
Middle Income	1	50	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	200	1	650	1	650	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	50	1	200	1	650	1	650	0	0
STATE TOTAL	1	50	1	200	1	650	1	650	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ANOKA COUNTY (003), MN										
MSA 33460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	15	0	0	0	0	1	15	0	0
STATE TOTAL	1	15	0	0	0	0	1	15	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CAMDEN COUNTY (029), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	250	0	0	1	250	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
LAWRENCE COUNTY (109), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	1	500	1	250	0	0
STATE TOTAL	0	0	1	250	1	500	1	250	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NASSAU COUNTY (059), NY										
MSA 35004										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	616	1	616	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	616	1	616	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	616	1	616	0	0
STATE TOTAL	0	0	0	0	1	616	1	616	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NEW HANOVER COUNTY (129), NC										
MSA 48900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	100	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	0	0	0	0	0	0	0	0
STATE TOTAL	1	100	0	0	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PAYNE COUNTY (119), OK										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	10	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	10	0	0	0	0	0	0	0	0
STATE TOTAL	1	10	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLLIN COUNTY (085), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	415	1	415	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	415	1	415	0	0
JEFFERSON COUNTY (245), TX										
MSA 13140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	426	1	426	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	426	1	426	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	2	841	2	841	0	0
STATE TOTAL	0	0	0	0	2	841	2	841	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SPOKANE COUNTY (063), WA										
MSA 44060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	425	1	425	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	425	1	425	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	425	1	425	0	0
STATE TOTAL	0	0	0	0	1	425	1	425	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MILWAUKEE COUNTY (079), WI										
MSA 33340										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	69	0	0	0	0	1	69	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	1	900	1	900	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	750	1	750	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	69	0	0	2	1,650	3	1,719	0	0
RACINE COUNTY (101), WI										
MSA 39540										
Outside Assessment Area										
Low Income	0	0	0	0	1	400	1	400	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	125	0	0	1	125	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	1	400	2	525	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	69	1	125	3	2,050	5	2,244	0	0
STATE TOTAL	1	69	1	125	3	2,050	5	2,244	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	489	21,017	166	30,214	201	111,491	495	66,759	0	0
TOTAL OUTSIDE AA	27	1,602	25	4,590	24	11,842	38	10,338	0	0
TOTAL INSIDE & OUTSIDE	516	22,619	191	34,804	225	123,333	533	77,097	0	0

Loans by County

Small Business Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	721	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	721	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	721	0	0	0	0
STATE TOTAL	0	0	0	0	1	721	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA	0	0	0	0	1	721	0	0	0	0
TOTAL INSIDE & OUTSIDE	0	0	0	0	1	721	0	0	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	49	2,092	23	4,033	8	2,880	60	8,267	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	49	2,092	23	4,033	8	2,880	60	8,267	0	0
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	1	200	0	0
Upper Income	3	165	3	475	1	300	7	940	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	165	4	675	1	300	8	1,140	0	0
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	30	2	276	0	0	2	155	0	0
Middle Income	13	776	11	1,888	7	2,655	23	3,406	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	806	13	2,164	7	2,655	25	3,561	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	206	1	250	2	815	4	681	0	0
Upper Income	5	209	1	150	1	275	7	634	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	415	2	400	3	1,090	11	1,315	0	0
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	6	310	1	175	4	1,418	10	1,610	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	310	1	175	4	1,418	10	1,610	0	0
HENRY COUNTY (073), IL										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	125	1	377	2	502	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	1	377	2	502	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	95	3	609	5	1,870	6	1,421	1	260
Median Family Income 110-120%	1	60	0	0	0	0	1	60	0	0
Median Family Income ≥ 120%	0	0	1	160	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	155	4	769	5	1,870	7	1,481	1	260
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	102	5	810	2	782	8	1,262	0	0
Upper Income	5	328	5	880	2	779	11	1,787	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	430	10	1,690	4	1,561	19	3,049	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	12	791	5	890	5	1,880	21	3,061	0	0
Upper Income	11	715	6	1,065	2	600	18	2,215	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	23	1,506	11	1,955	7	2,480	39	5,276	0	0
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	0	0	0	0	1	50	0	0
Upper Income	0	0	1	190	0	0	1	190	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	190	0	0	2	240	0	0
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	125	2	399	1	337	3	305	0	0
Upper Income	2	125	0	0	0	0	2	125	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	250	2	399	1	337	5	430	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	410	4	638	5	1,784	13	1,723	0	0
Upper Income	13	681	9	1,849	15	5,232	24	4,552	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	20	1,091	13	2,487	20	7,016	37	6,275	0	0
MCHENRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	124	0	0	1	124	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	124	0	0	1	124	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	3	111	5	843	0	0	6	544	0	0
Middle Income	37	1,920	19	3,095	13	4,829	48	6,527	0	0
Upper Income	0	0	0	0	3	1,200	0	0	0	0
Income Not Known	0	0	0	0	1	300	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	40	2,031	24	3,938	17	6,329	54	7,071	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	195	0	0	0	0	3	145	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	195	0	0	0	0	3	145	0	0
MASON COUNTY (125), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	290	0	0	0	0
Upper Income	1	60	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	60	0	0	1	290	0	0	0	0
MENARD COUNTY (129), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	1	500	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MOULTRIE COUNTY (139), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	200	0	0	1	255	2	355	0	0
Upper Income	1	20	2	395	1	275	2	270	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	220	2	395	2	530	4	625	0	0
OGLE COUNTY (141), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	0	0	1	150	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	1	110	0	0	1	110	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	350	1	350	0	0
Upper Income	1	14	1	200	1	498	3	712	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	14	2	310	2	848	5	1,172	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	2	829	3	864	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	2	829	3	864	0	0
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	9	444	4	747	2	825	13	1,726	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	444	4	747	2	825	13	1,726	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	3	530	0	0	2	380	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	3	530	0	0	2	380	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	113	2	450	2	722	5	1,035	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	113	2	450	2	722	5	1,035	0	0
WHITESIDE COUNTY (195), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	300	1	300	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	1	300	0	0
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	24	1,347	16	2,887	7	2,300	38	5,013	0	0
Upper Income	8	320	2	256	1	350	9	891	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	32	1,667	18	3,143	8	2,650	47	5,904	0	0
TOTAL INSIDE AA IN STATE	227	11,719	134	23,459	93	33,810	352	50,445	1	260

Loans by County
Small Farm Loans - Originations
Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369
Agency: FDIC - 3
State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	5	330	8	1,390	6	1,997	13	2,697	0	0
STATE TOTAL	232	12,049	142	24,849	99	35,807	365	53,142	1	260

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	140	0	0	0	0	2	140	0	0
Upper Income	4	350	0	0	0	0	4	350	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	490	0	0	0	0	6	490	0	0
BUCHANAN COUNTY (019), IA										
MSA NA										
Inside AA 0015										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	1	100	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	1	100	0	0
DELAWARE COUNTY (055), IA										
MSA NA										
Inside AA 0016										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	219	0	0	1	300	5	519	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	219	0	0	1	300	5	519	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
JONES COUNTY (105), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	180	0	0	1	180	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	180	0	0	1	180	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0013										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	408	12	1,930	2	842	21	3,120	0	0
Upper Income	2	200	0	0	0	0	2	200	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	608	12	1,930	2	842	23	3,320	0	0
POLK COUNTY (153), IA										
MSA 19780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	1	342	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	342	0	0	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TAMA COUNTY (171), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	47	0	0	0	0	1	47	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	47	0	0	0	0	1	47	0	0
TOTAL INSIDE AA IN STATE	21	1,417	13	2,110	3	1,142	36	4,609	0	0
TOTAL OUTSIDE AA IN STATE	1	47	0	0	1	342	1	47	0	0
STATE TOTAL	22	1,464	13	2,110	4	1,484	37	4,656	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HENDERSON COUNTY (077), TN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	1	250	0	0
STATE TOTAL	0	0	1	250	0	0	1	250	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GREEN LAKE COUNTY (047), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	1	250	0	0
STATE TOTAL	0	0	1	250	0	0	1	250	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	248	13,136	147	25,569	96	34,952	388	55,054	1	260
TOTAL OUTSIDE AA	6	377	10	1,890	7	2,339	16	3,244	0	0
TOTAL INSIDE & OUTSIDE	254	13,513	157	27,459	103	37,291	404	58,298	1	260

Loans by County

Small Farm Loans - Purchases

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	200	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	1	200	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
STATE TOTAL	0	0	1	200	0	0	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	1	200	0	0	0	0	0	0
TOTAL OUTSIDE AA	0	0	0	0	0	0	0	0	0	0
TOTAL INSIDE & OUTSIDE	0	0	1	200	0	0	0	0	0	0

2022 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: Heartland Bank and Trust Compa

PAGE: 1 OF 2

Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	183	34,208	94	11,980	0	0
IL - CHAMPAIGN COUNTY (019) - MSA 16580	51	11,474	33	5,968	0	0
IL - PIATT COUNTY (147) - MSA 16580	4	1,181	1	500	0	0
IL - COOK COUNTY (031) - MSA 16984	63	25,485	28	8,472	0	0
IL - DUPAGE COUNTY (043) - MSA 16984	32	9,158	14	4,522	0	0
IL - GRUNDY COUNTY (063) - MSA 16984	2	790	2	790	0	0
IL - MCHENRY COUNTY (111) - MSA 16984	2	109	2	109	0	0
IL - WILL COUNTY (197) - MSA 16984	29	6,969	12	1,446	0	0
IL - DEKALB COUNTY (037) - MSA 20994	33	3,751	24	1,855	0	0
IL - KANE COUNTY (089) - MSA 20994	23	6,128	12	4,204	0	0
IL - KENDALL COUNTY (093) - MSA 20994	31	4,007	22	1,927	0	0
IL - LAKE COUNTY (097) - MSA 29404	12	1,952	6	1,220	0	0
IL - FULTON COUNTY (057) - MSA 37900	1	42	1	42	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	11	351	9	321	0	0
IL - PEORIA COUNTY (143) - MSA 37900	59	9,327	35	4,712	0	0
IL - STARK COUNTY (175) - MSA 37900	4	309	3	265	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	25	4,238	13	780	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	63	10,331	36	3,398	0	0
IL - BUREAU COUNTY (011) - MSA NA	56	4,459	40	2,029	0	0
IL - LASALLE COUNTY (099) - MSA NA	30	2,820	22	1,286	0	0
IL - PUTNAM COUNTY (155) - MSA NA	2	25	1	15	0	0
IL - DE WITT COUNTY (039) - MSA NA	18	5,697	7	306	0	0
IL - FORD COUNTY (053) - MSA NA	10	1,444	4	489	0	0

2022 Institution Disclosure Statement - Table 3
Assessment Area/Non-Assessment Area Activity
Small Business Loans
Institution: Heartland Bank and Trust Compa

PAGE: 2 OF 2
Respondent ID: 0000020369
Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - LOGAN COUNTY (107) - MSA NA	48	5,315	30	2,542	0	0
IL - LIVINGSTON COUNTY (105) - MSA NA	3	82	3	82	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	14	1,612	8	518	0	0
IA - LINN COUNTY (113) - MSA 16300	24	4,401	18	3,352	0	0
IA - JOHNSON COUNTY (103) - MSA 26980	23	7,057	15	3,629	0	0

2022 Institution Disclosure Statement - Table 4
Assessment Area/Non-Assessment Area Activity
Small Farm Loans
Institution: Heartland Bank and Trust Compa

PAGE: 1 OF 1

Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Farms with ≤ \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	81	12,298	54	7,071	0	0
IL - CHAMPAIGN COUNTY (019) - MSA 16580	8	1,140	8	1,140	0	0
IL - PIATT COUNTY (147) - MSA 16580	3	864	3	864	0	0
IL - MCHENRY COUNTY (111) - MSA 16984	1	124	1	124	0	0
IL - DEKALB COUNTY (037) - MSA 20994	34	5,625	25	3,561	0	0
IL - KANE COUNTY (089) - MSA 20994	12	2,794	7	1,481	0	0
IL - KENDALL COUNTY (093) - MSA 20994	21	3,681	19	3,049	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	4	195	3	145	0	0
IL - PEORIA COUNTY (143) - MSA 37900	5	1,172	5	1,172	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	6	1,285	5	1,035	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	58	7,460	47	5,904	0	0
IL - BUREAU COUNTY (011) - MSA NA	80	9,005	60	8,267	0	0
IL - LASALLE COUNTY (099) - MSA NA	41	5,941	39	5,276	0	0
IL - PUTNAM COUNTY (155) - MSA NA	15	2,016	13	1,726	0	0
IL - DE WITT COUNTY (039) - MSA NA	14	1,905	11	1,315	0	0
IL - FORD COUNTY (053) - MSA NA	11	1,903	10	1,610	0	0
IL - LOGAN COUNTY (107) - MSA NA	53	10,594	37	6,275	1	200
IL - LIVINGSTON COUNTY (105) - MSA NA	7	986	5	430	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	6	490	6	490	0	0
IA - JONES COUNTY (105) - MSA 16300	1	180	1	180	0	0
IA - LINN COUNTY (113) - MSA 16300	24	3,380	23	3,320	0	0
IA - BUCHANAN COUNTY (019) - MSA NA	1	100	1	100	0	0
IA - DELAWARE COUNTY (055) - MSA NA	5	519	5	519	0	0

Memo Item: Loans by Affiliates				
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
Community Development Loans				
Originated	82	109,480	0	0
Purchased	0	0	0	0
Total	82	109,480	0	0
Consortium/Third Party Loans (optional)				

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

PAGE: 1 OF 26

Respondent ID: 0000020369

Agency: FDIC - 3

ASSESSMENT AREA - 0001

MCLEAN COUNTY (113), IL

MSA: 14010

Low Income

0015.00

Moderate Income

0005.01* 0005.04 0011.06 0013.01 0013.02* 0013.03* 0014.04 0017.00 0021.01 0056.01 0056.02

0058.00 0059.00

Middle Income

0001.06 0001.07* 0003.01 0003.02 0004.00 0005.02 0011.03 0011.05 0011.08 0012.00 0014.02

0014.03 0018.00 0021.02 0051.02 0051.04 0052.02 0054.02 0055.01 0055.02 0057.00 0060.00

Upper Income

0001.05 0001.09 0005.06 0005.07 0011.07* 0051.03 0052.01* 0054.01

Income Not Known

0001.08 0002.00* 0016.00

ASSESSMENT AREA - 0002

CHAMPAIGN COUNTY (019), IL

MSA: 16580

Low Income

0002.00* 0003.01* 0004.02 0007.00 0053.00* 0054.01* 0103.00*

Moderate Income

0008.00* 0009.01* 0012.01 0054.02* 0055.00* 0056.01* 0101.00* 0102.04*

Middle Income

0003.02* 0009.02 0010.00* 0012.03 0013.01 0057.01* 0104.00* 0106.04 0108.00* 0109.02*

Upper Income

0005.00* 0011.00 0012.04 0012.05 0012.06 0013.02 0014.00* 0056.02* 0057.02 0058.00* 0059.01*

0105.00 0106.01 0106.03 0107.01 0107.02 0109.01 0110.02

Income Not Known

0004.01* 0059.02 0060.00* 0110.01* 0111.00*

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

PAGE: 2 OF 26

Respondent ID: 0000020369

Agency: FDIC - 3

PIATT COUNTY (147), IL

MSA: 16580

Moderate Income

9547.00*

Middle Income

9545.00 9546.00 9548.00*

ASSESSMENT AREA - 0003

COOK COUNTY (031), IL

MSA: 16984

Median Family Income 10-20%

3406.00* 3511.00*

Median Family Income 20-30%

2518.00* 2714.00* 2809.00* 3008.00* 3016.00* 3405.00* 3504.00* 3514.00* 3814.00* 3815.00* 4008.00*

4303.00* 4305.00* 4401.01* 5103.00* 5401.01* 6117.00* 6603.01* 6607.00* 6714.00* 6809.00* 6811.00*

6812.00* 6813.00* 6904.00* 6911.00* 6915.00* 7108.00* 8269.01* 8355.00* 8361.00* 8368.00* 8369.00*

8386.00* 8417.00* 8425.00* 8429.00* 8435.00*

Median Family Income 30-40%

2312.00* 2511.00* 2513.00* 2516.00* 2519.00* 2520.00* 2601.00* 2606.00* 2607.00* 2608.00* 2609.00*

2705.00* 2713.00* 2909.00* 2912.00* 3009.00* 3012.00* 4003.00* 4004.00* 4005.00* 4201.00* 4204.00*

4205.00* 4206.00* 4207.00* 4301.01* 4302.00* 4313.02* 4314.00* 4408.00* 4602.00* 4608.00* 4914.00*

5002.00* 5401.02* 6103.00* 6112.00* 6115.00* 6122.00* 6304.00* 6606.00* 6702.00* 6703.00* 6704.00*

6706.00* 6708.00* 6709.00* 6711.00* 6713.00* 6810.00* 6903.00* 6905.00* 6912.00* 6914.00* 7101.00*

7109.00* 8263.04* 8269.02* 8273.00* 8290.00* 8294.01* 8314.00* 8339.00* 8346.00* 8347.00* 8356.00*

8373.00* 8374.00* 8387.00* 8415.00* 8428.00 8430.00* 8434.00*

Median Family Income 40-50%

0209.01* 0209.02* 0306.03* 0312.00* 0315.01* 0315.02* 1406.02* 2104.00* 2305.00* 2306.00* 2307.00*

2315.00* 2503.00* 2521.02* 2522.01* 2522.02* 2602.00* 2605.00* 2610.00* 2712.00* 2718.00* 2804.00*

3006.00* 3007.00* 3017.02* 3018.01* 3018.02* 3107.00* 3109.00* 3403.00* 3602.00* 3903.00* 4212.00*

4307.00* 4313.01* 4601.00* 4603.01* 4603.02* 4906.00* 4909.01* 4910.00* 4913.00* 5101.00* 5202.00*

2022 Institution Disclosure Statement - Table 6

PAGE: 3 OF 26

Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

5203.00*	5204.00*	5301.00*	5705.00*	5802.00*	5805.01*	5805.02*	6006.00*	6007.00*	6104.00*	6113.00*
6114.00*	6116.00*	6119.00*	6121.00*	6305.00*	6603.02*	6605.00*	6608.00*	6609.00*	6610.00*	6707.00*
6716.00*	6718.00*	6805.00*	6806.00*	6814.00*	7102.00*	7103.00*	7105.00*	7110.00*	7114.00*	7705.00*
8020.04*	8047.15*	8113.02*	8133.01*	8133.02*	8138.01*	8141.00*	8165.00*	8166.00*	8215.00*	8249.00*
8262.02*	8265.00*	8266.00*	8268.00*	8270.00*	8276.00*	8285.03*	8285.04*	8291.00*	8293.02*	8305.00*
8312.00*	8345.00*	8349.00*	8350.00*	8351.00*	8370.00*	8371.00*	8380.00*	8388.00*	8408.00*	8418.00*
8421.00*	8431.00*									
Median Family Income 50-60%										
0102.01*	0102.02*	0105.03*	0201.00*	0205.00*	0208.02*	0306.01*	0402.02*	1401.00*	1907.02*	1911.00*
1912.00*	2105.01*	2209.01*	2303.00*	2309.00*	2504.00*	2507.00*	2508.00*	2514.00*	2604.00*	2715.00*
2922.00*	2924.00*	2925.00*	3005.00*	3011.00*	3017.01*	3018.03*	3103.00*	3806.00*	3819.00*	4203.00*
4208.00*	4301.02*	4304.00*	4402.02*	4604.00*	4610.00*	4908.00*	4912.00*	5003.00*	5102.00*	5201.00*
5302.00*	5303.00*	5305.01*	5306.00*	5801.00*	5807.00*	6306.00*	6309.00*	6401.00*	6501.00	6503.02*
6604.00*	6611.00*	6712.00*	6715.00*	6719.00*	6720.00*	6913.00*	7104.00*	7106.00*	7107.00*	7115.00*
7303.00*	7306.00*	7307.00*	8016.03*	8036.12*	8036.14*	8065.01*	8092.00*	8134.00*	8142.00*	8143.00*
8149.00*	8164.02*	8176.00*	8203.00*	8204.00*	8206.04*	8206.05*	8213.00*	8214.01*	8256.00*	8257.00*
8258.01*	8259.00*	8260.00*	8263.03*	8267.00*	8271.00*	8274.00*	8275.00*	8281.00*	8295.00*	8297.00*
8313.00*	8340.00*	8348.00*	8364.00*	8365.00*	8378.00*	8412.00*	8413.00*	8424.00*	8432.00*	8438.00*
Median Family Income 60-70%										
0105.01*	0105.02*	0107.01*	0206.01*	0206.02*	0207.02*	0301.01	0301.02*	1402.00*	1403.01*	1407.02*
1605.01*	1608.00*	1612.00*	1613.00*	1904.01*	1906.01*	1908.00*	1913.02*	2002.00*	2004.01*	2004.02*
2108.00*	2209.02*	2304.00*	2308.00*	2502.00*	2506.00*	2512.00*	2517.00*	2521.01*	2827.00*	3105.00*
3501.00*	3510.00*	3802.00*	4309.00*	4312.00*	4401.02*	4503.00*	4802.00*	4803.00*	4907.00*	5305.02*
5305.03*	5701.00*	5703.00*	5804.00*	5806.00*	5808.00*	5906.00*	6120.00*	6203.00*	6303.00*	6308.00*
6406.00*	6407.00*	6408.00*	6504.00*	6705.00*	6909.00*	7111.00*	7113.00*	7301.00*	7302.01*	7505.00*
7506.00*	8024.04*	8025.05*	8045.10*	8045.11*	8050.02*	8060.02*	8061.04*	8062.01*	8107.01*	8136.00*
8137.01*	8138.02*	8139.00*	8144.00*	8148.00*	8152.00*	8163.00	8164.01*	8167.00*	8171.01*	8172.00*
8173.00*	8209.01*	8210.01*	8220.00*	8224.00*	8230.01*	8231.01*	8233.02*	8233.04*	8234.00*	8236.03*
8237.03*	8243.00	8244.00*	8245.05*	8248.00*	8255.03*	8258.02*	8261.00*	8263.01*	8264.01*	8264.02*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8277.00*	8279.02*	8285.08	8287.02*	8289.00*	8292.00*	8294.02*	8300.07*	8303.00*	8304.00*	8306.00*
8315.00*	8342.00*	8367.00*	8392.00*	8396.00*	8401.00*	8402.00*	8404.00*	8411.00*	8433.00*	8447.00*
Median Family Income 70-80%										
0107.02*	0203.01*	0208.01*	0303.00*	0307.01*	0307.06*	0701.03*	1303.00*	1407.01*	1511.00*	1606.02*
1701.00*	1708.00*	1902.00*	1904.02	1906.02*	2105.02*	2207.01*	2207.02*	2227.00*	2301.00*	2302.00*
2410.00*	2426.00*	2515.00*	3108.00*	3404.00*	3905.00*	4202.00*	4308.00*	4406.00*	4409.00*	4902.00*
4905.00*	4911.00*	5001.00*	5205.00*	5501.00*	5602.00*	5603.00*	5604.00*	5803.00*	6009.00*	6118.00*
6201.00*	6202.00*	6204.00*	6403.00*	6503.01*	6910.00*	7003.01*	7004.02*	7305.00*	7501.00*	7608.03*
8026.09*	8036.11*	8036.13*	8043.08*	8044.05*	8045.05*	8045.08*	8051.05*	8060.01*	8068.01*	8070.00*
8073.00*	8081.00*	8102.00*	8111.00*	8116.00	8117.01	8117.02*	8135.00*	8137.02*	8140.00*	8146.00*
8150.00*	8168.00*	8170.00*	8171.02*	8174.00*	8180.00	8202.02	8205.02*	8210.02*	8212.00*	8230.02*
8235.00*	8237.05*	8238.05*	8238.06	8245.07	8255.01*	8255.05*	8258.03*	8278.01*	8284.02*	8288.02*
8300.01*	8300.06*	8316.00*	8318.00*	8321.00*	8343.00*	8358.00*	8366.00*	8403.00*	8436.00*	
Median Family Income 80-90%										
0101.00*	0103.00*	0301.04*	0304.00*	0403.00*	1104.00*	1405.00*	1406.01*	1508.00*	1510.02	1512.00*
1605.02*	1707.00*	1709.00*	1801.00*	1901.00*	1907.01*	1909.00*	2106.02*	2107.00*	2311.00*	2427.00*
2828.00*	2916.00*	3818.00*	4102.00*	4108.00*	4306.00*	4407.00*	4701.00	4801.00*	4805.00*	4909.02*
5206.00*	5304.00*	5502.00*	5601.00*	5607.00*	5702.00	5704.00*	5905.00*	6004.00*	6108.00*	6405.00*
6502.00*	6505.00*	7001.00*	7005.01*	7112.00*	7608.01*	7706.02*	7707.00*	7708.00*	7709.02*	8024.02*
8030.14*	8044.04*	8044.06*	8047.11*	8048.03	8048.06*	8051.08*	8051.11*	8060.04*	8062.02*	8065.02*
8068.02*	8080.02*	8106.00*	8109.00*	8112.00*	8113.01*	8118.00*	8145.00*	8147.00*	8154.00*	8155.00*
8156.00*	8162.00*	8169.00*	8175.00*	8179.00*	8183.00*	8184.01*	8191.00*	8194.00*	8205.01*	8208.00*
8211.01*	8211.02*	8214.02*	8221.01*	8221.02*	8225.00*	8227.01*	8227.02*	8231.02*	8232.00	8236.02*
8241.16*	8241.24*	8245.08*	8247.02*	8250.00*	8252.00*	8253.03*	8255.04*	8262.01*	8272.00*	8280.00*
8282.01*	8283.00*	8284.01*	8299.03*	8302.01*	8398.00*	8407.00*	8426.00*	8439.00*		
Median Family Income 90-100%										
0204.00*	0306.04*	0313.00*	0608.00*	1001.00*	1006.00*	1301.00*	1302.00*	1503.00*	1504.01*	1506.00*
1507.00*	1510.01*	1601.00*	1603.00*	1604.00*	1607.00*	1702.00*	1704.00*	1706.00*	1903.00*	1910.00*
1913.01*	2001.00*	2106.01*	2109.00*	2206.02*	2210.00*	2211.00*	2215.00*	2228.00*	2409.00*	2411.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

2425.00*	2832.00	3106.00*	3812.00*	4107.00*	4403.00*	5907.00*	7002.00*	7003.02*	7004.01*	7302.02*
7608.02*	7702.01	7702.02*	7703.00*	8025.04*	8026.08*	8030.12*	8036.04*	8043.05*	8044.03*	8045.09*
8046.03*	8046.10*	8047.05*	8047.09*	8048.04*	8048.07*	8048.10*	8051.07*	8051.12*	8060.05*	8069.00*
8076.00*	8077.00*	8082.00*	8103.01*	8105.01*	8107.02*	8108.00*	8114.01*	8114.02*	8115.00*	8151.00*
8153.00*	8161.00*	8177.00*	8192.00*	8193.00*	8201.03*	8206.03*	8207.00*	8216.00*	8223.02*	8229.00*
8233.03*	8237.02*	8241.15*	8241.21*	8241.28*	8245.03*	8246.01*	8278.02*	8285.05*	8285.07*	8286.01*
8287.01*	8296.00*	8299.02*	8301.00*	8302.02*	8307.00*	8311.00*	8317.00*	8344.00*		
Median Family Income 100-110%										
0104.00*	0106.00*	0202.00*	0301.03*	0302.00*	0321.00*	0402.01*	1102.00*	1103.00*	1105.02*	1403.02*
1404.00*	1502.00*	1504.02*	1505.02*	1703.00*	1711.00*	2003.00*	2101.00*	2205.00*	2206.01*	2213.00*
2225.00*	2226.00*	2407.00*	2416.00*	2434.00*	3102.00*	4110.00*	4605.00*	5608.00*	5611.00*	6404.00*
7304.00*	7704.00*	7709.01*	8024.03*	8025.06*	8036.16*	8039.01	8039.02*	8040.00*	8041.08*	8043.06*
8043.09	8043.15*	8045.13*	8047.01*	8047.12*	8047.13*	8047.14*	8047.16*	8048.05*	8051.09*	8051.10*
8053.01*	8053.02*	8059.01*	8060.06*	8061.03*	8066.00*	8074.00*	8105.02*	8128.01*	8128.02*	8159.00*
8184.02*	8201.04	8206.06*	8209.02*	8217.00*	8219.00*	8222.00*	8223.01*	8226.02*	8228.02*	8236.05*
8237.04*	8241.07*	8241.23*	8247.01*	8253.02*	8253.04*	8278.04*	8293.01*	8300.08*	8352.00*	8397.00*
8399.00*										
Median Family Income 110-120%										
0307.02*	0311.00*	0314.00*	0404.01*	1101.00*	1408.00*	1505.01*	1606.01*	1705.00*	1710.00*	2838.00*
3902.00*	4101.00*	7005.02*	7202.00*	7204.00*	7502.00*	7706.01*	8025.03*	8027.01*	8030.07*	8036.05*
8043.13*	8043.16*	8046.11*	8049.02*	8051.06*	8052.01*	8054.02*	8063.00*	8072.00*	8080.01*	8083.01*
8083.02*	8101.00*	8126.00*	8158.00*	8182.00*	8218.00*	8226.01*	8238.03*	8241.06*	8241.19*	8241.25*
8245.09*	8246.02*	8278.05*	8279.01*	8282.02*	8286.02*	8288.01*	8299.04*	8400.00*		
Median Family Income >= 120%										
0203.02*	0207.01*	0305.00*	0308.00*	0309.00*	0310.00*	0317.00*	0318.00*	0319.00*	0401.00*	0404.02*
0406.00*	0407.00*	0408.00*	0409.00*	0501.00*	0502.00*	0503.00*	0505.00*	0506.00*	0507.00*	0508.00*
0509.00*	0510.00*	0511.00	0512.00*	0513.00*	0514.00*	0601.00*	0602.00*	0603.00*	0604.00*	0605.00*
0609.00*	0610.00*	0611.00*	0612.00*	0615.00*	0618.00*	0619.01*	0619.02*	0620.00*	0621.00*	0622.00*
0623.00*	0624.00*	0625.00	0626.00*	0627.00*	0628.00*	0629.00*	0630.00*	0631.00*	0632.00*	0633.01*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

0633.02*	0633.03*	0634.00*	0701.01	0701.02	0702.00*	0703.00*	0704.00*	0705.00*	0706.00*	0707.00*
0710.00*	0711.00*	0712.00*	0713.00*	0714.00*	0715.00*	0716.00*	0717.00*	0718.00*	0801.00*	0802.01*
0802.02*	0803.00*	0810.00*	0811.00*	0812.01*	0812.02*	0813.00*	0814.01*	0814.02*	0814.03*	0815.00*
0816.00*	0817.00*	0818.00*	0819.00*	0901.00*	0902.00	0903.00*	1002.00*	1003.00*	1004.00*	1005.00*
1007.00*	1105.01*	1201.00*	1202.00*	1203.00*	1204.00*	1602.00*	1609.00*	1610.00*	1611.00*	2203.00*
2204.00*	2212.00*	2214.00*	2216.00*	2222.00*	2402.00*	2403.00*	2405.00*	2406.00*	2408.00*	2412.00*
2413.00*	2414.00*	2415.00*	2420.00	2421.00*	2422.00*	2423.00*	2424.00*	2428.00*	2429.00*	2430.00*
2431.00*	2432.00*	2433.00*	2435.00*	2505.00	2801.00*	2819.00*	3104.00*	3201.01*	3201.02*	3204.00*
3206.00*	3301.01*	3301.02*	3301.03*	3302.00*	3801.00*	3901.00*	3906.00*	3907.00*	4105.00*	4106.00*
4109.00*	4111.00*	4112.00*	4804.00*	5609.00*	5610.00*	7201.00*	7203.00*	7205.00*	7206.00*	7207.00*
7401.00*	7402.00*	7403.00*	7404.00*	7503.00*	7504.00*	8001.00*	8002.00*	8003.00*	8004.00*	8005.00*
8006.00*	8007.00*	8008.00*	8009.00*	8010.00*	8011.00*	8012.00*	8013.00*	8014.00*	8015.00*	8016.01*
8016.05*	8016.06*	8016.07*	8016.08*	8017.01*	8017.02*	8018.00*	8019.01*	8019.02*	8020.02*	8020.03*
8021.00*	8022.00*	8023.00*	8026.05*	8026.07*	8026.10*	8027.02*	8028.01*	8028.02*	8029.00*	8030.05*
8030.08*	8030.10*	8030.13*	8030.15*	8030.16*	8030.17*	8031.00*	8032.00*	8033.00*	8034.00*	8035.00*
8036.03	8036.07*	8036.08*	8036.15*	8037.01*	8037.02*	8038.00*	8041.02*	8041.04*	8041.05*	8041.06*
8041.09*	8042.02	8042.03	8042.04*	8043.12*	8043.14*	8045.06*	8045.12*	8045.14*	8046.06*	8046.07*
8046.08*	8046.09*	8047.06*	8047.10*	8048.08*	8048.09	8049.01*	8050.01*	8052.02*	8054.01*	8055.01*
8055.02*	8056.00*	8057.01*	8057.02*	8058.01*	8058.02*	8059.02*	8061.02	8064.00*	8067.00*	8071.00*
8075.00*	8078.00*	8079.00*	8084.00*	8085.00*	8086.00*	8087.02*	8088.00*	8089.00*	8090.00*	8091.00*
8093.00*	8094.01*	8094.02*	8095.00*	8096.00*	8097.00*	8098.00*	8099.00*	8100.00*	8103.02*	8104.00*
8110.00*	8119.00*	8120.00*	8121.00*	8122.00*	8123.01*	8123.02*	8124.00*	8125.00*	8127.00*	8129.00*
8130.00*	8131.00*	8132.00*	8157.01*	8157.02*	8160.00*	8181.00*	8185.00*	8186.00*	8187.00*	8188.00*
8189.00*	8190.00*	8195.00	8196.00*	8197.00*	8198.01	8198.02	8199.00*	8200.00*	8201.01*	8202.03*
8202.04*	8228.01*	8236.04*	8238.01*	8239.01*	8239.03*	8239.04*	8240.03*	8240.04	8240.05*	8240.06*
8241.05*	8241.13*	8241.14*	8241.22*	8241.26*	8241.27*	8241.29*	8254.00*	8298.00*	8300.03*	8300.04*
8300.05*	8308.00*	8309.00*	8310.00*	8319.00*	8320.00*	8322.00*	8323.00*	8324.00*	8325.00*	8326.00*
8329.00*	8330.00	8331.00*	8333.00*	8360.00*	8362.00*	8363.00*	8381.00*	8382.00*	8383.00*	8390.00
8391.00	8395.00*	8410.00*	8419.00	8420.00*	8422.00*	8423.00*	8437.00*			

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Median Family Income Not Known

0307.03* 0804.00* 2229.00* 2510.00* 2603.00* 2808.00* 2831.00* 3515.00* 3817.00* 3904.00* 4402.01*
6701.00* 8446.00* 9800.00* 9801.00* 9900.00*

DUPAGE COUNTY (043), IL

MSA: 16984

Median Family Income 40-50%

8409.04*

Median Family Income 50-60%

8401.04*

Median Family Income 60-70%

8403.03* 8409.06* 8417.07*

Median Family Income 70-80%

8408.01* 8409.10* 8411.09* 8412.08* 8413.12* 8415.01 8415.04* 8417.08* 8463.10* 8466.03*

Median Family Income 80-90%

8400.00* 8401.01 8407.03* 8407.04* 8411.08* 8412.07* 8413.20* 8416.03* 8417.06* 8431.00* 8433.01*
8436.01* 8443.05* 8443.07* 8458.03* 8467.02*

Median Family Income 90-100%

8401.02* 8407.06* 8409.11* 8410.03* 8411.02* 8412.04* 8412.10* 8413.13* 8413.15* 8415.03* 8416.05*
8417.05* 8432.00* 8443.06* 8443.08* 8443.10* 8455.06* 8457.04* 8458.10* 8458.11* 8463.08* 8463.12*
8465.11* 8466.04* 8467.01*

Median Family Income 100-110%

8403.04 8408.02* 8409.07* 8411.10* 8411.13* 8416.04* 8416.07 8424.00* 8427.04* 8433.02* 8436.02*
8442.01* 8445.01* 8455.02* 8458.02* 8465.15*

Median Family Income 110-120%

8401.03* 8402.02* 8407.05* 8409.01* 8409.08 8411.03* 8411.04* 8411.11* 8411.14* 8412.06* 8413.18*
8413.22* 8413.23* 8414.01 8427.10* 8437.00* 8438.00 8443.04* 8450.00* 8455.05* 8455.10* 8457.03
8460.04 8461.02* 8463.07* 8463.11* 8464.04* 8464.11* 8464.12* 8465.07* 8465.09* 8465.10* 8465.17*

Median Family Income >= 120%

8402.01* 8406.00* 8410.02* 8410.04* 8411.12* 8412.05* 8412.09* 8413.07* 8413.08* 8413.10* 8413.14*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8413.16*	8413.21*	8413.24*	8413.25*	8413.26*	8413.27*	8414.03*	8414.04*	8416.06*	8417.04	8418.01*
8418.02*	8419.01*	8419.02*	8420.00*	8421.00	8422.00*	8423.00*	8425.00*	8426.01*	8426.02*	8426.03*
8426.04*	8426.05*	8427.02*	8427.03	8427.06*	8427.08*	8427.09*	8427.11*	8428.00	8429.00*	8430.00*
8434.00*	8435.00*	8439.00*	8440.01	8440.02*	8441.00*	8442.02*	8443.09*	8444.01	8444.02*	8445.02*
8446.01*	8446.02*	8447.01*	8447.02	8448.01*	8448.02*	8449.01*	8449.02	8451.00	8452.00*	8453.00
8454.01*	8454.02*	8455.07*	8455.08*	8455.09*	8456.01*	8456.02*	8457.01*	8457.02*	8458.05*	8458.07*
8458.08*	8458.09*	8459.01*	8459.02	8460.02	8460.03*	8461.03*	8461.04*	8461.05*	8461.06*	8462.01*
8462.02*	8462.03*	8462.05*	8462.06*	8462.07*	8462.08*	8462.09*	8463.04*	8463.05*	8463.13*	8463.14*
8463.15*	8464.05*	8464.08*	8464.09*	8464.10*	8464.13*	8465.04	8465.13*	8465.14*	8465.18*	8465.19*
8465.21*	8465.22*	8465.23*	8465.24							

GRUNDY COUNTY (063), IL

MSA: 16984

Moderate Income

0003.00*

Middle Income

0001.02 0001.03* 0002.00* 0004.00* 0005.00* 0006.00* 0007.00* 0008.00* 0009.00*

MCHENRY COUNTY (111), IL

MSA: 16984

Moderate Income

8703.01* 8703.02* 8704.02* 8705.02* 8706.03* 8709.03* 8709.05* 8711.15* 8712.02* 8712.09* 8713.13*

Middle Income

8701.03 8701.04* 8702.00* 8704.03* 8704.04* 8706.04* 8706.05 8706.06* 8707.02* 8707.04* 8708.10*

8708.11* 8708.12* 8709.04* 8709.06* 8709.07* 8710.03* 8710.04* 8711.05* 8712.01* 8712.05* 8713.01*

8713.04* 8713.07* 8713.11 8714.04* 8715.01*

Upper Income

8701.05* 8701.06* 8705.01* 8707.03* 8708.07* 8708.08* 8708.09* 8708.13* 8708.14* 8711.07* 8711.08*

8711.09* 8711.10* 8711.11* 8711.12* 8711.13* 8711.14* 8712.06* 8712.07* 8712.08* 8713.05* 8713.10*

8713.12* 8714.02* 8715.02* 8716.00*

WILL COUNTY (197), IL

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

MSA: 16984

Median Family Income 30-40%

8819.00* 8825.00*

Median Family Income 40-50%

8812.01* 8813.02* 8820.00* 8828.02

Median Family Income 50-60%

8813.01* 8816.03* 8822.00* 8824.00* 8829.00* 8836.05* 8838.03*

Median Family Income 60-70%

8801.14* 8807.02* 8809.01* 8809.03* 8809.05* 8812.02* 8814.01* 8816.04* 8818.00* 8821.00* 8826.01*
8828.01* 8830.00* 8831.00 8837.00* 8838.09*

Median Family Income 70-80%

8801.07* 8801.13* 8801.17* 8805.03* 8807.01* 8823.00* 8826.02* 8840.04* 8840.05*

Median Family Income 80-90%

8801.06* 8801.11* 8801.15* 8802.04* 8805.10* 8814.02* 8815.00* 8832.08* 8832.17* 8834.01* 8834.02*
8836.03* 8838.04* 8838.11* 8840.06*

Median Family Income 90-100%

8801.05* 8802.03* 8804.08* 8805.09* 8816.01* 8827.01 8832.11 8836.06* 8838.06* 8839.04* 8841.01*

Median Family Income 100-110%

8801.12* 8801.16* 8802.02* 8804.12 8804.14* 8804.16* 8804.25* 8804.26* 8804.28* 8805.02* 8805.08*
8806.02* 8817.00* 8827.02* 8832.06* 8832.09* 8833.06* 8835.09* 8836.02* 8840.03

Median Family Income 110-120%

8804.17 8804.23 8804.27* 8804.32* 8810.01* 8810.05 8810.06* 8810.09* 8810.12* 8811.11* 8832.14*
8833.04* 8833.05* 8833.07 8835.17* 8838.08* 8839.02* 8841.03*

Median Family Income >= 120%

8801.09* 8801.18* 8801.19* 8801.22* 8801.23* 8801.24* 8801.25* 8803.03* 8803.04* 8803.05* 8803.07
8803.09 8803.14* 8803.15* 8803.16* 8803.17* 8803.18 8803.19* 8803.20* 8803.21* 8803.22* 8803.23
8803.24 8803.25* 8803.26* 8804.11* 8804.18* 8804.21* 8804.22* 8804.24* 8804.29* 8804.30* 8804.31
8805.11* 8806.01* 8810.02* 8810.07* 8810.10* 8810.11* 8811.05* 8811.07* 8811.08* 8811.09* 8811.12*
8811.13 8811.15* 8811.16* 8832.10 8832.12* 8832.13 8832.16* 8832.18* 8832.19 8833.03* 8835.04
8835.05* 8835.07* 8835.10* 8835.11* 8835.13* 8835.14* 8835.15* 8835.16* 8835.19* 8835.21* 8835.22*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8838.10 8839.03*

Median Family Income Not Known

9800.00* 9801.00*

ASSESSMENT AREA - 0004

DEKALB COUNTY (037), IL

MSA: 20994

Low Income

0010.02*

Moderate Income

0005.00 0008.00* 0015.00 0020.00 0021.00

Middle Income

0001.00 0002.00* 0003.00 0004.01 0004.02 0006.00 0007.00 0009.00* 0010.04 0013.00 0014.00

0016.00 0017.00 0018.00 0019.00

Income Not Known

0010.03* 0022.00*

KANE COUNTY (089), IL

MSA: 20994

Median Family Income 40-50%

8513.01*

Median Family Income 50-60%

8513.02* 8529.05* 8532.00* 8533.00* 8534.02* 8542.00* 8544.01* 8544.03* 8546.00*

Median Family Income 60-70%

8502.01* 8502.02* 8503.01* 8503.02* 8507.04* 8510.00* 8511.01* 8514.00* 8529.04* 8529.07* 8530.05*

8530.07* 8530.08* 8531.00* 8534.01* 8536.02* 8541.00* 8543.01* 8547.00* 8549.00*

Median Family Income 70-80%

8508.00* 8511.02* 8516.00* 8519.12* 8530.04* 8530.06* 8535.00* 8540.02 8543.02*

Median Family Income 80-90%

8501.01* 8515.00* 8519.08* 8529.06* 8530.01* 8539.00*

Median Family Income 90-100%

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

8504.00* 8507.08* 8518.01* 8522.03* 8529.03* 8540.01* 8544.02*

Median Family Income 100-110%

8505.00* 8507.10* 8519.04* 8519.09* 8519.10 8520.01* 8520.02* 8524.03 8525.00

Median Family Income 110-120%

8507.05 8507.07* 8519.07 8519.13* 8522.01* 8523.00* 8528.03* 8528.05

Median Family Income >= 120%

8501.03* 8501.05* 8501.06* 8506.00* 8507.03* 8507.09* 8507.11 8519.11* 8520.04* 8520.05* 8521.01*

8521.03 8521.04* 8522.04* 8524.04 8524.05* 8524.06 8524.07* 8524.08 8526.06* 8526.07* 8526.08*

8527.00 8528.06* 8528.07* 8528.08* 8545.04 8545.05* 8545.06* 8545.07 8545.08* 8545.09* 8548.00*

Median Family Income Not Known

8507.06* 8536.01*

KENDALL COUNTY (093), IL

MSA: 20994

Moderate Income

8902.01 8902.02*

Middle Income

8901.05 8901.07 8903.01* 8903.02* 8904.01 8904.03* 8904.04* 8905.01 8905.02* 8906.01* 8907.01*

8907.03

Upper Income

8901.03 8901.04* 8901.06 8901.08* 8904.02 8906.02 8907.02*

ASSESSMENT AREA - 0005

LAKE COUNTY (097), IL

MSA: 29404

Median Family Income 10-20%

8623.00*

Median Family Income 20-30%

8626.05*

Median Family Income 30-40%

8631.00*

2022 Institution Disclosure Statement - Table 6

PAGE: 12 OF 26

Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Median Family Income 40-50%

8603.01* 8603.02* 8624.01* 8626.03 8627.00* 8628.00*

Median Family Income 50-60%

8602.00* 8605.00* 8606.00* 8614.03* 8618.04* 8619.02* 8620.00* 8621.00* 8624.02* 8626.04* 8629.01*

8630.04* 8661.00*

Median Family Income 60-70%

8604.00* 8609.03* 8613.01* 8613.03* 8613.04* 8614.04* 8618.03* 8619.01* 8625.01* 8629.02* 8640.02*

8642.06*

Median Family Income 70-80%

8615.04* 8616.07* 8622.00* 8625.02* 8632.01*

Median Family Income 80-90%

8608.06 8608.07* 8609.05* 8611.05* 8612.01* 8614.02* 8615.06* 8615.07* 8617.01* 8617.02* 8639.02*

8640.01* 8641.10*

Median Family Income 90-100%

8601.03* 8601.04* 8601.06 8608.05* 8608.08 8609.08* 8610.10* 8610.11* 8610.12* 8610.14* 8612.02*

8615.08* 8616.08* 8641.08* 8642.04* 8642.08* 8644.09* 8645.10* 8645.24 8652.00* 8660.00*

Median Family Income 100-110%

8601.05* 8608.09* 8608.13* 8609.06* 8609.07* 8610.08* 8610.13* 8615.05* 8615.10* 8637.02* 8641.06*

8642.03* 8644.08* 8645.11*

Median Family Income 110-120%

8608.11 8608.12 8611.08* 8615.09* 8641.07* 8654.00*

Median Family Income >= 120%

8610.07* 8610.09* 8611.06* 8611.07* 8616.03* 8616.04* 8616.09 8616.10* 8616.11* 8632.02* 8633.00*

8634.00* 8635.00* 8636.01* 8636.03* 8636.04* 8637.01* 8638.01* 8639.03* 8639.04* 8641.05* 8641.09*

8642.07* 8643.03* 8643.05* 8643.06* 8643.07* 8643.08* 8644.02* 8644.03* 8644.07* 8644.10* 8644.11*

8644.12* 8645.12* 8645.13* 8645.14* 8645.15* 8645.16* 8645.17* 8645.18* 8645.19* 8645.20* 8645.21*

8645.22* 8645.23* 8646.01* 8646.02* 8647.00* 8648.01* 8648.02* 8649.01* 8649.03* 8649.04 8650.00*

8653.00* 8655.01* 8655.02* 8656.00* 8657.00* 8658.01* 8658.02* 8662.00*

Median Family Income Not Known

8630.03* 8630.05* 8630.06* 9900.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

ASSESSMENT AREA - 0006

FULTON COUNTY (057), IL

MSA: 37900

Moderate Income

9535.00* 9536.00* 9537.00* 9539.00*

Middle Income

9528.00* 9529.00 9530.00* 9531.00* 9532.00* 9534.00* 9538.00*

Upper Income

9533.00*

MARSHALL COUNTY (123), IL

MSA: 37900

Middle Income

9611.00 9612.00 9613.00 9614.00* 9615.00*

PEORIA COUNTY (143), IL

MSA: 37900

Low Income

0002.00* 0003.00* 0009.00 0012.00 0013.00* 0015.00* 0016.00* 0050.00* 0051.00*

Moderate Income

0006.00* 0018.00 0021.00 0022.00 0024.00 0025.00* 0027.01* 0038.00 0041.02* 0042.00 0043.00*

0044.00* 0045.00

Middle Income

0019.00 0023.00 0026.00* 0027.02* 0028.00 0029.00 0030.00 0031.01* 0031.03 0032.00 0036.01*

0036.02 0040.00* 0046.00 0048.01 0048.02* 0049.01 0049.02*

Upper Income

0020.00* 0031.04 0033.00* 0034.02* 0034.03 0034.04 0037.00 0039.00 0041.01

STARK COUNTY (175), IL

MSA: 37900

Middle Income

9514.00* 9515.00

2022 Institution Disclosure Statement - Table 6

PAGE: 14 OF 26

Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

TAZEWELL COUNTY (179), IL

MSA: 37900

Moderate Income

0204.00* 0207.00* 0208.00 0209.00

Middle Income

0203.01 0203.02* 0205.00* 0206.00* 0210.00 0211.01* 0211.02* 0212.03 0215.00 0216.04 0216.05*

0217.01 0217.02 0218.01 0218.02* 0219.00* 0220.00 0221.00 0222.00* 0224.00*

Upper Income

0201.00* 0212.01 0212.02* 0216.03* 0216.06 0223.00

WOODFORD COUNTY (203), IL

MSA: 37900

Middle Income

0301.00 0302.00 0303.00 0305.02 0306.01 0307.00

Upper Income

0304.00 0305.01 0306.02

ASSESSMENT AREA - 0007

BUREAU COUNTY (011), IL

MSA: NA

Middle Income

9647.00 9648.00 9649.00 9650.00 9651.00 9652.00 9653.00 9654.00 9655.00 9656.00

LASALLE COUNTY (099), IL

MSA: NA

Moderate Income

9627.00 9633.00*

Middle Income

9617.02 9618.00 9619.00 9620.00 9621.00 9624.00* 9625.00* 9626.00 9628.00 9629.00* 9630.00

9631.00 9632.00 9634.00 9635.00* 9636.00* 9637.00* 9638.00* 9639.00* 9642.00* 9643.00*

Upper Income

9617.01 9622.00 9623.00 9640.00* 9641.00*

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

PUTNAM COUNTY (155), IL

MSA: NA

Middle Income

9545.00 9546.00

ASSESSMENT AREA - 0008

DE WITT COUNTY (039), IL

MSA: NA

Middle Income

9715.00 9717.00 9718.00

Upper Income

9714.00 9716.00

ASSESSMENT AREA - 0009

FORD COUNTY (053), IL

MSA: NA

Middle Income

9616.00* 9617.00* 9618.00* 9619.00 9620.00

ASSESSMENT AREA - 0010

LOGAN COUNTY (107), IL

MSA: NA

Middle Income

9529.00 9531.00 9532.00 9533.00

Upper Income

9530.00 9534.00 9535.00 9536.00

ASSESSMENT AREA - 0011

LIVINGSTON COUNTY (105), IL

MSA: NA

Moderate Income

9605.00*

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Middle Income

9601.00* 9602.00 9603.00* 9604.00 9606.00 9607.00* 9609.00* 9610.00*

Upper Income

9608.00

ASSESSMENT AREA - 0012

BLACK HAWK COUNTY (013), IA

MSA: 47940

Low Income

0003.00* 0005.00* 0009.00 0017.01* 0018.00*

Moderate Income

0001.00 0002.00* 0007.00* 0008.00* 0015.02* 0016.00* 0017.02* 0019.00*

Middle Income

0004.00* 0010.00* 0011.00* 0012.00* 0013.01 0013.02 0014.00 0015.01 0015.03* 0020.00* 0022.00*

0023.01* 0023.03* 0026.01 0026.04* 0027.00* 0028.00 0029.01* 0029.02* 0030.01*

Upper Income

0023.04* 0024.00* 0025.00 0026.05* 0026.06* 0030.02

ASSESSMENT AREA - 0013

JONES COUNTY (105), IA

MSA: 16300

Moderate Income

0703.02*

Middle Income

0701.00 0703.01* 0704.01* 0704.02* 0705.00* 0706.00*

LINN COUNTY (113), IA

MSA: 16300

Low Income

0019.00

Moderate Income

0002.01* 0002.12* 0007.00* 0008.00* 0010.05* 0011.01* 0012.00* 0013.00* 0014.00* 0018.00* 0022.00*

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

PAGE: 17 OF 26

Respondent ID: 0000020369

Agency: FDIC - 3

0024.00* 0025.00* 0026.00* 0027.00*

Middle Income

0001.02* 0001.03 0003.00* 0004.00* 0005.00 0006.00 0009.01 0010.01* 0010.02* 0010.04* 0011.02*

0015.00 0016.00* 0017.00 0023.00* 0028.00* 0029.00 0030.03 0030.04* 0030.05 0030.06* 0101.00

0102.00 0103.00 0104.00* 0105.00 0108.01* 0108.02*

Upper Income

0001.01* 0002.05* 0002.08 0002.09* 0002.10* 0002.11 0009.02 0106.00 0107.00*

Income Not Known

0002.13

ASSESSMENT AREA - 0014

JOHNSON COUNTY (103), IA

MSA: 26980

Low Income

0004.01* 0016.01* 0021.00

Moderate Income

0002.00 0003.03* 0003.04* 0003.07 0005.01* 0006.00 0011.00* 0018.01* 0018.02* 0104.01* 0104.02*

Middle Income

0005.02 0013.00* 0014.00* 0015.00* 0016.02* 0017.00 0103.03* 0103.05* 0105.01* 0105.02*

Upper Income

0001.00* 0003.05 0003.06 0004.02 0012.00* 0023.00 0101.00 0102.00* 0103.04 0103.06 0103.07*

0103.08

ASSESSMENT AREA - 0015

BUCHANAN COUNTY (019), IA

MSA: NA

Middle Income

9501.00* 9502.00* 9503.00* 9504.00* 9506.00

Upper Income

9505.00*

ASSESSMENT AREA - 0016

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

DELAWARE COUNTY (055), IA

MSA: NA

Middle Income

9501.00* 9502.00* 9503.00* 9504.00

OUTSIDE ASSESSMENT AREA

COVINGTON COUNTY (039), AL

MSA: NA

Moderate Income

9626.00

MARICOPA COUNTY (013), AZ

MSA: 38060

Median Family Income >= 120%

2168.29

EL PASO COUNTY (041), CO

MSA: 17820

Median Family Income >= 120%

0071.04

COLLIER COUNTY (021), FL

MSA: 34940

Moderate Income

0106.01

Middle Income

0102.16 0108.07

Upper Income

0003.01 0109.05

HILLSBOROUGH COUNTY (057), FL

MSA: 45300

Median Family Income >= 120%

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

0057.00

LEE COUNTY (071), FL

MSA: 15980

Median Family Income 70-80%

0019.17 0601.01

Median Family Income >= 120%

0601.02

MONROE COUNTY (087), FL

MSA: NA

Upper Income

9710.01

PASCO COUNTY (101), FL

MSA: 45300

Median Family Income >= 120%

0315.04

VOLUSIA COUNTY (127), FL

MSA: 19660

Median Family Income 90-100%

0830.09

BOND COUNTY (005), IL

MSA: 41180

Middle Income

9515.00

COLES COUNTY (029), IL

MSA: NA

Moderate Income

0008.00

DOUGLAS COUNTY (041), IL

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

MSA: NA
Middle Income
9521.00
FRANKLIN COUNTY (055), IL
MSA: NA
Middle Income
0406.00
GREENE COUNTY (061), IL
MSA: NA
Moderate Income
9737.00
HENRY COUNTY (073), IL
MSA: 19340
Middle Income
0304.00 0312.00
KNOX COUNTY (095), IL
MSA: NA
Income Not Known
0008.00
LEE COUNTY (103), IL
MSA: NA
Middle Income
0003.00
Upper Income
0001.00
MACON COUNTY (115), IL
MSA: 19500
Moderate Income

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

0011.00
Middle Income
0023.00 0029.04
MASON COUNTY (125), IL
MSA: NA
Middle Income
9564.00
Upper Income
9567.00
MENARD COUNTY (129), IL
MSA: 44100
Middle Income
0101.00
MERCER COUNTY (131), IL
MSA: 19340
Middle Income
0403.00
MONTGOMERY COUNTY (135), IL
MSA: NA
Middle Income
9575.00
MOULTRIE COUNTY (139), IL
MSA: NA
Middle Income
9769.00 9772.00
Upper Income
9771.00
OGLE COUNTY (141), IL

2022 Institution Disclosure Statement - Table 6

PAGE: 22 OF 26

Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

MSA: NA

Middle Income

9610.01 9612.00

SANGAMON COUNTY (167), IL

MSA: 44100

Moderate Income

0038.01

Middle Income

0001.00 0040.00

Upper Income

0036.04

VERMILION COUNTY (183), IL

MSA: 19180

Middle Income

0012.00

Upper Income

0103.00

WHITESIDE COUNTY (195), IL

MSA: NA

Middle Income

0001.00

ALLEN COUNTY (003), IN

MSA: 23060

Moderate Income

0036.00

HAMILTON COUNTY (057), IN

MSA: 26900

Middle Income

1104.05

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

PAGE: 23 OF 26

Respondent ID: 0000020369

Agency: FDIC - 3

LAPORTE COUNTY (091), IN

MSA: 33140

Moderate Income

0413.00

BENTON COUNTY (011), IA

MSA: 16300

Moderate Income

9603.00

BUTLER COUNTY (023), IA

MSA: NA

Middle Income

0704.00

DES MOINES COUNTY (057), IA

MSA: NA

Middle Income

0010.00

O'BRIEN COUNTY (141), IA

MSA: NA

Upper Income

4903.00

POLK COUNTY (153), IA

MSA: 19780

Upper Income

0101.02

Income Not Known

0111.14

TAMA COUNTY (171), IA

MSA: NA

2022 Institution Disclosure Statement - Table 6

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Assessment Area(s) by Tract

Respondent ID: 0000020369

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Upper Income

2901.00

WASHINGTON COUNTY (183), IA

MSA: 26980

Middle Income

9601.01

MUSKEGON COUNTY (121), MI

MSA: 34740

Moderate Income

0043.00

Middle Income

0010.00

ANOKA COUNTY (003), MN

MSA: 33460

Middle Income

0502.08

CAMDEN COUNTY (029), MO

MSA: NA

Upper Income

9503.02

LAWRENCE COUNTY (109), MO

MSA: NA

Middle Income

4705.01

NASSAU COUNTY (059), NY

MSA: 35004

Median Family Income 90-100%

4108.00

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

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Respondent ID: 0000020369

Agency: FDIC - 3

NEW HANOVER COUNTY (129), NC

MSA: 48900

Upper Income

0117.03

PAYNE COUNTY (119), OK

MSA: NA

Middle Income

0111.04

HENDERSON COUNTY (077), TN

MSA: NA

Middle Income

9752.00

COLLIN COUNTY (085), TX

MSA: 19124

Median Family Income >= 120%

0312.02

JEFFERSON COUNTY (245), TX

MSA: 13140

Moderate Income

0021.00

SPOKANE COUNTY (063), WA

MSA: 44060

Median Family Income >= 120%

0107.01

GREEN LAKE COUNTY (047), WI

MSA: NA

Middle Income

1004.00

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

MILWAUKEE COUNTY (079), WI

MSA: 33340

Median Family Income 30-40%

0167.00

Median Family Income 100-110%

1018.00

Median Family Income >= 120%

1603.02

RACINE COUNTY (101), WI

MSA: 39540

Low Income

0002.00

Upper Income

0017.03

2022 Institution Disclosure Statement - Table E-1

Error Status Information

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

Record Identifier: ¹¹	Total Composite Records on File	Total Composite Records Without Errors	Total Validity ¹⁰ Errors	Percentage of Validity Errors
Transmittal Sheet	1	1	0	0.00%
Small Business Loans	381	381	0	0.00%
Small Farm Loans	121	121	0	0.00%
Community Development Loans	1	1	0	0.00%
Consortium/Third Party Loans (Optional)	0	0	0	0.00%
Assessment Area	19	19	0	0.00%
Total	523	523	0	0.00%

Footnote:

10. A validity edit helps to verify the accuracy of the data reported. An institution's CRA submission that passes all validity edits does not ensure 100% accurate data. True accuracy is determined during the examination process.

11. A record represents one row of data reported to the Federal Reserve Board. This does not in any way represent the number of loans originated or purchased by the institution.

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ALABAMA (01)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COVINGTON COUNTY (039), AL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	150	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	150	0	0	0	0	0	0
STATE TOTAL	0	0	1	150	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARICOPA COUNTY (013), AZ										
MSA 38060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	19	0	0	0	0	1	19	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	19	0	0	0	0	1	19	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	19	0	0	0	0	1	19	0	0
STATE TOTAL	1	19	0	0	0	0	1	19	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SACRAMENTO COUNTY (067), CA										
MSA 40900										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	1	24	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	24	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SAN DIEGO COUNTY (073), CA										
MSA 41740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	1	72	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	12	0	0	0	0	1	12	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	84	0	0	0	0	1	12	0	0
SANTA BARBARA COUNTY (083), CA										
MSA 42200										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	15	0	0	0	0	1	15	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	4	123	0	0	0	0	2	27	0	0
STATE TOTAL	4	123	0	0	0	0	2	27	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EL PASO COUNTY (041), CO										
MSA 17820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	3	1,900	1	350	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	3	1,900	1	350	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	3	1,900	1	350	0	0
STATE TOTAL	0	0	0	0	3	1,900	1	350	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COLLIER COUNTY (021), FL										
MSA 34940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	300	1	300	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	100	3	700	2	700	2	500	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	3	700	3	1,000	3	800	0	0
LEE COUNTY (071), FL										
MSA 15980										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	100	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MONROE COUNTY (087), FL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	145	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	145	0	0	0	0	0	0
OSCEOLA COUNTY (097), FL										
MSA 36740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	586	1	586	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	586	1	586	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PALM BEACH COUNTY (099), FL										
MSA 48424										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	82	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	10	0	0	0	0	1	10	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	92	0	0	0	0	1	10	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PINELLAS COUNTY (103), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	1	900	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	900	0	0	0	0
SARASOTA COUNTY (115), FL										
MSA 35840										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	11	0	0	0	0	1	11	0	0
Middle Income	1	1	0	0	0	0	1	1	0	0
Upper Income	1	46	1	116	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	58	1	116	0	0	2	12	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VOLUSIA COUNTY (127), FL										
MSA 19660										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	582	1	582	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	229	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	229	1	582	1	582	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	7	350	6	1,190	6	3,068	8	1,990	0	0
STATE TOTAL	7	350	6	1,190	6	3,068	8	1,990	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: GEORGIA (13)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COBB COUNTY (067), GA										
MSA 12060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	1	28	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	28	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	28	0	0	0	0	0	0	0	0
STATE TOTAL	1	28	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BOND COUNTY (005), IL										
MSA 41180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	98	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	98	0	0	0	0	0	0	0	0
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	122	3,450	14	2,293	3	1,137	87	3,524	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	122	3,450	14	2,293	3	1,137	87	3,524	0	0
CASS COUNTY (017), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	20	0	0	0	0	1	20	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	0	0	1	20	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	11	230	3	500	0	0	9	435	0	0
Moderate Income	5	159	1	198	0	0	4	342	0	0
Middle Income	45	1,168	6	1,077	5	3,050	26	2,205	0	0
Upper Income	28	1,039	13	2,649	11	6,746	26	4,053	0	0
Income Not Known	0	0	0	0	1	588	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	89	2,596	23	4,424	17	10,384	65	7,035	0	0
COLES COUNTY (029), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	46	0	0	0	0	1	46	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	2	367	1	500	1	147	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	46	2	367	1	500	2	193	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COOK COUNTY (031), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	1	907	1	907	0	0
Median Family Income 30-40%	0	0	0	0	1	300	0	0	0	0
Median Family Income 40-50%	2	39	0	0	0	0	2	39	0	0
Median Family Income 50-60%	4	65	2	396	4	1,629	4	981	0	0
Median Family Income 60-70%	8	434	5	785	7	4,435	3	200	0	0
Median Family Income 70-80%	5	330	3	449	4	2,322	7	1,790	0	0
Median Family Income 80-90%	10	531	1	121	2	1,055	3	126	0	0
Median Family Income 90-100%	15	528	6	868	2	958	5	816	0	0
Median Family Income 100-110%	5	151	1	206	3	1,114	4	577	0	0
Median Family Income 110-120%	3	66	2	266	3	1,758	2	318	0	0
Median Family Income ≥ 120%	61	1,938	27	4,337	32	18,622	48	12,652	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	113	4,082	47	7,428	59	33,100	79	18,406	0	0
CUMBERLAND COUNTY (035), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	75	0	0	0	0	2	75	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	75	0	0	0	0	2	75	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	2	27	0	0	0	0	2	27	0	0
Moderate Income	24	913	7	1,221	2	1,006	10	663	0	0
Middle Income	81	2,161	11	1,664	11	5,629	56	5,351	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	1	63	1	138	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	108	3,164	19	3,023	13	6,635	68	6,041	0	0
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	31	1,032	1	120	3	1,773	22	1,298	0	0
Upper Income	15	359	4	843	4	3,250	13	546	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	46	1,391	5	963	7	5,023	35	1,844	0	0
DOUGLAS COUNTY (041), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	323	1	250	2	1,224	9	1,692	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	323	1	250	2	1,224	9	1,692	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUPAGE COUNTY (043), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	9	0	0	0	0	1	9	0	0
Median Family Income 70-80%	0	0	1	105	0	0	0	0	0	0
Median Family Income 80-90%	4	165	2	376	0	0	0	0	0	0
Median Family Income 90-100%	7	390	2	450	2	800	3	193	0	0
Median Family Income 100-110%	6	191	2	397	0	0	1	50	0	0
Median Family Income 110-120%	7	208	0	0	2	1,210	1	410	0	0
Median Family Income ≥ 120%	36	1,343	6	1,012	10	5,500	9	1,500	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	61	2,306	13	2,340	14	7,510	15	2,162	0	0
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	20	555	2	225	2	1,019	13	304	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	20	555	2	225	2	1,019	13	304	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FULTON COUNTY (057), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	21	0	0	0	0	1	21	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	21	0	0	0	0	1	21	0	0
GRUNDY COUNTY (063), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	11	515	1	131	2	1,123	8	1,090	0	0
Upper Income	1	6	0	0	0	0	1	6	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	12	521	1	131	2	1,123	9	1,096	0	0
HENRY COUNTY (073), IL										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	5	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	5	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

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Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	2	78	1	101	0	0	1	50	0	0
Median Family Income 60-70%	1	4	1	120	0	0	1	120	0	0
Median Family Income 70-80%	1	4	0	0	1	850	1	850	0	0
Median Family Income 80-90%	10	197	2	398	2	1,306	6	1,226	0	0
Median Family Income 90-100%	0	0	0	0	1	909	1	909	0	0
Median Family Income 100-110%	7	280	2	423	1	472	6	709	0	0
Median Family Income 110-120%	7	156	3	389	3	1,458	4	65	0	0
Median Family Income ≥ 120%	24	792	9	1,498	8	3,504	19	2,924	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	52	1,511	18	2,929	16	8,499	39	6,853	0	0
KANKAKEE COUNTY (091), IL										
MSA 28100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	59	0	0	1	373	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	59	0	0	1	373	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	31	919	3	451	1	300	20	1,018	0	0
Upper Income	15	666	3	554	1	695	6	922	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	46	1,585	6	1,005	2	995	26	1,940	0	0
KNOX COUNTY (095), IL										
MSA NA										
Outside Assessment Area										
Low Income	1	45	0	0	0	0	1	45	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	130	0	0	0	0	3	130	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	175	0	0	0	0	4	175	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAKE COUNTY (097), IL										
MSA 29404										
Inside AA 0005										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	1	10	0	0	0	0	1	10	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	1	4	1	109	1	268	1	4	0	0
Median Family Income 60-70%	3	126	1	187	0	0	0	0	0	0
Median Family Income 70-80%	1	16	1	175	0	0	2	191	0	0
Median Family Income 80-90%	4	204	1	176	0	0	1	176	0	0
Median Family Income 90-100%	12	381	3	498	1	749	3	53	0	0
Median Family Income 100-110%	3	149	1	125	1	355	1	125	0	0
Median Family Income 110-120%	7	183	2	426	0	0	3	123	0	0
Median Family Income ≥ 120%	20	576	3	404	1	255	10	451	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	52	1,649	13	2,100	4	1,627	22	1,133	0	0
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	21	0	0	0	0	1	21	0	0
Middle Income	63	1,367	2	412	1	832	38	1,209	0	0
Upper Income	23	496	0	0	0	0	14	327	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	87	1,884	2	412	1	832	53	1,557	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

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State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	76	0	0	0	0	3	76	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	76	0	0	0	0	3	76	0	0
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	48	0	0	1	388	3	38	0	0
Upper Income	0	0	0	0	1	500	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	48	0	0	2	888	3	38	0	0
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	120	2,545	9	1,320	7	3,136	76	1,820	0	0
Upper Income	7	121	0	0	0	0	4	23	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	127	2,666	9	1,320	7	3,136	80	1,843	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MCHENRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	107	0	0	0	0	2	80	0	0
Upper Income	5	79	0	0	1	431	2	54	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	186	0	0	1	431	4	134	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	32	1,114	14	2,085	7	4,011	17	2,134	0	0
Moderate Income	39	1,106	9	1,728	7	3,800	17	963	0	0
Middle Income	206	5,817	35	5,510	33	16,939	111	7,320	0	0
Upper Income	89	2,665	12	2,585	9	4,898	46	3,401	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	366	10,702	70	11,908	56	29,648	191	13,818	0	0
MACON COUNTY (115), IL										
MSA 19500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	21	0	0	0	0	1	21	0	0
Upper Income	0	0	1	230	1	425	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	21	1	230	1	425	1	21	0	0

Loans by County

Small Business Loans - Originations

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Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	25	510	3	457	0	0	15	557	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	25	510	3	457	0	0	15	557	0	0
MASON COUNTY (125), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	2	6	0	0	0	0	1	2	0	0
Middle Income	2	28	1	215	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	34	1	215	0	0	1	2	0	0
MOULTRIE COUNTY (139), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	88	0	0	0	0	1	88	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	88	0	0	0	0	1	88	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
OGLE COUNTY (141), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	36	0	0	0	0	2	36	0	0
Upper Income	0	0	1	212	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	36	1	212	0	0	2	36	0	0
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	12	313	3	492	1	300	5	220	0	0
Moderate Income	1	72	1	115	1	265	1	115	0	0
Middle Income	38	1,312	12	1,951	6	2,842	29	2,994	0	0
Upper Income	30	1,011	4	648	3	1,402	14	1,181	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	81	2,708	20	3,206	11	4,809	49	4,510	0	0
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	6	1	125	0	0	1	6	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	6	1	125	0	0	1	6	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	3	0	0	0	0	1	2	0	0
Upper Income	5	100	0	0	1	1,000	3	1,029	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	103	0	0	1	1,000	4	1,031	0	0
RANDOLPH COUNTY (157), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	132	5	858	3	1,066	0	0	0	0
Upper Income	0	0	2	261	0	0	1	120	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	132	7	1,119	3	1,066	1	120	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SHELBY COUNTY (173), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	4	0	0	0	0	1	4	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	4	0	0	0	0	1	4	0	0
STARK COUNTY (175), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	284	0	0	0	0	4	284	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	284	0	0	0	0	4	284	0	0
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	6	209	0	0	0	0	4	172	0	0
Middle Income	22	676	5	835	3	1,136	18	1,483	0	0
Upper Income	48	1,280	1	157	2	1,219	31	765	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	76	2,165	6	992	5	2,355	53	2,420	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VERMILION COUNTY (183), IL										
MSA 19180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	125	0	0	0	0	2	29	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	125	0	0	0	0	2	29	0	0
WHITESIDE COUNTY (195), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	0	0	1	35	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	0	0	1	35	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILL COUNTY (197), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	2	20	1	111	4	2,172	1	615	0	0
Median Family Income 50-60%	1	5	0	0	0	0	1	5	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	9	173	0	0	1	1,000	2	10	0	0
Median Family Income 80-90%	10	293	0	0	1	694	8	850	0	0
Median Family Income 90-100%	2	66	1	199	0	0	0	0	0	0
Median Family Income 100-110%	2	45	2	380	2	1,012	1	25	0	0
Median Family Income 110-120%	10	418	6	1,009	4	2,229	6	1,409	0	0
Median Family Income ≥ 120%	39	1,292	14	2,693	10	4,611	13	2,635	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	75	2,312	24	4,392	22	11,718	32	5,549	0	0
WINNEBAGO COUNTY (201), IL										
MSA 40420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	24	0	0	0	0	1	24	0	0
Middle Income	0	0	0	0	1	649	1	649	0	0
Upper Income	1	49	1	215	2	1,640	3	1,689	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	73	1	215	3	2,289	5	2,362	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	85	2,452	11	1,759	10	4,625	61	3,044	0	0
Upper Income	24	666	7	1,111	2	1,550	15	533	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	109	3,118	18	2,870	12	6,175	76	3,577	0	0
TOTAL INSIDE AA IN STATE	1,693	49,523	314	52,543	257	138,044	1,024	85,683	0	0
TOTAL OUTSIDE AA IN STATE	41	1,440	14	2,608	11	5,877	37	4,943	0	0
STATE TOTAL	1,734	50,963	328	55,151	268	143,921	1,061	90,626	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DELAWARE COUNTY (035), IN										
MSA 34620										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	10	0	0	0	0	1	10	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	1	10	0	0
ELKHART COUNTY (039), IN										
MSA 21140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	17	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	17	0	0	0	0	0	0	0	0
HAMILTON COUNTY (057), IN										
MSA 26900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	115	0	0	0	0	1	100	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	115	0	0	0	0	1	100	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAKE COUNTY (089), IN										
MSA 23844										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	38	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	38	0	0	0	0	0	0	0	0
LAPORTE COUNTY (091), IN										
MSA 33140										
Outside Assessment Area										
Low Income	2	46	0	0	0	0	1	33	0	0
Moderate Income	1	86	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	21	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	153	0	0	0	0	1	33	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARION COUNTY (097), IN										
MSA 26900										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	46	0	0	0	0	1	46	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	1	36	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	150	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	82	1	150	0	0	1	46	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	11	415	1	150	0	0	4	189	0	0
STATE TOTAL	11	415	1	150	0	0	4	189	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	127	1	109	0	0	2	171	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	127	1	109	0	0	2	171	0	0
JOHNSON COUNTY (103), IA										
MSA 26980										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	230	0	0	2	230	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	230	0	0	2	230	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	25	0	0	0	0	1	25	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	1	100	1	150	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	125	1	150	0	0	1	25	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SCOTT COUNTY (163), IA										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	18	0	0	0	0	0	0	0	0
Upper Income	3	83	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	101	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	4	252	4	489	0	0	5	426	0	0
TOTAL OUTSIDE AA IN STATE	4	101	0	0	0	0	0	0	0	0
STATE TOTAL	8	353	4	489	0	0	5	426	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BRECKINRIDGE COUNTY (027), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	77	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	77	0	0	0	0	0	0	0	0
BUTLER COUNTY (031), KY										
MSA 14540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	61	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	61	0	0	0	0	0	0	0	0
GRAYSON COUNTY (085), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	114	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	114	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HARDIN COUNTY (093), KY										
MSA 21060										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	85	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	85	0	0	0	0	0	0	0	0
HOPKINS COUNTY (107), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	121	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	121	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	223	2	235	0	0	0	0	0	0
STATE TOTAL	3	223	2	235	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BERRIEN COUNTY (021), MI										
MSA 35660										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	21	0	0	0	0	1	21	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	21	0	0	0	0	1	21	0	0
CLINTON COUNTY (037), MI										
MSA 29620										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	4	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	4	0	0	0	0	0	0	0	0
MONROE COUNTY (115), MI										
MSA 33780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	249	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	249	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MUSKEGON COUNTY (121), MI										
MSA 34740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	96	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	96	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	4	121	1	249	0	0	1	21	0	0
STATE TOTAL	4	121	1	249	0	0	1	21	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAWRENCE COUNTY (109), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	500	0	0	0	0
STATE TOTAL	0	0	0	0	1	500	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NEW YORK COUNTY (061), NY										
MSA 35614										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	1	207	2	753	2	753	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	207	2	753	2	753	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	207	2	753	2	753	0	0
STATE TOTAL	0	0	1	207	2	753	2	753	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: OHIO (39)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FRANKLIN COUNTY (049), OH										
MSA 18140										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	1	36	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	36	0	0	0	0	0	0	0	0
KNOX COUNTY (083), OH										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	126	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	126	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: OHIO (39)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LUCAS COUNTY (095), OH										
MSA 45780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	446	1	446	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	446	1	446	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	36	1	126	1	446	1	446	0	0
STATE TOTAL	1	36	1	126	1	446	1	446	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PAYNE COUNTY (119), OK										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	10	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	10	0	0	0	0	0	0	0	0
STATE TOTAL	1	10	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: PENNSYLVANIA (42)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DAUPHIN COUNTY (043), PA										
MSA 25420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	0	0	0	0
STATE TOTAL	0	0	1	250	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOUDON COUNTY (105), TN										
MSA 28940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	143	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	143	0	0	0	0	0	0
MAURY COUNTY (119), TN										
MSA 34980										
Outside Assessment Area										
Low Income	1	41	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	41	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	41	1	143	0	0	0	0	0	0
STATE TOTAL	1	41	1	143	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DALLAS COUNTY (113), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	23	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	350	1	350	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	23	0	0	1	350	1	350	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	23	0	0	1	350	1	350	0	0
STATE TOTAL	1	23	0	0	1	350	1	350	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: UTAH (49)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SALT LAKE COUNTY (035), UT										
MSA 41620										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	21	0	0	0	0	1	21	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	21	0	0	0	0	1	21	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	21	0	0	0	0	1	21	0	0
STATE TOTAL	1	21	0	0	0	0	1	21	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KING COUNTY (033), WA										
MSA 42644										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	1	250	0	0	1	250	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
SPOKANE COUNTY (063), WA										
MSA 44060										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	425	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	425	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	1	425	1	250	0	0
STATE TOTAL	0	0	1	250	1	425	1	250	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KENOSHA COUNTY (059), WI										
MSA 29404										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	10	0	0	2	670	1	10	0	0
Middle Income	9	357	0	0	0	0	4	209	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	367	0	0	2	670	5	219	0	0
MILWAUKEE COUNTY (079), WI										
MSA 33340										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	24	0	0	0	0	1	24	0	0
Median Family Income 40-50%	1	82	0	0	0	0	1	82	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	11	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income ≥ 120%	1	5	0	0	0	0	1	5	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	122	0	0	0	0	3	111	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
OUTAGAMIE COUNTY (087), WI										
MSA 11540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	59	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	59	0	0	0	0	0	0	0	0
RACINE COUNTY (101), WI										
MSA 39540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	21	0	0	0	0	0	0	0	0
Middle Income	3	32	3	441	2	1,060	3	144	0	0
Upper Income	0	0	1	200	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	53	4	641	2	1,060	3	144	0	0
SAWYER COUNTY (113), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	34	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	34	0	0	0	0	0	0	0	0

Loans by County

Small Business Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination ≤\$100,000		Loan Amount at Origination >\$100,000 But ≤\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues ≤ \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VILAS COUNTY (125), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
WALWORTH COUNTY (127), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	25	0	0	0	0	1	21	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	25	0	0	0	0	1	21	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	23	675	4	641	4	1,730	13	510	0	0
STATE TOTAL	23	675	4	641	4	1,730	13	510	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	1,697	49,775	318	53,032	257	138,044	1,029	86,109	0	0
TOTAL OUTSIDE AA	104	3,626	34	6,199	30	15,049	73	9,869	0	0
TOTAL INSIDE & OUTSIDE	1,801	53,401	352	59,231	287	153,093	1,102	95,978	0	0