



2021



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 **Heartland
Bank** and Trust
Company
Agricultural Services

Harvesting Your Land's Potential

- ▶ Buy/Sell Land
- ▶ Auction
- ▶ Appraisal



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Rely on our experts to privately sell or auction your land. We can also assist in purchasing farmland and appraising your current acreage.

Agricultural Services | 200 W. College Avenue | Normal
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*Heartland Bank and Trust Company, licensed real estate broker corporation in Illinois
Tim Woods, Designated Managing Broker, Licensed Farmland Real Estate Sales*





Planting date: May 15, 2021
Planting population: 34,500
Row width: 30

Harvest date: September 22, 2021
Previous Crop: Soybeans

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Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
<i>Tester - Dekalb DKC63-90 23.2% 189.9</i>						
Golden Harvest G07-G73	23.9%	181.4	-8.5	174.2	\$826.39	20
AgriGold A639-70	21.3%	197.5	7.5	190.3	\$910.58	8
NuTech 1009B16	22.9%	195.1	5.2	187.9	\$895.15	12
DeKalb 59-81	22.1%	188.0	9.5	192.2	\$916.09	7
LG 60C47	21.4%	179.3	0.8	183.5	\$878.00	16
NuTech 71F5Q	24.1%	168.6	-9.9	172.8	\$816.64	22
<i>Tester - Dekalb DKC63-90 24.0% 178.5</i>						
Wyffels 6978	22.0%	185.1	6.6	189.3	\$905.46	9
NuTech 72B7Q	24.7%	200.3	21.8	204.5	\$966.04	2
AgriGold 642-59	23.4%	181.3	2.8	185.5	\$880.29	15
Wyffels 7338	23.2%	198.0	15.8	198.5	\$942.12	4
DeKalb 62-89	22.5%	184.5	2.3	185.0	\$881.56	14
AgriGold 643-52	24.4%	164.2	-18.0	164.7	\$778.18	26
<i>Tester - Dekalb DKC63-90 24.6% 182.2</i>						
Golden Harvest G13P84	25.6%	172.5	-9.7	173.0	\$813.59	23
Beck's 6374	22.2%	192.1	9.9	192.6	\$917.94	6
NuTech 74B6AM	22.4%	175.6	-6.6	176.1	\$839.19	19
Golden Harvest G14N11	25.2%	168.7	-8.2	174.5	\$821.17	21
Wyffels 7876	22.0%	187.7	16.2	198.9	\$951.38	3
DeKalb 64-64	23.0%	176.4	4.9	187.6	\$893.67	13
AgriGold 645-16	24.0%	178.7	7.2	189.9	\$900.81	10

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
<i>Tester - Dekalb DKC63-90 23.1% 171.5</i>						
Golden Harvest G15J91	27.9%	149.8	-21.7	161.0	\$749.69	27
Beck's 6557	25.6%	194.6	23.1	205.8	\$967.85	1
DeKalb 65-84	23.9%	186.4	14.9	197.6	\$937.39	5
DeKlb 65-96	25.3%	189.2	7.8	190.5	\$896.14	11
LG 66C44	24.4%	180.0	-11.3	171.4	\$809.84	24
DeKalb 66-17	25.9%	179.6	-11.7	171.0	\$803.99	25
Wyffels 8936	25.5%	192.5	1.2	183.9	\$864.94	18
<i>Tester - Dekalb DKC63-90 21.7% 191.3</i>						
Dekalb DKC63-90 Averages	23.3%	182.7		182.7	\$867.05	17
Tester Maximum	24.6%	191.30				
Tester Minimum	21.7%	171.50				
Tester Variance	2.9%	19.8				
Plot Average	23.7%	182.6				

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CORN HYBRID PLOT

CHENOA

Planting date: May 14, 2021
Planting population: 35,000
Row width: 30

Harvest date: October 22, 2021
Previous Crop: Soybeans



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Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
<i>Tester - Dekalb DKC63-90</i>	<i>17.5%</i>	<i>246.3</i>				
Golden Harvest G07-G73	17.3%	227.8	-18.5	223.5	\$1090.84	28
NuTech 68A7AM	17.5%	255.6	9.3	251.3	\$1226.45	12
AgriGold A639-70	17.4%	248.4	2.1	244.1	\$1191.34	22
NuTech 1009B16	18.2%	247.9	8.0	250.1	\$1214.29	17
DeKalb 59-81	18.0%	252.8	19.4	261.4	\$1275.61	5
NuTech 70A8AM	18.2%	276.1	42.7	284.7	\$1382.54	1
LG 60C47	17.6%	238.3	4.9	246.9	\$1204.96	21
<i>Tester - Dekalb DKC63-90</i>	<i>17.9%</i>	<i>233.4</i>				
NuTech 71F5Q	18.2%	248.5	15.1	257.1	\$1248.51	8
Wyffels 6978	18.2%	254.6	21.2	263.2	\$1278.14	4
NuTech 72B7Q	19.0%	249.2	15.8	257.8	\$1251.63	7
AgriGold 642-59	18.8%	243.6	7.2	249.2	\$1209.95	19
Wyffels 7338	18.0%	244.5	5.1	247.1	\$1205.83	20
DeKalb 62-89	18.3%	246.6	7.2	249.2	\$1210.12	18
AgriGold 643-52	19.7%	251.4	12.0	254.0	\$1226.81	11
<i>Tester - Dekalb DKC63-90</i>	<i>18.6%</i>	<i>239.4</i>				
Golden Harvest G13P84	19.3%	233.4	-6.0	236.0	\$1140.04	26
Beck's 6374	18.6%	254.1	14.7	256.7	\$1247.04	9
NuTech 74B6AM	19.1%	233.9	-5.5	236.5	\$1143.25	25
Golden Harvest G14N11	19.2%	227.2	-11.3	230.8	\$1114.73	27
Wyffels 7876	19.0%	272.0	34.5	276.5	\$1342.41	2
DeKalb 64-64	19.6%	259.4	21.9	263.9	\$1274.67	6
AgriGold 645-16	19.4%	262.7	25.2	267.2	\$1290.71	3

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
<i>Tester - Dekalb DKC63-90</i>	<i>18.7%</i>	<i>237.5</i>				
Golden Harvest G15J91	19.7%	248.5	11.0	253.0	\$1221.99	14
Becks 6557	20.0%	247.0	9.5	251.5	\$1214.60	16
DeKalb 65-84	19.8%	248.6	11.1	253.1	\$1222.42	13
DeKalb 65-96	19.8%	259.1	13.6	255.6	\$1234.49	10
LG 66C44	19.5%	263.4	9.9	251.9	\$1216.76	15
DeKalb 66-17	20.3%	258.6	5.1	247.1	\$1187.21	23
Wyffels 8936	20.1%	257.4	3.9	245.9	\$1181.55	24
<i>Tester - Dekalb DKC63-90</i>	<i>18.9%%</i>	<i>253.5</i>				
Dekalb DKC63-90 Averages	18.3%	242.0		242.0	\$1175.15	25
Tester Maximum	18.9%	253.5				
Tester Minimum	17.5%	233.4				
Tester Variance	1.4%	20.1				
Plot Average	18.8%	249.1				

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Planting date: April 27, 2021
Planting population: 34,500
Row width: 30

Harvest date: September 15, 2021
Previous Crop: Soybeans

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Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC63-90 27.9% 255.5						
Golden Harvest G07-G73	26.3%	240.7	-14.8	230.8	\$1,080.68	28
NuTech 68A7AM	26.3%	259.8	4.3	249.9	\$1,170.12	23
AgriGold A639-70	25.2%	243.5	-12.0	233.6	\$1,099.01	27
NuTech 1009B16	26.4%	262.4	11.7	257.3	\$1,204.64	14
DeKalb 59-81	26.4%	254.7	8.8	254.4	\$1,191.09	18
NuTech 70A8AM	27.4%	237.6	-8.3	237.3	\$1,105.62	26
LG 60C47	26.9%	254.0	8.1	253.7	\$1,187.23	19
Tester - Dekalb DKC63-90 27.0% 245.9						
NuTech 71F5Q	26.4%	251.7	5.8	251.4	\$1,177.03	22
Wyffels 6978	28.0%	255.1	9.2	254.8	\$1,186.42	20
NuTech 72B7Q	28.2%	261.1	15.2	260.8	\$1,209.29	12
AgriGold 642-59	29.1%	246.0	1.4	247.0	\$1,139.46	25
Wyffels 7338	27.8%	254.4	11.1	256.7	\$1,195.53	17
DeKalb 62-89	28.5%	211.2	-32.1	213.5	\$989.61	29
AgriGold 643-52	26.5%	271.9	28.6	274.2	\$1,283.66	4
Tester - Dekalb DKC63-90 28.5% 243.3						
Golden Harvest G13P84	25.3%	253.2	9.9	255.5	\$1,201.94	15
Beck's 6374	28.1%	262.1	18.8	264.4	\$1,226.14	10
NuTech 74B6AM	26.2%	260.4	17.1	262.7	\$1,230.18	9
Golden Harvest G14N11	27.9%	249.6	8.9	254.5	\$1,185.37	21
Wyffels 7876	25.9%	288.9	50.9	296.5	\$1,394.11	1
DeKalb 64-64	27.5%	251.7	13.7	259.3	\$1,208.01	13
AgriGold 645-16	26.0%	283.0	45.0	290.6	\$1,366.25	2

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC63-90 25.2% 238.0						
Golden Harvest G15J91	28.0%	253.4	15.4	261.0	\$1,215.29	11
Beck's 6557	29.0%	261.4	23.4	269.0	\$1,246.16	8
DeKalb 65-87	28.5%	250.7	12.7	258.3	\$1,197.29	16
DeKalb 65-96	27.8%	271.5	29.9	275.5	\$1,283.07	5
LG 66C44	26.9%	274.6	29.4	275.0	\$1,286.90	3
DeKlab 66-17	26.4%	268.6	23.4	269.0	\$1,259.43	7
Wyffels 8936	26.0%	270.9	25.7	271.3	\$1,275.48	6
Tester - Dekalb DKC63-90 27.5%% 245.2						
Dekalb DKC63-90 Averages	27.4%	245.6		245.6	\$1,144.25	24
Tester Maximum	28.5%	255.50				
Tester Minimum	26.2%	238.00				
Tester Variance	2.3%	17.5				
Plot Average	27.2%	255.5				

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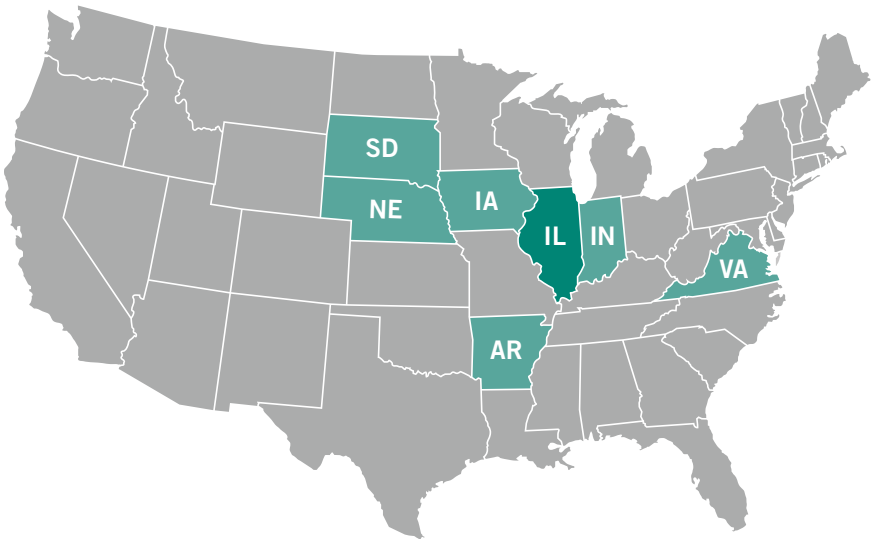
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Hybrid	Maturity	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
NuTech 70A8AM*	110	22.8%	256.85	17.20	261.0	\$1244.08	1
Wyffels 7876	114	22.3%	249.53	33.87	257.29	\$1229.30	2
NuTech 68A7AM*	108	21.9%	257.70	6.80	250.60	\$1198.29	3
AgriGold 645-16	115	23.1%	241.47	25.80	249.23	\$1185.92	4
Beck's 6557	115	24.9%	234.44	18.67	242.09	\$1142.87	5
NuTech 72B7Q	112	24.0%	236.87	17.60	241.03	\$1142.32	6
DeKalb 65-96	115	24.3%	239.93	17.10	240.53	\$1137.90	7
Beck's 6374	113	23.0%	236.10	14.47	237.89	\$1130.37	8
DeKalb 59-81	109	22.2%	231.83	12.57	235.99	\$1127.60	9
DeKalb 64-64	114	23.4%	229.17	13.50	236.93	\$1125.45	10
Wyffels 6978	111	22.7%	231.60	12.33	235.76	\$1123.34	11
DeKalb 65-84	115	24.1%	228.57	12.90	236.33	\$1119.03	12
Wyffels 7338	112	23.0%	232.30	10.67	234.09	\$1114.49	13
Wyffels 8936	117	23.9%	240.27	10.27	233.69	\$1107.33	14
NuTech 1009B16	109	22.5%	235.13	8.32	231.74	\$1104.69	15
LG 66C44	116	23.6%	239.33	9.33	232.76	\$1104.50	16
AgriGold 643-52	113	23.5%	229.17	7.53	230.96	\$1096.21	17
LG 60C47	110	22.0%	223.87	4.60	228.03	\$1090.06	18
DeKalb 66-17	116	24.2%	235.60	5.60	229.03	\$1083.54	19
NuTech 71F5Q	111	22.9%	222.93	3.67	227.09	\$1080.73	20
AgriGold 642-59	112	23.8%	223.63	3.80	227.23	\$1076.56	21
NuTech 74B6AM	114	22.6%	223.30	1.67	225.09	\$1070.87	22
AgriGold A639-70	109	21.3%	229.80	-0.77	222.66	\$1066.98	23
Golden Harvest G15J91	115	25.2%	217.23	1.57	224.99	\$1062.32	24
Tester - Dekalb DKC63-90	113	23.0%	223.43		223.43	\$1062.15	25
Golden Harvest G13P84	113	23.4%	219.70	-1.93	221.49	\$1051.86	26
Golden Harvest G14N11	114	24.1%	215.17	-3.48	219.94	\$1040.42	27
DeKalb 62-89	112	23.1%	214.10	-7.53	215.89	\$1027.10	28
Golden Harvest G07-G73	107	22.5%	216.63	-13.93	209.49	\$999.30	29

*These hybrids were only in two of three plots

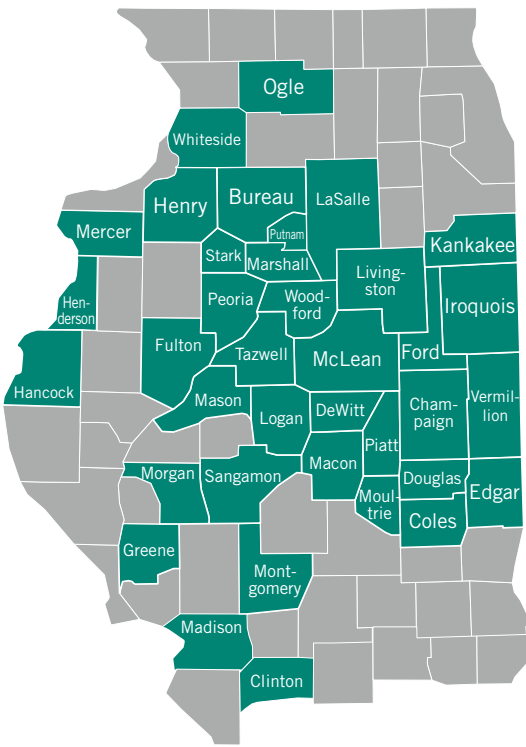
Farm Management in 7 States

- Illinois
- Indiana
- Iowa
- Arkansas
- South Dakota
- Virginia
- Nebraska



Farm Management in 37 Illinois Counties

Heartland Bank has offices located in 44 communities and 19 counties with a Farm Manager available near your farm.



Planting date: May 4, 2021
Row width: 15

Harvest date: October 21, 2021
Previous Crop: Corn

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Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 35XF1 12.9% 65.1						
Golden Harvest 3952	12.5%	69.2	4.1	71.1	\$853.60	3
Asgrow 38XF1	12.4%	69.9	4.8	71.8	\$862.00	2
Golden Harvest 3732	12.3%	76.0	10.9	77.9	\$935.20	1
Asgrow 37XF2	12.3%	67.4	-2.7	64.3	\$772.00	6
AgriGold 3630	12.1%	62.4	-7.7	59.3	\$712.00	11
Becks 3510	12.9%	62.9	-7.2	59.8	\$718.00	10
Tester - Asgrow 35XF1 12.2% 70.1						
Becks 3555	12.3%	64.7	-5.4	61.6	\$739.60	8
Golden Harvest 3442	12.4%	60.7	-9.4	57.6	\$691.60	12
AgriGold 3490	12.4%	65.1	-5.0	62.0	\$744.40	7
Becks 3225	12.5%	60.3	-5.6	61.4	\$737.30	9
Asgrow 31XF2	12.5%	64.3	-1.6	65.4	\$785.20	5
Becks 3005	12.1%	53.0	-12.9	54.1	\$649.60	13
Tester - Asgrow 35XF1 12.2% 65.9						
Asgrow 35XF1 Averages	12.4%	67.0		67.0	\$804.40	4
Tester Maximum	12.9%	70.1				
Tester Minimum	12.2%	65.1				
Tester Variance	0.7%	5.0				
Plot Average	12.4%	65.1				

Planting date: April 16, 2021
Row width: 30

Harvest date: November 9, 2021
Previous Crop: Corn

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Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 35XF1 14.1% 77.9						
Golden Harvest 3952	14.5%	73.3	-4.6	73.3	\$879.20	9
Asgrow 38XF1	14.8%	81.3	3.4	81.3	\$975.20	2
Golden Harvest 3732	14.3%	77.4	-0.5	77.4	\$928.40	5
Asgrow 37XF2	14.5%	74.6	-0.4	77.5	\$929.60	4
AgriGold 3630	14.6%	64.1	-10.9	67.0	\$803.60	13
LG 3527	14.1%	74.0	-1.0	76.9	\$922.40	7
Becks 3510	14.0%	79.0	4.0	81.9	\$982.40	1
Tester - Asgrow 35XF1 14.3% 75.0						
Becks 3555	14.0%	74.0	-1.0	76.9	\$922.40	7
Golden Harvest 3442	13.8%	74.4	-0.6	77.3	\$927.20	6
AgriGold 3490	14.2%	65.0	-10.0	67.9	\$814.40	12
Becks 3225	13.7%	66.9	-13.8	64.1	\$768.80	14
Asgrow 31XF2	13.3%	75.5	-5.2	72.7	\$872.00	10
Becks 3005	13.6%	72.5	-8.2	69.7	\$836.00	11
Tester - Asgrow 35XF1 14.2% 80.7						
Asgrow 35XF1 Averages	14.2%	77.9		77.9	\$934.40	3
Tester Maximum	14.3%	80.7				
Tester Minimum	14.1%	75.0				
Tester Variance	0.2%	5.7				
Plot Average	14.1%	74.1				

Planting date: May 6, 2021
Row width: 30

Harvest date: November 8, 2021
Previous Crop: Corn

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Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 35XF1 11.8% 68.1						
Golden Harvest 3952	11.6%	69.8	1.7	72.6	\$870.60	4
Asgrow 38XF1	11.7%	75.4	7.3	78.2	\$937.80	1
Golden Harvest 3732	11.5%	69.1	1.0	71.9	\$862.20	5
Asgrow 37XF2	11.5%	68.3	-1.9	69.0	\$827.40	10
AgriGold 3630	11.3%	67.3	-2.9	68.0	\$815.40	11
LG 3527	11.7%	69.8	-0.4	70.5	\$845.40	7
Becks 3510	11.3%	62.4	-7.8	63.1	\$756.60	16
Tester - Asgrow 35XF1 11.5% 70.2						
Becks 3555	11.3%	64.3	-5.9	65.0	\$779.40	14
Golden Harvest 3442	11.0%	76.1	5.9	76.8	\$921.00	2
AgriGold 3490	11.3%	74.8	4.6	75.5	\$905.40	3
Becks 3225	11.4%	69.9	-3.7	67.2	\$805.80	12
Asgrow 31XF2	11.1%	72.0	-1.6	69.3	\$831.00	9
Becks 3005	13.3%	64.5	-9.1	61.8	\$741.00	17
Tester - Asgrow 35XF1 11.5% 73.6						
Golden Harvest 2722	11.0%	65.9	-7.7	63.2	\$757.80	15
Golden Harvest 3132	11.1%	67.4	-5.1	65.7	\$788.40	13
Golden Harvest 3902	11.4%	70.4	-1.1	69.8	\$837.00	8
Tester - Asgrow 35XF1 11.4% 71.5						
Asgrow 35XF1 Averages	11.6%	70.9		70.9	\$850.20	6
Tester Maximum	11.8%	73.6				
Tester Minimum	11.4%	68.1				
Tester Variance	0.4%	5.5				
Plot Average	11.5%	69.5				

Hybrid	Maturity	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Asgrow 38XF1	3.8	13.0%	75.53	5.17	77.08	\$925.00	1
Golden Harvest 3732	3.7	12.7%	74.17	3.80	75.72	\$908.60	2
LG 3527	3.5	12.9%	71.90	-0.70	73.66	\$883.90	3
Becks 3510	3.5	12.7%	70.50	-1.90	72.46	\$869.50	4
Golden Harvest 3952	3.9	12.9%	70.77	0.40	72.32	\$867.80	5
Golden Harvest 3442	3.4	12.4%	70.40	-1.37	70.55	\$846.60	6
Asgrow 37XF2	3.7	12.8%	70.10	-1.67	70.25	\$843.00	7
Golden Harvest 3902	3.9	11.4%	70.40	-1.10	69.75	\$837.00	8
Asgrow 31XF2	3.1	12.3%	70.60	-2.80	69.12	\$829.40	9
Tester - Asgrow 35XF1	3.5	12.0%	68.94		68.94	\$827.30	10
AgriGold 3490	3.4	12.6%	68.30	-3.47	68.45	\$821.40	11
Beccks 3555	3.5	12.5%	67.67	-4.10	67.82	\$813.80	12
Golden Harvest 3132	3.1	11.1%	67.40	-5.15	65.70	\$788.40	13
AgriGold 3630	3.6	12.7%	64.60	-7.17	64.75	\$777.00	14
Becks 3225	3.2	12.5%	65.70	-7.70	64.22	\$770.60	15
Golden Harvest 2722	2.7	11.0%	65.90	-7.70	63.15	\$757.80	16
Becks 3005	3.0	13.0%	63.33	-10.07	61.85	\$742.20	17

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At Heartland Bank, we provide you with the personal care you expect from a small business, while offering a broad range of financial services you would expect to find at a larger bank. With 57 locations in 42 communities throughout Illinois, our success comes from a banking philosophy of managing each office locally. We care about the communities we serve and the families and businesses who come to us for assistance. Visit hbtbank.com or stop by your local office for more details on any of our services.



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We would like to recognize and extend our gratitude to those who contributed to the success of our 2021 yield plots. We also extend a thank you to the seed companies included within this report as well as the research plot operators and the weigh wagon providers listed below.

Plot Co-Operators

Bloomington: Andy and Nathan Whited
Chenoa: Randy and Colin Francis
Clinton: Rich Tuggle
Funks Grove: Larry Heck and Jennifer Jacobs
Secor: Dan and Nathan Bradle

Weigh Wagons

Channel: Jed Kuperschmid
Syngenta: Jess Roeder

Plot Seed Handling and Planting Assistance: GMS Laboratories, Inc., Cropsey, IL

2021 Plot Locations

Corn				
Location	Operator	Township	Section	County
Chenoa	Randy and Colin Francis	Lawndale	4	McLean
Bloomington	Andy and Nathan Whited	Bloomington	33	McLean
Secor	Dan and Nathan Bradle	Palestine	12	Woodford

Soybeans				
Location	Operator	Township	Section	County
Chenoa	Randy and Colin Francis	Eppards Point	33	Woodford
Clinton	Rich Tuggle	Creek	28	DeWitt
Funks Grove	Larry Heck and Jennifer Jacobs	Funks Grove	6	McLean

Whether you're financing a land purchase, equipment or purchasing farm inputs, the unique challenges of your farming operation require customized loan solutions. Because our experienced ag lenders at Heartland Bank understand how to structure your loan and get it done quickly, you can get back to work. Give us a call.

Kevin Birlingmair

Bloomington-Normal



- Over 30 years of experience
- Illinois State University
- Grain farming background
- Rural markets team lead
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Lisa Anderson

Newark



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- Farm and livestock background
- Ag education and community involvement
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Lincoln



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- Licensed UAS Drone Pilot
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Farmer City



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- 25 years of board service to local soil conservation districts
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Kevin Birlingmair

Senior Vice President, Director of Agricultural Services



- Over 30 years of experience
- Illinois State University
- Manager, Rural Markets Lending Group

Areas of Expertise:

- Licensed auctioneer
- Licensed real estate broker
- Grain farming background
- Farm Management
- Agronomy
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Vice President, Operations Manager of Agricultural Services



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- Licensed property/casualty insurance salesperson
- Federal Crop Insurance Agent

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Assistant Vice President, Bloomington-Normal



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- Licensed real estate broker
- FAA Licensed drone pilot

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- Farm leasing and rents
- Economic analysis
- Crop scouting and pest management
- Grain Marketing
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