

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ALABAMA (01)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>COVINGTON COUNTY (039), AL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	150	0	0	1	150	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	150	0	0	1	150	0	0
STATE TOTAL	0	0	1	150	0	0	1	150	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>EL PASO COUNTY (041), CO</b>										
<b>MSA 17820</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	350	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	350	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	350	0	0	0	0
STATE TOTAL	0	0	0	0	1	350	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>COLLIER COUNTY (021), FL</b>										
<b>MSA 34940</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	2	400	0	0	2	400	0	0
Middle Income	1	100	0	0	1	300	1	300	0	0
Upper Income	0	0	4	850	1	400	2	500	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	6	1,250	2	700	5	1,200	0	0
<b>HILLSBOROUGH COUNTY (057), FL</b>										
<b>MSA 45300</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	210	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	210	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>LEE COUNTY (071), FL</b>										
<b>MSA 15980</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	1	65	0	0	1	475	1	475	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	500	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	65	0	0	2	975	1	475	0	0
<b>MONROE COUNTY (087), FL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	145	0	0	1	145	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	145	0	0	1	145	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>PASCO COUNTY (101), FL</b>										
<b>MSA 45300</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	98	0	0	0	0	1	98	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	98	0	0	0	0	1	98	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>VOLUSIA COUNTY (127), FL</b>										
<b>MSA 19660</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	203	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	203	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	263	9	1,808	4	1,675	8	1,918	0	0
STATE TOTAL	3	263	9	1,808	4	1,675	8	1,918	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>BOND COUNTY (005), IL</b>										
<b>MSA 41180</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	44	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	44	0	0	0	0	0	0	0	0
<b>BUREAU COUNTY (011), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0007</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	47	1,985	6	756	3	1,718	40	2,029	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	47	1,985	6	756	3	1,718	40	2,029	0	0
<b>CHAMPAIGN COUNTY (019), IL</b>										
<b>MSA 16580</b>										
<b>Inside AA 0002</b>										
Low Income	0	0	3	500	0	0	2	350	0	0
Moderate Income	1	75	0	0	1	427	1	427	0	0
Middle Income	6	251	5	1,200	2	1,575	10	1,926	0	0
Upper Income	19	775	4	920	9	5,690	20	3,265	0	0
Income Not Known	1	61	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	27	1,162	12	2,620	12	7,692	33	5,968	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>COLES COUNTY (029), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	500	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
<b>COOK COUNTY (031), IL</b>										
<b>MSA 16984</b>										
<b>Inside AA 0003</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	1	105	2	1,319	1	569	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	1	500	0	0	0	0
Median Family Income 60-70%	3	255	1	154	3	1,801	2	155	0	0
Median Family Income 70-80%	1	50	2	422	5	2,229	4	884	0	0
Median Family Income 80-90%	2	100	0	0	3	1,838	2	852	0	0
Median Family Income 90-100%	3	181	1	112	1	860	4	293	0	0
Median Family Income 100-110%	1	25	1	250	3	1,857	2	275	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	5	206	7	1,252	17	11,969	13	5,444	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	15	817	13	2,295	35	22,373	28	8,472	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>DEKALB COUNTY (037), IL</b>										
<b>MSA 20994</b>										
<b>Inside AA 0004</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	6	178	1	120	2	1,247	5	215	0	0
Middle Income	19	496	2	350	3	1,360	19	1,640	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	25	674	3	470	5	2,607	24	1,855	0	0
<b>DE WITT COUNTY (039), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0008</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	337	2	346	6	3,853	5	145	0	0
Upper Income	1	10	1	151	1	1,000	2	161	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	347	3	497	7	4,853	7	306	0	0
<b>DOUGLAS COUNTY (041), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	0	0	1	30	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	0	0	1	30	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>DUPAGE COUNTY (043), IL</b>										
<b>MSA 16984</b>										
<b>Inside AA 0003</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	1	4	0	0	1	700	1	4	0	0
Median Family Income 80-90%	1	50	1	250	0	0	1	50	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	2	388	1	384	1	384	0	0
Median Family Income 110-120%	2	150	0	0	3	1,763	3	1,513	0	0
Median Family Income >= 120%	9	496	2	482	9	4,491	8	2,571	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	13	700	5	1,120	14	7,338	14	4,522	0	0
<b>FORD COUNTY (053), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0009</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	314	1	200	2	930	4	489	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	314	1	200	2	930	4	489	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>GRUNDY COUNTY (063), IL</b>										
<b>MSA 16984</b>										
<b>Inside AA 0003</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	30	0	0	1	760	2	790	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	1	760	2	790	0	0
<b>KANE COUNTY (089), IL</b>										
<b>MSA 20994</b>										
<b>Inside AA 0004</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	395	1	395	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	195	1	200	3	1,862	3	1,357	0	0
Median Family Income 110-120%	2	57	2	262	2	1,554	3	1,709	0	0
Median Family Income >= 120%	6	274	2	450	2	879	5	743	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	526	5	912	8	4,690	12	4,204	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>KENDALL COUNTY (093), IL</b>										
<b>MSA 20994</b>										
<b>Inside AA 0004</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	12	0	0	0	0	0	0	0	0
Middle Income	14	701	2	330	3	1,173	14	1,161	0	0
Upper Income	8	286	1	200	2	1,305	8	766	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	23	999	3	530	5	2,478	22	1,927	0	0
<b>KNOX COUNTY (095), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	1	40	0	0	0	0	1	40	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	40	0	0	0	0	1	40	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>LAKE COUNTY (097), IL</b>										
<b>MSA 29404</b>										
<b>Inside AA 0005</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	25	0	0	0	0	1	25	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	2	93	0	0	1	338	2	421	0	0
Median Family Income 90-100%	1	50	2	406	0	0	1	50	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	1	30	1	250	1	599	1	599	0	0
Median Family Income >= 120%	1	36	1	125	0	0	1	125	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	234	4	781	2	937	6	1,220	0	0
<b>LASALLE COUNTY (099), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0007</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	790	0	0	0	0
Middle Income	15	512	2	462	2	638	13	903	0	0
Upper Income	9	168	1	250	0	0	9	383	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	24	680	3	712	3	1,428	22	1,286	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>LEE COUNTY (103), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	25	0	0	0	0	1	25	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	25	0	0	0	0	1	25	0	0
<b>LIVINGSTON COUNTY (105), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0011</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	20	0	0	0	0	1	20	0	0
Upper Income	2	62	0	0	0	0	2	62	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	82	0	0	0	0	3	82	0	0
<b>LOGAN COUNTY (107), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0010</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	22	707	5	852	3	1,266	19	1,264	0	0
Upper Income	11	634	4	776	3	1,080	11	1,278	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	33	1,341	9	1,628	6	2,346	30	2,542	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>MCHEMRY COUNTY (111), IL</b>										
<b>MSA 16984</b>										
<b>Inside AA 0003</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	109	0	0	0	0	2	109	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	109	0	0	0	0	2	109	0	0
<b>MCLEAN COUNTY (113), IL</b>										
<b>MSA 14010</b>										
<b>Inside AA 0001</b>										
Low Income	2	146	0	0	0	0	2	146	0	0
Moderate Income	17	836	7	1,154	13	7,142	17	3,286	0	0
Middle Income	61	2,944	22	4,178	24	12,881	50	5,520	0	0
Upper Income	21	892	6	1,118	3	1,970	22	2,584	0	0
Income Not Known	2	119	5	828	0	0	3	444	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	103	4,937	40	7,278	40	21,993	94	11,980	0	0
<b>MACON COUNTY (115), IL</b>										
<b>MSA 19500</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	77	0	0	0	0	1	77	0	0
Middle Income	1	26	3	420	1	566	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	103	3	420	1	566	1	77	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>MARSHALL COUNTY (123), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	10	201	1	150	0	0	9	321	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	201	1	150	0	0	9	321	0	0
<b>MERCER COUNTY (131), IL</b>										
<b>MSA 19340</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	170	0	0	1	170	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	170	0	0	1	170	0	0
<b>MONTGOMERY COUNTY (135), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	206	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	206	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>OGLE COUNTY (141), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	205	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	205	0	0	0	0	0	0
<b>PEORIA COUNTY (143), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	5	190	3	428	3	1,490	8	1,768	0	0
Moderate Income	6	173	3	490	1	550	7	288	0	0
Middle Income	14	686	6	947	6	2,722	12	1,805	0	0
Upper Income	7	359	3	544	2	748	8	851	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	32	1,408	15	2,409	12	5,510	35	4,712	0	0
<b>PIATT COUNTY (147), IL</b>										
<b>MSA 16580</b>										
<b>Inside AA 0002</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	306	2	875	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	306	2	875	1	500	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>PUTNAM COUNTY (155), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0007</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	25	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	25	0	0	0	0	1	15	0	0
<b>SANGAMON COUNTY (167), IL</b>										
<b>MSA 44100</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	116	0	0	0	0	0	0
Middle Income	4	270	2	375	0	0	1	50	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	270	3	491	0	0	1	50	0	0
<b>STARK COUNTY (175), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	309	0	0	0	0	3	265	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	309	0	0	0	0	3	265	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>TAZEWELL COUNTY (179), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	3	191	0	0	0	0	2	108	0	0
Middle Income	7	309	6	1,234	4	2,091	6	259	0	0
Upper Income	4	210	1	203	0	0	5	413	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	710	7	1,437	4	2,091	13	780	0	0
<b>VERMILION COUNTY (183), IL</b>										
<b>MSA 19180</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	548	1	548	0	0
Upper Income	1	20	0	0	0	0	1	20	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	1	548	2	568	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>WILL COUNTY (197), IL</b>										
<b>MSA 16984</b>										
<b>Inside AA 0003</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	30	1	194	1	750	2	224	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	1,000	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	25	1	250	1	1,000	1	25	0	0
Median Family Income 100-110%	1	100	0	0	1	312	1	312	0	0
Median Family Income 110-120%	1	10	1	155	2	941	2	501	0	0
Median Family Income >= 120%	10	319	4	733	2	1,150	6	384	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	484	7	1,332	8	5,153	12	1,446	0	0
<b>WOODFORD COUNTY (203), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	25	1,083	9	1,595	10	4,969	25	2,703	0	0
Upper Income	14	650	3	534	2	1,500	11	695	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	39	1,733	12	2,129	12	6,469	36	3,398	0	0
TOTAL INSIDE AA IN STATE	463	19,849	151	27,562	181	102,241	454	59,260	0	0
TOTAL OUTSIDE AA IN STATE	12	597	9	1,492	4	2,097	9	1,443	0	0
STATE TOTAL	475	20,446	160	29,054	185	104,338	463	60,703	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	4	263	3	565	2	1,385	5	1,061	0	0
STATE TOTAL	4	263	3	565	2	1,385	5	1,061	0	0





Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>DES MOINES COUNTY (057), IA</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	263	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	263	0	0	0	0
<b>JOHNSON COUNTY (103), IA</b>										
<b>MSA 26980</b>										
<b>Inside AA 0014</b>										
Low Income	0	0	2	400	2	1,575	2	400	0	0
Moderate Income	1	8	1	200	1	341	3	549	0	0
Middle Income	0	0	0	0	2	900	1	500	0	0
Upper Income	5	339	3	600	6	2,694	9	2,180	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	347	6	1,200	11	5,510	15	3,629	0	0
<b>LINN COUNTY (113), IA</b>										
<b>MSA 16300</b>										
<b>Inside AA 0013</b>										
Low Income	0	0	1	150	1	300	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	176	4	685	5	2,339	14	2,751	0	0
Upper Income	2	150	1	150	0	0	2	150	0	0
Income Not Known	0	0	1	150	1	301	2	451	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	326	7	1,135	7	2,940	18	3,352	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>O'BRIEN COUNTY (141), IA</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	417	1	417	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	417	1	417	0	0
<b>POLK COUNTY (153), IA</b>										
<b>MSA 19780</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	300	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	0	0	0	0
<b>WASHINGTON COUNTY (183), IA</b>										
<b>MSA 26980</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	0	0	1	35	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	0	0	1	35	0	0
TOTAL INSIDE AA IN STATE	26	1,168	15	2,652	20	9,250	41	7,499	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	2	135	0	0	4	1,253	3	725	0	0
STATE TOTAL	28	1,303	15	2,652	24	10,503	44	8,224	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>MUSKEGON COUNTY (121), MI</b>										
<b>MSA 34740</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	200	1	650	1	650	0	0
Middle Income	1	50	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	200	1	650	1	650	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	50	1	200	1	650	1	650	0	0
STATE TOTAL	1	50	1	200	1	650	1	650	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>ANOKA COUNTY (003), MN</b>										
<b>MSA 33460</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	15	0	0	0	0	1	15	0	0
STATE TOTAL	1	15	0	0	0	0	1	15	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>CAMDEN COUNTY (029), MO</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	250	0	0	1	250	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
<b>LAWRENCE COUNTY (109), MO</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	1	500	1	250	0	0
STATE TOTAL	0	0	1	250	1	500	1	250	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>NASSAU COUNTY (059), NY</b>										
<b>MSA 35004</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	616	1	616	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	616	1	616	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	616	1	616	0	0
STATE TOTAL	0	0	0	0	1	616	1	616	0	0







Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>COLLIN COUNTY (085), TX</b>										
<b>MSA 19124</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	415	1	415	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	415	1	415	0	0
<b>JEFFERSON COUNTY (245), TX</b>										
<b>MSA 13140</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	426	1	426	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	426	1	426	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	2	841	2	841	0	0
STATE TOTAL	0	0	0	0	2	841	2	841	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>SPOKANE COUNTY (063), WA</b>										
<b>MSA 44060</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	425	1	425	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	425	1	425	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	425	1	425	0	0
STATE TOTAL	0	0	0	0	1	425	1	425	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>MILWAUKEE COUNTY (079), WI</b>										
<b>MSA 33340</b>										
<b>Outside Assessment Area</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	69	0	0	0	0	1	69	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	1	900	1	900	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	750	1	750	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	69	0	0	2	1,650	3	1,719	0	0
<b>RACINE COUNTY (101), WI</b>										
<b>MSA 39540</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	1	400	1	400	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	125	0	0	1	125	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	1	400	2	525	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	69	1	125	3	2,050	5	2,244	0	0
STATE TOTAL	1	69	1	125	3	2,050	5	2,244	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	489	21,017	166	30,214	201	111,491	495	66,759	0	0
TOTAL OUTSIDE AA	27	1,602	25	4,590	24	11,842	38	10,338	0	0
TOTAL INSIDE & OUTSIDE	516	22,619	191	34,804	225	123,333	533	77,097	0	0

Loans by County

Respondent ID: 000020369

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>SANGAMON COUNTY (167), IL</b>										
<b>MSA 44100</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	721	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	721	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	721	0	0	0	0
STATE TOTAL	0	0	0	0	1	721	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA	0	0	0	0	1	721	0	0	0	0
TOTAL INSIDE & OUTSIDE	0	0	0	0	1	721	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>BUREAU COUNTY (011), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0007</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	49	2,092	23	4,033	8	2,880	60	8,267	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	49	2,092	23	4,033	8	2,880	60	8,267	0	0
<b>CHAMPAIGN COUNTY (019), IL</b>										
<b>MSA 16580</b>										
<b>Inside AA 0002</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	1	200	0	0
Upper Income	3	165	3	475	1	300	7	940	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	165	4	675	1	300	8	1,140	0	0
<b>DEKALB COUNTY (037), IL</b>										
<b>MSA 20994</b>										
<b>Inside AA 0004</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	30	2	276	0	0	2	155	0	0
Middle Income	13	776	11	1,888	7	2,655	23	3,406	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	14	806	13	2,164	7	2,655	25	3,561	0	0



Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>DE WITT COUNTY (039), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0008</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	206	1	250	2	815	4	681	0	0
Upper Income	5	209	1	150	1	275	7	634	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	415	2	400	3	1,090	11	1,315	0	0
<b>FORD COUNTY (053), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0009</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	6	310	1	175	4	1,418	10	1,610	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	310	1	175	4	1,418	10	1,610	0	0
<b>HENRY COUNTY (073), IL</b>										
<b>MSA 19340</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	125	1	377	2	502	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	1	377	2	502	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>KANE COUNTY (089), IL</b>										
<b>MSA 20994</b>										
<b>Inside AA 0004</b>										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	2	95	3	609	5	1,870	6	1,421	1	260
Median Family Income 110-120%	1	60	0	0	0	0	1	60	0	0
Median Family Income >= 120%	0	0	1	160	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	155	4	769	5	1,870	7	1,481	1	260
<b>KENDALL COUNTY (093), IL</b>										
<b>MSA 20994</b>										
<b>Inside AA 0004</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	102	5	810	2	782	8	1,262	0	0
Upper Income	5	328	5	880	2	779	11	1,787	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	430	10	1,690	4	1,561	19	3,049	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>LASALLE COUNTY (099), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0007</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	12	791	5	890	5	1,880	21	3,061	0	0
Upper Income	11	715	6	1,065	2	600	18	2,215	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	23	1,506	11	1,955	7	2,480	39	5,276	0	0
<b>LEE COUNTY (103), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	0	0	0	0	1	50	0	0
Upper Income	0	0	1	190	0	0	1	190	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	190	0	0	2	240	0	0
<b>LIVINGSTON COUNTY (105), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0011</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	125	2	399	1	337	3	305	0	0
Upper Income	2	125	0	0	0	0	2	125	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	250	2	399	1	337	5	430	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>LOGAN COUNTY (107), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0010</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	7	410	4	638	5	1,784	13	1,723	0	0
Upper Income	13	681	9	1,849	15	5,232	24	4,552	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	20	1,091	13	2,487	20	7,016	37	6,275	0	0
<b>MCHENRY COUNTY (111), IL</b>										
<b>MSA 16984</b>										
<b>Inside AA 0003</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	124	0	0	1	124	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	124	0	0	1	124	0	0
<b>MCLEAN COUNTY (113), IL</b>										
<b>MSA 14010</b>										
<b>Inside AA 0001</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	3	111	5	843	0	0	6	544	0	0
Middle Income	37	1,920	19	3,095	13	4,829	48	6,527	0	0
Upper Income	0	0	0	0	3	1,200	0	0	0	0
Income Not Known	0	0	0	0	1	300	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	40	2,031	24	3,938	17	6,329	54	7,071	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>MARSHALL COUNTY (123), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	195	0	0	0	0	3	145	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	195	0	0	0	0	3	145	0	0
<b>MASON COUNTY (125), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	290	0	0	0	0
Upper Income	1	60	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	60	0	0	1	290	0	0	0	0
<b>MENARD COUNTY (129), IL</b>										
<b>MSA 44100</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	1	500	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>MOULTRIE COUNTY (139), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	200	0	0	1	255	2	355	0	0
Upper Income	1	20	2	395	1	275	2	270	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	220	2	395	2	530	4	625	0	0
<b>OGLE COUNTY (141), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	0	0	1	150	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0
<b>PEORIA COUNTY (143), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	1	110	0	0	1	110	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	350	1	350	0	0
Upper Income	1	14	1	200	1	498	3	712	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	14	2	310	2	848	5	1,172	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>PIATT COUNTY (147), IL</b>										
<b>MSA 16580</b>										
<b>Inside AA 0002</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	2	829	3	864	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	2	829	3	864	0	0
<b>PUTNAM COUNTY (155), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0007</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	9	444	4	747	2	825	13	1,726	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	444	4	747	2	825	13	1,726	0	0
<b>SANGAMON COUNTY (167), IL</b>										
<b>MSA 44100</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	3	530	0	0	2	380	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	3	530	0	0	2	380	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>TAZEWELL COUNTY (179), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	113	2	450	2	722	5	1,035	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	113	2	450	2	722	5	1,035	0	0
<b>WHITESIDE COUNTY (195), IL</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	300	1	300	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	1	300	0	0
<b>WOODFORD COUNTY (203), IL</b>										
<b>MSA 37900</b>										
<b>Inside AA 0006</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	24	1,347	16	2,887	7	2,300	38	5,013	0	0
Upper Income	8	320	2	256	1	350	9	891	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	32	1,667	18	3,143	8	2,650	47	5,904	0	0
TOTAL INSIDE AA IN STATE	227	11,719	134	23,459	93	33,810	352	50,445	1	260



Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	5	330	8	1,390	6	1,997	13	2,697	0	0
STATE TOTAL	232	12,049	142	24,849	99	35,807	365	53,142	1	260

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>BLACK HAWK COUNTY (013), IA</b>										
<b>MSA 47940</b>										
<b>Inside AA 0012</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	140	0	0	0	0	2	140	0	0
Upper Income	4	350	0	0	0	0	4	350	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	6	490	0	0	0	0	6	490	0	0
<b>BUCHANAN COUNTY (019), IA</b>										
<b>MSA NA</b>										
<b>Inside AA 0015</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	0	0	1	100	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	0	0	1	100	0	0
<b>DELAWARE COUNTY (055), IA</b>										
<b>MSA NA</b>										
<b>Inside AA 0016</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	219	0	0	1	300	5	519	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	219	0	0	1	300	5	519	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>JONES COUNTY (105), IA</b>										
<b>MSA 16300</b>										
<b>Inside AA 0013</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	180	0	0	1	180	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	180	0	0	1	180	0	0
<b>LINN COUNTY (113), IA</b>										
<b>MSA 16300</b>										
<b>Inside AA 0013</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	408	12	1,930	2	842	21	3,120	0	0
Upper Income	2	200	0	0	0	0	2	200	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	608	12	1,930	2	842	23	3,320	0	0
<b>POLK COUNTY (153), IA</b>										
<b>MSA 19780</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	1	342	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	342	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>TAMA COUNTY (171), IA</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	47	0	0	0	0	1	47	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	47	0	0	0	0	1	47	0	0
TOTAL INSIDE AA IN STATE	21	1,417	13	2,110	3	1,142	36	4,609	0	0
TOTAL OUTSIDE AA IN STATE	1	47	0	0	1	342	1	47	0	0
STATE TOTAL	22	1,464	13	2,110	4	1,484	37	4,656	0	0

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>HENDERSON COUNTY (077), TN</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	1	250	0	0
STATE TOTAL	0	0	1	250	0	0	1	250	0	0

Loans by County

Small Farm Loans - Originations

Institution: Heartland Bank and Trust Compa

Respondent ID: 0000020369

Agency: FDIC - 3

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>GREEN LAKE COUNTY (047), WI</b>										
<b>MSA NA</b>										
<b>Outside Assessment Area</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	1	250	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	1	250	0	0
STATE TOTAL	0	0	1	250	0	0	1	250	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	248	13,136	147	25,569	96	34,952	388	55,054	1	260
TOTAL OUTSIDE AA	6	377	10	1,890	7	2,339	16	3,244	0	0
TOTAL INSIDE & OUTSIDE	254	13,513	157	27,459	103	37,291	404	58,298	1	260

Loans by County

Respondent ID: 0000020369

Small Farm Loans - Purchases

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
<b>LOGAN COUNTY (107), IL</b>										
<b>MSA NA</b>										
<b>Inside AA 0010</b>										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	200	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	1	200	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
STATE TOTAL	0	0	1	200	0	0	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	1	200	0	0	0	0	0	0
TOTAL OUTSIDE AA	0	0	0	0	0	0	0	0	0	0
TOTAL INSIDE & OUTSIDE	0	0	1	200	0	0	0	0	0	0

**2022 Institution Disclosure Statement - Table 3**  
**Assessment Area/Non-Assessment Area Activity**  
**Small Business Loans**  
**Institution: Heartland Bank and Trust Compa**

**Respondent ID: 0000020369**  
**Agency: FDIC - 3**

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	183	34,208	94	11,980	0	0
IL - CHAMPAIGN COUNTY (019) - MSA 16580	51	11,474	33	5,968	0	0
IL - PIATT COUNTY (147) - MSA 16580	4	1,181	1	500	0	0
IL - COOK COUNTY (031) - MSA 16984	63	25,485	28	8,472	0	0
IL - DUPAGE COUNTY (043) - MSA 16984	32	9,158	14	4,522	0	0
IL - GRUNDY COUNTY (063) - MSA 16984	2	790	2	790	0	0
IL - MCHENRY COUNTY (111) - MSA 16984	2	109	2	109	0	0
IL - WILL COUNTY (197) - MSA 16984	29	6,969	12	1,446	0	0
IL - DEKALB COUNTY (037) - MSA 20994	33	3,751	24	1,855	0	0
IL - KANE COUNTY (089) - MSA 20994	23	6,128	12	4,204	0	0
IL - KENDALL COUNTY (093) - MSA 20994	31	4,007	22	1,927	0	0
IL - LAKE COUNTY (097) - MSA 29404	12	1,952	6	1,220	0	0
IL - FULTON COUNTY (057) - MSA 37900	1	42	1	42	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	11	351	9	321	0	0
IL - PEORIA COUNTY (143) - MSA 37900	59	9,327	35	4,712	0	0
IL - STARK COUNTY (175) - MSA 37900	4	309	3	265	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	25	4,238	13	780	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	63	10,331	36	3,398	0	0
IL - BUREAU COUNTY (011) - MSA NA	56	4,459	40	2,029	0	0
IL - LASALLE COUNTY (099) - MSA NA	30	2,820	22	1,286	0	0
IL - PUTNAM COUNTY (155) - MSA NA	2	25	1	15	0	0
IL - DE WITT COUNTY (039) - MSA NA	18	5,697	7	306	0	0
IL - FORD COUNTY (053) - MSA NA	10	1,444	4	489	0	0



**2022 Institution Disclosure Statement - Table 3**  
**Assessment Area/Non-Assessment Area Activity**  
**Small Business Loans**  
**Institution: Heartland Bank and Trust Compa**

**Respondent ID: 0000020369**  
**Agency: FDIC - 3**

ASSESSMENT AREA LOANS	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - LOGAN COUNTY (107) - MSA NA	48	5,315	30	2,542	0	0
IL - LIVINGSTON COUNTY (105) - MSA NA	3	82	3	82	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	14	1,612	8	518	0	0
IA - LINN COUNTY (113) - MSA 16300	24	4,401	18	3,352	0	0
IA - JOHNSON COUNTY (103) - MSA 26980	23	7,057	15	3,629	0	0

**2022 Institution Disclosure Statement - Table 4**  
**Assessment Area/Non-Assessment Area Activity**  
**Small Farm Loans**  
**Institution: Heartland Bank and Trust Compa**

**Respondent ID: 0000020369**  
**Agency: FDIC - 3**

ASSESSMENT AREA LOANS	Originations		Originations to Farms with ≤ \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
IL - MCLEAN COUNTY (113) - MSA 14010	81	12,298	54	7,071	0	0
IL - CHAMPAIGN COUNTY (019) - MSA 16580	8	1,140	8	1,140	0	0
IL - PIATT COUNTY (147) - MSA 16580	3	864	3	864	0	0
IL - MCHENRY COUNTY (111) - MSA 16984	1	124	1	124	0	0
IL - DEKALB COUNTY (037) - MSA 20994	34	5,625	25	3,561	0	0
IL - KANE COUNTY (089) - MSA 20994	12	2,794	7	1,481	0	0
IL - KENDALL COUNTY (093) - MSA 20994	21	3,681	19	3,049	0	0
IL - MARSHALL COUNTY (123) - MSA 37900	4	195	3	145	0	0
IL - PEORIA COUNTY (143) - MSA 37900	5	1,172	5	1,172	0	0
IL - TAZEWELL COUNTY (179) - MSA 37900	6	1,285	5	1,035	0	0
IL - WOODFORD COUNTY (203) - MSA 37900	58	7,460	47	5,904	0	0
IL - BUREAU COUNTY (011) - MSA NA	80	9,005	60	8,267	0	0
IL - LASALLE COUNTY (099) - MSA NA	41	5,941	39	5,276	0	0
IL - PUTNAM COUNTY (155) - MSA NA	15	2,016	13	1,726	0	0
IL - DE WITT COUNTY (039) - MSA NA	14	1,905	11	1,315	0	0
IL - FORD COUNTY (053) - MSA NA	11	1,903	10	1,610	0	0
IL - LOGAN COUNTY (107) - MSA NA	53	10,594	37	6,275	1	200
IL - LIVINGSTON COUNTY (105) - MSA NA	7	986	5	430	0	0
IA - BLACK HAWK COUNTY (013) - MSA 47940	6	490	6	490	0	0
IA - JONES COUNTY (105) - MSA 16300	1	180	1	180	0	0
IA - LINN COUNTY (113) - MSA 16300	24	3,380	23	3,320	0	0
IA - BUCHANAN COUNTY (019) - MSA NA	1	100	1	100	0	0
IA - DELAWARE COUNTY (055) - MSA NA	5	519	5	519	0	0

**2022 Institution Disclosure Statement - Table 5**  
**Community Development/Consortium-Third Party Activity**  
**Institution: Heartland Bank and Trust Compa**

**Respondent ID: 0000020369**  
**Agency: FDIC - 3**

---

**Memo Item: Loans by Affiliates**

---

	<b>Num of Loans</b>	<b>Amount (000s)</b>	<b>Num of Loans</b>	<b>Amount (000s)</b>
Community Development Loans				
Originated	82	109,480	0	0
Purchased	0	0	0	0
Total	82	109,480	0	0
Consortium/Third Party Loans (optional)				

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**ASSESSMENT AREA - 0001**

**MCLEAN COUNTY (113), IL**

**MSA: 14010**

**Low Income**

0015.00

**Moderate Income**

0005.01\* 0005.04 0011.06 0013.01 0013.02\* 0013.03\* 0014.04 0017.00 0021.01 0056.01 0056.02

0058.00 0059.00

**Middle Income**

0001.06 0001.07\* 0003.01 0003.02 0004.00 0005.02 0011.03 0011.05 0011.08 0012.00 0014.02

0014.03 0018.00 0021.02 0051.02 0051.04 0052.02 0054.02 0055.01 0055.02 0057.00 0060.00

**Upper Income**

0001.05 0001.09 0005.06 0005.07 0011.07\* 0051.03 0052.01\* 0054.01

**Income Not Known**

0001.08 0002.00\* 0016.00

**ASSESSMENT AREA - 0002**

**CHAMPAIGN COUNTY (019), IL**

**MSA: 16580**

**Low Income**

0002.00\* 0003.01\* 0004.02 0007.00 0053.00\* 0054.01\* 0103.00\*

**Moderate Income**

0008.00\* 0009.01\* 0012.01 0054.02\* 0055.00\* 0056.01\* 0101.00\* 0102.04\*

**Middle Income**

0003.02\* 0009.02 0010.00\* 0012.03 0013.01 0057.01\* 0104.00\* 0106.04 0108.00\* 0109.02\*

**Upper Income**

0005.00\* 0011.00 0012.04 0012.05 0012.06 0013.02 0014.00\* 0056.02\* 0057.02 0058.00\* 0059.01\*

0105.00 0106.01 0106.03 0107.01 0107.02 0109.01 0110.02

**Income Not Known**

0004.01\* 0059.02 0060.00\* 0110.01\* 0111.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**PIATT COUNTY (147), IL**

**MSA: 16580**

**Moderate Income**

9547.00\*

**Middle Income**

9545.00 9546.00 9548.00\*

**ASSESSMENT AREA - 0003**

**COOK COUNTY (031), IL**

**MSA: 16984**

**Median Family Income 10-20%**

3406.00\* 3511.00\*

**Median Family Income 20-30%**

2518.00\* 2714.00\* 2809.00\* 3008.00\* 3016.00\* 3405.00\* 3504.00\* 3514.00\* 3814.00\* 3815.00\* 4008.00\*  
4303.00\* 4305.00\* 4401.01\* 5103.00\* 5401.01\* 6117.00\* 6603.01\* 6607.00\* 6714.00\* 6809.00\* 6811.00\*  
6812.00\* 6813.00\* 6904.00\* 6911.00\* 6915.00\* 7108.00\* 8269.01\* 8355.00\* 8361.00\* 8368.00\* 8369.00\*  
8386.00\* 8417.00\* 8425.00\* 8429.00\* 8435.00\*

**Median Family Income 30-40%**

2312.00\* 2511.00\* 2513.00\* 2516.00\* 2519.00\* 2520.00\* 2601.00\* 2606.00\* 2607.00\* 2608.00\* 2609.00\*  
2705.00\* 2713.00\* 2909.00\* 2912.00\* 3009.00\* 3012.00\* 4003.00\* 4004.00\* 4005.00\* 4201.00\* 4204.00\*  
4205.00\* 4206.00\* 4207.00\* 4301.01\* 4302.00\* 4313.02\* 4314.00\* 4408.00\* 4602.00\* 4608.00\* 4914.00\*  
5002.00\* 5401.02\* 6103.00\* 6112.00\* 6115.00\* 6122.00\* 6304.00\* 6606.00\* 6702.00\* 6703.00\* 6704.00\*  
6706.00\* 6708.00\* 6709.00\* 6711.00\* 6713.00\* 6810.00\* 6903.00\* 6905.00\* 6912.00\* 6914.00\* 7101.00\*  
7109.00\* 8263.04\* 8269.02\* 8273.00\* 8290.00\* 8294.01\* 8314.00\* 8339.00\* 8346.00\* 8347.00\* 8356.00\*  
8373.00\* 8374.00\* 8387.00\* 8415.00\* 8428.00 8430.00\* 8434.00\*

**Median Family Income 40-50%**

0209.01\* 0209.02\* 0306.03\* 0312.00\* 0315.01\* 0315.02\* 1406.02\* 2104.00\* 2305.00\* 2306.00\* 2307.00\*  
2315.00\* 2503.00\* 2521.02\* 2522.01\* 2522.02\* 2602.00\* 2605.00\* 2610.00\* 2712.00\* 2718.00\* 2804.00\*  
3006.00\* 3007.00\* 3017.02\* 3018.01\* 3018.02\* 3107.00\* 3109.00\* 3403.00\* 3602.00\* 3903.00\* 4212.00\*  
4307.00\* 4313.01\* 4601.00\* 4603.01\* 4603.02\* 4906.00\* 4909.01\* 4910.00\* 4913.00\* 5101.00\* 5202.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

5203.00\* 5204.00\* 5301.00\* 5705.00\* 5802.00\* 5805.01\* 5805.02\* 6006.00\* 6007.00\* 6104.00\* 6113.00\*  
6114.00\* 6116.00\* 6119.00\* 6121.00\* 6305.00\* 6603.02\* 6605.00\* 6608.00\* 6609.00\* 6610.00\* 6707.00\*  
6716.00\* 6718.00\* 6805.00\* 6806.00\* 6814.00\* 7102.00\* 7103.00\* 7105.00\* 7110.00\* 7114.00\* 7705.00\*  
8020.04\* 8047.15\* 8113.02\* 8133.01\* 8133.02\* 8138.01\* 8141.00\* 8165.00\* 8166.00\* 8215.00\* 8249.00\*  
8262.02\* 8265.00\* 8266.00\* 8268.00\* 8270.00\* 8276.00\* 8285.03\* 8285.04\* 8291.00\* 8293.02\* 8305.00\*  
8312.00\* 8345.00\* 8349.00\* 8350.00\* 8351.00\* 8370.00\* 8371.00\* 8380.00\* 8388.00\* 8408.00\* 8418.00\*  
8421.00\* 8431.00\*

**Median Family Income 50-60%**

0102.01\* 0102.02\* 0105.03\* 0201.00\* 0205.00\* 0208.02\* 0306.01\* 0402.02\* 1401.00\* 1907.02\* 1911.00\*  
1912.00\* 2105.01\* 2209.01\* 2303.00\* 2309.00\* 2504.00\* 2507.00\* 2508.00\* 2514.00\* 2604.00\* 2715.00\*  
2922.00\* 2924.00\* 2925.00\* 3005.00\* 3011.00\* 3017.01\* 3018.03\* 3103.00\* 3806.00\* 3819.00\* 4203.00\*  
4208.00\* 4301.02\* 4304.00\* 4402.02\* 4604.00\* 4610.00\* 4908.00\* 4912.00\* 5003.00\* 5102.00\* 5201.00\*  
5302.00\* 5303.00\* 5305.01\* 5306.00\* 5801.00\* 5807.00\* 6306.00\* 6309.00\* 6401.00\* 6501.00 6503.02\*  
6604.00\* 6611.00\* 6712.00\* 6715.00\* 6719.00\* 6720.00\* 6913.00\* 7104.00\* 7106.00\* 7107.00\* 7115.00\*  
7303.00\* 7306.00\* 7307.00\* 8016.03\* 8036.12\* 8036.14\* 8065.01\* 8092.00\* 8134.00\* 8142.00\* 8143.00\*  
8149.00\* 8164.02\* 8176.00\* 8203.00\* 8204.00\* 8206.04\* 8206.05\* 8213.00\* 8214.01\* 8256.00\* 8257.00\*  
8258.01\* 8259.00\* 8260.00\* 8263.03\* 8267.00\* 8271.00\* 8274.00\* 8275.00\* 8281.00\* 8295.00\* 8297.00\*  
8313.00\* 8340.00\* 8348.00\* 8364.00\* 8365.00\* 8378.00\* 8412.00\* 8413.00\* 8424.00\* 8432.00\* 8438.00\*

**Median Family Income 60-70%**

0105.01\* 0105.02\* 0107.01\* 0206.01\* 0206.02\* 0207.02\* 0301.01 0301.02\* 1402.00\* 1403.01\* 1407.02\*  
1605.01\* 1608.00\* 1612.00\* 1613.00\* 1904.01\* 1906.01\* 1908.00\* 1913.02\* 2002.00\* 2004.01\* 2004.02\*  
2108.00\* 2209.02\* 2304.00\* 2308.00\* 2502.00\* 2506.00\* 2512.00\* 2517.00\* 2521.01\* 2827.00\* 3105.00\*  
3501.00\* 3510.00\* 3802.00\* 4309.00\* 4312.00\* 4401.02\* 4503.00\* 4802.00\* 4803.00\* 4907.00\* 5305.02\*  
5305.03\* 5701.00\* 5703.00\* 5804.00\* 5806.00\* 5808.00\* 5906.00\* 6120.00\* 6203.00\* 6303.00\* 6308.00\*  
6406.00\* 6407.00\* 6408.00\* 6504.00\* 6705.00\* 6909.00\* 7111.00\* 7113.00\* 7301.00\* 7302.01\* 7505.00\*  
7506.00\* 8024.04\* 8025.05\* 8045.10\* 8045.11\* 8050.02\* 8060.02\* 8061.04\* 8062.01\* 8107.01\* 8136.00\*  
8137.01\* 8138.02\* 8139.00\* 8144.00\* 8148.00\* 8152.00\* 8163.00 8164.01\* 8167.00\* 8171.01\* 8172.00\*  
8173.00\* 8209.01\* 8210.01\* 8220.00\* 8224.00\* 8230.01\* 8231.01\* 8233.02\* 8233.04\* 8234.00\* 8236.03\*  
8237.03\* 8243.00 8244.00\* 8245.05\* 8248.00\* 8255.03\* 8258.02\* 8261.00\* 8263.01\* 8264.01\* 8264.02\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

8277.00\* 8279.02\* 8285.08 8287.02\* 8289.00\* 8292.00\* 8294.02\* 8300.07\* 8303.00\* 8304.00\* 8306.00\*  
8315.00\* 8342.00\* 8367.00\* 8392.00\* 8396.00\* 8401.00\* 8402.00\* 8404.00\* 8411.00\* 8433.00\* 8447.00\*

**Median Family Income 70-80%**

0107.02\* 0203.01\* 0208.01\* 0303.00\* 0307.01\* 0307.06\* 0701.03\* 1303.00\* 1407.01\* 1511.00\* 1606.02\*  
1701.00\* 1708.00\* 1902.00\* 1904.02 1906.02\* 2105.02\* 2207.01\* 2207.02\* 2227.00\* 2301.00\* 2302.00\*  
2410.00\* 2426.00\* 2515.00\* 3108.00\* 3404.00\* 3905.00\* 4202.00\* 4308.00\* 4406.00\* 4409.00\* 4902.00\*  
4905.00\* 4911.00\* 5001.00\* 5205.00\* 5501.00\* 5602.00\* 5603.00\* 5604.00\* 5803.00\* 6009.00\* 6118.00\*  
6201.00\* 6202.00\* 6204.00\* 6403.00\* 6503.01\* 6910.00\* 7003.01\* 7004.02\* 7305.00\* 7501.00\* 7608.03\*  
8026.09\* 8036.11\* 8036.13\* 8043.08\* 8044.05\* 8045.05\* 8045.08\* 8051.05\* 8060.01\* 8068.01\* 8070.00\*  
8073.00\* 8081.00\* 8102.00\* 8111.00\* 8116.00 8117.01 8117.02\* 8135.00\* 8137.02\* 8140.00\* 8146.00\*  
8150.00\* 8168.00\* 8170.00\* 8171.02\* 8174.00\* 8180.00 8202.02 8205.02\* 8210.02\* 8212.00\* 8230.02\*  
8235.00\* 8237.05\* 8238.05\* 8238.06 8245.07 8255.01\* 8255.05\* 8258.03\* 8278.01\* 8284.02\* 8288.02\*  
8300.01\* 8300.06\* 8316.00\* 8318.00\* 8321.00\* 8343.00\* 8358.00\* 8366.00\* 8403.00\* 8436.00\*

**Median Family Income 80-90%**

0101.00\* 0103.00\* 0301.04\* 0304.00\* 0403.00\* 1104.00\* 1405.00\* 1406.01\* 1508.00\* 1510.02 1512.00\*  
1605.02\* 1707.00\* 1709.00\* 1801.00\* 1901.00\* 1907.01\* 1909.00\* 2106.02\* 2107.00\* 2311.00\* 2427.00\*  
2828.00\* 2916.00\* 3818.00\* 4102.00\* 4108.00\* 4306.00\* 4407.00\* 4701.00 4801.00\* 4805.00\* 4909.02\*  
5206.00\* 5304.00\* 5502.00\* 5601.00\* 5607.00\* 5702.00 5704.00\* 5905.00\* 6004.00\* 6108.00\* 6405.00\*  
6502.00\* 6505.00\* 7001.00\* 7005.01\* 7112.00\* 7608.01\* 7706.02\* 7707.00\* 7708.00\* 7709.02\* 8024.02\*  
8030.14\* 8044.04\* 8044.06\* 8047.11\* 8048.03 8048.06\* 8051.08\* 8051.11\* 8060.04\* 8062.02\* 8065.02\*  
8068.02\* 8080.02\* 8106.00\* 8109.00\* 8112.00\* 8113.01\* 8118.00\* 8145.00\* 8147.00\* 8154.00\* 8155.00\*  
8156.00\* 8162.00\* 8169.00\* 8175.00\* 8179.00\* 8183.00\* 8184.01\* 8191.00\* 8194.00\* 8205.01\* 8208.00\*  
8211.01\* 8211.02\* 8214.02\* 8221.01\* 8221.02\* 8225.00\* 8227.01\* 8227.02\* 8231.02\* 8232.00 8236.02\*  
8241.16\* 8241.24\* 8245.08\* 8247.02\* 8250.00\* 8252.00\* 8253.03\* 8255.04\* 8262.01\* 8272.00\* 8280.00\*  
8282.01\* 8283.00\* 8284.01\* 8299.03\* 8302.01\* 8398.00\* 8407.00\* 8426.00\* 8439.00\*

**Median Family Income 90-100%**

0204.00\* 0306.04\* 0313.00\* 0608.00\* 1001.00\* 1006.00\* 1301.00\* 1302.00\* 1503.00\* 1504.01\* 1506.00\*  
1507.00\* 1510.01\* 1601.00\* 1603.00\* 1604.00\* 1607.00\* 1702.00\* 1704.00\* 1706.00\* 1903.00\* 1910.00\*  
1913.01\* 2001.00\* 2106.01\* 2109.00\* 2206.02\* 2210.00\* 2211.00\* 2215.00\* 2228.00\* 2409.00\* 2411.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

2425.00*	2832.00	3106.00*	3812.00*	4107.00*	4403.00*	5907.00*	7002.00*	7003.02*	7004.01*	7302.02*
7608.02*	7702.01	7702.02*	7703.00*	8025.04*	8026.08*	8030.12*	8036.04*	8043.05*	8044.03*	8045.09*
8046.03*	8046.10*	8047.05*	8047.09*	8048.04*	8048.07*	8048.10*	8051.07*	8051.12*	8060.05*	8069.00*
8076.00*	8077.00*	8082.00*	8103.01*	8105.01*	8107.02*	8108.00*	8114.01*	8114.02*	8115.00*	8151.00*
8153.00*	8161.00*	8177.00*	8192.00*	8193.00*	8201.03*	8206.03*	8207.00*	8216.00*	8223.02*	8229.00*
8233.03*	8237.02*	8241.15*	8241.21*	8241.28*	8245.03*	8246.01*	8278.02*	8285.05*	8285.07*	8286.01*
8287.01*	8296.00*	8299.02*	8301.00*	8302.02*	8307.00*	8311.00*	8317.00*	8344.00*		

**Median Family Income 100-110%**

0104.00*	0106.00*	0202.00*	0301.03*	0302.00*	0321.00*	0402.01*	1102.00*	1103.00*	1105.02*	1403.02*
1404.00*	1502.00*	1504.02*	1505.02*	1703.00*	1711.00*	2003.00*	2101.00*	2205.00*	2206.01*	2213.00*
2225.00*	2226.00*	2407.00*	2416.00*	2434.00*	3102.00*	4110.00*	4605.00*	5608.00*	5611.00*	6404.00*
7304.00*	7704.00*	7709.01*	8024.03*	8025.06*	8036.16*	8039.01	8039.02*	8040.00*	8041.08*	8043.06*
8043.09	8043.15*	8045.13*	8047.01*	8047.12*	8047.13*	8047.14*	8047.16*	8048.05*	8051.09*	8051.10*
8053.01*	8053.02*	8059.01*	8060.06*	8061.03*	8066.00*	8074.00*	8105.02*	8128.01*	8128.02*	8159.00*
8184.02*	8201.04	8206.06*	8209.02*	8217.00*	8219.00*	8222.00*	8223.01*	8226.02*	8228.02*	8236.05*
8237.04*	8241.07*	8241.23*	8247.01*	8253.02*	8253.04*	8278.04*	8293.01*	8300.08*	8352.00*	8397.00*
8399.00*										

**Median Family Income 110-120%**

0307.02*	0311.00*	0314.00*	0404.01*	1101.00*	1408.00*	1505.01*	1606.01*	1705.00*	1710.00*	2838.00*
3902.00*	4101.00*	7005.02*	7202.00*	7204.00*	7502.00*	7706.01*	8025.03*	8027.01*	8030.07*	8036.05*
8043.13*	8043.16*	8046.11*	8049.02*	8051.06*	8052.01*	8054.02*	8063.00*	8072.00*	8080.01*	8083.01*
8083.02*	8101.00*	8126.00*	8158.00*	8182.00*	8218.00*	8226.01*	8238.03*	8241.06*	8241.19*	8241.25*
8245.09*	8246.02*	8278.05*	8279.01*	8282.02*	8286.02*	8288.01*	8299.04*	8400.00*		

**Median Family Income >= 120%**

0203.02*	0207.01*	0305.00*	0308.00*	0309.00*	0310.00*	0317.00*	0318.00*	0319.00*	0401.00*	0404.02*
0406.00*	0407.00*	0408.00*	0409.00*	0501.00*	0502.00*	0503.00*	0505.00*	0506.00*	0507.00*	0508.00*
0509.00*	0510.00*	0511.00	0512.00*	0513.00*	0514.00*	0601.00*	0602.00*	0603.00*	0604.00*	0605.00*
0609.00*	0610.00*	0611.00*	0612.00*	0615.00*	0618.00*	0619.01*	0619.02*	0620.00*	0621.00*	0622.00*
0623.00*	0624.00*	0625.00	0626.00*	0627.00*	0628.00*	0629.00*	0630.00*	0631.00*	0632.00*	0633.01*



**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

0633.02*	0633.03*	0634.00*	0701.01	0701.02	0702.00*	0703.00*	0704.00*	0705.00*	0706.00*	0707.00*
0710.00*	0711.00*	0712.00*	0713.00*	0714.00*	0715.00*	0716.00*	0717.00*	0718.00*	0801.00*	0802.01*
0802.02*	0803.00*	0810.00*	0811.00*	0812.01*	0812.02*	0813.00*	0814.01*	0814.02*	0814.03*	0815.00*
0816.00*	0817.00*	0818.00*	0819.00*	0901.00*	0902.00	0903.00*	1002.00*	1003.00*	1004.00*	1005.00*
1007.00*	1105.01*	1201.00*	1202.00*	1203.00*	1204.00*	1602.00*	1609.00*	1610.00*	1611.00*	2203.00*
2204.00*	2212.00*	2214.00*	2216.00*	2222.00*	2402.00*	2403.00*	2405.00*	2406.00*	2408.00*	2412.00*
2413.00*	2414.00*	2415.00*	2420.00	2421.00*	2422.00*	2423.00*	2424.00*	2428.00*	2429.00*	2430.00*
2431.00*	2432.00*	2433.00*	2435.00*	2505.00	2801.00*	2819.00*	3104.00*	3201.01*	3201.02*	3204.00*
3206.00*	3301.01*	3301.02*	3301.03*	3302.00*	3801.00*	3901.00*	3906.00*	3907.00*	4105.00*	4106.00*
4109.00*	4111.00*	4112.00*	4804.00*	5609.00*	5610.00*	7201.00*	7203.00*	7205.00*	7206.00*	7207.00*
7401.00*	7402.00*	7403.00*	7404.00*	7503.00*	7504.00*	8001.00*	8002.00*	8003.00*	8004.00*	8005.00*
8006.00*	8007.00*	8008.00*	8009.00*	8010.00*	8011.00*	8012.00*	8013.00*	8014.00*	8015.00*	8016.01*
8016.05*	8016.06*	8016.07*	8016.08*	8017.01*	8017.02*	8018.00*	8019.01*	8019.02*	8020.02*	8020.03*
8021.00*	8022.00*	8023.00*	8026.05*	8026.07*	8026.10*	8027.02*	8028.01*	8028.02*	8029.00*	8030.05*
8030.08*	8030.10*	8030.13*	8030.15*	8030.16*	8030.17*	8031.00*	8032.00*	8033.00*	8034.00*	8035.00*
8036.03	8036.07*	8036.08*	8036.15*	8037.01*	8037.02*	8038.00*	8041.02*	8041.04*	8041.05*	8041.06*
8041.09*	8042.02	8042.03	8042.04*	8043.12*	8043.14*	8045.06*	8045.12*	8045.14*	8046.06*	8046.07*
8046.08*	8046.09*	8047.06*	8047.10*	8048.08*	8048.09	8049.01*	8050.01*	8052.02*	8054.01*	8055.01*
8055.02*	8056.00*	8057.01*	8057.02*	8058.01*	8058.02*	8059.02*	8061.02	8064.00*	8067.00*	8071.00*
8075.00*	8078.00*	8079.00*	8084.00*	8085.00*	8086.00*	8087.02*	8088.00*	8089.00*	8090.00*	8091.00*
8093.00*	8094.01*	8094.02*	8095.00*	8096.00*	8097.00*	8098.00*	8099.00*	8100.00*	8103.02*	8104.00*
8110.00*	8119.00*	8120.00*	8121.00*	8122.00*	8123.01*	8123.02*	8124.00*	8125.00*	8127.00*	8129.00*
8130.00*	8131.00*	8132.00*	8157.01*	8157.02*	8160.00*	8181.00*	8185.00*	8186.00*	8187.00*	8188.00*
8189.00*	8190.00*	8195.00	8196.00*	8197.00*	8198.01	8198.02	8199.00*	8200.00*	8201.01*	8202.03*
8202.04*	8228.01*	8236.04*	8238.01*	8239.01*	8239.03*	8239.04*	8240.03*	8240.04	8240.05*	8240.06*
8241.05*	8241.13*	8241.14*	8241.22*	8241.26*	8241.27*	8241.29*	8254.00*	8298.00*	8300.03*	8300.04*
8300.05*	8308.00*	8309.00*	8310.00*	8319.00*	8320.00*	8322.00*	8323.00*	8324.00*	8325.00*	8326.00*
8329.00*	8330.00	8331.00*	8333.00*	8360.00*	8362.00*	8363.00*	8381.00*	8382.00*	8383.00*	8390.00
8391.00	8395.00*	8410.00*	8419.00	8420.00*	8422.00*	8423.00*	8437.00*			

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**Median Family Income Not Known**

0307.03\* 0804.00\* 2229.00\* 2510.00\* 2603.00\* 2808.00\* 2831.00\* 3515.00\* 3817.00\* 3904.00\* 4402.01\*  
6701.00\* 8446.00\* 9800.00\* 9801.00\* 9900.00\*

**DUPAGE COUNTY (043), IL**

**MSA: 16984**

**Median Family Income 40-50%**

8409.04\*

**Median Family Income 50-60%**

8401.04\*

**Median Family Income 60-70%**

8403.03\* 8409.06\* 8417.07\*

**Median Family Income 70-80%**

8408.01\* 8409.10\* 8411.09\* 8412.08\* 8413.12\* 8415.01 8415.04\* 8417.08\* 8463.10\* 8466.03\*

**Median Family Income 80-90%**

8400.00\* 8401.01 8407.03\* 8407.04\* 8411.08\* 8412.07\* 8413.20\* 8416.03\* 8417.06\* 8431.00\* 8433.01\*  
8436.01\* 8443.05\* 8443.07\* 8458.03\* 8467.02\*

**Median Family Income 90-100%**

8401.02\* 8407.06\* 8409.11\* 8410.03\* 8411.02\* 8412.04\* 8412.10\* 8413.13\* 8413.15\* 8415.03\* 8416.05\*  
8417.05\* 8432.00\* 8443.06\* 8443.08\* 8443.10\* 8455.06\* 8457.04\* 8458.10\* 8458.11\* 8463.08\* 8463.12\*  
8465.11\* 8466.04\* 8467.01\*

**Median Family Income 100-110%**

8403.04 8408.02\* 8409.07\* 8411.10\* 8411.13\* 8416.04\* 8416.07 8424.00\* 8427.04\* 8433.02\* 8436.02\*  
8442.01\* 8445.01\* 8455.02\* 8458.02\* 8465.15\*

**Median Family Income 110-120%**

8401.03\* 8402.02\* 8407.05\* 8409.01\* 8409.08 8411.03\* 8411.04\* 8411.11\* 8411.14\* 8412.06\* 8413.18\*  
8413.22\* 8413.23\* 8414.01 8427.10\* 8437.00\* 8438.00 8443.04\* 8450.00\* 8455.05\* 8455.10\* 8457.03  
8460.04 8461.02\* 8463.07\* 8463.11\* 8464.04\* 8464.11\* 8464.12\* 8465.07\* 8465.09\* 8465.10\* 8465.17\*

**Median Family Income >= 120%**

8402.01\* 8406.00\* 8410.02\* 8410.04\* 8411.12\* 8412.05\* 8412.09\* 8413.07\* 8413.08\* 8413.10\* 8413.14\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

8413.16\* 8413.21\* 8413.24\* 8413.25\* 8413.26\* 8413.27\* 8414.03\* 8414.04\* 8416.06\* 8417.04 8418.01\*  
8418.02\* 8419.01\* 8419.02\* 8420.00\* 8421.00 8422.00\* 8423.00\* 8425.00\* 8426.01\* 8426.02\* 8426.03\*  
8426.04\* 8426.05\* 8427.02\* 8427.03 8427.06\* 8427.08\* 8427.09\* 8427.11\* 8428.00 8429.00\* 8430.00\*  
8434.00\* 8435.00\* 8439.00\* 8440.01 8440.02\* 8441.00\* 8442.02\* 8443.09\* 8444.01 8444.02\* 8445.02\*  
8446.01\* 8446.02\* 8447.01\* 8447.02 8448.01\* 8448.02\* 8449.01\* 8449.02 8451.00 8452.00\* 8453.00  
8454.01\* 8454.02\* 8455.07\* 8455.08\* 8455.09\* 8456.01\* 8456.02\* 8457.01\* 8457.02\* 8458.05\* 8458.07\*  
8458.08\* 8458.09\* 8459.01\* 8459.02 8460.02 8460.03\* 8461.03\* 8461.04\* 8461.05\* 8461.06\* 8462.01\*  
8462.02\* 8462.03\* 8462.05\* 8462.06\* 8462.07\* 8462.08\* 8462.09\* 8463.04\* 8463.05\* 8463.13\* 8463.14\*  
8463.15\* 8464.05\* 8464.08\* 8464.09\* 8464.10\* 8464.13\* 8465.04 8465.13\* 8465.14\* 8465.18\* 8465.19\*  
8465.21\* 8465.22\* 8465.23\* 8465.24

**GRUNDY COUNTY (063), IL**

**MSA: 16984**

**Moderate Income**

0003.00\*

**Middle Income**

0001.02 0001.03\* 0002.00\* 0004.00\* 0005.00\* 0006.00\* 0007.00\* 0008.00\* 0009.00\*

**MCHENRY COUNTY (111), IL**

**MSA: 16984**

**Moderate Income**

8703.01\* 8703.02\* 8704.02\* 8705.02\* 8706.03\* 8709.03\* 8709.05\* 8711.15\* 8712.02\* 8712.09\* 8713.13\*

**Middle Income**

8701.03 8701.04\* 8702.00\* 8704.03\* 8704.04\* 8706.04\* 8706.05 8706.06\* 8707.02\* 8707.04\* 8708.10\*  
8708.11\* 8708.12\* 8709.04\* 8709.06\* 8709.07\* 8710.03\* 8710.04\* 8711.05\* 8712.01\* 8712.05\* 8713.01\*  
8713.04\* 8713.07\* 8713.11 8714.04\* 8715.01\*

**Upper Income**

8701.05\* 8701.06\* 8705.01\* 8707.03\* 8708.07\* 8708.08\* 8708.09\* 8708.13\* 8708.14\* 8711.07\* 8711.08\*  
8711.09\* 8711.10\* 8711.11\* 8711.12\* 8711.13\* 8711.14\* 8712.06\* 8712.07\* 8712.08\* 8713.05\* 8713.10\*  
8713.12\* 8714.02\* 8715.02\* 8716.00\*

**WILL COUNTY (197), IL**

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**MSA: 16984**

**Median Family Income 30-40%**

8819.00\* 8825.00\*

**Median Family Income 40-50%**

8812.01\* 8813.02\* 8820.00\* 8828.02

**Median Family Income 50-60%**

8813.01\* 8816.03\* 8822.00\* 8824.00\* 8829.00\* 8836.05\* 8838.03\*

**Median Family Income 60-70%**

8801.14\* 8807.02\* 8809.01\* 8809.03\* 8809.05\* 8812.02\* 8814.01\* 8816.04\* 8818.00\* 8821.00\* 8826.01\*  
8828.01\* 8830.00\* 8831.00 8837.00\* 8838.09\*

**Median Family Income 70-80%**

8801.07\* 8801.13\* 8801.17\* 8805.03\* 8807.01\* 8823.00\* 8826.02\* 8840.04\* 8840.05\*

**Median Family Income 80-90%**

8801.06\* 8801.11\* 8801.15\* 8802.04\* 8805.10\* 8814.02\* 8815.00\* 8832.08\* 8832.17\* 8834.01\* 8834.02\*  
8836.03\* 8838.04\* 8838.11\* 8840.06\*

**Median Family Income 90-100%**

8801.05\* 8802.03\* 8804.08\* 8805.09\* 8816.01\* 8827.01 8832.11 8836.06\* 8838.06\* 8839.04\* 8841.01\*

**Median Family Income 100-110%**

8801.12\* 8801.16\* 8802.02\* 8804.12 8804.14\* 8804.16\* 8804.25\* 8804.26\* 8804.28\* 8805.02\* 8805.08\*  
8806.02\* 8817.00\* 8827.02\* 8832.06\* 8832.09\* 8833.06\* 8835.09\* 8836.02\* 8840.03

**Median Family Income 110-120%**

8804.17 8804.23 8804.27\* 8804.32\* 8810.01\* 8810.05 8810.06\* 8810.09\* 8810.12\* 8811.11\* 8832.14\*  
8833.04\* 8833.05\* 8833.07 8835.17\* 8838.08\* 8839.02\* 8841.03\*

**Median Family Income >= 120%**

8801.09\* 8801.18\* 8801.19\* 8801.22\* 8801.23\* 8801.24\* 8801.25\* 8803.03\* 8803.04\* 8803.05\* 8803.07  
8803.09 8803.14\* 8803.15\* 8803.16\* 8803.17\* 8803.18 8803.19\* 8803.20\* 8803.21\* 8803.22\* 8803.23  
8803.24 8803.25\* 8803.26\* 8804.11\* 8804.18\* 8804.21\* 8804.22\* 8804.24\* 8804.29\* 8804.30\* 8804.31  
8805.11\* 8806.01\* 8810.02\* 8810.07\* 8810.10\* 8810.11\* 8811.05\* 8811.07\* 8811.08\* 8811.09\* 8811.12\*  
8811.13 8811.15\* 8811.16\* 8832.10 8832.12\* 8832.13 8832.16\* 8832.18\* 8832.19 8833.03\* 8835.04  
8835.05\* 8835.07\* 8835.10\* 8835.11\* 8835.13\* 8835.14\* 8835.15\* 8835.16\* 8835.19\* 8835.21\* 8835.22\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

8838.10 8839.03\*

**Median Family Income Not Known**

9800.00\* 9801.00\*

**ASSESSMENT AREA - 0004**

**DEKALB COUNTY (037), IL**

**MSA: 20994**

**Low Income**

0010.02\*

**Moderate Income**

0005.00 0008.00\* 0015.00 0020.00 0021.00

**Middle Income**

0001.00 0002.00\* 0003.00 0004.01 0004.02 0006.00 0007.00 0009.00\* 0010.04 0013.00 0014.00

0016.00 0017.00 0018.00 0019.00

**Income Not Known**

0010.03\* 0022.00\*

**KANE COUNTY (089), IL**

**MSA: 20994**

**Median Family Income 40-50%**

8513.01\*

**Median Family Income 50-60%**

8513.02\* 8529.05\* 8532.00\* 8533.00\* 8534.02\* 8542.00\* 8544.01\* 8544.03\* 8546.00\*

**Median Family Income 60-70%**

8502.01\* 8502.02\* 8503.01\* 8503.02\* 8507.04\* 8510.00\* 8511.01\* 8514.00\* 8529.04\* 8529.07\* 8530.05\*

8530.07\* 8530.08\* 8531.00\* 8534.01\* 8536.02\* 8541.00\* 8543.01\* 8547.00\* 8549.00\*

**Median Family Income 70-80%**

8508.00\* 8511.02\* 8516.00\* 8519.12\* 8530.04\* 8530.06\* 8535.00\* 8540.02 8543.02\*

**Median Family Income 80-90%**

8501.01\* 8515.00\* 8519.08\* 8529.06\* 8530.01\* 8539.00\*

**Median Family Income 90-100%**

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

8504.00\* 8507.08\* 8518.01\* 8522.03\* 8529.03\* 8540.01\* 8544.02\*

**Median Family Income 100-110%**

8505.00\* 8507.10\* 8519.04\* 8519.09\* 8519.10 8520.01\* 8520.02\* 8524.03 8525.00

**Median Family Income 110-120%**

8507.05 8507.07\* 8519.07 8519.13\* 8522.01\* 8523.00\* 8528.03\* 8528.05

**Median Family Income >= 120%**

8501.03\* 8501.05\* 8501.06\* 8506.00\* 8507.03\* 8507.09\* 8507.11 8519.11\* 8520.04\* 8520.05\* 8521.01\*

8521.03 8521.04\* 8522.04\* 8524.04 8524.05\* 8524.06 8524.07\* 8524.08 8526.06\* 8526.07\* 8526.08\*

8527.00 8528.06\* 8528.07\* 8528.08\* 8545.04 8545.05\* 8545.06\* 8545.07 8545.08\* 8545.09\* 8548.00\*

**Median Family Income Not Known**

8507.06\* 8536.01\*

**KENDALL COUNTY (093), IL**

**MSA: 20994**

**Moderate Income**

8902.01 8902.02\*

**Middle Income**

8901.05 8901.07 8903.01\* 8903.02\* 8904.01 8904.03\* 8904.04\* 8905.01 8905.02\* 8906.01\* 8907.01\*

8907.03

**Upper Income**

8901.03 8901.04\* 8901.06 8901.08\* 8904.02 8906.02 8907.02\*

**ASSESSMENT AREA - 0005**

**LAKE COUNTY (097), IL**

**MSA: 29404**

**Median Family Income 10-20%**

8623.00\*

**Median Family Income 20-30%**

8626.05\*

**Median Family Income 30-40%**

8631.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**Median Family Income 40-50%**

8603.01\* 8603.02\* 8624.01\* 8626.03 8627.00\* 8628.00\*

**Median Family Income 50-60%**

8602.00\* 8605.00\* 8606.00\* 8614.03\* 8618.04\* 8619.02\* 8620.00\* 8621.00\* 8624.02\* 8626.04\* 8629.01\*  
8630.04\* 8661.00\*

**Median Family Income 60-70%**

8604.00\* 8609.03\* 8613.01\* 8613.03\* 8613.04\* 8614.04\* 8618.03\* 8619.01\* 8625.01\* 8629.02\* 8640.02\*  
8642.06\*

**Median Family Income 70-80%**

8615.04\* 8616.07\* 8622.00\* 8625.02\* 8632.01\*

**Median Family Income 80-90%**

8608.06 8608.07\* 8609.05\* 8611.05\* 8612.01\* 8614.02\* 8615.06\* 8615.07\* 8617.01\* 8617.02\* 8639.02\*  
8640.01\* 8641.10\*

**Median Family Income 90-100%**

8601.03\* 8601.04\* 8601.06 8608.05\* 8608.08 8609.08\* 8610.10\* 8610.11\* 8610.12\* 8610.14\* 8612.02\*  
8615.08\* 8616.08\* 8641.08\* 8642.04\* 8642.08\* 8644.09\* 8645.10\* 8645.24 8652.00\* 8660.00\*

**Median Family Income 100-110%**

8601.05\* 8608.09\* 8608.13\* 8609.06\* 8609.07\* 8610.08\* 8610.13\* 8615.05\* 8615.10\* 8637.02\* 8641.06\*  
8642.03\* 8644.08\* 8645.11\*

**Median Family Income 110-120%**

8608.11 8608.12 8611.08\* 8615.09\* 8641.07\* 8654.00\*

**Median Family Income >= 120%**

8610.07\* 8610.09\* 8611.06\* 8611.07\* 8616.03\* 8616.04\* 8616.09 8616.10\* 8616.11\* 8632.02\* 8633.00\*  
8634.00\* 8635.00\* 8636.01\* 8636.03\* 8636.04\* 8637.01\* 8638.01\* 8639.03\* 8639.04\* 8641.05\* 8641.09\*  
8642.07\* 8643.03\* 8643.05\* 8643.06\* 8643.07\* 8643.08\* 8644.02\* 8644.03\* 8644.07\* 8644.10\* 8644.11\*  
8644.12\* 8645.12\* 8645.13\* 8645.14\* 8645.15\* 8645.16\* 8645.17\* 8645.18\* 8645.19\* 8645.20\* 8645.21\*  
8645.22\* 8645.23\* 8646.01\* 8646.02\* 8647.00\* 8648.01\* 8648.02\* 8649.01\* 8649.03\* 8649.04 8650.00\*  
8653.00\* 8655.01\* 8655.02\* 8656.00\* 8657.00\* 8658.01\* 8658.02\* 8662.00\*

**Median Family Income Not Known**

8630.03\* 8630.05\* 8630.06\* 9900.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**ASSESSMENT AREA - 0006**

**FULTON COUNTY (057), IL**

**MSA: 37900**

**Moderate Income**

9535.00\* 9536.00\* 9537.00\* 9539.00\*

**Middle Income**

9528.00\* 9529.00 9530.00\* 9531.00\* 9532.00\* 9534.00\* 9538.00\*

**Upper Income**

9533.00\*

**MARSHALL COUNTY (123), IL**

**MSA: 37900**

**Middle Income**

9611.00 9612.00 9613.00 9614.00\* 9615.00\*

**PEORIA COUNTY (143), IL**

**MSA: 37900**

**Low Income**

0002.00\* 0003.00\* 0009.00 0012.00 0013.00\* 0015.00\* 0016.00\* 0050.00\* 0051.00\*

**Moderate Income**

0006.00\* 0018.00 0021.00 0022.00 0024.00 0025.00\* 0027.01\* 0038.00 0041.02\* 0042.00 0043.00\*  
0044.00\* 0045.00

**Middle Income**

0019.00 0023.00 0026.00\* 0027.02\* 0028.00 0029.00 0030.00 0031.01\* 0031.03 0032.00 0036.01\*  
0036.02 0040.00\* 0046.00 0048.01 0048.02\* 0049.01 0049.02\*

**Upper Income**

0020.00\* 0031.04 0033.00\* 0034.02\* 0034.03 0034.04 0037.00 0039.00 0041.01

**STARK COUNTY (175), IL**

**MSA: 37900**

**Middle Income**

9514.00\* 9515.00



**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**TAZEWELL COUNTY (179), IL**

**MSA: 37900**

**Moderate Income**

0204.00\* 0207.00\* 0208.00 0209.00

**Middle Income**

0203.01 0203.02\* 0205.00\* 0206.00\* 0210.00 0211.01\* 0211.02\* 0212.03 0215.00 0216.04 0216.05\*

0217.01 0217.02 0218.01 0218.02\* 0219.00\* 0220.00 0221.00 0222.00\* 0224.00\*

**Upper Income**

0201.00\* 0212.01 0212.02\* 0216.03\* 0216.06 0223.00

**WOODFORD COUNTY (203), IL**

**MSA: 37900**

**Middle Income**

0301.00 0302.00 0303.00 0305.02 0306.01 0307.00

**Upper Income**

0304.00 0305.01 0306.02

**ASSESSMENT AREA - 0007**

**BUREAU COUNTY (011), IL**

**MSA: NA**

**Middle Income**

9647.00 9648.00 9649.00 9650.00 9651.00 9652.00 9653.00 9654.00 9655.00 9656.00

**LASALLE COUNTY (099), IL**

**MSA: NA**

**Moderate Income**

9627.00 9633.00\*

**Middle Income**

9617.02 9618.00 9619.00 9620.00 9621.00 9624.00\* 9625.00\* 9626.00 9628.00 9629.00\* 9630.00

9631.00 9632.00 9634.00 9635.00\* 9636.00\* 9637.00\* 9638.00\* 9639.00\* 9642.00\* 9643.00\*

**Upper Income**

9617.01 9622.00 9623.00 9640.00\* 9641.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**PUTNAM COUNTY (155), IL**

**MSA: NA**

**Middle Income**

9545.00 9546.00

**ASSESSMENT AREA - 0008**

**DE WITT COUNTY (039), IL**

**MSA: NA**

**Middle Income**

9715.00 9717.00 9718.00

**Upper Income**

9714.00 9716.00

**ASSESSMENT AREA - 0009**

**FORD COUNTY (053), IL**

**MSA: NA**

**Middle Income**

9616.00\* 9617.00\* 9618.00\* 9619.00 9620.00

**ASSESSMENT AREA - 0010**

**LOGAN COUNTY (107), IL**

**MSA: NA**

**Middle Income**

9529.00 9531.00 9532.00 9533.00

**Upper Income**

9530.00 9534.00 9535.00 9536.00

**ASSESSMENT AREA - 0011**

**LIVINGSTON COUNTY (105), IL**

**MSA: NA**

**Moderate Income**

9605.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**Middle Income**

9601.00\* 9602.00 9603.00\* 9604.00 9606.00 9607.00\* 9609.00\* 9610.00\*

**Upper Income**

9608.00

**ASSESSMENT AREA - 0012**

**BLACK HAWK COUNTY (013), IA**

**MSA: 47940**

**Low Income**

0003.00\* 0005.00\* 0009.00 0017.01\* 0018.00\*

**Moderate Income**

0001.00 0002.00\* 0007.00\* 0008.00\* 0015.02\* 0016.00\* 0017.02\* 0019.00\*

**Middle Income**

0004.00\* 0010.00\* 0011.00\* 0012.00\* 0013.01 0013.02 0014.00 0015.01 0015.03\* 0020.00\* 0022.00\*

0023.01\* 0023.03\* 0026.01 0026.04\* 0027.00\* 0028.00 0029.01\* 0029.02\* 0030.01\*

**Upper Income**

0023.04\* 0024.00\* 0025.00 0026.05\* 0026.06\* 0030.02

**ASSESSMENT AREA - 0013**

**JONES COUNTY (105), IA**

**MSA: 16300**

**Moderate Income**

0703.02\*

**Middle Income**

0701.00 0703.01\* 0704.01\* 0704.02\* 0705.00\* 0706.00\*

**LINN COUNTY (113), IA**

**MSA: 16300**

**Low Income**

0019.00

**Moderate Income**

0002.01\* 0002.12\* 0007.00\* 0008.00\* 0010.05\* 0011.01\* 0012.00\* 0013.00\* 0014.00\* 0018.00\* 0022.00\*

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

0024.00\* 0025.00\* 0026.00\* 0027.00\*

**Middle Income**

0001.02\* 0001.03 0003.00\* 0004.00\* 0005.00 0006.00 0009.01 0010.01\* 0010.02\* 0010.04\* 0011.02\*

0015.00 0016.00\* 0017.00 0023.00\* 0028.00\* 0029.00 0030.03 0030.04\* 0030.05 0030.06\* 0101.00

0102.00 0103.00 0104.00\* 0105.00 0108.01\* 0108.02\*

**Upper Income**

0001.01\* 0002.05\* 0002.08 0002.09\* 0002.10\* 0002.11 0009.02 0106.00 0107.00\*

**Income Not Known**

0002.13

**ASSESSMENT AREA - 0014**

**JOHNSON COUNTY (103), IA**

**MSA: 26980**

**Low Income**

0004.01\* 0016.01\* 0021.00

**Moderate Income**

0002.00 0003.03\* 0003.04\* 0003.07 0005.01\* 0006.00 0011.00\* 0018.01\* 0018.02\* 0104.01\* 0104.02\*

**Middle Income**

0005.02 0013.00\* 0014.00\* 0015.00\* 0016.02\* 0017.00 0103.03\* 0103.05\* 0105.01\* 0105.02\*

**Upper Income**

0001.00\* 0003.05 0003.06 0004.02 0012.00\* 0023.00 0101.00 0102.00\* 0103.04 0103.06 0103.07\*

0103.08

**ASSESSMENT AREA - 0015**

**BUCHANAN COUNTY (019), IA**

**MSA: NA**

**Middle Income**

9501.00\* 9502.00\* 9503.00\* 9504.00\* 9506.00

**Upper Income**

9505.00\*

**ASSESSMENT AREA - 0016**

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**DELAWARE COUNTY (055), IA**

**MSA: NA**

**Middle Income**

9501.00\* 9502.00\* 9503.00\* 9504.00

**OUTSIDE ASSESSMENT AREA**

**COVINGTON COUNTY (039), AL**

**MSA: NA**

**Moderate Income**

9626.00

**MARICOPA COUNTY (013), AZ**

**MSA: 38060**

**Median Family Income >= 120%**

2168.29

**EL PASO COUNTY (041), CO**

**MSA: 17820**

**Median Family Income >= 120%**

0071.04

**COLLIER COUNTY (021), FL**

**MSA: 34940**

**Moderate Income**

0106.01

**Middle Income**

0102.16 0108.07

**Upper Income**

0003.01 0109.05

**HILLSBOROUGH COUNTY (057), FL**

**MSA: 45300**

**Median Family Income >= 120%**

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

0057.00

**LEE COUNTY (071), FL**

**MSA: 15980**

**Median Family Income 70-80%**

0019.17 0601.01

**Median Family Income >= 120%**

0601.02

**MONROE COUNTY (087), FL**

**MSA: NA**

**Upper Income**

9710.01

**PASCO COUNTY (101), FL**

**MSA: 45300**

**Median Family Income >= 120%**

0315.04

**VOLUSIA COUNTY (127), FL**

**MSA: 19660**

**Median Family Income 90-100%**

0830.09

**BOND COUNTY (005), IL**

**MSA: 41180**

**Middle Income**

9515.00

**COLES COUNTY (029), IL**

**MSA: NA**

**Moderate Income**

0008.00

**DOUGLAS COUNTY (041), IL**

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**MSA: NA**

**Middle Income**

9521.00

**FRANKLIN COUNTY (055), IL**

**MSA: NA**

**Middle Income**

0406.00

**GREENE COUNTY (061), IL**

**MSA: NA**

**Moderate Income**

9737.00

**HENRY COUNTY (073), IL**

**MSA: 19340**

**Middle Income**

0304.00 0312.00

**KNOX COUNTY (095), IL**

**MSA: NA**

**Income Not Known**

0008.00

**LEE COUNTY (103), IL**

**MSA: NA**

**Middle Income**

0003.00

**Upper Income**

0001.00

**MACON COUNTY (115), IL**

**MSA: 19500**

**Moderate Income**

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

0011.00

**Middle Income**

0023.00 0029.04

**MASON COUNTY (125), IL**

**MSA: NA**

**Middle Income**

9564.00

**Upper Income**

9567.00

**MENARD COUNTY (129), IL**

**MSA: 44100**

**Middle Income**

0101.00

**MERCER COUNTY (131), IL**

**MSA: 19340**

**Middle Income**

0403.00

**MONTGOMERY COUNTY (135), IL**

**MSA: NA**

**Middle Income**

9575.00

**MOULTRIE COUNTY (139), IL**

**MSA: NA**

**Middle Income**

9769.00 9772.00

**Upper Income**

9771.00

**OGLE COUNTY (141), IL**



**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**MSA: NA**

**Middle Income**

9610.01 9612.00

**SANGAMON COUNTY (167), IL**

**MSA: 44100**

**Moderate Income**

0038.01

**Middle Income**

0001.00 0040.00

**Upper Income**

0036.04

**VERMILION COUNTY (183), IL**

**MSA: 19180**

**Middle Income**

0012.00

**Upper Income**

0103.00

**WHITESIDE COUNTY (195), IL**

**MSA: NA**

**Middle Income**

0001.00

**ALLEN COUNTY (003), IN**

**MSA: 23060**

**Moderate Income**

0036.00

**HAMILTON COUNTY (057), IN**

**MSA: 26900**

**Middle Income**

1104.05

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**LAPORTE COUNTY (091), IN**

**MSA: 33140**

**Moderate Income**

0413.00

**BENTON COUNTY (011), IA**

**MSA: 16300**

**Moderate Income**

9603.00

**BUTLER COUNTY (023), IA**

**MSA: NA**

**Middle Income**

0704.00

**DES MOINES COUNTY (057), IA**

**MSA: NA**

**Middle Income**

0010.00

**O'BRIEN COUNTY (141), IA**

**MSA: NA**

**Upper Income**

4903.00

**POLK COUNTY (153), IA**

**MSA: 19780**

**Upper Income**

0101.02

**Income Not Known**

0111.14

**TAMA COUNTY (171), IA**

**MSA: NA**

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**Upper Income**

2901.00

**WASHINGTON COUNTY (183), IA**

**MSA: 26980**

**Middle Income**

9601.01

**MUSKEGON COUNTY (121), MI**

**MSA: 34740**

**Moderate Income**

0043.00

**Middle Income**

0010.00

**ANOKA COUNTY (003), MN**

**MSA: 33460**

**Middle Income**

0502.08

**CAMDEN COUNTY (029), MO**

**MSA: NA**

**Upper Income**

9503.02

**LAWRENCE COUNTY (109), MO**

**MSA: NA**

**Middle Income**

4705.01

**NASSAU COUNTY (059), NY**

**MSA: 35004**

**Median Family Income 90-100%**

4108.00

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

**Respondent ID: 0000020369**

**\* denotes no loans made in specified tracts**

**Agency: FDIC - 3**

**Institution: Heartland Bank and Trust Compa**

---

**NEW HANOVER COUNTY (129), NC**

**MSA: 48900**

**Upper Income**

0117.03

**PAYNE COUNTY (119), OK**

**MSA: NA**

**Middle Income**

0111.04

**HENDERSON COUNTY (077), TN**

**MSA: NA**

**Middle Income**

9752.00

**COLLIN COUNTY (085), TX**

**MSA: 19124**

**Median Family Income >= 120%**

0312.02

**JEFFERSON COUNTY (245), TX**

**MSA: 13140**

**Moderate Income**

0021.00

**SPOKANE COUNTY (063), WA**

**MSA: 44060**

**Median Family Income >= 120%**

0107.01

**GREEN LAKE COUNTY (047), WI**

**MSA: NA**

**Middle Income**

1004.00

**2022 Institution Disclosure Statement - Table 6**

**Assessment Area(s) by Tract**

\* denotes no loans made in specified tracts

**Institution: Heartland Bank and Trust Compa**

---

**Respondent ID: 0000020369**

**Agency: FDIC - 3**

**MILWAUKEE COUNTY (079), WI**

**MSA: 33340**

**Median Family Income 30-40%**

0167.00

**Median Family Income 100-110%**

1018.00

**Median Family Income >= 120%**

1603.02

**RACINE COUNTY (101), WI**

**MSA: 39540**

**Low Income**

0002.00

**Upper Income**

0017.03

**2022 Institution Disclosure Statement - Table E-1**

**Error Status Information**

**Respondent ID: 0000020369**

**Institution: Heartland Bank and Trust Compa**

**Agency: FDIC - 3**

<b>Record Identifier: <sup>11</sup></b>	<b>Total Composite Records on File</b>	<b>Total Composite Records Without Errors</b>	<b>Total Validity<sup>10</sup> Errors</b>	<b>Percentage of Validity Errors</b>
Transmittal Sheet	1	1	0	0.00%
Small Business Loans	381	381	0	0.00%
Small Farm Loans	121	121	0	0.00%
Community Development Loans	1	1	0	0.00%
Consortium/Third Party Loans (Optional)	0	0	0	0.00%
Assessment Area	19	19	0	0.00%
<b>Total</b>	<b>523</b>	<b>523</b>	<b>0</b>	<b>0.00%</b>

**Footnote:**

10. A validity edit helps to verify the accuracy of the data reported. An institution's CRA submission that passes all validity edits does not ensure 100% accurate data. True accuracy is determined during the examination process.

11. A record represents one row of data reported to the Federal Reserve Board. This does not in any way represent the number of loans originated or purchased by the institution.

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ALABAMA (01)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COVINGTON COUNTY (039), AL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	150	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	150	0	0	0	0	0	0
STATE TOTAL	0	0	1	150	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARICOPA COUNTY (013), AZ										
MSA 38060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	19	0	0	0	0	1	19	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	19	0	0	0	0	1	19	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	19	0	0	0	0	1	19	0	0
STATE TOTAL	1	19	0	0	0	0	1	19	0	0





Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SAN DIEGO COUNTY (073), CA										
MSA 41740										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	1	72	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	12	0	0	0	0	1	12	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	84	0	0	0	0	1	12	0	0
SANTA BARBARA COUNTY (083), CA										
MSA 42200										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	15	0	0	0	0	1	15	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	4	123	0	0	0	0	2	27	0	0
STATE TOTAL	4	123	0	0	0	0	2	27	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EL PASO COUNTY (041), CO										
MSA 17820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	3	1,900	1	350	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	3	1,900	1	350	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	3	1,900	1	350	0	0
STATE TOTAL	0	0	0	0	3	1,900	1	350	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MONROE COUNTY (087), FL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	145	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	145	0	0	0	0	0	0
OSCEOLA COUNTY (097), FL										
MSA 36740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	586	1	586	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	586	1	586	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PALM BEACH COUNTY (099), FL										
MSA 48424										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	82	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	10	0	0	0	0	1	10	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	92	0	0	0	0	1	10	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PINELLAS COUNTY (103), FL										
MSA 45300										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	900	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	900	0	0	0	0
SARASOTA COUNTY (115), FL										
MSA 35840										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	11	0	0	0	0	1	11	0	0
Middle Income	1	1	0	0	0	0	1	1	0	0
Upper Income	1	46	1	116	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	58	1	116	0	0	2	12	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VOLUSIA COUNTY (127), FL										
MSA 19660										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	1	582	1	582	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	229	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	229	1	582	1	582	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	7	350	6	1,190	6	3,068	8	1,990	0	0
STATE TOTAL	7	350	6	1,190	6	3,068	8	1,990	0	0





Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BOND COUNTY (005), IL										
MSA 41180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	98	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	98	0	0	0	0	0	0	0	0
BUREAU COUNTY (011), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	122	3,450	14	2,293	3	1,137	87	3,524	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	122	3,450	14	2,293	3	1,137	87	3,524	0	0
CASS COUNTY (017), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	20	0	0	0	0	1	20	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	20	0	0	0	0	1	20	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CHAMPAIGN COUNTY (019), IL										
MSA 16580										
Inside AA 0002										
Low Income	11	230	3	500	0	0	9	435	0	0
Moderate Income	5	159	1	198	0	0	4	342	0	0
Middle Income	45	1,168	6	1,077	5	3,050	26	2,205	0	0
Upper Income	28	1,039	13	2,649	11	6,746	26	4,053	0	0
Income Not Known	0	0	0	0	1	588	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	89	2,596	23	4,424	17	10,384	65	7,035	0	0
COLES COUNTY (029), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	46	0	0	0	0	1	46	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	2	367	1	500	1	147	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	46	2	367	1	500	2	193	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
COOK COUNTY (031), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	1	907	1	907	0	0
Median Family Income 30-40%	0	0	0	0	1	300	0	0	0	0
Median Family Income 40-50%	2	39	0	0	0	0	2	39	0	0
Median Family Income 50-60%	4	65	2	396	4	1,629	4	981	0	0
Median Family Income 60-70%	8	434	5	785	7	4,435	3	200	0	0
Median Family Income 70-80%	5	330	3	449	4	2,322	7	1,790	0	0
Median Family Income 80-90%	10	531	1	121	2	1,055	3	126	0	0
Median Family Income 90-100%	15	528	6	868	2	958	5	816	0	0
Median Family Income 100-110%	5	151	1	206	3	1,114	4	577	0	0
Median Family Income 110-120%	3	66	2	266	3	1,758	2	318	0	0
Median Family Income >= 120%	61	1,938	27	4,337	32	18,622	48	12,652	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	113	4,082	47	7,428	59	33,100	79	18,406	0	0
CUMBERLAND COUNTY (035), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	75	0	0	0	0	2	75	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	75	0	0	0	0	2	75	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DEKALB COUNTY (037), IL										
MSA 20994										
Inside AA 0004										
Low Income	2	27	0	0	0	0	2	27	0	0
Moderate Income	24	913	7	1,221	2	1,006	10	663	0	0
Middle Income	81	2,161	11	1,664	11	5,629	56	5,351	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	1	63	1	138	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	108	3,164	19	3,023	13	6,635	68	6,041	0	0
DE WITT COUNTY (039), IL										
MSA NA										
Inside AA 0008										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	31	1,032	1	120	3	1,773	22	1,298	0	0
Upper Income	15	359	4	843	4	3,250	13	546	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	46	1,391	5	963	7	5,023	35	1,844	0	0
DOUGLAS COUNTY (041), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	8	323	1	250	2	1,224	9	1,692	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	323	1	250	2	1,224	9	1,692	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUPAGE COUNTY (043), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	9	0	0	0	0	1	9	0	0
Median Family Income 70-80%	0	0	1	105	0	0	0	0	0	0
Median Family Income 80-90%	4	165	2	376	0	0	0	0	0	0
Median Family Income 90-100%	7	390	2	450	2	800	3	193	0	0
Median Family Income 100-110%	6	191	2	397	0	0	1	50	0	0
Median Family Income 110-120%	7	208	0	0	2	1,210	1	410	0	0
Median Family Income >= 120%	36	1,343	6	1,012	10	5,500	9	1,500	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	61	2,306	13	2,340	14	7,510	15	2,162	0	0
FORD COUNTY (053), IL										
MSA NA										
Inside AA 0009										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	20	555	2	225	2	1,019	13	304	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	20	555	2	225	2	1,019	13	304	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KANE COUNTY (089), IL										
MSA 20994										
Inside AA 0004										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	2	78	1	101	0	0	1	50	0	0
Median Family Income 60-70%	1	4	1	120	0	0	1	120	0	0
Median Family Income 70-80%	1	4	0	0	1	850	1	850	0	0
Median Family Income 80-90%	10	197	2	398	2	1,306	6	1,226	0	0
Median Family Income 90-100%	0	0	0	0	1	909	1	909	0	0
Median Family Income 100-110%	7	280	2	423	1	472	6	709	0	0
Median Family Income 110-120%	7	156	3	389	3	1,458	4	65	0	0
Median Family Income >= 120%	24	792	9	1,498	8	3,504	19	2,924	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	52	1,511	18	2,929	16	8,499	39	6,853	0	0
KANKAKEE COUNTY (091), IL										
MSA 28100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	59	0	0	1	373	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	59	0	0	1	373	0	0	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KENDALL COUNTY (093), IL										
MSA 20994										
Inside AA 0004										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	31	919	3	451	1	300	20	1,018	0	0
Upper Income	15	666	3	554	1	695	6	922	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	46	1,585	6	1,005	2	995	26	1,940	0	0
KNOX COUNTY (095), IL										
MSA NA										
Outside Assessment Area										
Low Income	1	45	0	0	0	0	1	45	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	130	0	0	0	0	3	130	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	175	0	0	0	0	4	175	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAKE COUNTY (097), IL										
MSA 29404										
Inside AA 0005										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	1	10	0	0	0	0	1	10	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	1	4	1	109	1	268	1	4	0	0
Median Family Income 60-70%	3	126	1	187	0	0	0	0	0	0
Median Family Income 70-80%	1	16	1	175	0	0	2	191	0	0
Median Family Income 80-90%	4	204	1	176	0	0	1	176	0	0
Median Family Income 90-100%	12	381	3	498	1	749	3	53	0	0
Median Family Income 100-110%	3	149	1	125	1	355	1	125	0	0
Median Family Income 110-120%	7	183	2	426	0	0	3	123	0	0
Median Family Income >= 120%	20	576	3	404	1	255	10	451	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	52	1,649	13	2,100	4	1,627	22	1,133	0	0
LASALLE COUNTY (099), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	21	0	0	0	0	1	21	0	0
Middle Income	63	1,367	2	412	1	832	38	1,209	0	0
Upper Income	23	496	0	0	0	0	14	327	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	87	1,884	2	412	1	832	53	1,557	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LEE COUNTY (103), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	76	0	0	0	0	3	76	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	76	0	0	0	0	3	76	0	0
LIVINGSTON COUNTY (105), IL										
MSA NA										
Inside AA 0011										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	48	0	0	1	388	3	38	0	0
Upper Income	0	0	0	0	1	500	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	48	0	0	2	888	3	38	0	0
LOGAN COUNTY (107), IL										
MSA NA										
Inside AA 0010										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	120	2,545	9	1,320	7	3,136	76	1,820	0	0
Upper Income	7	121	0	0	0	0	4	23	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	127	2,666	9	1,320	7	3,136	80	1,843	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MCHENRY COUNTY (111), IL										
MSA 16984										
Inside AA 0003										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	107	0	0	0	0	2	80	0	0
Upper Income	5	79	0	0	1	431	2	54	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	186	0	0	1	431	4	134	0	0
MCLEAN COUNTY (113), IL										
MSA 14010										
Inside AA 0001										
Low Income	32	1,114	14	2,085	7	4,011	17	2,134	0	0
Moderate Income	39	1,106	9	1,728	7	3,800	17	963	0	0
Middle Income	206	5,817	35	5,510	33	16,939	111	7,320	0	0
Upper Income	89	2,665	12	2,585	9	4,898	46	3,401	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	366	10,702	70	11,908	56	29,648	191	13,818	0	0
MACON COUNTY (115), IL										
MSA 19500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	21	0	0	0	0	1	21	0	0
Upper Income	0	0	1	230	1	425	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	21	1	230	1	425	1	21	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARSHALL COUNTY (123), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	25	510	3	457	0	0	15	557	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	25	510	3	457	0	0	15	557	0	0
MASON COUNTY (125), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	2	6	0	0	0	0	1	2	0	0
Middle Income	2	28	1	215	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	34	1	215	0	0	1	2	0	0
MOULTRIE COUNTY (139), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	88	0	0	0	0	1	88	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	88	0	0	0	0	1	88	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
OGLE COUNTY (141), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	36	0	0	0	0	2	36	0	0
Upper Income	0	0	1	212	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	36	1	212	0	0	2	36	0	0
PEORIA COUNTY (143), IL										
MSA 37900										
Inside AA 0006										
Low Income	12	313	3	492	1	300	5	220	0	0
Moderate Income	1	72	1	115	1	265	1	115	0	0
Middle Income	38	1,312	12	1,951	6	2,842	29	2,994	0	0
Upper Income	30	1,011	4	648	3	1,402	14	1,181	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	81	2,708	20	3,206	11	4,809	49	4,510	0	0
PIATT COUNTY (147), IL										
MSA 16580										
Inside AA 0002										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	6	1	125	0	0	1	6	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	6	1	125	0	0	1	6	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PUTNAM COUNTY (155), IL										
MSA NA										
Inside AA 0007										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	3	0	0	0	0	1	2	0	0
Upper Income	5	100	0	0	1	1,000	3	1,029	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	103	0	0	1	1,000	4	1,031	0	0
RANDOLPH COUNTY (157), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	132	5	858	3	1,066	0	0	0	0
Upper Income	0	0	2	261	0	0	1	120	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	132	7	1,119	3	1,066	1	120	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SHELBY COUNTY (173), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	4	0	0	0	0	1	4	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	4	0	0	0	0	1	4	0	0
STARK COUNTY (175), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	284	0	0	0	0	4	284	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	284	0	0	0	0	4	284	0	0
TAZEWELL COUNTY (179), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	6	209	0	0	0	0	4	172	0	0
Middle Income	22	676	5	835	3	1,136	18	1,483	0	0
Upper Income	48	1,280	1	157	2	1,219	31	765	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	76	2,165	6	992	5	2,355	53	2,420	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VERMILION COUNTY (183), IL										
MSA 19180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	125	0	0	0	0	2	29	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	125	0	0	0	0	2	29	0	0
WHITESIDE COUNTY (195), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	35	0	0	0	0	1	35	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	35	0	0	0	0	1	35	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WILL COUNTY (197), IL										
MSA 16984										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	2	20	1	111	4	2,172	1	615	0	0
Median Family Income 50-60%	1	5	0	0	0	0	1	5	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	9	173	0	0	1	1,000	2	10	0	0
Median Family Income 80-90%	10	293	0	0	1	694	8	850	0	0
Median Family Income 90-100%	2	66	1	199	0	0	0	0	0	0
Median Family Income 100-110%	2	45	2	380	2	1,012	1	25	0	0
Median Family Income 110-120%	10	418	6	1,009	4	2,229	6	1,409	0	0
Median Family Income >= 120%	39	1,292	14	2,693	10	4,611	13	2,635	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	75	2,312	24	4,392	22	11,718	32	5,549	0	0
WINNEBAGO COUNTY (201), IL										
MSA 40420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	24	0	0	0	0	1	24	0	0
Middle Income	0	0	0	0	1	649	1	649	0	0
Upper Income	1	49	1	215	2	1,640	3	1,689	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	73	1	215	3	2,289	5	2,362	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WOODFORD COUNTY (203), IL										
MSA 37900										
Inside AA 0006										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	85	2,452	11	1,759	10	4,625	61	3,044	0	0
Upper Income	24	666	7	1,111	2	1,550	15	533	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	109	3,118	18	2,870	12	6,175	76	3,577	0	0
TOTAL INSIDE AA IN STATE	1,693	49,523	314	52,543	257	138,044	1,024	85,683	0	0
TOTAL OUTSIDE AA IN STATE	41	1,440	14	2,608	11	5,877	37	4,943	0	0
STATE TOTAL	1,734	50,963	328	55,151	268	143,921	1,061	90,626	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DELAWARE COUNTY (035), IN										
MSA 34620										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	10	0	0	0	0	1	10	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	1	10	0	0
ELKHART COUNTY (039), IN										
MSA 21140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	17	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	17	0	0	0	0	0	0	0	0
HAMILTON COUNTY (057), IN										
MSA 26900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	115	0	0	0	0	1	100	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	115	0	0	0	0	1	100	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAKE COUNTY (089), IN										
MSA 23844										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	38	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	38	0	0	0	0	0	0	0	0
LAPORTE COUNTY (091), IN										
MSA 33140										
Outside Assessment Area										
Low Income	2	46	0	0	0	0	1	33	0	0
Moderate Income	1	86	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	21	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	153	0	0	0	0	1	33	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARION COUNTY (097), IN										
MSA 26900										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	46	0	0	0	0	1	46	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	1	36	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	150	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	82	1	150	0	0	1	46	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	11	415	1	150	0	0	4	189	0	0
STATE TOTAL	11	415	1	150	0	0	4	189	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BLACK HAWK COUNTY (013), IA										
MSA 47940										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	127	1	109	0	0	2	171	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	127	1	109	0	0	2	171	0	0
JOHNSON COUNTY (103), IA										
MSA 26980										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	230	0	0	2	230	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	230	0	0	2	230	0	0
LINN COUNTY (113), IA										
MSA 16300										
Inside AA 0012										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	25	0	0	0	0	1	25	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	1	100	1	150	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	125	1	150	0	0	1	25	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SCOTT COUNTY (163), IA										
MSA 19340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	18	0	0	0	0	0	0	0	0
Upper Income	3	83	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	101	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	4	252	4	489	0	0	5	426	0	0
TOTAL OUTSIDE AA IN STATE	4	101	0	0	0	0	0	0	0	0
STATE TOTAL	8	353	4	489	0	0	5	426	0	0



Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BRECKINRIDGE COUNTY (027), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	77	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	77	0	0	0	0	0	0	0	0
BUTLER COUNTY (031), KY										
MSA 14540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	61	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	61	0	0	0	0	0	0	0	0
GRAYSON COUNTY (085), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	114	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	114	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HARDIN COUNTY (093), KY										
MSA 21060										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	85	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	85	0	0	0	0	0	0	0	0
HOPKINS COUNTY (107), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	121	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	121	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	223	2	235	0	0	0	0	0	0
STATE TOTAL	3	223	2	235	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BERRIEN COUNTY (021), MI										
MSA 35660										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	21	0	0	0	0	1	21	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	21	0	0	0	0	1	21	0	0
CLINTON COUNTY (037), MI										
MSA 29620										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	4	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	4	0	0	0	0	0	0	0	0
MONROE COUNTY (115), MI										
MSA 33780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	249	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	249	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MUSKEGON COUNTY (121), MI										
MSA 34740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	96	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	96	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	4	121	1	249	0	0	1	21	0	0
STATE TOTAL	4	121	1	249	0	0	1	21	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LAWRENCE COUNTY (109), MO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	500	0	0	0	0
STATE TOTAL	0	0	0	0	1	500	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
NEW YORK COUNTY (061), NY										
MSA 35614										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	207	2	753	2	753	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	207	2	753	2	753	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	207	2	753	2	753	0	0
STATE TOTAL	0	0	1	207	2	753	2	753	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: OHIO (39)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
FRANKLIN COUNTY (049), OH										
MSA 18140										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	1	36	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	36	0	0	0	0	0	0	0	0
KNOX COUNTY (083), OH										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	126	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	126	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: OHIO (39)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LUCAS COUNTY (095), OH										
MSA 45780										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	446	1	446	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	446	1	446	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	36	1	126	1	446	1	446	0	0
STATE TOTAL	1	36	1	126	1	446	1	446	0	0





Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: PENNSYLVANIA (42)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DAUPHIN COUNTY (043), PA										
MSA 25420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	250	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	0	0	0	0	0	0
STATE TOTAL	0	0	1	250	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LOUDON COUNTY (105), TN										
MSA 28940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	143	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	143	0	0	0	0	0	0
MAURY COUNTY (119), TN										
MSA 34980										
Outside Assessment Area										
Low Income	1	41	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	41	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	41	1	143	0	0	0	0	0	0
STATE TOTAL	1	41	1	143	0	0	0	0	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DALLAS COUNTY (113), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	1	23	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	350	1	350	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	23	0	0	1	350	1	350	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	23	0	0	1	350	1	350	0	0
STATE TOTAL	1	23	0	0	1	350	1	350	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: UTAH (49)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SALT LAKE COUNTY (035), UT										
MSA 41620										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	21	0	0	0	0	1	21	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	21	0	0	0	0	1	21	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	21	0	0	0	0	1	21	0	0
STATE TOTAL	1	21	0	0	0	0	1	21	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KING COUNTY (033), WA										
MSA 42644										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	1	250	0	0	1	250	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	1	250	0	0
SPOKANE COUNTY (063), WA										
MSA 44060										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	425	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	425	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	250	1	425	1	250	0	0
STATE TOTAL	0	0	1	250	1	425	1	250	0	0

Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KENOSHA COUNTY (059), WI										
MSA 29404										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	10	0	0	2	670	1	10	0	0
Middle Income	9	357	0	0	0	0	4	209	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	10	367	0	0	2	670	5	219	0	0
MILWAUKEE COUNTY (079), WI										
MSA 33340										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	24	0	0	0	0	1	24	0	0
Median Family Income 40-50%	1	82	0	0	0	0	1	82	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	11	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	5	0	0	0	0	1	5	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	122	0	0	0	0	3	111	0	0





Loans by County

Respondent ID: 0000020369

Small Business Loans - Originations

Agency: FDIC - 3

Institution: Heartland Bank and Trust Compa

State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
VILAS COUNTY (125), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	15	0	0	0	0	1	15	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	15	0	0	0	0	1	15	0	0
WALWORTH COUNTY (127), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	25	0	0	0	0	1	21	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	25	0	0	0	0	1	21	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	23	675	4	641	4	1,730	13	510	0	0
STATE TOTAL	23	675	4	641	4	1,730	13	510	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	1,697	49,775	318	53,032	257	138,044	1,029	86,109	0	0
TOTAL OUTSIDE AA	104	3,626	34	6,199	30	15,049	73	9,869	0	0
TOTAL INSIDE & OUTSIDE	1,801	53,401	352	59,231	287	153,093	1,102	95,978	0	0