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SUMMARY OF RESULTS

2018

We are pleased to present our 2018 Performance Results from seven corn and five soybean plots throughout Central Illinois.

We started out 2018 with a great deal of trepidation. Not only were we wet, but temperatures were anything but normal. As the middle of April passed by, McLean County farmers were worried of a return to 2009 where late planting and unseasonable cool temperature led to one of the latest harvests in recent memory. Then, as we entered the last third of April, we began to warm up, the ground dried up, and planters began rolling with the greatest of intensity.

Farmers planted their corn in record breaking time and because of last year's results rolled right into soybeans with a very high percentage of that crop completed by the end of the first week of May. Indeed, many farmers planted some soybeans prior to planting corn. In retrospect, most of our corn was planted in a normal time frame and a large percentage of beans were planted earlier than normal.

After planting season, we had a much warmer than normal spring and summer which led to both corn and soybeans being far ahead of normal from a maturity standpoint. A large percentage of corn was pollinating by the 4th of July in McLean County and it was generally agreed we were a week to ten days ahead of normal. Similarly, soybeans were on the early side. Even though soybeans are a light sensitive crop and should begin blooming around June 22nd, blooms were present a full week ahead of that date. History has shown us that excess heat can move up the time blooming begins.

We had ample moisture through pollination and our corn crop pollinated in near perfect conditions. Applications of fungicide and insecticides were far ahead of the normal time frame as well. In short, due to the warm growing season, the crop, especially corn, continued to mature ahead of schedule with harvest being a full two weeks ahead of previous years.

During July, the rains began to slow down, and farmland began to dry out. Depending on where you live and more importantly, the water holding capacity of your soils, crops in some areas began to show the effects of dryer weather into the first week of August. Rains eventually came. Depending on when those rains came, yields ranged from very good to exceptional.

As is always the case, some of us took yield checks in early August with varying degrees of success. The main area of being able to be accurate with those checks is estimating kernel depth and test weight correctly. In several instances, prognosticators did not believe that kernel depth and test weight would be as good as it was and therefore, yield estimates were low. Again, the USDA was proven correct with their August crop estimates to the dismay of the grain markets.

In the end, yields in Central Illinois ranged from very good to excellent. Northern McLean and southern Livingston counties tended to feel the impact of water shortages the first half of August and corn yields ranged from 5-10% below 2017. In other areas, corn yields were exceptionally good reaching record levels. Soybean yields tended to reach record levels as well. In the end, what were the biggest factors?

CORN: Yield always begins with establishing a good stand and we were able to do that this year. Not only that, but there were very

few drowned out or thin spots in fields. In addition, most of the applied nitrogen stayed in the ground and was not lost due to excessive moisture. The use of fungicide applications, especially at VT, was a great boon to disease control and crop health which led to yield increases this year. Finally, we did have good weather for grain fill in August. That is, warm, sunny days and cool nights for the most part. Lastly, never under estimate the benefits of a good fertility program and a strong soil test.

Warmer than normal spring and summer led to both corn and soybeans being far ahead of normal from a maturity standpoint.

One note on corn production is that many farmers reported large yield decrease in the first 10-12 rows on the edge of the fields. Many theories have been brought forward including one from Iowa State University citing that the edges of fields got warmer during the day and were unable to cool off as much at night during grain fill due to prevailing winds. It is an interesting theory that ties in nicely with the concept mentioned in the previous paragraph about ideal weather for grain fill.

SOYBEANS: As stated earlier, most soybeans in our area were planted earlier than normal and got off to a good start. Most people agree that soybeans have a great ability to recover from adverse conditions earlier in the growing season. That was certainly the case this year as many fields developed symptoms of phytophthora from excessive rains received in June. Many plants died either completely or partially leaving thin spots in those areas. Also, that excessive

rain also caused fields and areas of fields to have a lime green to yellowish cast which lasted for a long time. In short, many beans looked sick for a long time during the growing season.

Fungicide and insecticide applications helped the beans' health and contributed to their recovery throughout the growing season. By the time September arrived, even though the beans had been ahead of schedule for the growing season, they kept their leaves and green stems were the norm. Farmers tend to plant a higher percentage of full season beans compared to years past as well.

All of those factors led to beans being more difficult to harvest, but also led to some tremendous yields with beans in the 70's being common, yields in the 80's very attainable, and soybean yields in the 90's being possible. Keeping a bean crop healthy and extending the growing season were key factors in having those high yields.

CONCLUSION: Good yield begin with good weather. No questions about that, but we believe there is also little question that improvements in seed genetics and chemical technologies have aided farmers in their ability to produce these record yield levels.

We at Heartland Bank Ag Services are happy to provide you with our 2018 Research Testing booklet. Use it as you would any other piece of information, not as the sole basis for making decisions, but as one of many tools available to you.

Heartland Bank and Trust Company offers you a full range of banking services to help you with your Ag banking needs. Please feel free to call us with any questions you may have. We stand ready to earn your business. In addition, our Wealth Management team is also available to assist you with management and growth of all your securities and assets.

Planting date: April 26, 2018 Planting population: 40,000

Row width: 20

Harvest date: September 12, 2018

Previous Crop: Soybeans

Herbicide: Acuron, Roundup

Fungicide: Trivapro Fertilizer: 210-115-150

Collipally	Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
nsr	Tester - Dekalb DKC64-34	21.1%	231.4				
2	Golden Harvest G18D87-3111	22.2%	229.2	-2.2	247.6	\$768.82	30
Z Z	Golden Harvest G15L32-3000GT	20.8%	237.6	6.2	255.9	\$793.94	10
ם ם	Golden Harvest G1W66-3122	21.0%	231.5	-8.2	241.5	\$749.14	34
ZOIO HEALUAIIU BAIIN AIIU IIUSE	Golden Harvest G10T63-3122	21.2%	229.9	-9.8	239.9	\$740.12	37
במ	Tester - Dekalb DKC64-34	21.5%	239.7				
0 1 0	Becks 6489SX	20.8%	253.3	13.6	263.3	\$816.90	1
9	Becks 6368SX	19.8%	236.9	-2.8	246.9	\$772.50	23
	Becks 6274SX	21.0%	255.8	1.9	251.6	\$780.47	19
	Becks 6282AM	21.4%	244.2	-9.7	240.0	\$740.32	36
	Tester - Dekalb DKC64-34	21.4%	253.9				
	Pioneer 0574AMXT	19.0%	230.5	-23.4	226.3	\$713.76	39
	Pioneer 1197AMXT	20.4%	247.9	-6.0	243.7	\$756.30	31
	Pioneer 1366AMXT	20.7%	237.9	-15.8	233.9	\$725.72	38
	LG 5606STX	20.7%	254.1	0.4	250.1	\$776.00	22
	Tester - Dekalb DKC64-34	21.7%	253.7				
	LG 62CO2STX	21.6%	258.2	4.5	254.2	\$783.99	16
	LG 5650STX	22.2%	260.8	7.1	256.8	\$787.34	12
	Nu-Ag 712	20.9%	263.3	10.4	260.1	\$806.91	6
	Nu-Ag 513	21.7%	257.5	4.6	254.3	\$784.23	14
	Tester - Dekalb DKC64-34	21.4%	252.9				
	FS 57ZX1	18.1%	223.2	-29.7	220.0	\$694.16	40
	FS 62ZX1	20.6%	265.2	12.3	262.0	%812.97	2
	FS 64SX1	22.0%	255.1	-2.4	247.3	\$762.46	27
	Wyffels 8268	22.3%	272.1	14.6	264.3	\$810.25	3
	Tester - Dekalb DKC64-34	21.7%	257.5				
	Wyffels 7578	20.2%	267.2	9.7	259.4	\$805.14	7
	Wyffels 7696	21.3%	260.8	3.3	253.0	\$780.49	18
	Roeschley 10-36SS	20.6%	251.7	-7.1	242.6	\$752.77	32
	Roeschley 12-70SS	21.0%	255.1	-3.7	246.0	\$763.11	26

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Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	21.5%	258.8			, ,	
Roeschley 14-14SS	21.2%	252.3	-6.5	243.2	\$750.32	33
Titan Pro 74-12SS	20.9%	257.9	-0.9	248.8	\$771.85	24
DeKalb 62-52	20.1%	252.6	2.9	252.6	\$784.09	15
DeKalb 63-21	18.8%	246.6	-3.1	246.6	\$777.87	20
Tester - Dekalb DKC64-34	20.5%	249.7				
AgriGold 641-78STX	20.1%	245.1	-4.6	245.1	\$760.81	28
AgriGold 642-59STX	20.7%	254.6	4.9	254.6	\$789.95	11
AgriGold 6579STX	21.8%	255.0	3.8	253.5	\$781.71	17
AgriGold 6572STX	21.8%	262.5	11.3	261.0	\$804.84	8
Tester - Dekalb DKC64-34	20.7%	251.2				
Federal Hybrids 6280SS	21.0%	260.3	9.1	258.8	\$802.82	9
Federal Hybrids 6490SS	20.9%	246.7	-4.5	245.2	\$760.68	29
Federal Hybrids 6680SS	24.0%	260.9	15.6	265.3	\$807.44	5
DeKalb 60-87	20.3%	249.2	3.9	253.6	\$787.08	13
Tester - Dekalb DKC64-34	21.0%	245.3				
DeKalb 65-94	21.9%	257.7	12.4	262.1	\$808.16	4
DeKalb 66-74	21.8%	250.9	2.2	251.9	\$776.78	21
Titan Pro 82-09 2P	19.5%	240.0	-12.1	237.6	\$743.53	35
Tester - Dekalb DKC64-34	21.2%	252.1			'	
Dekalb DKC64-34 Averages	21.2%	49.7		249.7	\$770.34	25
Tester Maximum	21.7%	258.80				
Tester Minimum	20.5%	231.40				
Tester Variance	1.2%	27.4				
Plot Average	20.9%	250.1				

Planting date: April 25, 2018 Planting population: 34,500

Row width: 30

Harvest date: September 14, 2018

Previous Crop: Soybeans

Herbicide: Roundup, Callisto

Fungicide: AzoxyProp Fertilizer: 175-0-120 Soil Test: 6.2-72-316

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	20.0%	282.6				
Golden Harvest G18D87-3111	22.8%	242.0	-40.6	243.9	\$747.47	28
Golden Harvest G15L32-3000GT	20.5%	262.4	-20.2	264.3	\$820.29	15
Golden Harvest G1W66-3122	19.4%	245.3	-67.1	217.4	\$680.46	37
Golden Harvest G10T63-3122	19.3%	278.0	-34.4	250.1	\$788.84	23
Tester - Dekalb DKC64-34	20.0%	312.4				
Becks 6489SX	20.2%	233.4	-79.0	205.5	\$637.92	40
Becks 6368SX	20.5%	273.3	-39.1	245.4	\$761.63	24
Becks 6274SX	19.6%	240.9	-70.7	213.8	\$669.11	38
Becks 6282AM	20.1%	264.0	-47.6	236.9	\$735.45	32
Tester - Dekalb DKC64-34	20.1%	311.6				
Pioneer 0574AMXT	17.1%	229.7	-81.9	202.6	\$644.33	39
Pioneer 1197AMXT	18.9%	283.9	-27.7	256.8	\$810.13	19
Pioneer 1366AMXT	19.0%	241.1	-61.9	222.6	\$702.20	36
LG 5606STX	19.5%	256.8	-46.5	238.0	\$744.90	30
Tester - Dekalb DKC64-34	20.2%	303.3				
LG 62CO2STX	20.4%	273.4	-29.9	254.6	\$790.24	22
LG 5650STX	19.5%	257.1	-46.2	238.3	\$745.84	29
Nu-Ag 712	19.6%	282.6	-19.0	265.5	\$830.92	14
Nu-Ag 513	20.0%	245.1	-56.5	228.0	\$713.40	34
Tester - Dekalb DKC64-34	20.4%	301.6				
FS 57ZX1	18.8%	241.2	-60.4	224.1	\$706.99	35
FS 62ZX1	19.2%	257.7	-43.9	240.6	\$753.17	26
FS 64SX1	19.7%	288.3	-5.3	279.2	\$880.47	7
Wyffels 8268	20.7%	248.6	-45.0	239.5	\$743.21	31
Tester - Dekalb DKC64-34	20.8%	293.6				
Wyffels 7578	19.5%	251.4	-42.2	242.3	\$758.35	25
Wyffels 7696	20.2%	288.2	-5.4	279.1	\$866.41	9
Roeschley 10-36SS	19.3%	274.0	-10.4	274.1	\$857.99	10
Roeschley 12-70SS	19.7%	228.7	-55.7	228.8	\$716.02	33











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	20.5%	284.4	•			
Roeschley 14-14SS	21.1%	262.0	-22.4	262.1	\$808.82	20
Titan Pro 74-12SS	20.2%	241.8	-42.6	241.9	\$750.93	27
DeKalb 62-52	19.5%	251.1	-24.0	260.5	\$815.31	16
DeKalb 63-21	20.4%	247.8	-27.3	257.2	\$798.32	21
Tester - Dekalb DKC64-34	20.8%	275.1				
AgriGold 641-78STX	20.0%	262.2	-12.9	271.6	\$849.82	13
AgriGold 642-59STX	19.7%	250.7	-24.4	260.1	\$813.98	17
AgriGold 6579STX	20.7%	256.9	18.5	303.0	\$940.27	3
AgriGold 6572STX	21.0%	251.9	13.5	298.0	\$924.56	4
Tester - Dekalb DKC64-34	21.2%	238.4				
Federal Hybrids 6280SS	20.1%	269.9	31.5	316.0	\$981.03	1
Federal Hybrids 6490SS	21.0%	257.4	19.0	303.5	\$941.62	2
Federal Hybrids 6680SS	22.8%	278.2	14.3	298.8	\$915.72	5
DeKalb 60-87	19.7%	257.4	-6.5	278.0	\$869.99	8
Tester - Dekalb DKC64-34	20.4%	263.9				
DeKalb 65-94	20.3%	253.2	-10.7	273.8	\$849.90	12
DeKalb 66-74	21.6%	255.3	-7.9	276.6	\$853.21	11
Titan Pro 82-09 2P	20.3%	240.0	-22.5	262.0	\$813.26	18
Tester - Dekalb DKC64-34	20.2%	262.5				
Dekalb DKC64-34 Averages	20.4%	284.5		284.5	\$883.05	6
Tester Maximum	21.2%	312.4				
Tester Minimum	20.0%	238.4]			
Tester Variance	1.2%	74.0]			
Plot Average	20.0%	263.8]			

Planting date: May 1, 2018 Planting population: 38,000

Row width: 20

Harvest date: October 12, 2018

Previous Crop: Corn

Herbicide: Roundup, Callisto Xtra

Fungicide: Headline Fertilizer: 220-70-90 Soil test: 6.5-86-368

Hybrid Tester - Dekalb DKC64-34 Golden Harvest G18D87-3111 Golden Harvest G15L32-3000GT Golden Harvest G1W66-3122 Golden Harvest G10T63-3122 Tester - Dekalb DKC64-34 Becks 6489SX	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	17.2%	254.8				
Golden Harvest G18D87-3111	18.7%	219.7	-35.1	240.1	\$757.42	39
Golden Harvest G15L32-3000GT	17.3%	236.6	-18.2	257.0	\$817.21	34
Golden Harvest G1W66-3122	16.0%	236.2	-21.2	254.0	\$819.59	32
Golden Harvest G10T63-3122	17.4%	238.1	-19.3	255.9	\$813.69	35
Tester - Dekalb DKC64-34	17.2%	257.4				
Becks 6489SX	15.6%	266.7	9.3	284.5	\$918.05	4
Becks 6368SX	15.2%	265.9	8.5	283.7	\$915.51	6
Becks 6274SX	15.6%	274.5	-9.3	265.9	\$858.02	19
Becks 6282AM	15.9%	265.5	-18.2	257.0	\$829.28	29
Tester - Dekalb DKC64-34	15.8%	283.8				
Pioneer 0574AMXT	14.8%	241.4	-42.4	232.8	\$756.48	40
Pioneer 1197AMXT	15.7%	270.0	-13.8	261.4	\$843.49	27
Pioneer 1366AMXT	16.2%	248.9	-14.4	260.8	\$835.55	28
LG 5606STX	15.8%	254.0	-9.3	265.9	\$858.01	20
Tester - Dekalb DKC64-34	16.8%	263.3				
LG 62CO2STX	17.0%	271.7	8.4	283.6	\$908.46	9
LG 5650STX	15.9%	280.8	17.5	292.7	\$944.49	3
Nu-Ag 712	16.0%	242.2	-21.5	253.7	\$818.62	33
Nu-Ag 513	16.6%	274.7	11.0	286.2	\$916.86	5
Tester - Dekalb DKC64-34	16.4%	263.7				
FS 57ZX1	16.0%	253.3	-10.4	264.8	\$854.44	23
FS 62ZX1	15.5%	271.2	7.5	282.7	\$912.25	7
FS 64SX1	16.1%	255.9	-22.4	252.8	\$809.93	36
Wyffels 8268	16.2%	280.0	1.7	276.9	\$887.14	11
Tester - Dekalb DKC64-34	17.0%	278.3				
Wyffels 7578	17.0%	277.9	-0.4	274.8	\$880.26	13
Wyffels 7696	16.3%	273.7	-4.6	270.6	\$866.93	17
Roeschley 10-36SS	17.2%	270.5	-9.2	266.0	\$845.86	25
Roeschley 12-70SS	16.4%	285.1	5.4	280.6	\$898.95	10











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	17.0%	279.7				
Roeschley 14-14SS	16.6%	254.5	-25.2	250.0	\$800.88	37
Titan Pro 74-12SS	16.6%	313.4	33.7	308.9	\$989.59	1
DeKalb 62-52	16.4%	285.8	-8.1	267.1	\$855.70	22
DeKalb 63-21	16.9%	276.8	-17.1	258.1	\$826.78	30
Tester - Dekalb DKC64-34	16.5%	293.9				
AgriGold 641-78STX	16.3%	286.2	-7.7	267.5	\$857.00	21
AgriGold 642-59STX	15.9%	290.1	-3.8	271.4	\$875.75	14
AgriGold 6579STX	16.4%	277.3	-10.4	264.8	\$848.33	24
AgriGold 6572STX	16.9%	283.4	-4.3	270.9	\$867.78	16
Tester - Dekalb DKC64-34	17.1%	287.7				
Federal Hybrids 6280SS	16.9%	285.3	-2.4	272.8	\$873.87	15
Federal Hybrids 6490SS	16.8%	252.6	-35.1	240.1	\$769.12	38
Federal Hybrids 6680SS	17.4%	293.4	11.6	286.8	\$911.95	8
DeKalb 60-87	16.3%	275.2	-6.6	268.6	\$860.52	18
Tester - Dekalb DKC64-34	17.4%	281.8				
DeKalb 65-94	16.7%	270.3	-11.5	263.7	\$844.75	26
DeKalb 66-74	16.4%	304.3	22.2	297.4	\$952.78	2
Titan Pro 82-09 2P	16.4%	263.7	-18.7	256.5	\$821.74	31
Tester - Dekalb DKC64-34	16.7%	282.4				
Dekalb DKC64-34 Averages	16.8%	275.2		275.2	\$881.57	12
Tester Maximum	17.4%	293.9				
Tester Minimum	15.8%	254.8				
Tester Variance	1.6%	39.1				
Plot Average	16.4%	267.9				

Planting date: April 26, 2018 Planting population: 35,000

Row width: 30

Harvest date: October 1-2, 2018

Previous Crop: Soybeans

Herbicide: Degree Xtra, Roundup,

Touchdown

Fertilizer: 216-96-120

Hybrid Tester - Dekalb DKC64-34 Golden Harvest G18D87-3111 Golden Harvest G15L32-3000GT Golden Harvest G1W66-3122 Golden Harvest G10T63-3122 Tester - Dekalb DKC64-34 Becks 6489SX	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	14.9%	242.5				
Golden Harvest G18D87-3111	16.9%	226.1	-16.4	246.5	\$789.79	33
Golden Harvest G15L32-3000GT	15.2%	241.5	-1.0	261.9	\$845.32	9
Golden Harvest G1W66-3122	13.3%	222.4	-25.3	237.6	\$772.26	37
Golden Harvest G10T63-3122	15.1%	246.2	-1.5	261.4	\$843.72	11
Tester - Dekalb DKC64-34	15.5%	247.7				
Becks 6489SX	15.3%	260.4	12.7	275.6	\$889.53	2
Becks 6368SX	14.5%	268.8	21.1	284.0	\$923.06	1
Becks 6274SX	14.4%	259.4	-6.1	256.8	\$834.66	16
Becks 6282AM	14.4%	254.3	-11.2	251.7	\$818.08	23
Tester - Dekalb DKC64-34	14.8%	265.5				
Pioneer 0574AMXT	13.7%	230.2	-35.3	227.6	\$739.76	40
Pioneer 1197AMXT	14.6%	257.3	-8.2	254.7	\$827.83	18
Pioneer 1366AMXT	14.2%	232.2	-27.7	235.2	\$764.46	38
LG 5606STX	14.0%	256.2	-3.7	259.2	\$842.46	12
Tester - Dekalb DKC64-34	15.0%	259.9				
LG 62CO2STX	15.3%	266.8	6.9	269.8	\$870.81	4
LG 5650STX	14.7%	261.3	1.4	264.3	\$859.03	5
Nu-Ag 712	14.2%	248.7	-9.8	253.1	\$822.63	20
Nu-Ag 513	14.8%	252.8	-5.7	257.2	\$835.96	15
Tester - Dekalb DKC64-34	14.5%	258.5				
FS 57ZX1	13.6%	240.7	-17.8	245.1	\$796.63	31
FS 62ZX1	14.3%	257.9	-0.6	262.3	\$852.53	7
FS 64SX1	15.3%	261.0	-11.0	251.9	\$813.04	25
Wyffels 8268	15.6%	269.4	-2.6	260.3	\$840.13	14
Tester - Dekalb DKC64-34	15.0%	272.0				
Wyffels 7578	14.8%	255.5	-16.5	246.4	\$800.86	30
Wyffels 7696	15.0%	269.0	-3.0	259.9	\$844.73	10
Roeschley 10-36SS	14.6%	252.7	-21.2	241.7	\$785.58	34
Roeschley 12-70SS	14.9%	260.3	-13.6	249.3	\$810.28	26











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	14.5%	273.9				
Roeschley 14-14SS	15.1%	265.2	-8.7	254.2	\$820.48	22
Titan Pro 74-12SS	16.5%	267.3	-6.6	256.3	\$821.25	21
DeKalb 62-52	15.9%	260.9	7.6	270.5	\$873.02	3
DeKalb 63-21	15.9%	255.0	1.7	264.6	\$853.98	6
Tester - Dekalb DKC64-34	16.3%	253.3				
AgriGold 641-78STX	16.2%	244.2	-9.1	253.8	\$813.29	24
AgriGold 642-59STX	16.3%	250.4	-2.9	260.0	\$833.14	17
AgriGold 6579STX	16.3%	261.0	-10.4	252.5	\$809.11	27
AgriGold 6572STX	16.4%	265.9	-5.5	257.4	\$824.80	19
Tester - Dekalb DKC64-34	16.6%	271.4				
Federal Hybrids 6280SS	16.1%	245.9	-25.5	237.4	\$760.76	39
Federal Hybrids 6490SS	15.8%	256.7	-14.7	248.2	\$801.06	29
Federal Hybrids 6680SS	16.7%	265.0	-11.0	251.9	\$807.12	28
DeKalb 60-87	15.4%	252.7	-23.3	239.6	\$773.35	36
Tester - Dekalb DKC64-34	16.7%	276.0				
DeKalb 65-94	16.9%	261.4	-14.6	248.3	\$795.56	32
DeKalb 66-74	16.5%	273.1	-14.6	248.3	\$840.48	13
Titan Pro 82-09 2P	16.3%	250.2	-21.2	241.7	\$774.51	35
Tester - Dekalb DKC64-34	16.6%	271.4				
Dekalb DKC64-34 Averages	15.5%	262.9		262.9	\$848.53	9
Tester Maximum	16.7%	276.0				
Tester Minimum	14.5%	242.5				
Tester Variance	2.2%	33.5				
Plot Average	15.1%	255.3				

Planting date: April 30, 2018 Planting population: 35,500

Row width: 30

Harvest date: September 19, 2018

Previous Crop: Soybeans

Herbicide: Acuron, Halex GT, Aatrex

Fungicide: Trivapro Fertilizer: 195-78-180 Soil test: 6.4-71-306

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	19.6%	262.8				
Golden Harvest G18D87-3111	20.5%	260.0	-2.8	265.2	\$822.97	12
Golden Harvest G15L32-3000GT	19.1%	270.6	7.8	275.8	\$863.29	6
Golden Harvest G1W66-3122	18.5%	245.1	-6.4	261.6	\$825.30	11
Golden Harvest G10T63-3122	18.6%	208.2	-43.3	224.7	\$708.84	39
Tester - Dekalb DKC64-34	18.5%	251.5				
Becks 6489SX	18.3%	262.0	10.5	278.5	\$878.71	4
Becks 6368SX	18.8%	251.7	0.2	268.2	\$846.01	7
Becks 6274SX	18.6%	286.3	11.3	279.3	\$881.11	3
Becks 6282AM	18.8%	248.0	-27.0	241.0	\$760.20	30
Tester - Dekalb DKC64-34	8.0%	275.0				
Pioneer 0574AMXT	16.7%	214.8	-60.2	207.8	\$665.62	40
Pioneer 1197AMXT	18.2%	235.9	-39.1	228.9	\$722.22	38
Pioneer 1366AMXT	18.4%	238.7	-26.9	241.1	\$760.65	29
LG 5606STX	17.8%	256.3	-9.3	258.7	\$822.46	13
Tester - Dekalb DKC64-34	19.3%	65.6				
LG 62CO2STX	19.2%	234.8	-30.8	237.2	\$742.40	34
LG 5650STX	19.9%	249.0	-16.6	251.4	\$786.55	22
Nu-Ag 712	18.8%	261.4	-9.2	258.8	\$816.36	14
Nu-Ag 513	19.7%	247.1	-23.5	244.5	\$765.04	26
Tester - Dekalb DKC64-34	18.5%	270.6				
FS 57ZX1	17.3%	233.8	-36.8	231.2	\$735.13	37
FS 62ZX1	19.0%	255.3	-15.3	252.7	\$797.04	20
FS 64SX1	19.1%	271.4	15.9	283.9	\$888.65	2
Wyffels 8268	20.4%	248.1	-7.4	260.6	\$808.74	16
Tester - Dekalb DKC64-34	19.7%	255.5				
Wyffels 7578	20.9%	238.2	-17.3	250.7	\$777.74	25
Wyffels 7696	19.0%	273.7	18.2	286.2	\$902.72	1
Roeschley 10-36SS	18.3%	249.8	-29.8	238.2	\$751.53	32
Roeschley 12-70SS	18.9%	254.0	-25.6	242.4	\$764.58	27











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	19.0%	279.6				
Roeschley 14-14SS	19.7%	253.9	-25.7	242.3	\$758.15	31
Titan Pro 74-12SS	18.9%	258.9	-20.7	247.3	\$780.04	24
DeKalb 62-52	18.4%	271.3	-2.7	265.3	\$837.01	10
DeKalb 63-21	18.7%	240.3	-33.7	234.3	\$739.09	35
Tester - Dekalb DKC64-34	19.7%	274.0				
AgriGold 641-78STX	18.5%	261.5	-12.5	255.5	\$806.05	18
AgriGold 642-59STX	19.4%	266.5	-7.5	260.5	\$815.25	15
AgriGold 6579STX	20.0%	263.1	-9.8	258.2	\$807.78	17
AgriGold 6572STX	19.9%	273.5	0.6	268.6	\$840.37	8
Tester - Dekalb DKC64-34	19.9%	272.9				
Federal Hybrids 6280SS	19.3%	256.3	-16.6	251.4	\$786.82	21
Federal Hybrids 6490SS	19.5%	248.6	-24.3	243.7	\$762.62	28
Federal Hybrids 6680SS	19.5%	278.8	9.0	277.0	\$866.65	5
DeKalb 60-87	19.1%	237.6	-32.2	235.8	\$738.07	36
Tester - Dekalb DKC64-34	19.9%	269.8				
DeKalb 65-94	19.7%	252.9	-16.9	251.1	\$785.70	23
DeKalb 66-74	20.0%	258.8	-11.2	256.8	\$803.39	19
Titan Pro 82-09 2P	18.4%	237.9	-32.3	235.7	\$743.61	33
Tester - Dekalb DKC64-34	19.6%	270.2				
Dekalb DKC64-34 Averages	19.2%	268.0		268.0	\$838.80	9
Tester Maximum	19.9%	279.60				
Tester Minimum	18.0%	251.50				
Tester Variance	1.9%	28.1				
Plot Average	19.0%	255.9				

Planting date: April 24, 2018 Planting population: 34,500

Row width: 30

Harvest date: September 22, 2018

Previous Crop: Soybeans

Herbicide: Bicep Magnum, Roundup

Fungicide: Headline Amp Fertilizer: 225-117-135

Hybrid Tester - Dekalb DKC64 Golden Harvest G18D87-3 Golden Harvest G15L32-30 Golden Harvest G1W66-3 Golden Harvest G10T63-3 Tester - Dekalb DKC64 Becks 6489SX	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64	1-34 16.3%	249.3				
Golden Harvest G18D87-3	3111 19.1%	243.4	-5.9	255.7	\$800.54	26
Golden Harvest G15L32-30	00GT 17.9%	257.1	7.8	269.4	\$856.63	5
Golden Harvest G1W66-3	122 16.8%	221.7	-36.6	2250	\$720.89	40
Golden Harvest G10T63-3	17.2%	241.4	-16.9	244.7	\$778.27	34
Tester - Dekalb DKC64	1-34 16.3%	258.3				
Becks 6489SX	16.6%	249.8	-8.5	253.1	\$810.95	22
Becks 6368SX	15.8%	247.8	-10.5	251.1	\$810.39	24
Becks 6274SX	16.0%	258.9	5.2	266.8	\$861.04	2
Becks 6282AM	15.4%	243.3	-10.4	251.2	\$810.74	23
Tester - Dekalb DKC64	1-34 14.9%	253.7				
Pioneer 0574AMXT	14.5%	217.6	-36.1	225.5	\$732.90	39
Pioneer 1197AMXT	15.2%	245.6	-8.1	253.5	\$818.18	18
Pioneer 1366AMXT	15.4%	235.3	-21.6	240.0	\$774.60	35
LG 5606STX	15.2%	254.8	-2.1	259.5	\$837.55	10
Tester - Dekalb DKC64	1-34 15.2%	256.9				
LG 62CO2STX	16.1%	248.9	-8.0	253.6	\$812.64	20
LG 5650STX	16.4%	263.2	6.3	267.9	\$858.41	4
Nu-Ag 712	15.8%	259.1	-2.7	258.9	\$835.56	11
Nu-Ag 513	16.3%	256.7	-5.1	256.5	\$821.90	17
Tester - Dekalb DKC64	1-34 15.5%	261.8				
FS 57ZX1	14.7%	238.1	-23.7	237.9	\$773.20	36
FS 62ZX1	15.9%	257.6	-4.2	257.4	\$830.71	14
FS 64SX1	16.4%	249.4	-18.1	243.5	\$780.23	32
Wyffels 8268	17.1%	255.3	-12.2	249.4	\$793.23	27
Tester - Dekalb DKC64	1-34 16.1%	267.5				
Wyffels 7578	15.3%	258.2	-9.3	252.3	\$814.30	19
Wyffels 7696	16.2%	263.4	-4.1	257.5	\$825.12	16
Roeschley 10-36SS	15.6%	254.4	-3.4	258.2	\$833.32	12
Roeschley 12-70SS	19.1%	255.6	-2.2	259.4	\$812.12	21











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	15.1%	257.8				
Roeschley 14-14SS	16.6%	255.1	-2.7	258.9	\$829.54	15
Titan Pro 74-12SS	15.8%	267.1	9.3	270.9	\$874.29	1
DeKalb 62-52	14.7%	257.7	-0.5	261.1	\$848.60	6
DeKalb 63-21	14.7%	239.8	-18.4	243.2	\$790.43	30
Tester - Dekalb DKC64-34	15.6%	258.2				
AgriGold 641-78STX	15.5%	259.1	0.9	262.5	\$847.21	7
AgriGold 642-59STX	15.8%	254.8	-3.4	258.2	\$833.30	13
AgriGold 6579STX	16.9%	245.0	-28.9	232.7	\$745.55	38
AgriGold 6572STX	17.0%	259.4	-14.5	247.1	\$791.67	29
Tester - Dekalb DKC64-34	15.7%	273.9				
Federal Hybrids 6280SS	16.3%	257.7	-16.2	245.4	\$786.33	31
Federal Hybrids 6490SS	16.3%	249.8	-24.1	237.5	\$761.02	37
Federal Hybrids 6680SS	17.5%	273.7	3.8	265.4	\$844.02	9
DeKalb 60-87	15.5%	257.5	-12.4	249.2	\$804.28	25
Tester - Dekalb DKC64-34	15.9%	269.9				
DeKalb 65-94	16.5%	255.4	-14.5	247.1	\$791.74	28
DeKalb 66-74	16.3%	267.8	6.7	268.3	\$859.54	3
Titan Pro 82-09 2P	15.5%	250.5	-19.9	241.7	\$780.08	33
Tester - Dekalb DKC64-34	15.9%	270.4				
Dekalb DKC64-34 Averages	15.7%	261.6		261.6	\$844.29	8
Tester Maximum	16.3%	273.9				
Tester Minimum	14.9%	249.3				
Tester Variance	1.4%	24.6				
Plot Average	16.0%	252.5				

Planting date: April 27, 2018 Planting population: 35,500

Row width: 30

Harvest date: October 15, 2018

Previous Crop: Soybeans

Herbicide: Lexar, Halex GT, Aatrex

Fungicide: Quilt XL Fertilizer: 207-130-165 Soil test: 6.4-85-439

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	19.8%	204.8				
Golden Harvest G18D87-3111	23.4%	228.5	23.7	271.0	\$825.46	7
Golden Harvest G15L32-3000GT	22.4%	209.2	4.4	251.7	\$771.70	19
Golden Harvest G1W66-3122	22.4%	225.8	-1.6	245.7	\$753.29	21
Golden Harvest G10T63-3122	20.8%	215.1	-12.3	235.0	\$729.23	26
Tester - Dekalb DKC64-34	22.4%	227.4				
Becks 6489SX	20.5%	240.5	13.1	260.4	\$808.21	11
Becks 6368SX	20.8%	236.3	8.9	256.2	\$795.00	13
Becks 6274SX	19.1%	244.6	18.1	265.4	\$830.87	5
Becks 6282AM	20.8%	243.6	17.1	264.4	\$820.44	9
Tester - Dekalb DKC64-34	20.4%%	226.5				
Pioneer 0574AMXT	19.1%	249.0	22.5	269.8	\$844.65	4
Pioneer 1197AMXT	19.3%	277.5	51.0	298.3	\$933.77	1
Pioneer 1366AMXT	19.6%	202.1	-53.2	194.1	\$607.48	40
LG 5606STX	19.3%	229.9	-25.4	221.9	\$694.61	31
Tester - Dekalb DKC64-34	19.8%	255.3				
LG 62CO2STX	19.9%	221.6	-33.7	213.6	\$668.40	35
LG 5650STX	20.2%	270.5	15.2	262.5	\$814.91	10
Nu-Ag 712	19.9%	258.5	9.7	257.0	\$804.21	12
Nu-Ag 513	20.3%	240.6	-8.2	239.1	\$742.21	12
Tester - Dekalb DKC64-34	19.6%	248.8				
FS 57ZX1	17.4%	246.4	-2.4	244.9	\$778.82	16
FS 62ZX1	18.2%	281.0	32.2	279.5	\$882.04	2
FS 64SX1	20.3%	237.3	-39.7	207.6	\$644.43	36
Wyffels 8268	20.3%	281.5	4.5	251.8	\$781.63	14
Tester - Dekalb DKC64-34	19.1%	277.0				
Wyffels 7578	19.6%	252.1	-24.9	222.4	\$696.06	30
Wyffels 7696	20.0%	233.5	-43.5	203.8	\$637.70	37
Roeschley 10-36SS	20.6%	261.0	25.8	273.1	\$847.57	3
Roeschley 12-70SS	19.4%	252.5	17.3	264.6	\$828.23	6











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Dekalb DKC64-34	19.8%	235.2				
Roeschley 14-14SS	19.5%	223.6	-11.6	235.7	\$737.72	24
Titan Pro 74-12SS	20.0%	235.4	0.2	247.5	\$774.43	17
DeKalb 62-52	19.2%	215.0	-20.0	227.3	\$711.56	29
DeKalb 63-21	18.6%	234.7	-0.3	247.0	\$779.34	15
Tester - Dekalb DKC64-34	20.5%	235.0				
AgriGold 641-78STX	20.6%	226.5	-8.5	238.8	\$741.12	23
AgriGold 642-59STX	19.8%	216.4	-18.6	228.7	\$715.70	27
AgriGold 6579STX	21.0%	227.0	-43.7	203.6	\$631.69	39
AgriGold 6572STX	20.4%	245.1	-25.6	221.7	\$688.14	34
Tester - Dekalb DKC64-34	19.5%	270.7				
Federal Hybrids 6280SS	19.7%	251.0	-19.7	227.6	\$712.29	28
Federal Hybrids 6490SS	19.0%	242.0	-28.7	218.6	\$689.61	33
Federal Hybrids 6680SS	19.6%	251.1	-5.9	241.4	\$755.53	20
DeKalb 60-87	18.6%	243.4	-13.6	233.7	\$737.37	25
Tester - Dekalb DKC64-34	18.3%	257.0				
DeKalb 65-94	18.0%	268.6	11.6	258.9	\$823.18	8
DeKalb 56-45	17.9%	240.8	-29.0	218.3	\$694.11	32
Titan Pro 82-09 2P	18.7%	236.0	-46.6	200.7	\$633.22	38
Tester - Dekalb DKC64-34	19.5%	282.6				
Dekalb DKC64-34 Averages	19.9%	247.3		247.3	\$773.88	18
Tester Maximum	22.4%	282.60				
Tester Minimum	18.3%	204.80				
Tester Variance	4.1%	77.8				
Plot Average	20.1%	240.1				

Hybrid	Trait	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Federal Hybrids 6680SS	116	19.7%	275.0	7.2	274.2	\$858.85	1
Wyffels 7696	113	18.0%	271.5	0.7	267.7	\$847.73	2
DeKalb 66-74	116	18.8%	269.9	1.9	268.9	\$847.70	3
Tester-Dekalb DKC64-34	114	18.2%	267.0		267.0	\$844.43	4
AgriGold 6572STX	114	18.8%	266.1	0.2	267.1	\$842.34	5
Becks 6368SX	113	17.4%	257.4	-3.8	263.2	\$838.18	6
DeKalb 62-52	112	17.5%	263.2	-4.1	262.8	\$835.62	7
Golden Harvest G15L32- 3000GT	115	18.5%	251.0	-2.9	264.0	\$832.78	8
Federal Hybrids 6280SS	112	18.3%	262.6	-3.3	263.6	\$831.94	9
Titan Pro 74-12SS	112	18.2%	267.7	-4.6	262.3	\$831.33	10
LG 5650STX	115	18.1%	262.0	-5.1	261.9	\$830.28	11
AgriGold 642-59STX	112	18.0%	261.2	-6.2	260.8	\$826.90	12
FS 62ZX1	112	17.4%	260.8	-7.4	259.60	\$826.45	13
Becks 6489SX	114	17.8%	254.3	-6.9	260.1	\$825.34	14
FS 64SX1	114	18.1%	263.5	-7.2	259.7	\$822.46	15
AgriGold 641-78STX	111	17.8%	259.7	-7.7	259.3	\$822.36	16
AgriGold 6579STX	114	18.7%	259.7	-6.2	260.8	\$822.12	17
Nu-Ag 712	112	17.6%	259.6	-8.6	258.3	\$821.83	18
LG 62CO2STX	112	18.3%	259.0	-8.2	258.8	\$818.09	19
Becks 6274SX	112	17.5%	262.6	-11.3	255.7	\$814.07	20
Wyffels 8268	116	18.7%	262.3	-8.5	258.5	\$813.78	21

continued on next page »

Wealth Management Services

Expertise

Our Wealth Advisors have many years of experience in wealth management and trust administration. Our solutions are built around a goal-based financial plan and include ongoing consultation, unbiased investment management, personal trust administration, and wealth transfer assistance. Our team will work to deliver a comprehensive solution that helps you achieve your goals.

Professional Objectivity

As corporate fiduciaries, we are held to the highest standard of care and strictest standards of behavior. You can be assured that our unbiased investment management is driven by a strong fundamental philosophy and process, not emotions.

Our local team of professional and friendly advisors sets us apart from the rest. We have been serving the needs of our communities for decades - offering valuable services you can rely on.

+/-**Adjusted** Gross \$ **Actual Hybrid** Moisture Rank Trait Yield **Tester** Yield - Drying LG 5606STX 255.4 255.2 111 17.2% -11.8 \$813.56 22 DeKalb 65-94 115 -9.3 18.7% 258.5 257.7 \$812.64 23 Nu-Ag 513 113 18.2% 255.7 -12.5 254.4 \$806.23 24 Wyffels 7578 113 18.0% 258.1 -12.7 254.3 \$806.11 25 DeKalb 60-87 110 17.7% 254.9 -12.9 254.1 \$805.55 26 Roeschley 10-36SS 110 17.6% 258.9 -13.5 253.4 \$804.51 27 252.0 -14.0 28 Federal Hybrids 6490SS 114 18.4% 253.0 \$799.35 DeKalb 63-21 113 251.1 -16.3 250.6 17.6% \$797.74 29 Pioneer 1197AMXT 111 17.2% 256.8 -17.2 249.8 \$796.36 30 Roeschley 14-14SS 114 18.4% 257.2 -15.2 251.8 \$794.70 31 112 18.3% 256.5 -15.9 251.1 \$794.18 32 Roeschley 12-70SS Becks 6282AM 112 -20.7 \$782.35 33 17.7% 253.2 246.3 Golden Harvest G18D87-20.0% -17.2 249.8 \$779.50 118 236.7 34 3111 Titan Pro 82-09 2P 109 17.7% 247.1 -21.1245.8 \$779.45 35 Golden Harvest G10T63-110 18.1% 240.3 -20.9 246.1 \$778.91 36 3122 Golden Harvest G12W66-37 112 17.5% 233.7 -27.5 239.5 \$761.27 3122 Pioneer 1366AMXT 113 17.3% 239.1 -28.1 238.9 \$760.53 38 FS 57ZX1 107 16.4% 238.4 -29.8 237.2 39 \$760.09 Pioneer 0574AMXT 105 227.4 16.0% -46.6 220.4 \$708.81 40

Personal Touch

At Heartland Bank, our first goal is to get to know you and your unique situation. We will design a customized program that meets your goals and makes life a little less complicated. We offer assistance to build, maintain, diversify, protect, or transfer your family's financial assets.

We are professionals you can count on, call any time, and meet with on an individual basis. Being your financial advisor is important to us, and our goal is to build a strong relationship with every client.

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Planting date: May 8, 2018 Planting population: 180,000 Harvest date: October 18, 2018

Row Width: 20 **Previous Crop: Corn** Herbicide: Boundary, Flexstar GT Fungicide: Headline, Toledo

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 36x6	11.7%	75.5				
FS 35x80	12.0%	79.8	4.3	79.5	\$675.33	9
FS 32x80	11.9%	68.5	0.1	75.3	\$639.63	16
Tester - Asgrow 36x6	11.8%	68.4				
NK2788	11.4%	76.2	7.8	83.0	\$705.08	2
NK 3982	11.8%	75.8	4.4	79.6	\$676.28	8
Tester - Asgrow 36x6	11.5%	71.4				
AgriGold 2900	11.9%	76.7	5.3	80.5	\$683.83	4
AgriGold 3440	11.7%	76.9	4.9	80.1	\$680.43	6
Tester - Asgrow 36x6	11.5%	72.0				
Beck's 2899	11.9%	75.1	3.1	78.3	\$665.13	11
Beck's 3091	12.0%	77.1	-2.8	72.4	\$614.98	20
Tester - Asgrow 36x6	11.7%	79.9				
Pioneer 31A22X	11.7%	84.5	4.5	79.8	\$677.88	7
Asgrow 39x7	11.8%	75.3	5.7	80.9	\$687.23	3
Tester - Asgrow 36x6	11.4%	69.6				
Asgrow 34x9	11.6%	78.6	8.4	83.6	\$710.18	1
Tester - Asgrow 36x6	11.6%	70.8				
Tester - Asgrow 36x6	11.7%	75.3				
FS 39x70	11.8%	75.7	0.4	75.6	\$642.18	14
FS 37x70	12.3%	81.7	0.4	75.6	\$642.18	14
Tester - Asgrow 36x6	12.1%	81.3				
NK 3088	11.7%	73.2	-8.1	67.1	\$569.93	24
NK 3546	11.6%	73.7	-3.6	71.6	\$608.18	21











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 36x6	11.7%	77.3				
LG 3411	11.7%	72.6	-4.7	70.5	\$598.83	23
LG 3777	11.8%	77.9	-1.1	74.1	\$629.43	18
Tester - Asgrow 36x6	11.8%	79.0				
LG 3550	11.7%	80.9	1.9	77.1	\$654.93	13
Beck's 3559	11.8%	83.0	3.8	79.0	\$671.08	10
Tester - Asgrow 36x6	11.8%	79.2				
Pioneer 40A47	11.8%	77.3	-1.9	73.3	\$622.63	19
Pioneer 38A98X	11.5%	81.1	5.2	80.4	\$682.98	5
Tester - Asgrow 36x6	11.8%	75.9				
Asgrow 32x8	11.5%	71.3	-4.6	70.6	\$599.68	22
Asgrow 30x9	11.7%	78.8	2.3	77.5	\$658.33	12
Tester - Asgrow 36x6	11.7%	76.5				
Tester - Asgrow 36x6 Average	11.7%	75.2		75.2	\$638.78	17
Tester Maximum	12.1%	81.30				
Tester Minimum	11.4%	68.40				
Tester Variance	0.7%	12.90				
Plot Average	11.7%	76.32				

Planting date: May 8, 2018 Planting population: 140,000 Harvest date: October 24, 2018

Previous Crop: Corn Row width: 30

Herbicide: Ledger, Roundup, Xtend Fungicide: Gold Rush Insecticide: Bifenture EC

Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 36x6	12.2%	90.3				
Tester - Asgrow 36x6 FS 39x70	12.5%	81.3	-9.0	76.8	\$653.16	19
FS 37x70	12.7%	81.0	-9.3	76.5	\$650.61	20
FS 35x80	13.2%	80.2	-10.7	75.1	\$638.71	21
FS 37x70 FS 35x80 FS 32x80 <i>Tester - Asgrow 36x6</i>	12.6%	77.1	-13.8	72.0	\$612.36	23
Tester - Asgrow 36x6	12.8%	90.9				
NK2788	12.9%	75.9	-15.0	70.8	\$602.16	24
NK 3088	12,9%	79.8	-11.1	74.7	\$635.31	22
NK 3546	12.6%	82.6	1.9	87.7	\$745.81	3
NK 3982	12.5%	79.6	-1.1	84.7	\$720.31	8
Tester - Asgrow 36x6	12.6%	80.7				
AgriGold 2900	12.5%	81.0	0.3	86.1	\$732.21	5
AgriGold 3440	12.2%	81.9	1.2	87.0	\$739.86	4
LG 3411	12.7%	82.9	-1.5	84.3	\$716.91	9
LG 3777	12.8%	88.2	3.8	89.6	\$761.96	1
Tester - Asgrow 36x6	12.8%	84.4				
LG 3550	12.6%	86.8	2.4	88.2	\$750.06	2
Beck's 2899	12.8%	81.7	-2.7	83.1	\$706.71	12
Beck's 3091	12.7%	80.0	-3.1	82.7	\$703.31	13
Beck's 3559	12.7%	82.9	-0.2	85.6	\$727.96	7













Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank	1
Tester - Asgrow 36x6	12.8%	83.1					2
Pioneer 40A47	12.6%	81.1	-2.0	83.8	\$712.66	10	2
Pioneer 38A98X	12.7%	82.4	-2.1	83.7	\$711.81	11	7
Pioneer 31A22X	12.6%	79.0	-6.9	78.9	\$671.01	16	2
Tester - Asgrow 36x6	12.7%	85.9					2
Asgrow 39x7	12.6%	80.6	-5.3	80.5	\$684.61	15	2
Asgrow 34x9	12.2%	77.2	-8.7	77.1	\$655.71	18	Company
Asgrow 32x8	12.1%	79.3	-3.9	81.9	\$696.51	14	7
Asgrow 30x9	11.8%	76.0	-7.2	78.6	\$668.46	17	
Tester - Asgrow 36x6	12.2%	83.2					
Tester - Asgrow 36x6 Average	12.6%	85.8		85.8	\$729.66	6	
Tester Maximum	12.8%	90.9					
Tester Minimum	12.2%	80.7					
Tester Variance	0.6%	10.2					
Plot Average	12.6%	81.9					

Planting date: May 14, 2018 Planting population: 140,000 Harvest date: October 25, 2018

Row width: 30 **Previous Crop: Corn** Herbicide: Prefix, Touchdown, Fusilade, Synchrony

Fungicide: Quilt Insecticide: Endigo

*NOTE: Non-GMO and Liberty varieties are not included

in Soybean Summary.

Hybrid Tester - Asgrow 36x6 FS 39x70 FS 37x70 FS 35x80 FS 32x80 Tester - Asgrow 36x6	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 36x6	11.2%	68.6				
FS 39x70	11.5%	63.9	-4.7	66.2	\$562.61	22
FS 37x70	11.4%	62.9	-5.7	65.2	\$554.11	23
FS 35x80	11.6%	69.5	-1.8	69.1	\$587.26	11
FS 32x80	13.5%	63.0	-8.3	62.6	\$532.01	28
Tester - Asgrow 36x6	11.5%	71.3				
NK2788	12.1%	56.9	-14.4	56.5	\$480.16	31
NK 3088	11.9%	67.9	-3.4	67.5	\$573.66	17
NK 3546	11.8%	63.4	-4.3	66.6	\$566.01	20
NK 3982	11.8%	61.2	-6.5	64.4	\$547.31	25
Tester - Asgrow 36x6	11.5%	67.7				
AgriGold 2900	11.6%	65.7	-2.0	68.9	\$585.56	12
AgriGold 3440	11.5%	68.3	0.6	71.5	\$607.66	3
LG 3411	11.8%	66.4	-0.9	70.0	\$594.91	7
LG 3777	11.9%	66.8	-0.5	70.4	\$598.31	6
Tester - Asgrow 36x6	11.7%	67.3				
LG 3550	11.6%	68.5	1.2	72.1	\$612.76	2
Beck's 2899	11.9%	65.7	-1.6	69.3	\$588.96	10
Beck's 3091	11.5%	64.7	-2.5	68.4	\$581.31	14
Beck's 3559	12.0%	67.3	0.1	71.0	\$603.41	4
Tester - Asgrow 36x6	11.8%	67.2				
Pioneer 40A47	11.6%	63.3	-3.9	67.0	\$569.41	18
Pioneer 38A98X	12.2%	63.0	-4.2	66.7	\$566.85	19
Pioneer 31A22X	12.1%	62.6	-8.2	62.7	\$532.86	27
Pioneer 29A25X	11.9%	62.0	-8.8	62.1	\$527.76	29











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 36x6	11.7%	70.8				
Asgrow 39x7	11.7%	65.1	-5.7	65.2	\$554.11	23
Asgrow 34x9	11.5%	69.4	-1.4	69.5	\$590.66	9
Asgrow 32x8	11.6%	67.1	-4.5	66.4	\$564.31	21
Asgrow 30x9	11.9%	70.3	-1.3	69.6	\$591.51	8
Tester - Asgrow 36x6	11.7%	71.6				
Pioneer 35A41	11.6%	68.7	-2.9	68.0	\$577.91	16
Beck's 366L4	11.6%	75.0	3.4	74.3	\$631.46	1
Beck's 296L4	12.0%	69.2	-7.1	63.8	\$542.21	26
Beck's 338L4	11.7%	60.8	-15.5	55.4	\$470.81	32
Tester - Asgrow 36x6	11.4%	76.3				
Stine 36LE32	11.5%	74.0	-2.3	68.6	\$583.01	13
Stine 36H02	11.4%	66.5	-9.8	61.1	\$519.25	30
Pioneer 33T60	11.4%	73.5	-2.5	68.4	\$581.31	14
Tester - Asgrow 36x6	11.7%	76.0				
Tester - Asgrow 36x6 Average	11.6%	70.9		70.9	\$602.56	5
Tester Maximum	11.8%	76.3				
Tester Minimum	11.2%	67.2				
Tester Variance	0.5%	9.1				
Plot Average	11.7%	67.2				

SOYBEAN VARIETY PLOT

LEAF RIVER

Planting date: May 29, 2018 Planting population: 180,000 Harvest date: October 23, 2018

Row Width: 7.5

Previous Crop: Corn Herbicide: Roundup

*NOTE: Plot not included in Soybean Summary

due to different lineup.

Company	Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Trust	Tester - Asgrow 36x6	12.2%	59.9				
and Ti	FS 35x80	11.8%	63.7	3.8	62.7	\$532.81	5
Bank a	FS 32x80	11.0%	66.7	6.8	65.7	\$558.31	1
d Ba	NK2788	10.5%	70.1	5.4	64.3	\$546.41	3
Heartland	NK 3088	10.8%	66.9	2.2	61.1	\$519.21	7
	Tester - Asgrow 32x8	12.0%	64.7				
2018	NK 3546	15.6%	63.1	-1.6	57.3	\$486.91	14
© 2	AgriGold 2900	10.7%	62.3	-2.4	56.5	\$480.11	17
	AgriGold 3440	11.2%	62.5	0.9	59.8	\$508.16	9
	LG 3411	12.2%	61.0	-0.6	58.3	\$495.41	13
	Tester - Asgrow 32x8	12.2%	61.6				
	LG 3550	11.1%	67.2	5.6	64.5	\$548.11	2
	Beck's 2899	10.5%	56.0	-5.6	53.3	\$452.91	20
	Beck's 3091	10.5%	54.2	-1.8	57.1	\$485.21	15
	Beck's 3559	10.3%	59.7	3.7	62.6	\$531.96	6



Plot Average









Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 36x6	12.0%	56.0				
Pioneer 31A22X	10.7%	55.8	-0.2	58.7	\$498.81	12
Pioneer 9A25X	11.4%	60.0	4.0	62.9	\$534.51	4
Pioneer 4A80X	10.3%	55.0	0.6	59.5	\$505.61	10
Asgrow 34x9	11.1%	56.1	1.7	60.6	\$514.96	8
Tester - Asgrow 36x6	12.6%	54.4				
Asgrow 39x7	11.5%	52.3	-2.1	56.8	\$482.66	16
Asgrow 32x8	10.4%	51.3	-3.1	55.8	\$474.16	18
Asgrow 30x9	10.4%	50.2	-6.5	52.4	\$445.26	21
NK 2537X	10.3%	51.4	-5.3	53.6	\$455.46	19
Tester - Asgrow 36x6	13.3%	56.7				
Tester - Asgrow 32x8 Average	12.4%	58.9		58.9	\$500.51	11
Tester Maximum	13.3%	64.7				
Tester Minimum	12.0%	54.4				
Tester Variance	0.0%	10.3				

59.2

11.4%

Planting date: May 11, 2018 Planting population: 140,000 Harvest date: October 25, 2018 Previous Crop: Corn Herbicide: Roundup

Row Width: 15

Heartland Bank and Trust Company	Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
ust (Tester - Asgrow 36x6	11.1%	62.6				
nd T	FS 39x70	11.3%	67.4	4.8	70.1	\$596.09	8
nk a	FS 37x70	11.3%	67.5	4.9	70.2	\$596.94	7
d Ba	FS 35x80	11.5%	71.0	7.3	72.6	\$617.34	6
tlan	FS 32x80	11.0%	71.5	7.8	73.1	\$621.59	1
Неа	Tester - Asgrow 32x8	11.3%	3.7				
2018	NK2788	11.1%	71.4	7.7	73.0	\$620.74	2
0 2	NK 3088	11.3%	67.5	3.8	69.1	\$587.59	10
	NK 3546	10.8%	67.9	3.8	69.1	\$587.59	9
	NK 3982	10.8%	60.4	-3.7	61.6	\$523.84	23
	Tester - Asgrow 32x8	10.9%	4.1				
	AgriGold 2900	11.1%	67.7	3.6	68.9	\$585.89	13
	AgriGold 3440	10.8%	71.7	7.6	72.9	\$619.89	3
	LG 3411	11.0%	67.7	3.8	69.1	\$587.59	10
	LG 3777	11.1%	71.4	7.5	72.8	\$619.04	4
	Tester - Asgrow 32x8	11.1%	63.9				
	LG 3550	11.3%	67.5	3.6	68.9	\$585.89	13
	Beck's 2899	11.2%	71.3	7.4	72.7	\$618.19	5
	Beck's 3091	10.8%	67.9	0.3	65.6	\$557.84	18
	Beck's 3559	11.3%	63.7	-3.9	61.4	\$522.14	24











Hybrid	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
Tester - Asgrow 36x6	11.1%	67.6				
Pioneer 40A47	11.2%	67.5	-0.1	65.2	\$544.44	20
Pioneer 38A98X	11.1%	71.4	3.7	69.0	\$586.74	12
Pioneer 31A22X	11.3%	67.5	-0.3	65.0	\$552.74	22
Tester - Asgrow 36x6	10.9%	67.8				
Asgrow 39x7	11.1%	67.6	-0.2	65.1	\$553.59	21
Asgrow 34x9	11.2%	71.3	3.5	68.8	\$585.04	16
Asgrow 32x8	11.1%	67.6	3.6	68.9	\$585.89	15
Asgrow 30x9	11.2%	66.9	2.9	68.2	\$579.94	17
Tester - Asgrow 36x6	11.0%	64.0				
Tester - Asgrow 32x8 Average	11.1%	65.3		65.3	\$555.29	19
Tester Maximum	11.3%	67.8				
Tester Minimum	10.9%	62.6				
Tester Variance	0.4%	5.2				
Plot Average	11.1%	67.6				

Hybrid	Maturity	Moisture	Actual Yield	+/- Tester	Adjusted Yield	Gross \$ - Drying	Rank
AgriGold 3440	3.4	11.6%	74.70	3.58	77.88	\$661.96	1
LG 3777	3.7	11.9%	76.08	2.43	76.73	\$652.18	2
LG 3550	3.5	11.8%	75.93	2.28	76.58	\$650.91	3
AgriGold 2900	2.9	11.8%	72.78	1.80	76.10	\$646.87	4
Asgrow 34x9	3.4	11.6%	73.73	1.68	75.98	\$645.81	5
Beck's 2899	2.8	12.0%	73.45	1.55	75.85	\$644.75	6
Pioneer 38A98X	3.8	11.9%	74.48	0.65	74.95	\$637.10	7
Tester - Asgrow 36x6	3.6	11.7%	74.30		74.30	\$631.57	8
Beck's 3559	3.5	12.0%	74.23	-0.05	74.25	\$631.15	9
FS 35x80	3.5	12.1%	75.13	-0.23	74.08	\$629.66	10
NK 3546	3.5	11.7%	71.90	-0.55	73.75	\$626.90	11
Asgrow 30x9	3.0	11.7%	74.08	0.50	73.52	\$624.92	12
LG 3411	3.4	11.8%	72.40	-0.82	73.48	\$624.56	13
Asgrow 39x7	3.9	11.8%	72.20	-1.33	72.98	\$620.31	14
NK 3982	3.9	11.7%	69.25	-1.73	72.58	\$616.91	15
Pioneer 40A47	4.0	11.8%	72.30	-1.98	72.33	\$614.78	16
Beck's 3091	3.0	11.8%	72.43	-2.03	72.28	\$614.36	17
FS 39x70	3.9	11.8%	72.08	-2.13	72.18	\$613.51	18
FS 37x70	3.7	11.9%	73.28	-2.43	71.88	\$610.96	19
Pioneer 31A22X	3.1	11.9%	73.40	-2.70	71.60	\$608.62	20
Asgrow 32x8	3.2	11.5%	70.33	-3.35	70.95	\$603.10	21
NK 2788	2.7	11.9%	70.10	-3.48	70.83	\$602.03	22
FS 32X80	3.2	12.3%	70.03	-3.55	70.75	\$601.40	23
NK 3088	3.0	12.0%	72.10	-4.70	69.60	\$591.62	24

Leaf River plot data was not included in the overall summary due to a slightly different lineup. Non-GMO and Liberty varieties in Funks Grove plot are not included in overall summary.

We would like to recognize and extend our gratitude to those who contributed to the success of our 2018 yield plots. We also extend a thank you to the seed companies included within this report as well as the research plot operators and the weigh wagon providers listed below.

Plot Co-Operators

Holder: Chet, Dan, and David Eyer

Chenoa: Brian Schaumburg

Clinton: Rod Wilson and Brad Beutke Clinton SB: Rich and Steve Tuggle Funks Grove: Larry Heck, Jennifer Jacobs

Hudson: Arin Ziebarth Leaf River: Bob Borneman

McLean: George and Jim Van Hoorn

Normal: Mike Mouser

Secor: Dan and Nathan Bradle

Sycamore: Steve Ward Princeton: Jeremy Mount

Weigh Wagons

Beck's Hybrids: Timothy Hartman Syngenta: Jess Roeder, Steve Lawless

DeKalb/Asgrow: Brad Pilcher, Will Mullenix Kyle Wettstein, Rush Olson

Nutrient Ag Solutions: Craig Bush

Plot Seed Handling and Planting Assistance: GMS Laboratories, Inc., Cropsey, IL

Locations Plot

	Coi	rn		
Location	Operator	Township	Section	County
Chenoa	Brian Schaumburg	Yates	29	McLean
Heyworth	Nathan and Andy Whited	Randolph	12	McLean
Holder	Chet, Dan, and David Eyer	Blue Mound	31	McLean
Hudson	Arin Ziebarth	Hudson	10	McLean
McLean	George and Jim Van Hoorn	Mount Hope	9	McLean
Secor	Dan and Nathan Bradle	Palestine	12	Woodford
Sycamore	Steve Ward	Cortland	1	DeKalb

Soybeans						
Location	Operator	Township	Section	County		
Chenoa	Brian Schaumburg	Yates	29	McLean		
Clinton	Rich and Steve Tuggle	Creek	28	DeWitt		
Funks Grove	Larry Heck and Jennifer Jacobs	Funks Grove	6	McLean		
Leaf River	Bob Borneman	Leaf River	34	Ogle		
Normal	Mike Mouser	Normal	13	McLean		

Demand for productive Midwest cropland remains strong.

Most current farmland buyers are farmers and landowners; few are 1031 exchange buyers. Investors are holding farmland for its steady income returns, capital preservation potential, and appreciation. Farm prices have continued to soften from previous highs due to lower grain prices.

Fewer farm properties are being offered for sale. While some reluctant land owners contemplate bleak options to invest the farm sale proceeds, others are concerned about potential changes in tax legislation that could affect sale proceeds. We currently have investors looking for 40 acres or larger tracts. If you or someone you know is thinking about buying or selling farmland, please give us a call to discuss how we may be of help on your individual farmland situation.*

DATE	PRICE/ACRE	ACREAGE	COUNTY	LOCATION
	\$11,000	80	DeWitt	Farmer City
	\$7,061	163.2	Kankakee	Grant Park
MARCH	\$11,752	40.6	McLean	Stanford
2018	\$7,000	100	Iroquois	Wellington
	\$10,500	72	Woodford	Washburn
	\$7,747	56.5	Edgar	Vermilion
	\$8,469	159.4	Livingston	Flanagan
	\$10,200	236.2	Logan	New Holland
APRIL	\$9,762	644.1	McLean	Bloomington
2018	\$9,387	66.2	Sangamon	New Berlin
	\$8,502	153.2	Tazewell	Spring Lake
	\$8,650	40	Woodford	Panola
	\$7,999	155.9	Ford	Roberts
	\$9,401	117.6	LaSalle	Streator
	\$11,200	240	Piatt	Cerro Gordo
MAY 2018	\$10,000	81.8	Bureau	Bureau
2016	\$12,505	83.5	Champaign	Tolono
	\$8,600	120	Edgar	Paris
	\$11,200	47.7	Livingston	Long Point

Sale information is believed to be accurate but no warranty is expressed or implied for the information contained herein. Reader/User of the information should verify sales for accuracy. Heartland Bank and Trust Company assumes no liability for any errors or omissions.

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These market area sales are provided as a convenience and courtesy for people who receive the Plot Booklet and not necessarily sales made by or procured by Heartland Bank Ag Services. The purpose of listing these sales is to give one a glimpse of the current agricultural real estate market.

DATE	PRICE/ACRE	ACREAGE	COUNTY	LOCATION
	\$9,916	59.8	DeWitt	DeWitt
	\$9,211	77.9	LaSalle	Lostant
	\$11,982	69.8	Logan	Broadwell
	\$10,900	100	McLean	Yuton
JUNE	\$11,000	40	Piatt	Hammond
2018	\$9,153	50.8	Tazewell	Green Valley
	\$11,001	95.2	Sangamon	Illiopolis
	\$5,849	311.5	Vermilion	Potomac
	\$9,436	40.8	Menard	Tallula
	\$11,000	38.3	McDonough	New Philadelphia
	\$9,030	100	McLean	Bloomington
	\$9,906	82.9	Marshall	Camp Grove
	\$9,500	78	McLean	Bellflower
JULY 2018	\$8,700	238.6	Ford	Kempton
2010	\$9,640	80	DeKalb	Waterman
	\$9,090	38.5	Vermilion	Danville
	\$9,255	401.9	Ogle	Monroe City
	\$12,000	80	Champaign	Raymond
	\$9,100	60	Coles	Hutton
	\$8,100	91	DeWitt	Barnett
AUGUST	\$10,850	194	Douglas	Murdock
2018	\$7,050	156	Ford	Mona
	\$10,600	92	Logan	Orvil
	\$10,600	60	McLean	Lexington
	\$12,000	80	Tazewell	Washington

Sale information is believed to be accurate but no warranty is expressed or implied for the information contained herein. Reader/User of the information should verify sales for accuracy. Heartland Bank and Trust Company assumes no liability for any errors or omissions.

*Heartland Bank and Trust Company is a Licensed Real Estate Broker Corporation, 200 W. College Ave., Normal, IL 61761.

These market area sales are provided as a convenience and courtesy for people who receive the Plot Booklet and not necessarily sales made by or procured by Heartland Bank Ag Services. The purpose of listing these sales is to give one a glimpse of the current agricultural real estate market.

Stine Seed - 309-338-2649 33833 E 1700 N Rd., Colfax, IL 61728 Brad Ramp, brad.ramp@yahoo.com

Pioneer Hi-Bred - 309-660-8310

Roeschley Hybrids - 815-848-5998

Hal Hoelzer, halhoelzer@yahoo.com

29502 East 850 North, Ellsworth, IL 61737

Brian Anderson, brian.anderson@pioneer.com

8222 E 1500 N Rd., Graymont, IL 61743

Syngenta/Golden Harvest - 309-361-0091 333 County Rd. 2000 N, Minonk, IL 61760 Terry Pille, terry.pille@syngenta.com

Titan Pro - 515-571-9446 Geneseo, IL Justin Meints, justin.meints@titanprosci.com

Wyffels Hybrids - 309-838-4138 3511 N. 2200 E. Rd., LeRoy, IL 61752 Stan Tarr, starr@wyffels.com

Blake Wulf, blake@federalhybrids.com **Growmark / FS -** 309-824-3742

AgriGold Hybrids - 309-825-6740

TJ Weber, tj.weber@agrigold.com

Beck's Hybrids - 309-319-8680

Federal Hybrids - 319-572-8206

212 Prairie Ridge Dr., Lexington, IL 61753

3501 Baldocchi Dr., Bloomington, IL 61704

Chad Kalaher, chad.kalaher@beckshybrids.com

 301 CR 2800 E. Rutland, IL 61358 Samantha Dunphy, sdunphy@growmark.com

LG Seeds - 815-238-2187 PO Box 25, Pearl City, IL 61062 Paul Handsaker, paul.handsaker@lgseeds.com

Monsanto-Asgrow/Dekalb - 217-372-5201 1330 E. 1300N, Roberts, IL 60962 Brad Pilcher, brad.pilcher@monsanto.com

Nu Ag Seeds - 309-530-7006 6 Gregory Ln., Lexington, IL 61753 Judd Stover, judd@nuagseeds.com

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Marty Thornton, AFM

Senior Vice President, Bloomington-Normal



- Over 35 years of experienceMasters, University of Illinois
- Licensed farmland real estate broker
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Areas of Expertise:

- Farmland management
- Farm leasing alternatives
- Buying and selling farmland
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Warren Basting, AFM

Vice President, Bloomington-Normal



- Over 25 years of experience
- University of Illinois & MBA from Northern Illinois University
- Licensed farmland real estate broker
- Licensed property/casualty insurance salesperson

Areas of Expertise:

- Cash flow analysis and capital project budgeting
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- Farmland management
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Tim Woods

Vice President, Bloomington-Normal



- 20 years of experience
- Lincoln Christian University
- Licensed real estate salesperson Licensed property/casualty insurance
- salesperson • Federal Crop Insurance Agent

Areas of Expertise:

- Department administration
- Accounting and income reporting
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Matt Wyss, AFM

Vice President, Bloomington-Normal



- University of Illinois
- Grain and livestock farm background
- Licensed property/casualty insurance salesperson
- Licensed Real Estate Trainee Appraiser

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- Farm property management
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- Over 25 years of experience Southern Illinois University
- FBFM experience

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Jacob Schlipf, AFM

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- Licensed property/casualty insurance salesperson
- Areas of Expertise: • Farmland management

Grain farm background

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- Economic analysis
- Crop scouting and pest management

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Larry Heacock

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- University of Illinois
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Tom Kahle, AFM

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Lisa Anderson

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- Over 30 years of experience
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- Ag education and community involvement
- Email: landerson@hbtbank.com
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- 15 years of ag banking experience
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- Email: dfetzer@hbtbank.com
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